



Rate Development for Social Service Programs

Provider and Consumer Advisory
Council Meeting

October 22, 2015

Agenda

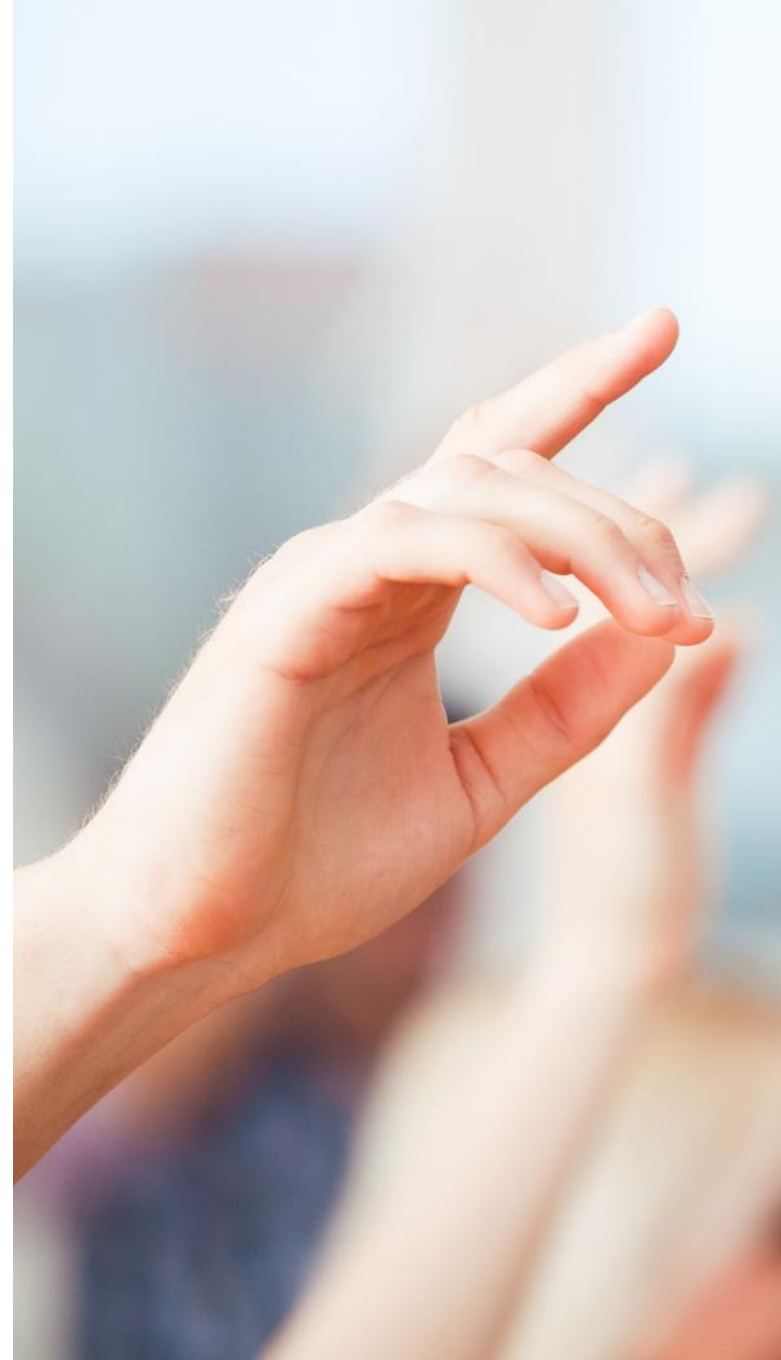
Introductions

Project Description

Project Methodology

Discussion

Next Steps



Introductions



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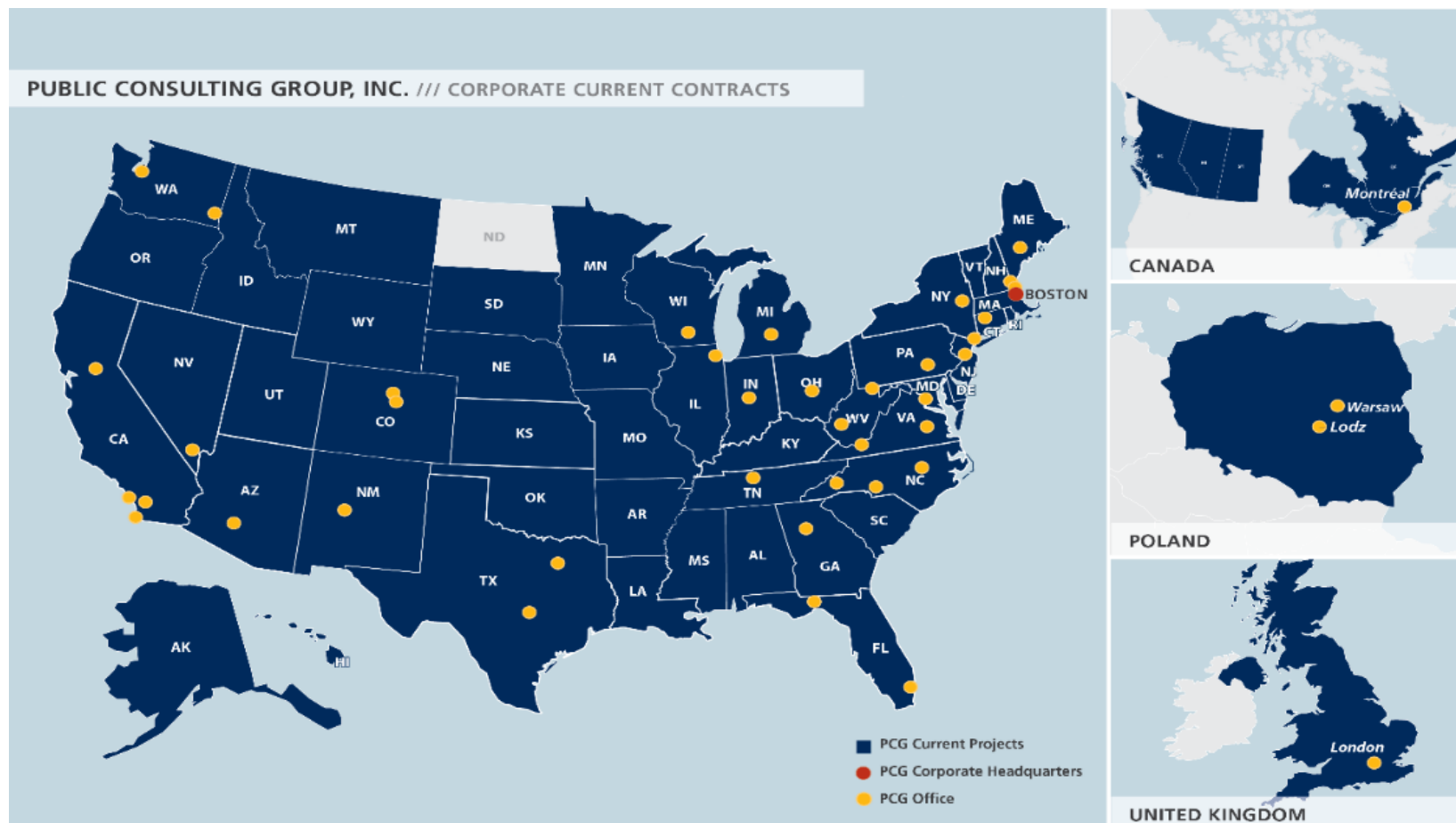


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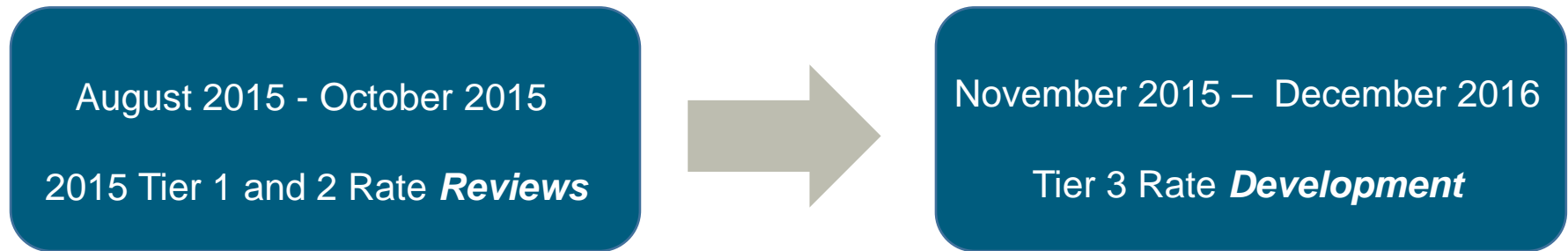
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Introductions - Public Consulting Group



Current projects in 49 states, with current rate setting work in MI, CA, OH, IL, MA and others

Project Description



The contractor shall work with EOHHS and EOHHS agency representatives to develop rates for the project categories listed in Tier 3. Rates must conform to all applicable provisions for social service program rates as provided under MGL Chapter 118E Section 13D (commonly referred to as “Chapter 257”) and in particular, rates must take into account factors, including, but not limited to: (a) the reasonable cost to social service program providers of any existing or new governmental mandate that has been enacted, promulgated or imposed by any governmental unit or federal governmental authority; (b) a cost adjustment factor to reflect changes in reasonable costs of goods and services of social service programs including those attributed to inflation; and (c) geographic differences in wages, benefits, housing and real estate costs in each metropolitan statistical area of the commonwealth, and in any city or town therein where such costs are substantially higher than the average cost within that area as a whole.

Project Description – Tier 3 Rates

Project	Dept.	Program Name
PACT Program	DMH	Program of Assertive Community Treatment
Respite	DDS	Emergency Stabilization Residential
	DMH	Respite Care Services
General Programs DCF/DYS	DCF	FBS Clinical
		Young Parent Support; Community Connections
		Comprehensive Emergency Services
		Protective Investigations
		Residential Shelter
	DYS	Alternative Lock-up
Independent Living Centers	MCD	Independent Living Service
	MRC	VR Independent Living
	DMH	Recovery Learning Community
Clinical and Medical Services	DDS	Clinical Team – Mental Health Evaluations

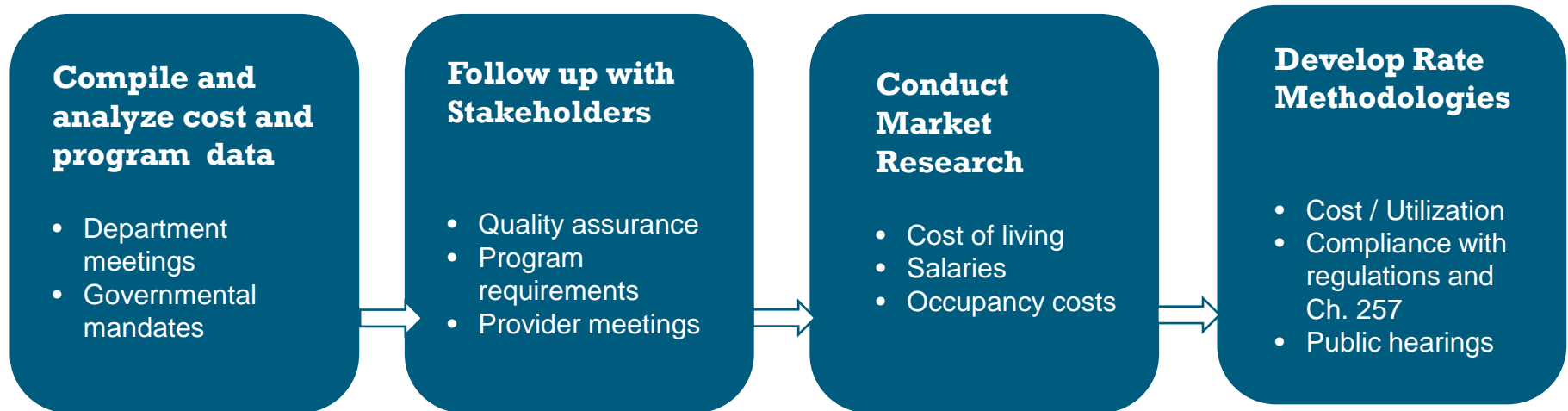
Project Description – Tier 3 Rates

Project	Dept.	Program Name
General Programs - DPH	DPH	Teen Pregnancy Prevention
		Recovery High School
		Environmental Health Assessment
Substance Abuse Case Management	DPH	SASI – Substance Abuse Support for Individuals
		BSAS – Supportive Case Management
		Tewksbury – Stab and Trans
		Youth Search
		Youth Intervention Programs
		Office Based Opioid Treatment Services
Family Stabilization	DMH	Day Services
Protective Services	DDS	Corporate Rep Payee
	ELD	Guardianship
	ELD	Money Management Assistance

Project Description – Tier 3 Rates

Project	Dept.	Program Name
Young Parents Program	DTA	ESP – Young Parents Program
Violence and Injury Prevention	DPH	Batterer Intervention Program
Violence and Injury Prevention	DCF	DV Community Based
	DPH	Sex Assault Prev. and Surv.
		LGBT Domestic Violence Response
		Refugee and Immigrant Safety (RISE)
Community Based Flexible Supports	DMH	Community Based Flexible Support
		Individual Support
		Community Rehabilitative Support
Family Network Lead Agency	DCF	Family Network Lead Agency
Health-Related	DPH	HIV/AIDS Corrections to Community Reintegration Program
		OHA/AIDS Case Mgmt. and Health Related Support
		HIV Prevention, Testing, and Referral Services

Project Methodology



Discussion

In rate setting, there is often tension between four competing priorities:

Government Spending	Quality Control	Equity & Politics	Simplicity
<ul style="list-style-type: none">• Efficiency• Cost containment• Increased accountability• Reduced fraud• Balanced budget• Optimizing multiple funding streams	<ul style="list-style-type: none">• High quality service provision• Use of Evidence Based Practices• Individualized services• Client choice• Provider flexibility and capacity	<ul style="list-style-type: none">• Geographical equity• Disproportionately favoring one type of service or delivery• Trends over time• Stakeholder satisfaction• Compliance with federal or state instructions/initiatives• Positive relationships with providers	<ul style="list-style-type: none">• Stability from year to year• Common rates for all providers or certain provider types• Standardized method• Limited reporting requirements

What is important to you?

What do you want us to know before we start?

What is the best way to engage providers throughout the process?

Next Steps

- PCG is currently developing a project work plan with EOHHS
- PCG is beginning to review rate setting materials



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