

PRF85: Enterprise Temporary Help Services

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Contract Term	 Current Contract Term: July 1, 2025 – December 31, 2031 Maximum End Date: December 31, 2031
MMARS MA#	PRF8500000000000000
Quote Requirements	Quotes are not required for purchasing.
Vendor List	See <u>Vendor List and Information</u> for eligible vendors on this contract.
Updates	7/1/2025: initial publication

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Contract Summary

PRF85: Enterprise Temporary Help Services: This is a Statewide Contract for Temporary Help Services. Under PRF85, a single Managed Service Provider (MSP) in Motion Recruitment Partners DBA Sevenstep neutral space of the labor industry will manage the contract on behalf of the Commonwealth. Under this model, the MSP, serving as the single point of contact for the Commonwealth will access all available and qualified labor providers in the temporary labor market. It is expected that under this model, all pre-registered staffing suppliers are given an equal opportunity to fill each request for labor made by the Commonwealth without the MSP giving preference to a specific supplier. Suppliers or labor providers are selected for each request based on criteria as defined by the Commonwealth. The MSP is restricted from deciding on its own which orders are routed to any supplier.

This contract does not have minimum quote requirements.

Master Blanket Purchase Order PO-25-1080-OSD03-OSD03-36567 with RFR

Benefits and Cost Savings

This MSP will allow for the Commonwealth of Massachusetts to benefit from the competition and quality of labor that exists among the vast number of suppliers that currently exist in the temporary labor market whilst not having a competing interest of its own, as the MSP itself is not acting as an employer of temporary labor for the purpose of this contract. Other cost reduction drivers include:

- Leveraging the Commonwealth's buying power
- Simplifying the solicitation process through centralized order management Single point of contact
- Rates are inclusive of all vendor travel consideration and other ancillary charges
- Rates are inclusive of vendor costs associated with providing candidates
- Electronic Timecards and Consolidated Billing that saves time and expenses
- Dedicated Vendor Management System (VMS) for PRF85 and its buyers
- 30% of total program spend is expected to come from diverse suppliers
- Enhancing vendor relationships through proactive management and oversight



- Offering competitive pricing
- Partnering with a pool of qualified and experienced vendors
- Offering Prompt Pay Discount
- Improving the availability of environmentally preferable products

Contract Categories

This contract includes 4 categories of service listed as follows:

- Category 1: Main and Other Service Positions
- Category 2: Eligible Internship Services
- Category 3: Executive Search Services
- Category 4: Payrolling Services

Contract Exclusions and Related Statewide Contracts

This contract covers Temporary Help, Eligible Internship, Executive Search and Payrolling services, but it explicitly excludes Information Technology services otherwise available on ITS77 and services related to direct care to patients.

Please see the following list of products and services not available for purchase:

- Information Technology Services Available on ITS77
- Service categories related to direct care to patients

Who Can Use the Contract

The following is a complete list of the types of organizations generally allowed to use Operational Service Division's (OSD's) Statewide Contracts (SWCs). Some SWCs may be open to additional organizations, and some are more restricted in usage.

- Cities, towns, districts, counties, and other political subdivisions
- Executive, Legislative, and Judicial Branches, including all departments and elected offices therein

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- Independent public authorities, commissions, and quasi-public agencies
- Local public libraries, public school districts, and charter schools
- Public hospitals owned by the Commonwealth of Massachusetts
- Public institutions of higher education
- Public purchasing cooperatives
- Non-profit, UFR-certified organizations that are doing business with the Commonwealth
- Other states and territories and their cities, towns, districts, counties, other political subdivisions, and public institutions of higher education without prior approval from the State Purchasing Agent
- Other entities when designated in writing by the State Purchasing Agent

Pricing Options

Note: The price files and vendor catalogs are accessible through public view in COMMBUYS; therefore, buyers can access the price files and vendor catalogs without needing to sign into a COMMBUYS account.

- **Fixed Pricing:** For payrolling services pricing is fixed but further negotiations can be made to one dollar and seventy-five cents per hour (\$1.75).
- **Ceiling/Not-to-Exceed:** The contract's published pricing, including discounts, is a maximum price or 'not-to-exceed' limit and can be subject to further negotiation.
- Pricing Direct/Executive Search/Hire
 - A direct-hire or contingency fee is paid to Motion Recruitment Partners., DBA Sevenstep for the service provided, until the candidate represented by Motion Recruitment Partners DBA Sevenstep, Inc., DBA Sevenstep accepts and starts a position with the Eligible Hiring Commonwealth Entity. The fee for this service will be presented as a percentage of the hired candidate's annual starting salary only after a candidate begins employment at the Commonwealth.
- Project Based Compensation



- Motion Recruitment Partners DBA Sevenstep may be asked by an Eligible Hiring Entity to provide a project-based price instead of what has been established by the hourly rate. Under such requests Motion Recruitment Partners DBA Sevenstep must include any and all ancillary services in the project price. Eligible Hiring Entities under no circumstance will pay for additional services related to project-based procurements outside of what has been agreed beforehand.
- Conversion Policy
 - Motion Recruitment Partners DBA Sevenstep must arrange with its suppliers to follow the conversion policy for hiring a Temporary Help Worker as a state employee, without a fee to the Commonwealth after the individual has fulfilled any Commonwealth or eligible entity assignment generated from any contract resulting from this contract.
 - 30 days 15%
 - 60 days 10%
 - 90 days 5%
 - Over 90 days None

Note: Product pricing may be found on the <u>vendor information</u> page, where links to all Motion Recruitment Partners DBA Sevenstep's MBPOs are provided.

Purchase Options

This contract has multiple ways of purchasing.

- This is a fee-for-service contract.
- Ceiling/Not-to-Exceed: Contract discounts and other pricing published under the contract represents "ceiling" or "not-to-exceed" pricing and may be further negotiated.
- Pricing Markup for Temporary Help Services Categories
 - The hourly pay rate charged to any Commonwealth eligible hiring entity will be based upon a maximum mark-up (36.5%) of the hourly pay rate for the temporary help



worker. Markup is the fee charged over and above the hourly wage paid to the temporary help worker.

• Pricing Direct/Executive Hire

 A direct-hire or contingency fee is paid to Motion Recruitment Partners DBA Sevenstep for the service provided, until the candidate represented by Motion Recruitment Partners DBA Sevenstep accepts and starts a position with the Eligible Hiring Commonwealth Entity. The fee for this service will be presented as a percentage of the hired candidate's annual starting salary only after a candidate begins employment at the Commonwealth.

• Project Based Compensation

 Motion Recruitment Partners (Sevenstep) may be asked by an Eligible Hiring Entity to provide a project-based price instead of what has been established by the hourly rate. Under such requests Motion Recruitment Partners DBA Sevenstep must include any and all ancillary services in the project price. Eligible Hiring Entities under no circumstance will pay for additional services

• Payrolling Service – Flat fee

 A one dollar and seventy-five cents (\$1.75) per hour paid, flat fee the Awarded Vendor agrees when called upon to operate as a Payroll Service Provider (PSP), as an independent contractor, employ and payroll identified employees brought to the Awarded Vendor by the buyer, to help administer payroll and employment tax obligations, providing all necessary payroll functions including all applicable payroll obligations such as withholding taxes, worker's compensation insurance, and other legally mandated deductions.

• Conversion Policy

- Motion Recruitment Partners DBA Sevenstep must arrange with its suppliers to follow the conversion policy for hiring a temporary Help Worker as a state employee, without a fee to the Commonwealth after the individual has fulfilled any Commonwealth or eligible entity assignment generated from any contract resulting from this contract.
 - 30 days 15%

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- 60 days 10%
- 90 days 5%
- Over 90 days None

How to Purchase from the Contract

All eligible entities must submit and approve their temporary help request through Motion Recruitment Partners DBA Sevenstep's Web Portal - VectorVMS. For instructions on how to do this, please review the PRF95 SOW Instructions, the job aid provided in Appendix C or contact Motion Recruitment Partners DBA Sevenstep. SOW instructions can be found by navigating the MBPO's attachment tab in COMMBUYS. Awarded vendor may be contacted at <u>Commonwealth@sevensteprpo.com</u>.

• Purchase via Vector VMS

- Entities with a temporary hiring need should submit their request via VectorVMS. The request should include a thorough job description, skills required, qualifications and geographic location. The MSP vendor will reach out to conduct an intake call to further understand your needs and preferences.
- Access and information related to Vector VMS and Motion Recruitment Partners DBA Sevenstep can be found at commonwealth.sevensteprpo.com
- Motion Recruitment Partners DBA Sevenstep's VMS tool (Vector) will track all temporary worker assignments start and end dates – therefore a report can be requested from Motion Recruitment Partners DBA Sevenstep to identify duration of each temporary worker (Hiring Managers will also receive email reminders).
- Use the rate card posted under the attachment tab in COMMBUYS. PRF85 rate card only lists hourly ceiling pay rates and bill rates. Discuss your needs with Motion Recruitment Partners DBA Sevenstep during the intake call to get the right candidate with the right level of experience and at the best value.
- Entities may request project-based pricing instead of the bill rate that will be based on an hourly rate and include all ancillary services in the project price.
- Entities should never pay more than the maximum markup rate of 37% above the pay rate.

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• Entities must adhere to the Commonwealth HRD Policy effective 1/1/2014 as in Appendix A.

How to Purchase from PRF85 MBPO through COMMBUYS

- Submit and approve your temporary help request through Motion Recruitment Partners DBA Sevenstep's Web Portal as described above
 - Once Logged into COMMBUYS, select DOCUMENTS > REQUISITIONS > NEW
- General Tab
 - In the drop-down menu for **Requisition Type**, be sure to select "Release."
- Items Tab
 - Select Search Items and click the + to open Advance Search fields Next type "PRF85" into the Description field and Find It! (alternatively, you can also search by Vendor Name)
 - Review the **Item Description** to identify the temporary help job category you have requested through Motion Recruitment Partners DBA Sevenstep's vendor Web Portal
 - Select and add Quantity for the temporary help job category.
 - Click Add to Req. & Exit or Add to Req. & Next if you need to add more items.
 - For each line item added to the Requisition you will need to add Catalog Price/ Unit Cost. To do so click Enter Info. Catalog Price/ Unit Cost should be the agreed upon Bill Rate for the position.
- In the Attachment Tab, you will need to attach the following:
 - Statement of Work from Motion Recruitment Partners DBA Sevenstep's Portal
 - Candidate(s) Resume (This information is only viewed by you and Motion Recruitment Partners DBA Sevenstep)
 - Any other document(s) at your discretion
- Summary Tab
 - Review and Send for Approval
 - Once the Requisition has been approved, the user can then convert to PO and send the order to Motion Recruitment Partners DBA Sevenstep.

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- Document items in COMMBUYS that have already been purchased
- PRF85 contract allows buyers to document a contract purchase in COMMBUYS that already
 has taken place through a Request for Payment Authorization (RPA) Release Requisition. It
 also allows MMARS users to easily keep track of spend. NOTE: MMARS and COMMBUYS do
 not interface payment request and invoice should be reported in both MMARS and
 COMMBUYS separately.
- For a description of how to complete this purchase in COMMBUYS, visit the Job Aids for Buyers webpage, and select:
 - The COMMBUYS Requisitions section and choose the How to Create an RPA Release Requisition job aid.

See the <u>How to Make a Statewide Contract Purchase in COMMBUYS</u> job aid for more details.

Note: MMARS and COMMBUYS do not interface. Payment request and invoice must be reported in both MMARS and COMMBUYS.

Setting Up a COMMBUYS Account

COMMBUYS is the Commonwealth of Massachusetts' official e-procurement platform, serving as a central marketplace for state agencies to procure goods and services connecting government buyers and businesses. It aims to streamline the purchasing process, ensuring transparency, efficiency, and accessibility in the procurement process.

While COMMBUYS use is not mandated for Non-Executive Agencies, it is highly recommended to streamline the procurement process and make informed purchasing choices. Eligible entities should follow their internal guidelines for COMMBUYS use.

For Executive Agencies, COMMBUYS is required. Per 801 CMR 21.00, Executive Agencies must use established statewide contracts (SWCs) for the purchase of products and services. To set up a COMMBUYS buyer account or to update an existing agency account, the buyers must contact the COMMBUYS Help Desk at: (888)-627-8283 or <u>OSDhelpdesk@mass.gov</u>.



Finding Contract Documents (Including CUG, RFR, Specifications, and Other Attachments)

Buyers can view contract documents on COMMBUYS without requiring a COMMBUYS account or logging in.

To find contract documents in COMMBUYS, follow these steps:

- 1. On the <u>COMMBUYS</u> home page, enter **PRF85** in the search tool and select **Blankets** from the drop-down list.
- 2. Click the Search icon. The related Master Blanket Purchase Orders (MBPOs) information opens in a table format.
- 3. To view the associated contract documents, under the **Blanket** # column, click on the applicable Purchase Order (PO) link. MBPO opens for the selected PO and the attachments can be found in the **Agency Attachments** or **Vendor Attachments** section.
- All standard contract documents are within the Master Contract Record. Access them directly by clicking this link: [Insert the Master MBPO hyperlink here, <u>Master Blanket Purchase Order</u> <u>PO-25-1080-OSD03-OSD03-36567</u>.

Finding Vendor-Specific Documents

To find vendor-specific documents, see the links to the individual vendor MBPOs on the <u>Vendor</u> <u>Information</u> page, and follow these steps:

- 1. On the <u>Vendor Information</u> page, under the **Master Blanket Purchase Order #** Column, click on the applicable Purchase Order (PO) link. The Master Blanket Purchase Order (MBPO) opens for the selected PO.
- 2. On the MBPO, scroll down to the **Vendor Attachments** section to find the vendor-specific documents.
- 3. To view, click on the desired document link.

Supplier Diversity Program (SDP) Requirements

Please see the following guidelines:

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- Vendor SDP commitment percentages can be found on the <u>vendor list</u> table.
- Executive Departments should use diverse and small businesses to the extent possible based on contract terms, <u>Supplier Diversity Office (SDO)</u>, and departmental policies, laws, and regulations.
- In cases where all other factors are equal, and particularly when adhering to a best value approach, the department will favor the vendor with a stronger SDP commitment
- The SBPP applies to small procurements (under \$250,000 annually), while the SDP applies to large procurements (over \$250,000 annually). Executive Departments must consider these requirements when soliciting quotes or issuing statements of work (SOWs).
- Operational Services Division (OSD) provides a list of SDP businesses through the <u>Statewide</u> <u>Contract Index</u>. See the **Programs (SDO and SBPP)** tab on the index (scroll to view the tab).
- For more information, see <u>Best Value Evaluation of SDP Plan Forms: A Guide for Strategic</u> <u>Sourcing Teams</u>.

Subcontractors

The awarded vendor's use of subcontractors is subject to the provisions of the <u>Commonwealth's</u> <u>Terms and Conditions</u> and <u>Standard Contract Form</u>, as well as other applicable terms of this Statewide Contract (SWC). Combined, subcontractors will provide service to all counties within the Commonwealth of Massachusetts. The below are the sub-contractors currently associated with this contract. This list will be continuously updated as additional suppliers are added.

Subsentrated Vander Name	Diversified Supplier* Central	Control Location
	LUCALIUII	
Sigma Systems	Yes	Marlborough, MA
Infojini	No	Boston, MA
Vajrasoft	Yes	Birmingham AL
IT Mantra	Yes	Wellesley, MA
The Resource Connection	Yes	Middleton, MA
CQ Personnel dba Back Bay Staffing Group	Yes	Boston, MA
Cleary Consultants	Yes	Boston, MA

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Hire Initiatives, Inc.	Yes	Newburyport, MA
Hire Partnership	Yes	Boston, MA
Bethel Staffing	Yes	Worcester, PA
KNF&T	No	Boston, MA
Dutech Systems	Yes	Springfield MA
Professional Staffing Group (PSG)	No	Boston, MA
Resource Logistics	Yes	East Brunswick, NJ
Ace Employment Services	No	Boston, MA
Preferred Staffing & Recruiting	No	Newton, MA
Stafforward	Yes	Indianapolis, IN
Complete Staffing Solutions	No	Marlborough, MA
WinterWyman	No	Bedford, MA
Partnership Employment	No	Worcester, MA
RightWorks	Yes	Austin, TX
Johnson & Hill Staffing	Yes	West Springfield, MA
Bucher & Christian Consulting Inc	Yes	Indianapolis, IN
Indu LLC dba intiGrow	Yes	Duluth, GA

The subcontractors listed above may or may not be certified by the Supplier Diversity Office (SDO), however will work to obtain a Massachusetts certification during the life of the Contract.

Additional Discounts

Vendors in this statewide contract offer the following discounts, which can vary for each vendor (vendor discounts are detailed in the <u>vendor list</u> table and the price files within each vendor's Master Blanket Purchase Order [MBPO] or Master Contract Record MBPO).

• **Prompt Pay Discount:** A discount given to the buyer if the invoice is paid within a specified time, in accordance with the <u>Commonwealth's Bill Paying Policy</u>.

Emergency Services

Vendors on this contract may be required to provide products or services in cases of statewide emergencies. <u>ML - 801 CMR 21</u> defines emergency for procurement purposes. Visit the <u>Emergency</u>



<u>Response Supplies, Services and Equipment Contact Information for Statewide Contracts</u> list for emergency services related to this contract.

Technical Support and Customer Service

It is the aim of the MSP vendor to resolve any and all issues that may arise during the day-to-day operations of the engagement. Any issues that arise through the MSP will be logged into the Program Management Log and then brought to the attention of the Commonwealth of Massachusetts on an on-going basis. Issues beyond the capabilities of the MSP vendor which require support by VectorVMS will be solved via a request ticket.

The MSP vendor will escalate to the Commonwealth OSD in the following areas:

- When candidate submissions by Suppliers are insufficient for the Hiring Manager need
- When Suppliers are not following the hire conditions associated with a given assignment
- Suppliers not adhering to the business processes of the MSP program
- Any other areas of concern that could affect the Commonwealth's strategic goals or project timelines

Hiring Managers should submit all queries to the vendor's Contract Manager who will route through the following escalation hierarchy:

TOPIC	RESPONSIBLE	CONTACT INFORMATION
All Supplier-related issues and questions from current and prospective Suppliers	Kate Orlando Sevenstep - Program Manager	Phone: 617-340-6499 commonwelath@sevensteprpo.com
Overall Commonwealth/Sevenstep Temp Labor Program Direction	Kate Orlando Sevenstep - Program Manager	Phone: 617-340-6499 commonwelath@sevensteprpo.com
Procedural /navigational issues and questions on the use of the VMS	Kate Orlando Sevenstep - Program Manager	Phone: 617-340-6499 commonwelath@sevensteprpo.com

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Supplier Contracts	Ryan Borgen Sevenstep - Senior Manager	Ryan.Borgen@sevensteprpo.com
Commonwealth of MA Sponsor - escalation point for issues unresolved - contract issues	OSD Category Managers Operational Services Division	See Contract Manager contact details

Please see the following requirements:

- Motion Recruitment Partners DBA Sevenstep must supply at no charge.
- The maximum response time for technical support calls is four (4) hours from the initial request to on-scene arrival, unless otherwise agreed in writing between the buyer and the vendor.

Vendor PerformanceFor vendor performance, please make note of the following:

- Provide actionable feedback on vendors for this contract to optimize performance. Click <u>Procurated</u> for input. On the Procurated website page, select an OSD contract, click **Select**, and then click **Provide a Review** for the applicable vendor listed.
- Buyers are encouraged to reach out to the Category Manager if vendors are not meeting their contractual obligations and buyers may be surveyed for vendor performance feedback.
- Vendors will be evaluated on their current performance and may be asked to work with the Commonwealth towards improvement.
 - If Vendor performance is unacceptable but can be corrected, Motion Recruitment Partners DBA Sevenstep will be given the opportunity to develop and implement a corrective action plan, working collaboratively with OSD and the relevant purchasing entities.
 - If Motion Recruitment Partners DBA Sevenstep's performance is inadequate or breaches the RFR terms, including attachments and agreements, the OSD Category

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Manager may issue a warning, add vendors, implement a corrective action plan, or suspend/terminate the contract.

• Vendors must meet all contractual requirements throughout the life of the contract, including requirements for timely and accurate report submission, to remain in good standing under the contract.

Motion Recruitment Partners DBA Sevenstep will be measured by Key Performance Indicators (KPIs) which will include the minimum contractual performance metrics required, as detailed in the following table. Motion Recruitment Partners DBA Sevenstep is required to maintain scorecards for each state agency as well as an overall performance scorecard. Motion Recruitment Partners DBA Sevenstep shall adhere to the following service levels in responding to requests for Services:



Performance Indicator	Description	Goal	Performance Target	Calculation	Review Frequency
Job request Confirmation Response Time	Average response time from receipt of request to acknowledgement	1 day*	95%	Number of requisitions which received confirmation within 24 hours / total number of requisitions	monthly
Resume submittal response time	Average response time from receipt of request to delivery of candidates resumes	3 days	95%	Number of requisitions that received resumes to review within 3 days/total number of requisitions	monthly
Request fill rate	Vendor's ability to fulfill requisitions satisfactorily. Where requested, <u>vendor to submit</u> at least 3 resumes for every position requested	100%	95%	# of candidates <u>submitted / #</u> required	monthly
Attrition Rate	Measures resource turnover due to unplanned situations that caused by the State, not including inadequate performance, death, illness or force major events	5%	8%	Number of unplanned turnovers/total number of resources	monthly
Termination Rate	Number of candidates dismissed due to inadequate performance	0%	3%	Number of turnovers due to inadequate performance / total number of resources	monthly

General Procurement Guidelines and Best Practices

For general procurement guidelines and best practices, follow these recommendations:

- Buyers should inform vendors to reference Contract **PRF86** on all their quotes and invoices.
- No prepayment should be made for products not yet delivered or services not yet rendered. NOTE: Contract User Guides are updated regularly. Print copies should be compared against the current version posted on mass.gov/osd. Updated: July 1, 2025 Template Version: 9.0 Page 17 of 67

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- No sales tax should be applied to invoices.
- No fees or surcharges (including traveling, fuel, delivery) should be applied to invoices.
- Special order fees must be agreed upon by both parties upfront.
- Payments for products or services provided must be paid within 45 days per Massachusetts Bill Payment Policy, or sooner if applying Prompt Payment Discount.

Buyers are not required to sign additional agreements with vendors that conflict with the Request for Response (RFR) Terms and Conditions (contact Category Manager for guidance on this). <u>hayley.lebert@mass.gov</u> or <u>gerard.dawson@mass.gov</u>.

Environmentally Preferable Products and Services (EPP)

All documents are required to be submitted electronically, and if documents are required to be printed, all paper must contain 30% post-consumer recycled content or be certified by the Forest Stewardship Council (FSC) to ensure responsible forest management.

Instructions for MMARS Users

When placing orders with a vendor, MMARS users **must** reference the contract ID number **PRF85** in the applicable field in MMARS. For MMARS technical support and job aids, contact the Comptroller Help and Support Desk at 617-973-2468 or at <u>Comptroller.Info@mass.gov</u>.

Background/CORI checks

All temporary labor will be subject to background or/and CORI checks based on the level of clearance required for different entities. If after a candidate who has been recommended for hire by Motion Recruitment Partners DBA Sevenstep, has failed to clear the required background checks, the hiring manager will request another candidate. The hiring manager's denial of the candidate based on the results of a background check should never include any details or specifics regarding why a candidate did not pass the background check. Vendors and subcontractors should not ask further questions from the hiring manager regarding what specifically within the results of the background check resulted in the denial of the candidate.

Geographical Service Area

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Motion Recruitment Partners DBA Sevenstep will provide services to all the counties in Massachusetts.

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Vendor List and Information

Vendor*	Master Blanket Purchase Order #	COMMBUYS Catalog Punch Out Available	Contact Person	Phone #	Email	Categories	Counties	Prompt Pay Discount	SDO Certification Type	SDP Commitment Percentage	List any other important items
**[Master Record] (All contract documents) **	Purchase Order PO- 25-1080-OSD03- OSD03-36567		Gerry Dawson / Hayley Lebert	978-429- 4512 / 617- 720- 3146	Gerard.d awson@ mass.gov / Hayley.le bert@m ass.gov	N/A	N/A	N/A	N/A	N/A	N/A
Motion Recruitment Partners	Purchase Order PO- 25-1080-OSD03- OSD03-36567		Kate Orlando	617-340- 6499	katelyn.o rlando@ sevenste ptalent.c om			10 days- 4% 15 days- 2% 20 days- 1% 30 days- 1%		N/A	N/A

*Note that COMMBUYS is the official system of record for vendor contact information.

**The Master Contract Record MBPO is the central repository for all common contract files. The price files may be found in the individual vendor's MBPO.

***The Solicitation-Enabled MBPO is for multiple quote requests and price comparison.

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UNSPSC Codes

UNSPSC# 80-11-16 - Human resources services, temporary personnel services

Appendix A: Commonwealth of Massachusetts Human Resources Division (HRD) - Temporary Worker Policy - Effective 1/1/2014

Scope

- For the purposes of this policy, temporary employment is considered to be separate and distinct from contract and seasonal employment.
- This policy applies only to positions that fall within the Office of the State Comptroller object code J46. It does not apply to temporary workers who may be hired to perform information technology work. It is recommended that state agencies consult with ITD when hiring temporary workers to perform IT duties.

Definition

- Temporary workers are defined as individuals who are engaged through a third-party vendor to fill positions that are temporary in nature. Temporary workers should not work more than 52 weeks without approval from the Secretariat-level Human Resources Director.
- Contract employees are individuals who do not occupy state positions, nor contribute to the State Retirement System or group insurance programs, but who must contribute to the Alternate Retirement System. Contract employees have employee-employer relationships pursuant to individual contracts with the Commonwealth. Contract employees are paid through the payroll system, have tax withholdings, and other deductions.¹

¹ Source: Office of the Comptroller, MMARS Policy, <u>Employee-Employer Relationship: Types of Employment</u> (Rev. 11/1/06).

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Tel: (617) 720 - 3300 | www.mass.gov/osd | TDD: (617) 727 - 2716 | Twitter: @Mass_OSD | Fax: (617) 727 - 4527



Process for Hiring Temporary Workers

Hiring temporary workers is subject to Operational Services Division (OSD) requirements. Among
other things, OSD requirements state that Executive Departments must use statewide contracts, if
available, for commodities and services unless there is prior written approval from the State
Purchasing Agent. The process that agencies must follow when requesting this approval is explained
in <u>Best Value Procurement Handbook</u>.

Allowable Reasons to Hire Temporary Workers

- Acceptable reasons to hire a temporary worker may include the following:
 - To assume the job duties of an employee who is on leave due to Family and Medical Leave Act (FMLA) leave or any other period of extended leave;
 - To provide continuity of services during an emergency situation;
 - To work on a project or task that is anticipated to be for a defined period of time (not to exceed 52 weeks without the approval of the Secretariat-level Human Resources Director) where it is impracticable to hire a regular state employee. If during the course of a temporary project or task, it becomes clear that the project or task is more permanent in nature, the agency must take action to hire permanent employees to work on the project consistent with ANF budget and policy guideline

Compensation

• Temporary workers shall be compensated by the third-party vendor and shall not be eligible to receive benefits provided by the state to permanent state employees (e.g., health insurance, retirement benefits, etc.)

Cannot Hire Temporary Workers to Circumvent Other Rules, Policies, and Laws

- An agency may not hire a temporary worker as a substitute for or to avoid filling a vacant position that would otherwise be filled by a permanent hire or to circumvent other rules, hiring caps, or policies that govern hiring Commonwealth employees or contracts staff.
- Temporary workers may be hired on a short-term basis for a period not to exceed 52 weeks without approval from the Secretariat-level Human Resources Director or his /her designee and/or Labor Relations personnel or other appropriate reviewer designated by the agency.



- Secretariat-level Human Resources Directors or their designees shall conduct an annual review of all temporary worker appointments in agencies within their Secretariat. When an agency has the need to employ a temporary worker for more than 52 weeks, the Secretariat-level Human Resources Director or his/her designee may approve the extension.
- HRD reserves the right to audit the agency's use of temporary workers at any time. Agencies not in compliance with this policy will be notified and must become compliant immediately.
- This policy is not intended to supplant any existing Commonwealth policies governing the hiring of contract and/or seasonal employees.

Questions & Answers

Question: If an agency hires a temporary worker for a three-week project and, at the conclusion of the project, wishes to retain the temporary employee for another four- week project, how does that get counted towards the 52- week period under the policy?

Ans. The 52-week temporary employment period is intended to be project-specific rather than individual specific. If Temporary Project #1 is completed after three weeks and the agency wishes to hire a temporary employee for Temporary Project #2, then a new 52-week period would apply to Temporary Project #2 (even if it hires the same temporary employee who worked on Temporary Project #1).

Question: What if an agency has hired a temporary worker to work on a task not to exceed 52 weeks and the temporary worker leaves because s/he has found permanent employment elsewhere? If the temp agency sends a new employee to complete the task, does that start a new 52-week period?

Ans. As previously indicated, the 52-week temporary employment period is intended to be project or task-specific. So, if one temporary worker leaves before the project or task is completed and another temporary worker is hired to complete the project or task, it will all count towards the same 52-week maximum.

Question: Can an agency fill a particular position (e.g., receptionist) by hiring a different temporary worker every 52 weeks year after year?

Ans. No. Under the Temporary Worker Policy, a temporary worker may not be hired as a substitute for or to avoid filling a vacant position that would otherwise be filled by a permanent employee. Temporary workers are only intended to fulfil staffing needs that are for a specified duration. If an agency determines

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that its particular staffing need is continuous or cyclical in nature, then it should consider hiring a permanent or seasonal employee consistent with ANF budget and policy guidelines.

Question: What if the particular assignment is temporary but the agency knows from the outset that the project will exceed 52 weeks?

Ans. If the agency has determined that it cannot fill the position with a contract employee, then it may hire a temporary worker and, at the end of the 52-week temporary employment period, extend the temporary worker as necessary after approval by the Secretariat-level Human Resources Director or his/her designee.

Question: What if an agency realizes that the need for a temporary worker, originally intended to be less than 52 weeks, will now be greater than 52 weeks?

Ans. The agency must file with their Secretariat-level Human Resources Director a request to extend the services of a temporary worker beyond the 52-week period by at least 45 days prior to the end of the 52-week period.

Question: Can an agency hire a temporary worker into a permanent position?

Ans. Any permanent hires must be done consistent with the existing budget, human resources and policy guidelines. In addition, the agency must ensure that hiring the temporary worker into a permanent position would not violate any provisions of the temporary help contract used to secure the services of the temporary worker.

Question: Can a temporary worker supervise the work of a regular, permanent employee?

Ans. No.

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Appendix B: Hourly Bill Rates and Pay Rates Effective for Requisitions Submitted on or After 7/01/2025

Job Title	Maximum Bill Rate (Amount your Agency will pay Sevenstep)	Minimum Pay Rate (Minimum amount temp worker will be paid*)
Accountant	\$40.06	29.35
Accountant - Sr	\$50.12	36.72
Accounting Support	\$31.10	22.79
Administrative Assistant - Sr	\$47.10	34.51
Administrative Support	\$27.04	19.81
Buyer	\$41.33	30.28
Research Policies and Data Analyst	\$43.94	32.19
Certification Coordinator	\$41.63	30.50
Clerical Support	\$31.10	22.79
Communications Specialist	\$34.74	25.45
Customer Service	\$26.64	19.52
Customer Services - Sr	\$29.48	21.60
Data Analyst	\$69.65	51.03
Data Entry Operator	\$23.58	17.28
Data Entry Operator - Sr	\$25.97	19.03
Database Specialist	\$63.28	46.36
Desktop Support	\$53.07	38.88
Dispatcher	\$27.28	19.99
Event Support	\$32.92	24.12
Executive Assistant	\$38.64	28.31
Executive Legal Assistant	\$52.44	38.42
Filing Clerk	\$26.35	19.31
Financial Analyst	\$59.06	\$43.27
Floating Teller	\$26.92	\$19.72
Grant Coordinator	\$53.38	\$39.11

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Job Title	Maximum Bill Rate	Minimum Pay Rate
	(Amount your Agency will	(Minimum amount temp
	pay Sevenstep)	worker will be paid*)
Grants Administrator	\$61.71	\$45.21
HR Coordinator	\$43.58	\$31.93
HR Generalist	\$55.17	\$40.42
HR/Payroll Assistant	\$27.24	19.96
Info & Referral Specialist	\$24.36	17.85
Intake Coordinator	\$20.12	14.74
Legal Administrative Assistant	\$32.80	24.03
Legal Specialist	\$69.65	51.03
Light Labor	\$22.45	16.45
Light Labor - Sr	\$24.88	18.23
Medical Admin Assistant	\$24.36	17.85
Medical Admin Assistant - Sr	\$28.46	20.85
Medical Transcriptionist	\$23.30	17.07
Note Taker	\$25.02	18.33
Paralegal	\$35.44	25.97
Paralegal - Sr	\$49.75	36.45
Program Coordinator	\$29.55	21.65
Program Support	\$32.92	24.12
Project Administrator	\$44.06	32.28
Project Assistant	\$32.92	24.12
Project Coordinator	\$46.45	34.03
Project Manager	\$61.20	44.84
Project Support	\$29.83	21.86
Purchasing Clerk	\$29.14	21.35
Receptionist	\$26.07	19.10
Research Analyst	\$42.57	31.19
Research Assistant	\$39.81	29.17
Research Data Assistant	\$39.81	29.17
Research Policies and Data Analyst	\$43.93	32.19

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Job Title	Maximum Bill Rate	Minimum Pay Rate
	(Amount your Agency will	(Minimum amount temp
	pay Sevenstep)	worker will be paid*)
Stockroom Clerk	\$20.20	14.80
Tax Collector	\$35.69	26.15
Telephonic Operator	\$23.40	17.15
Transcriptionist	\$23.30	17.07
Writer	\$49.24	36.08

*Temp worker could receive a higher hourly rate if the subcontract voluntarily reduces their markup. ** Title does not imply a supervisory position.

Appendix C: VectorVMS User Guide

VectorVMS User Guide for Hiring Managers

Below is a step-by-step guide on how to use VectorVMS, Motion Recruitment Partners DBA Sevenstep's portal, to support the MSP program at the Commonwealth. VectorVMS also has a very comprehensive help section and user guides within their platform, so please feel free to reference their materials in addition to this guide. To access their reference materials, click the drop-down next to your name and select *Help*.

If you have any questions or concerns, please reach out to us at <u>Commonwealth@sevensteprpo.com</u>.

VectorVMS Terminology

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Term	Icon	Definition
User	1	An individual provided with a Vector/VMS user record and login to perform actions or view information.
Requisition		Completed request form outlining requirements for contingent or service (statement of work) assignments.
Candidate	1	Individual submitted to a contingent requisition or service engagement based on qualifications. May also refer to a worker on assignment (Engaged Candidate).
Engagement	1 .	Active (Engaged) record with assignment details; work order.
Vendor	R	A staffing company who submits and manages candidates/workers. In some programs, this term may also refer to an independent contractor/1099.

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Disengage	20	Termination of assignment (engagement) record (good or bad).
Dashboard	Dashboard	Interactive and configurable home page.
Widgets	My Tasks Contingent (1) Services (0) Requisitions to Approve	Interactive panels that provide actionable data. Standard widgets are applied to each user's dashboard, however, users can configure their dashboard to add, remove, and move widgets.

Logging In / Dashboard Overview

- 1. Login<u>here</u>
- 2. Type in your username (firstname.lastname) password, and i4625 for the organization key and click the Login button
 - a. If this is the first time logging in, you will need to reset your password

	Please enter your Username	and password below.	
VectorVMS	Username:	hiring.manager	
Y	Password:		Forgot password?
	Organization Key:		
		Count	

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The screenshot below is what your dashboard should look like upon logging in.

VectorVMS x +							
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Requisitions to Approve	Engagements to Approve	Timesheets to Approve			Expenses to Approve	2 2 	0
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- If you have any tasks to complete, such as requisitions to approve, timesheets or expenses to approve, the icon under *My Tasks* will have a number over it based on the number of items you need to complete.
- Under *Current Activity*, you can see your requisitions, candidates, interviews, and engagements. If you click the green arrow icon, it will expand to show you the actual requisitions, candidates, interviews or engagements. You can also just click the box, and it will expand to show you.
- The *Alerts* (or calendar) will show you any temporary workers with upcoming end dates, as a reminder or alert.
- The black toolbar has additional options to select, as well as dropdowns with further options.
- The *Quick Find* box allows you to search (quickly), and you can click the Green Person icon to change the selection based on what you are looking for. Example: If you are looking for a requisition you just created, click the green person and select *Contingent Requisition* from the dropdown.

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• You can also configure how you'd like to arrange your dashboard view. You can accomplish this by clicking, *Configure Dashboard* (right under the quick find box). You can add content to your dashboard view and change your layout. After you make any changes, click the *Save and Close* button.





How to Change Your Password

1. Click *My Account* under your name dropdown on your dashboard.

							Hi, Hiring 🔻
Dashboard	Create 🔻 View 🔻	Reports 🔻	Adv. Search			1	Admin
For MSP Progra	am Support, please email Commonw	ealth@Sevensteprpo.	com or visit the MSP Program website at http://Commo	nwealth.sevensteprpo.com.			My Account
My Tasks							Help
							Sign Out
					<u>(</u>)		
	Requisitions		Encanements		Timesheets	Fynenses	

2. Click Change User Password.

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Details Region Settings User Associations User	Attachments Localization Settings			
User Detail				• •
Login ID:	hiring.manager			
User Type:	Internal User			
Internal Status:	Active			
VMS Authority Level:	Create			
MSP User:	No			
Linkable User:	No			
Cost Center Contact:	No			
Compliance Contact:	No			
View Unscreened Candidates:	No			
Allow user to edit rates with rate effective date in the past:	No			
User can edit Requisition Title:	Yes			
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3. Click Change User Password. The below will pop up.

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	Change User Password			
nei	User Name (ID):	hiring.manager		
	Current password could be a system gen last password you specified.	erated temporary password, an admin-create	ed password or the	
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nal	New Password:		•	
Э	Confirm Password:		•	
e	Password Hint Question:	SITA	0	
	Password Hint Answer:	••••	0	
l	Email associated to this account:	anamarie.devito@sevensteprpo.cor	n •	
	Password Requirements - Password is case sensitive - Cannot be the same as the previ	ous password		
			Save Cance	el 📈

4. Type in your current password, your new password, update your password hint Q&A, if you'd like and Click *Save*.

How to Create a Requisition (Work Order for Temp Help Worker)

- 1. Click the *Create* dropdown from the black toolbar on your Dashboard and select *Contingent Requisition*.
- 2. Click the folder with the green arrow icon to further drill down on title of requisition.

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OPERATIONAL SERVICES DIVISION

PRF85 Contract User Guide

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	July 2020			-	\$0.00	\$0.00	July 2020 Rate Card		97952	

3. Click the Green + icon for the job title you want to use for your requisition and Click Next.

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Name Accountant Accountant - Senior Accounting Support Administrative Assist - Senior Administrative Support Buyer Certification Coordinator		Low Rate \$1.00 \$41.41 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00	High Rate \$41.40 \$58.06 \$25.53 \$47.10 \$24.15 \$27.60 \$24.15	Short Description Accountant Accountant - Senior Accounting Support Administrative Assist - Senio Administrative Support Buyer Certification Coordinator	Req Class ID 97955 98003 97956 or 98004 97954 97957 97958	Deta
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4. Begin filling in the requested fields. Any field with a red circle is a required field.

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Requisition Details			
Requisition Template:			
Requisition Class:	July 2020 : Accountant	Region Name:	
Title/Role:			
No. of Openings:	1 •	No. Filled:	0
Start Date:	mm/dd/yyyy 🚞 •	End Date:	mm/dd/yyyy 🛗 •
No New Submittals After:	mm/dd/yyyy 🚞		
Max Submittals by Vendor:	3 ¢Per Opening		

- When you get to the Requisition Description section you will see a field for a short description and a complete description.
 - The short description should be anything specific or required that we should know about the requisition.
 - The complete description is similar to the actual job description.

Requisition Description				*
Engagement Type:	Contract	•		
	Contract to Perm			
Short Description:				•
			0/254	
Complete Description:				
			Cancel	Previous Save as Draft Submit Now

- When you get to the Contact Information section, whoever you add in the *Reports To* field will receive email notifications when a temporary worker's assignment is ending.
- The *Client Contact* on the requisition and agreements will be able to see all requisitions and engagements associated with that client contact and this role can be distinct and separate from each *Hiring Manager/Reports To* field.

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STATEWIDE

STATEWIDE						Hi, hiring 🔻
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Create Requisitio	n		Reports To	Req. Status	Start Date	End Date
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Contact Information				24/10000		
Client Contact:	manager, hiring	a •	Req. Owner:	manager, hiring	Q •	
			Reports To:	manager, hiring	Q	

• When you get to the Required / Desired Skills section – click the Green +Add icon to include any required or desired skills, along with number of years of expeience they should have.

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Create Requisition	Reports To	Req. Status	Start Date	End Date	
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Job Selection	Details	Skills	Compliance						
Required	d / Desired Skills								
O Add									
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	Word				Required		3	Years	Ē
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ps://vms-b2.ved	ctorvms.com/7000/tabReqSkills.aspx	?last_step=&req_id=	1		(O Prev	vious Save as Draft) (1 Submi	t Now	Next

- Click *Next* after you complete the requisiton details.
- The next screen will show you the compliance tasks that need to be completed as part of the Engagement process.
- You should select the compliance tasks that are required for your specific requisition or need. This is accomplished by clicking on the data sheet icon in the upper right corner of the grid.

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Create Requisition	Reports To Hiring Manager	Reg. Status Draft	Start Date 06/29/2020	End Date 09/25/2020
Job Selection Details Skills Compliance Distribution Approval				
This section outlines Compliance and/or On/Offboarding tasks that will need to be completed as part of the Candidate Submittal and/or Engagement process.				
Selected Group Name			Details	Linked Global
[4 4 Page 1] of 1 ▶ ▶]				No data to display

• You will then be presented with a list of compliance options that you can choose from as appropriate for your specific requisition, per below.

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1	Create	Reauisition	Reports To	Req. Status	Start Date	End Date	
	Test Account	ant (105277)	Hiring Manager	Draft	06/29/2020	09/25/2020	
Job : This se	Selection action outline	Details Suith Compliance Distribution Approval et Compliance and/or OVORboarding bisis that will need to be completed as part of the Clandidate Butentital and/or Engagement process. Image: Clandidate Butentital and/or Engagement process. Image: Clandidate Butentital and/or Engagement process.					
	Selected	Group Name			Details	Linked	Global
3		Background Checks					No
		Item		Owner	Due	ld	Attach.
8		Candidate References					No
	_	Item		Owner	Due	Id	Attach.
		1st Reference		Vendor	Optional	4495	
		2nd Reference		Vendor	Optional	4496	
		DOR Requirements					No
		Item		Owner	Due	ld	Attach.
		DOR - Background Check Authorization		Vendor	Before Engagement	4504	
		DOR - CORI Check w/ Form		Vendor	Before Engagement	4501	
		DOR - Employee Compliance Agreement		Vendor	Before Engagement	4506	
		DOR - RMV Photo Consent		Vendor	Before Engagement	4505	
		DOR - State Authorization Form		Vendor	Before Engagement	4503	
		DOR - Tax Info and Background		Vendor	Before Engagement	4502	
8		Finger Print Check					No
		Item		Owner	Due	Id	Attach.
		Finger Print Check		Vendor	Before Engagement	4499	
14 -	Page	1 of t ▶ ≥					Displaying 1 - 4 of /

- Click Next.
 - This will bring you to the final page (approval) before your requistion is complete.
 - The approval path/hierarchy will be specific to each agency and/or Hiring Manager. The MSP will always be the final approver.
- 5. Click *Submit* to complete your requisiton. The requisiton will follow the approval hierarchy for approval before the requisiton is released to suppliers.
 - a. You an add atachments to the justificiation of the requsition before submitting it.

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Create Requisition					Reports To	Req. Status	Start Date	End Date
Test (105298)	_	_	~		Hing wateger	Dran	00/24/2020	0//3//2020
Job Selection Details	Skills	Compliance	Approval					
Internal Approval Request								*
Assigned Approver Name	Approval Level							
Approving Manager	Hiring Manager							
m sr m sr	Sevenatep Mar							
Justification Attachments								•
Rev Attachment								
Action Attachment Type	Description			File Name		Crea	ited By	Created Date
4 4 Page 1 of 1 1 1 1 2	9							No data to display
							OPrevi	ous) 🔚 Save as Draft 🚺 Submit

• After you click *Submit*, your rquisition status should be showing as Pending approval. If you click the *Approval/History* tab of the requisiton after submittal, you are able to see who the requisiton is sitting with for approval.

Dashboard Crea	ite 🔻	View 🔻	Reports 🔹	Adv. Sear	:h						Quick Find	Q
Requisition								Reports To	Req. Status	Start Date	End Date	
Test (105298)	- 👸							Hiring Manager	Pending approval	08/24/2020	07/31/2020	
Job Selection D	Details	Skills	Compliance	Candidates	Distribution	Reference	Approval/History					
Job Selection D	Details Ty	Skills	Compliance	Candidates	Distribution	Reference	Approval/History					
Job Selection D Approval Summar Date	Details Ty Name	Skills	Compliance	Candidates	Distribution	Reference	Approval/History Status		Comments			•
Job Selection D Approval Summar Date 06/17/2020 3:36 PM	Details Ty Name Hiring M	Skills	Compliance	Candidates	Distribution Level Hiring Manager	Reference	Approval/History Status Submitted - Client Appro	oval	Comments			•
Job Selection D Approval Summar Date 06/17/2020 3:36 PM	Name Hiring M Approvin	Skills lanager ng Manager	Compliance	Candidates	Distribution	Reference	Approval/History Status Submitted - Client Approver	oval	Comments			•

• The Hiring Manager and requisition owner will receive an email when the requisition has been aproved. The status will also change on the dashboard

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Review Submitted Candidates

- 1. There are two ways to view submitted candidates:
 - a. By Clicking *View > Candidates* from the black toolbar, or
 - b. By Clicking Active Candidates from Current Activity on your Dashboard.
- 2. You can click the candidate's name to review the candidate and all of their details.

							Hi, hiring 🔻
Dashboard Create 🔻 View 🔻	Reports 🔻 Adv. Searc	h				1 Quid	ck Find Q
Sr. Buyer (105281)			Reports To hiring manager	Req. Status Open		Start Date 07/11/2020	End Date 12/31/2020
Job Selection Details Skills	Compliance Candidates	Distribution Re	eference Approval/	History			
Action 🖉 🚵 📀 Candidate	Cand. Status Rec	ą. Title Req. I	D Req. Status	Req. Reports To	Rate	Vendor	Submitted Date
Gacia, Sally	Active Sr. Buye	r 10526	1 Open	manager hiring	\$13.70 USD		06/10/2020 05:0
i4 4 Page 1 of 1 ▶ ⊭ 2		जे	, орон	manager mining	φ21.00 GOD		Displaying 1 - 2 of 2
Requisition Summary List	•					Compar	e Candidates

Note: You can also easily compare submitted candidates by clicking the *Compare Candidates* button on the bottom of your screen.

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Requisition					Heports to Hiring Manager	Req. Status Open		07/01/2020	12/31/2020
Sr. Accountant (1052)	266) 🔀 🔹								
	D	C. 51							
Selection	Details Skills Compliance	Candidates	button Reference Approval	rhistory					
Reset View	Save View Y. Show Filters	Export.							
ction / 🎄	O Candidate	Cand. Status	Req. Title	Req. ID	Req. Status	Req. Reports To	Rate	Vendor	Submitted Date +
-	Candidate3, Trial	New	Sr. Accountant	105266	Open	Manager Hiring	\$15.07 USD		06/11/2020 09:13 pm
	Candidate2, Trial	New	Sr. Accountant	105266	Open	Manager Hiring	\$20.55 USD		06/11/2020 09:12 pm
-	Candidate Trial	A1	and a second sec	105300			and a second second		
Page 1 of 1	> H @	New	3. Accountent	102608	Upen	Manager Hiring	\$17.81 USD		06/11/2020 05:11 pm Displaying 1 - 3 of 3
Page 1 of 1	> N €	New	Sr. Accountent	192406	Upen	Manager Hiring	\$1781USD		06/11/2020 95/11 pm Displaying 1-3 of 3
Page 1 of 1	> n €	nwv	3. Accountent	192406	Upen	Manager Hiring	\$1781USD		06/11/2020 59:11 pm Displaying 1-3 of 3
Page 1 of 1	× n ∂	Deev	3. Accountent	192406	Open	Manager Hiring	\$1781USD		0611/2020 5511 pm Displaying 1-3 of 3
Page 1 of 1	× H ∂	1969	3. Accountent	192406	Upen	Manager Hiring	317.81 USD		0611/2020 6511 pm Drophyling 1 - 3 of 3
Page 1 of 1	> N 준	Deev	3.f. Accountent	192406	Upen	Manager Hiring	317.81 USD		0611/2020 5911 pm Drophyling 1 - 3 of 3
Page 1 of 1	> N 준	Dawy	3.f. Accountent	192406	Upen	Managar Hiring	317.81 USD		0611/2020 6511 pm Drophying 1-3 of 3

• You can use the toggle on the left-hand side of the screen or click the green + icon to choose your selection criteria you want to use to compare the candidates.

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Candidate Compare				
Sr. Accountant (105266)				
of 4 selected Candidate(s) satisfy criteria	Selection Criteria 🚱			$\phi \phi$
Candidate(s) in pool also	ininininin 😵	inininin 😂	iririririri	skriktivitet
atisfy criteria. "Se Candidate(s) do not meet	Candidate3, Trial #	38731 Candidate, Trial P	Candidate2, Trial	Walsh, June 🖉
elected criteria. 🗙				R - 6
loyable Rating				
nt Rate	\$15.07	\$17.81	\$20.55	\$64.00
dor Rate	\$14.62	\$17.28	\$19.93	\$64.00
Q.	\$11.00	\$13.00	\$15.00	\$61.44
Rate	511.00	010.00	-10.00	

• You can see as you choose your selection criteria, the candidates who don't meet the criteria are grayed out.

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Dashboard Create •	View Reports Adv. Se	earch		
Candidate Compare	Э			
Sr. Accountant (105266)	-			
of 4 selected Candidate(s) satisfy criteria.	Selection Criteria 🕒			$\phi \phi$
0 Candidate(s) in pool also	38733	14 H H H H H	38732	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
3 Candidate(s) do not meet selected criteria	Candidate3, Trial #	Candidate, Triai #	Candidate2, Trial #	Walsh, June #
Deployable Rating				
Client Rate	\$15.07	\$17.81	\$20.55	\$64.00
/endor Rate	\$14.62	\$17.28	\$19.93	\$64.00
ay Rate	\$11.00	\$13.00	\$15.00	\$61.44
mployed Previously	Yes	Ves	Yes	No
omposite Score	29.412	50	117.647	104.412

This is a helpful tool for Hiring Managers to narrow down the candidate pool.

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Select Candidate to Interview

- 1. View your candidates (by following the step above).
- 2. If you are a Hiring Manager who prefers to interview your candidates:
 - a. Click the *Actions* icon/dropdown next to the candidate you would like to interview and Select *Interview* (and proceed to the next step; inputting interview availability).
- 3. If you are a Hiring Manager who does not want to interview your candidates and would like the MSP to interview your candidates:
 - a. Click *Forward* next to the candidate you would like to interview to share with the Program Manager.
 - b. Input the <u>Commonwealth@sevensteprpo.com</u> email address into the alternate emails field, include a subject line and comment and click *Send*.
 - c. The Program Manager will work with the supplier from there to schedule and conduct the interview.

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	- 😹	٧	Villiams, Dolore	es Make C)ffer	Admin Assistant	105262
	🖉 Candid	ate Comments	oway, Lisa	Activ	e i	Accountant	105260
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M	🔓 Forward	d w	þ				
	🧏 Reject						
	langle Reques	st Info					
	View R	equisition ffer					

Input Interview Availability

NOTE: You only need to complete this step if you plan on interviewing the candidate versus having the MSP handle the interview process.

1. Click on the Candidate Name for the candidate you would like to interview, and Click Add Interview Option.

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All Candidate Summary All Candidates - With My User ID Image: Candidate Summary Reset View Show Files Export Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image: Candidate Summary Image	ashboard	Create ▼ View	v ▼ Report	s ▼ Adv. Search					
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Action Candidate Candidate Candidate Candidate Candidate Candidate Strats Strats Strats Strats Candidate Candidate Trial Candidate Strats	🕏 Reset View	Save View	Show Filte	rs Export					
Candidate3, Trial Schedule interview Sr. Accountant Candidate3, Trial Candidate3, Trial Candidate3, Trial Candidate3, Trial Candidate3, Trial Candidate3, Trial Schedule interview Sr. Accountant interview Schedule interview Sr. Accountant interview Schedule interview Sr. Accountant interview Schedule interview Sr. Buyer interview Reports Nake Offer Advin Assistant Reports Nake Offer Schedule Reports Nake Offer Schedule Reports Nake Offer Schedule Reports Advi. Search Coulck Find Candidate Candidate Status Reg Title Reference Interview Windor Candidate Status Reg Title Reference Interview Windor Candidate Status Reg Title Reference Interview Windor Commonwealth of Massachuse Active Accountent Reg ID: 105:00# Windor Candidate Status Reg Title Reference Interview History Candidate Interview Status In	Action @	c	andidate	Cand. Status	Reg. Title				
Candidate Comments didate2, Trial Candidate Status Forward Complyable Rating didate3, Trial Active Sr. Accountant ams, Dolores Make Offer Admin Assistant is, Sally Engaged Sr. Buyer Regist ms, Dolores Make Offer Admin Assistant is, Sally Engaged Sr. Buyer Regist ms, Dolores Make Offer Admin Assistant is, Sally Engaged Sr. Buyer Regist ms, Dolores Make Offer Adv. Search Could Could Find Candidate View Offer Malve Offer Adv. Search Could Could Find Candidate View Offer Candidate Status Reg Title Retemole Infe Candidate View offer Candidate Status Reg Title Retemole Infe Candidate Skills Compliance Employment Info Rate Info Reference Interview History current Interview Skills Compliance Employment Info Rate Info Reference Interview History current Interview Status	5	Candidate	3, Trial	Schedule interview	Sr. Accountant				
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tatils Skills Compliance Employment Info Rate Info Reference Interview History turrent Interview scheduled. andidate Interview History nterview ID Status Interviewer Updated Date Updated User Deta		v (38723)			Commonwealt	n of Massachuse Active		Accountant	Req ID: 105260
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Candidate Summary List

2. Input the date, time, interview type, any additional interviewers, and location. In the details field, you can include anything the candidate should be aware of for their interview.

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- a. The time zone field should default to Eastern Time.
- b. There are only two options for interview type (phone or in-person), if you would like to use Zoom, Go To Meeting, etc. for your interview, select phone as the interview type and input the Zoom (or whichever technology you are using for the interview) information including login info in the details field.
- 3. You can either Click *Submit* or *Add Another Option*.

Add Interview O	ption(s)							×
Enter Interview	v Option(s)							
Please enter a date button to "Add Anot	and time you'd her Option". Th	l like t le ver	o offer to tr dor will be	nis candidate for ar allowed to accept (n inte orne	erview. Feel free to a of the options you m	dd additional options by clicking on the ake available.	
Date:	I		• Time:	\$	•	Time Zone:	(GMT-05:00) Eastern Time (US & Can: 💠	•
Interview Type:				\$	•	Interviewer:	Type 3 characters to search Q	•
Location:						Phone:		
Details:								-
								- 1
							0/1000	
							💲 Submit 🛛 🖉 Cancel 🛛 🔣 Add Another Op	tion

• The interview request will be sent to the supplier who will then confirm the interview details with the candidate. Upon acceptance of the interview request, the Hiring Manager will be notified via email.

Provide Interview Feedback

1. To provide interview feedback on a candidate, click the box with the number next to *Interviews Accepted* under Current Activity on your dashboard.

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STONTWACE								Hi, Kasey 🔻
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For MSP Program Support, please email Commonwealth@Sevensteprpo.com or visit the MSP Program website at http://Commonwealt	h.sevensteprpo.com.						P Co	nfigure Dashboard
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Pending Requisitions	0 5		Jun 1	2	3	4	5	6
Active Requisitions	1 13	7	8	9	10	11	12	13
New Candidates	0 0	14	15	16	17	18	19	20
Active Candidates	0 17							
Interviews Accepted	0 1	21	22	23	24	25	26	27
Engagement Requests	0 0	28	29	30	Jul 1			4
Engagements	0 9][]						

2. Click the clipboard with the green arrow icon and select *Interview* or click the candidate's name and go to the interview tab.

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🗌 🔀 🗸 🥜 Jean, Lillian	Interview Accepted	Call center	105282	Interviews occurring	Sciuto Alyssa	\$19.18 USD	Sevenstep_Demo	06/15/2020 06:15 pm
Candidate Comments Deployable Rating Conditionation Report Report Vew Requisition Vew Requisition								Displaying 1 - 1 of 1

3. Click the clipboard with green arrow icon under *Actions* and select *Complete*. You have to mark the interview as complete in order to provide feedback.

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												Hi, Kas
shboard Ci	Create 🔹 View	▼ Reports ▼	Adv. Search								L Quick Find	
Candidate	2						Vendor	Candida	e Status	Reg Title	Reference Info	
lean, Lillian (3874	14) 🔀 -						Sevenstep_Demo	Interview	Accepted	Call center	Reg ID: 105282	
ails Skills	s Compliance	Employment Info	Rate Info	Reference	Interview	History						
rrent Intervie	ew					•						
rview ID:	3824						Interview Status:	Interview Accepted				
tions Intervi	iew Information											
Date/T	Fime : ew Type :	06/24/2020 Phone) 9:00 AM				Time Zone : Interviewer :		(GMT-05:00) Eastern Ti Hiring Manager	me (US & Canada)		
Locatio	on :	Zoom Call					Phone :					
العسق	nent :	Candidate	will arrive 10 mir	ns								
🚮 Add to Calent	ndar											
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terview ID	Status			Interviewer	r			Updated Date	Updated User			Deta
3824	Interview Accepted			Hiring Mana	ner			06/23/2020 3:35 PM	Brian Knapp			_

4. After marking the interview as *Complete*, the below will pop up and you can add your interview feedback into the Comment field and click Submit.

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STATEWIDE					Hi, Kasey 🔻
Dashboard Create ▼ View ▼ Reports ▼ Adv	v. Search				L Quick Find Q
Candidate Jean, Lillian (38744)		Vendor Sevenstep_Demo	Candidate Status Interview Accepted	Req Title Call center	Reference Info Reg ID: 105282#
Details Skills Compliance Employment Info Ra	ate Info Reference Interview History				
Current Interview					*
Interview ID: 3824		Interview Status: Interview Acc	epted		
Actions interview interview interview of interview interview interview of processing interview i	Complete Interview Enter Interview Completion Info Date: 06/24/2020 • • Time: 09/00 am • • Comment:	Time Zone: (GMT-05:00) Interviewer: Hiring Manag	Eastern Time (US & Can: 🛊 • er Q • 0/1000	e (US & Canada)	Details
Candidate Summary List					Cancel Interview

Select Candidate for Offer

1. Click on the Candidate Name for the candidate you would like to make an offer to, and Click *Make Offer.*

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PRF85 Contract User Guide

Da	ishboard Cre	eate 🔻	View	 Reports 	 Adv. Search 		
1	Candidate	Sumn	nary ^{re View}	All Candidates	- With My User ID	¢	
	Action 🔗 🧋	6	Ca	ndidate	Cand. Status	Req. Title	Req. ID
1	- 6	0	Candidate3	, Trial	Schedule interview	Sr. Accountant	105266
	📙 •	C	Candidate2	Trial	Schedule interview	Sr. Accountant	105266
1	<mark>iii</mark> •	C	Candidate,	Trial	Active	Sr. Accountant	105266
	- 🔁	١	Villiams, D	olores	Make Offer	Admin Assistant	105262
	🖉 Candidate Co	mments	ia, Sally		Engaged	Sr. Buyer	105261
	Leployable R	ating	ker, Jos	eph	Reject-Req Closed/Filled	Sr. Buyer	105261
14	Forward Interview Make Offer Reject Request Info View Requisit View Offer	lion	R				

2. Input "Candidate Name – Offer" in the *Subject* field, input start and end date and other pertinent information in the *Comments* field.

oner msu	ructions				
Please enter a	a subject line and complete this form for t	he e-mail to the person	who will p	resent your offer to th	e vendor:
Subject:	I			0	
Comments:				•	
Candidate	Rates				
avment Ra	usis: Das Haus A				
Payment Ba Currency: Rate Type	sis: Per Hour ¢ \$ USD Rule Name	Client Rate	0	Vendor e Rate	Pay Rate o
Payment Ba Currency: Rate Type Current	sis: Per Hour ¢ \$ USD Rule Name Standard Hourly	Client Rate \$27	• .40 USD	Vendor • Rate \$26.58 USD	Pay Rate • \$20.00 USD
Payment Ba Currency: Rate Type Current Offer	sis: Per Hour \$ \$USD Rule Name Standard Hourly Standard Hourly	Client Rate \$27 \$27	• 1.40 USD 1.40 USD	Vendor • Rate \$28,58 USD \$26,58 USD	Pay Rate • \$20.00 USD \$20.00 USD
Payment Ba Currency: Rate Type Current Offer Dates of E	sis: PerHour ¢ SUSD Rule Name Standard Hourly Standard Hourly	Client Rate \$27 \$27	• .40 USD .40 USD	Vendor e Rate \$26.56 USD \$26.58 USD	Pay Rate • \$20.00 USD \$20.00 USD
Payment Ba Currency: Rate Type Current Offer Dates of E Start Date:	sis: PerHour S USD Rule Name Standard Hourly Standard Hourly Standard Hourly 00:03/2020 •	Client Rate \$27 \$27	• (.40 USD (.40 USD	Vendor • Rate \$20.58 USD \$20.58 USD	Pay Rate • \$20.00 USD \$20.00 USD

3. Click Send.

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- 4. This will then go to the MSP vendor's team to review, approve, and submit to the Supplier.
- 5. The supplier will then review the offer and approve or reject the request.

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Timesheet Approval

1. If you have any timesheets to approve, you will have a number on the *Timesheets to Approve Icon* on your Dashboard, but you can also check by going to *View* on the black toolbar and selecting *Timesheets*.

STATEWIDE								Hi, hiring 🔻
Dashboard Create ▼ View ▼ Reports ▼ Adv. Sea	arch					2	Quick Fine	d Q
For MSP Program Support, please email Commonwealth@Sevensteprpo.com or visit th	e MSP Program website at http://C	Commonwealth.sev	ensteprpo.com.				🥜 Configure	Dashboard
My Tasks								
Requisitions to Approve	Timesh	eets ove				Expenses to Approve		
Current Activity		Alerts						
				< Day	Week	th 🕨		
Draft Requisitions	0	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Pending Requisitions	0	May 31, 2020	Jun 1	2	3	4	5	6
Active Requisitions	2	7	8	9	10	11	12	13
New Candidates	0	14	15	16	17	18	19	20
Active Candidates	1	1997			39994	(1994)		

2. <u>Click Action (folder with green arrow) and select View Timesheets.</u>

STATEWIDE										Hi, Kasey 🔻
Dashboard Create ▼ View ▼ Reports ▼	Adv. Search								L Quick F	ind Q
Timesheet Summary Timesheets - All		\$ Period	End Date - From:	06/01/2020 =	To: 07/11/202	0 = 0				
Reset View Save View Show Filters	Export			00012020	UNTITZUZ					
Action Candidate Period End Date - Time	heet ID Timesheet Status	Hours	Total	Amdt	Vendor	Reports To	Cand. ID	Requisition Title	Invoice ID	Suspended
Gacia, Sally 06/06/2020 23	Approved	40:00	\$0.00 USD		Commonwealt	Manager, Hiring	38726	Sr. Buyer		
S View Timesheet									Dis	playing 1 - 1 of 1
View Candidate Timesheet Summary										

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Click Approve or Reject.

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Dashboard Create •	View 🔻	Reports 🔻	Adv. Se	arch					Quick Find	0
Timesheet						Reports To	Requisition Title	Vendor	Reference Info	
Gacia, Sally (38726) Start time of Day *						manager, hiring	Sr. Buyer	Commonwealth of Massa	chusi	
End time of Day *										
Non-billable hours										
State Entity Department of Transportation			Cost	t Center ault Cost Cent	er					
Standard Hourly		08:00	08:00	08:00	08:00	08:00	40:00			
Standard Hourly							40:00			
Total Billable Hours (Day)		08:00	08:00	08:00	08:00	08:00	40:00			
Rate Summary										
Comment:										
					0	/255				
Attachments								_		
View Printable Version									Approve 0	eject

NOTE: You can approve (or reject expenses) the same way you do for timesheets but click *Expenses* instead of *Timesheets*.

Extend Engagement

1. Click *View* and select *Engagements* from the black toolbar of your dashboard.



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- 2. Click the *Candidate Name* <u>or</u> Click the *Action* dropdown and Select *View Engagement* for the Candidate you would like to extend their engagement. Either way it is going to bring you to the Engagement Screen.
- 3. Click the *Clipboard with green arrow dropdown* and Select *Extend Engagement*.

STATEWIDE								Hi, Hiring 🔻
Dashboard Create 🕶 Vie	ew 🔻 Reports 🔻 Adv. Search						L Quick Find	٩
Sally Gadia (19632)	ane Candidate		Vendor Commonwealth of	Massachusett Demo	Engagement Status Engaged	Req Title Sr. Buyer	Reference Info Reg ID: 105261 # Cand ID: 38726 #	
Candidate Information	Engagement gs Financials Rates/Budget Logis	stics Attachments	Timesheets	Approval/Histo	ny			
Client Name: Engagement ID: SSN/Tax ID/SIN: Date of Birth: Client Candidate ID: Candidate Email:	Comm of Mass Demo 19832 sally gacia sally g@gmail.com							
Engagement Details Disposition: Engagement Type: Original Start Date: Start Date: Eng. Decision Date:	Engaged Contract 07/11/2020 05/25/2020 06/10/2020							•
Discrete Summary List	k Actions 🔹							🤯 Edit

4. You will get the below pop-up and Click Yes.



5. It will now allow you to edit the extended through date field under Engagement Details in the candidate's record.

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ashboard Create v	view View View View View View View View V	Adv. Sear	611							Quick Find	
Engegement						Vendor		Engagement Status	Reg Title	Reference Info	
Sally Gacia (19832)	•					Commonwealth of	f Massachusett Demo	Engaged	Sr. Buyer	Reg ID: 105261# Cand ID: 38726#	
etails Compliance	Time/Expense Settings	inancials	Rates/Budget	Logistics	Attachments	Timesheets	Approval/Histo	ory			
	,,,,,,										
ingagement Details											
sposition:	Engaged										
ngagement Type:	Contract										
riginal Start Date:	07/11/2020										
art Date:	05/25/2020										
ng. Decision Date:	06/10/2020										
irrent Through Date:	12/31/2020										
ttend Through Date	12/31/2020 🚞										
nange Reason:											
nange Requested By:	Client										
ork Location:	Salem Juvenile Court										
ngagement Contacts											

- 7. Enter a Change Reason in the *Change Reason* field.
- 8. Click Save.
- 9. The Supplier now needs to accept the extension, so you will see the below pop up. Click Yes.



10. The approval hierarchy will show, and *Click Submit Changes for Approval*.

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STATEWIDE													Hi, I	Hiring 🔻
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Engagement						Vendor		Engage	ement Status		Req Title	Refe	rence Info	
Sally Gacia (19832)	•					Commonwealth	of Massachusett Dem	no Engage	ement Draft		Sr. Buyer	Req Can	ID: 105261	
Details Compliance	Time/Expense Settings	Financials	Rates/Budget	Logistics	Attachments	Timesheets	Approval/His	tory						
Internal Approval Requ	est													
Assigned Approver Name	Approval Leve	el.												
Approving Manager	Hiring Manager													
MSP MSP	SevenStep MSF	p												
Justification Attachme	nts													*
Add New Attachment														
Action Attachment Ty	pe Description			File Na	ame					Created	Ву		Created Date	
4 4 Page 1 of 1 ▶	N &												No data to dis	.play
Engagement History														
Transa # Change User	Change Date	Reports To	Client Cont	act En	gaged By	Bill Rate	Vendor Rate Pay	Rate	Rate Effective Date	Cost Center	Туре	Engage. Through Date	Disposition Status	Com
Current Hiring Manage	r 06/19/2020 09:45 am	Manager Hiring	Manager Hi	rina Wil	liams Carrie	\$13 70	\$13.29	\$10.00	05/25/2	Default C	Contract	01/01/2	Engagom	Test
Engagement Summary List	Bulk Actions 🔹											1:	ubmit Changes For	r Appr

11. After you Click *Submit Changes for Approval*, you will see the engagement status will be changed to Changes Pending Approval.

Vendor	Engagement Status	Req Title	Reference Info
Commonwealth of Massachusett Demo	Changes Pend Approval	Sr. Buyer	Req ID: 105261 Cand ID: 38726

12. Once the approval process is complete, including supplier acceptance, then the change is applied, and timesheets and expenses are eligible for entry up to the new date.

NOTE: Engagements are not extended until all approvals/acceptances are complete.

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End (Disengage) Engagement

ATEWIDE DNTRACT			Hi, Hiring 🔻
shboard Create 🔻 View 🔻 Reports 🔻 Adv. S	earch		L Quick Find C
r MSP Program Support, please , Contingent Requisitions rpo.com or visi	the MSP Program website at http://Commonwealth.sevensteprpo.com	n.	P Configure Dashboard
Iy Tasks			
Timesheets			
Expenses		<u>(</u>)	
Requisitions to Approve	Engagements to Approve	Timesheets to Approve	Expenses to

Click the Candidate Name or Click the Action dropdown and Select View Engagement for the Candidate you would like to end their engagement. Either way it is going to bring you to the Engagement Screen.
 Click the Clinboard with areas arrow drondown and Select Disengage Candidate.

3.	Click the	Clipboard	with greer	arrow	dropdown	and	Select L)isengage (andidate.
STATEWIDE									

CONTRACT								HI,	Hiring v
Dashboard Create 🔻	View ▼ Reports ▼ Adv. Sear	rch						L Quick Find	٩
Sally Gacia (19832)				Vendor Commonwealth	of Massachusett Demo	Engagement Status D Engaged	Req Title Sr. Buyer	Reference Info Req ID: 105261# Cand ID: 38726#	
Details Compliant	Extend Engagement ngs Financials	Rates/Budget Logis	stics Attachments	Timesheets	Approval/Histo	ory			
Candidate Information									•
Client Name:	Comm of Mass Demo								
SSN/Tax ID/SIN:	19832								- 1
Date of Birth:									
Client Candidate ID:	sally.gacia								
Candidate Email:	sally.g@gmail.com								
Engagement Details									*
Disposition:	Engaged								
Engagement Type:	Contract								
Original Start Date:	07/11/2020								
Start Date:	05/25/2020								
Eng. Decision Date:	06/10/2020								
Dengagement Summary List	Bulk Actions 🔹								i Edit

4. You will get the below pop-up.

a. Select the *Reason* from the dropdown.

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- b. Select Yes or No if they are eligible to return and add Comment as to why.
- c. Ensure you have the correct end date in *the Engagement Through Date* field.
- d. Click Save

Disengage the candidate for the fol	llowing reason
Reason:	•
Reason Detail:	÷ •
Is this candidate eligible to return?:	● Yes ◯ No ●
Return Comments:	
	0/254
Engt Through Date:	12/31/2020 🚞 °
Current Engt Through Date:	12/31/2020
Change Reason:	

5. The below will pop up and Click *Continue*.

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Early Ter	mination	×
?	The end date of this engagement is listed as 12/28/2020. If this is correct, click "Continue" to continue, or click "Cancel" and edit the "Engt Through Date" to reflect the correct end date of this engagement.	
	Continue Cancel	

6. After you Click *Continue*, you should see the candidate shows as being successfully disengaged. Click *Close*.

Disengage the candidate for the fol	llowing reason		
Reason:	Disengaged-Terminated	\$ 0	
Reason Detail:		\$	
Is this candidate eligible to return?:	🔿 Yes 💿 No 🔹		
Return Comments:	Test		
			4/254
Engt Through Date:	12/28/2020 💼 🎴		
Current Engt Through Date:	12/31/2020		
Change Reason:			

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Appendix D: Service Categories

Main Service Category:

- Administrative Support to include Executive Administrative Functions
- Customer Service
- Data Entry Operator
- Receptionist
- Paralegal
- Account Support
- Clerical Support

Eighty percent of the Commonwealth's concentration of spend for temporary help services falls within the seven job classifications identified above.

Other Service Category (including but may not be limited to):

- Program Support
- Legal Administrative Support
- Data and Research Analysts
- Project Coordination
- Accounting Position
- Accounting Support
- Medical Administrative Assistant
- Light Labor and Light Industrial Labor
- HR/Payroll Assistant
- Telephonic Operator



Appendix E: Performance Measures

Motion Recruitment Partners DBA Sevenstep will be measured by Key Performance Indicators (KPIs) which will include the minimum contractual performance metrics required, as detailed in the following table. Motion Recruitment Partners DBA Sevenstep is required to maintain scorecards for each state agency as well as an overall performance scorecard. Motion Recruitment Partners DBA Sevenstep shall adhere to the following service levels in responding to requests for Services:

Performance Indicator	Description	Goal	Performance Target	Calculation	Review Frequency
Job request Confirmation Response Time	Average response time from receipt of request to acknowledgement	1 day*	95%	Number of requisitions which received confirmation within 24 hours / total number of requisitions	monthly
Resume submittal response time	Average response time from receipt of request to delivery of candidates resumes	3 days	95%	Number of requisitions that received resumes to review within 3 days/total number of requisitions	monthly
Request fill rate	Vendor's ability to fulfill requisitions satisfactorily. Where requested, vendor to submit at least 3 resumes for every position requested	100%	95%	# of candidates submitted / # required	monthly
Attrition Rate	Measures resource turnover due to unplanned situations that caused by the State, not including inadequate performance, death, illness or force major events	5%	8%	Number of unplanned turnovers/total number of resources	monthly

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Termination Rate	Number of candidates dismissed due to inadequate performance	0%	3%	Number of turnovers due to inadequate performance / total number of resources	monthly
Billable Rates	Vendor's ability to submit candidates below the maximum price agreed in the cost tables	100%	95%	Number of temps hired at below maximum billable rate/ number of temps hired	monthly

*Exception to the 1-day goal made for agencies operating 24 hours a day or for emergency requests- requests that need urgent and immediate attention

Days for this purpose refers to business days.

As required, Motion Recruitment Partners DBA Sevenstep shall submit reports showing performance indicators, performance targets and actual results achieved. The report shall be provided for each state agency using the contract.

In addition to the KPIs above, Motion Recruitment Partners DBA Sevenstep will be subject to a monthly customer performance review executed by each agency that hired persons for that period. The review will highlight positive and negative points about Motion Recruitment Partners DBA Sevenstep 's processes and resources in order to identify areas for improvement. The hiring manager will review the results and include overall results as part of the supplier's scorecard.

Motion Recruitment Partners DBA Sevenstep will be allowed a sixty (60) day grace period during the implementation phase of the Contract to ramp up services without scoring on the performance metrics. After the sixty (60) day grace period, report tracking will begin. The first report shall be due by the MSP to the SST team one month after the grace period ends.

Corrective Action Process

Progress meetings shall be scheduled and held with Motion Recruitment Partners DBA Sevenstep monthly for the first six months of the contract and quarterly for the remainder of the contract regardless of whether or not there are contract violations. These meetings are geared towards managing the supplier relationship and ensuring that the contract is being executed as per the contract's terms and conditions. Contract violations will be documented by the state agencies in which they occurred and submitted to Motion Recruitment Partners DBA Sevenstep and the SST team each month for the appropriate action to be taken.

Failure to perform contractual obligations

Failure to perform as per the RFR terms of this contract may result in a corrective action plan, inclusive of termination consistent with the provisions of the Commonwealth Terms and Conditions.

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Appendix F: Frequently Asked Questions (FAQS)

Q: Is there a Contract User Guide (CUG)?A: Yes. Click <u>here</u> to view.

Q: What if I missed the training sessions for PRF85?
A: The training presentation and training recording is on Motion Recruitment Partners DBA Sevenstep's PRF85 website, <u>here</u>.

Q: What if I haven't received a username and password for VectorVMS? **A:** Email the MSP vendor team for the Commonwealth PRF85 contract at <u>Commonwealth@sevensteprpo.com</u> and they can provide this information to you.

Q: Who do I reach out to if I have any questions related to the temp help process or problems with VectorVMS? **A:** Email Motion Recruitment Partners DBA Sevenstep Commonwealth team for the Commonwealth PRF85 contract at <u>commonwealth@sevensteprpo.com</u>.

Q: Is there a SOP/FAQ about how to create logins and create login/approval paths within an agency? **A**: Yes. There is a Contract User Guide (CUG), FAQ guide, and VectorVMS user guide on Motion Recruitment Partners DBA Sevenstep's PRF85 website, <u>here</u>. COMMBUYS will also have some of this information. If you or someone within your agency does not have a VectorVMS login, please reach out to the MSP vendor team at <u>commonwealth@sevensteprpo.com</u> and they will be able to create logins and discuss the approval path for your agency.

Q: How do I request a temp worker?

A: Login to VectorVMS and Create a Contingent Requisition. See step-by-step directions in the Hiring Manager Vector User Guide stored on CommBuys or on Motion Recruitment Partners DBA Sevenstep's website, <u>here</u>.

Q: What happens after I create a requisition for a temp help worker?

A: Motion Recruitment Partners DBA Sevenstep's Program Management Team will review your requisition for completion and submit to necessary approvers. Once the requisition is approved, Motion Recruitment Partners DBA Sevenstep Program Management Team will reach out to you to see if you are open to scheduling a 10-15-minute

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intake call with you and the Program Suppliers to help the Program Suppliers better understand the role and requirements. From there – the Program Suppliers will submit resumes and Motion Recruitment Partners DBA Sevenstep Program Management Team will shortlist the resumes and share with you via VectorVMS. Motion Recruitment Partners DBA Sevenstep Program Management Team will discuss the process with you during your first intake call.

Q: How long can I hire a temporary help worker for? What if it's over a year?

A: A temp help worker cannot have an assignment that exceeds 52 weeks. If you need them to work more than 52 weeks, you will need to create two separate assignments, as one assignment can't be longer than 52 weeks.

Q: Where can I access reference materials for VectorVMS?

A: There is a VectorVMS User Guide for Hiring Managers via COMMBUYS, as well as on Motion Recruitment Partners DBA Sevenstep PRF85 website, <u>here</u>. For additional materials, login to VectorVMS and select the drop-down next to your name and click Help. There is a wealth of information, including step-by-step directions.

Q: How do I change my password for VectorVMS?

A: Click My Account under your name drop-down on your dashboard and select Change User Password.

Q: What categories of temp help does Motion Recruitment Partners DBA Sevenstep support via the PRF85 contract?
 A: The main service categories include: Administrative Support to include Executive Administrative functions,
 Customer Service, Data Entry Operator, Receptionist, Paralegal, Account Support, Clerical Support. The other service categories include: Program Support, Legal Administrative Support, Data and Research Analysts, Project
 Coordination, Accounting Position and Accounting Support, Medical Administrative Assistant, Light Labor and Light
 Industrial Labor, HR/Payroll Assistant, Telephonic Operator.

Q: What are the rates?

A: Please see the rate card on COMMBUYS or on Motion Recruitment Partners DBA Sevenstep's website, <u>here</u>. The rate card details the maximum rates by specific role.

Q: To whom would agencies make payment to when we have an ongoing engagement?A: The agency would pay Motion Recruitment Partners DBA Sevenstep, and the vendor would pay each supplier.

 Q: Are invoices separated by cost-center if designated?

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A: Yes. Invoices can be separated by cost-center, if applicable.

Q: What do I do if I want to extend an engagement?

A: Go to your Engagements in VectorVMS, select the candidate you'd like to extend and select Extend Engagement. This will allow you to select a new end date. The extension will go through approvals and then the supplier will need to accept the extension.

Q: What do I do if I want to end an engagement early?

A: Go to your Engagements in VectorVMS, select the candidate you'd like to end early and select Disengage Candidate. Ensure you have the correct end date in the Engagement Through Date Field, include a reason as to why you are ending the assignment. The supplier will notify the candidate and return any equipment and/or badges to the Commonwealth.

Q: Is it possible to retain the same employee once their contract with The Resource Connection (TRC) expires? **A**: Yes. TRC is still a supplier in our program. You do not need to go through the entire hiring process with Motion Recruitment Partners DBA Sevenstep. Please notify the MSP vendor team that you would like to transition the employee from TRC to Motion Recruitment Partners DBA Motion Recruitment Partners DBA Sevenstep once their current engagement ends.

Q: Are the temporary workers employed through Motion Recruitment Partners DBA Sevenstep subcontractors eligible for any healthcare or time off benefits through Motion Recruitment Partners DBA Sevenstep or the subcontractors?

A: Typically, yes, but the benefits offered to an employee will vary by supplier as their employer.

Q: How many VectorVMS logins can an agency have and approval path in VectorVMS (i.e. if my agency has one person who needs to approve everything, but also needs a Hiring Manager at every one of our sites to enter the skills for the requisition, and someone else to approve time sheets for ongoing engagements)?

A: There is no limit to the number of VectorVMS logins an agency can have. Motion Recruitment Partners DBA Sevenstep can also configure the approval path to align with what you need. You may have one person that enters the requisition, another person that needs to approve the requisition, and a different person that needs to approve time sheets, and that is fine. Motion Recruitment Partners DBA Sevenstep can configure VectorVMS appropriately.

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Contact Information and Helpful Links

VectorVMS Link - https://vms.vectorvms.com/Login_Entry.aspx VectorVMS Organization Key - i4625 Sevenstep Team Email – commonwealth@sevensteprpo.com Sevenstep Website for the Commonwealth - https://commonwealth.sevensteprpo.com/

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