



### **PCMH PRIME Practice Coaching Project Examples**

## Workflow Design and Review for Integrated Care

**Practice Goal:** Enhance the integration of BH care into routine visits, including introducing new screening processes and resources for follow-up

Practice coach assists practice with:

- Mapping current clinic workflow for routine BH screening and follow-up
- Discussing opportunities for intervention within the context of team-based care
- Reviewing examples of patient stratification methods and algorithms for follow-up after BH screening
- Identifying appropriate metrics for success

#### **Starting a Tele-BH Program**

**Practice Goal:** Pilot tele-health technology to expand access to BH visits (with a LICSW) among current patients and improve no-show rates

Practice coach assists practice with:

- Evaluating options for HIPAA-compliant telehealth platforms, including costs and benefits
- Discussing operational considerations for telehealth services
- Designing workflows and pilot testing telehealth visits or consultations

# Billing and Financial Management for BH Integration

**Practice Goal:** Maximize revenue from BH integration in order to support the cost of hiring care management staff

Practice coach assists practice with:

- Reviewing the Medicare Collaborative Care Model billing codes and care management codes
- Financial modeling based on payer mix and BH integration model
- Developing operational processes necessary to maximize revenue for BH integration (time stamp, care management, psych consultations, etc.)

## Engaging and Collaborating with External BH Providers

**Practice Goal:** Improve communication with community-based BH providers to coordinate care and reduce the amount of time primary care providers spend searching for BH visit results

Practice coach assists practice with:

- Facilitating conversation on defining the value in communication and coordination across settings
- Drafting external provider agreements for communication and information sharing
- Developing a strategy to engage providers outside of organization, given local demands and context