

**RFR: State 911 11-002 Emergency Medical Dispatch Protocol Reference System,  
Quality Assurance and Training**

**MEDICAL PRIORITY CONSULTANTS  
dba PRIORITY DISPATCH  
CONTRACT SUMMARY**

Vendor Code: VC6000263773  
Address: 139 E. South Temple #500, Salt Lake City, UT 84111  
Contract Manager: Brent Hawkins  
Phone: 800-363-9127 Fax: 801-363-9144  
E-Mail: [brent.hawkins@prioritydispatch.net](mailto:brent.hawkins@prioritydispatch.net)

**Contract Terms:**

Start Date: July 12, 2011  
End Date: June 30, 2014

Prompt Payment Discount terms:      2% within 10 days  
   2% within 15 days  
   2% within days  
   1% within 30 days

Priority Dispatch has been awarded a contract under the above referenced RFR for the provision of EMDPRS, Quality Assurance Program, and EMD training, certification and recertification. Please view the attached cost tables for products, services and pricing. Quantity discounts are cumulative based upon the purchase of products and/or services throughout the Commonwealth. All rates are fixed for the initial term of the contract.

**Course Information:**

**EMD Certification:** 24 Hours  
Pre-Requisites -18 yrs or older;  
CPR certification through Heart Association, Resuscitation Council,  
Red Cross, Red Crescent or DLS equivalent

**EMD-QA Certification:** 16 Hours  
Pre-Requisite - licensed user of current MPDS; current  
NAED EMD certification

**EMD Protocol Software Training:** Pre-Requisite: EMD certification from the NAED

**EMD QA Software Certification:** Pre-Requisite - Current EMD-Q Certification from  
NAED

For additional information relative to the contract please contact Karen Robitaille at 508-821-7221 or [Karen.Robitaille@state.ma.us](mailto:Karen.Robitaille@state.ma.us)

STATE 911 11-002 EMERGENCY MEDICAL DISPATCH PROTOCOL REFERENCE SYSTEM,  
QUALITY ASSURANCE, AND TRAINING

**ATTACHMENT D- PRICE TABLES**

PRODUCT	QUANTITY	COST PER UNIT	ANNUAL MAINTENANCE COST*
PRINTED EMD PROTOCOL (MANUAL/CARDSET)	1	\$434.00	\$39.00/UNIT
	2-5	\$434.00	\$39.00/UNIT
	6-10	\$434.00	\$39.00/UNIT
	11-20	\$434.00	\$39.00/UNIT
	21-49	\$434.00	\$39.00/UNIT
	50-99	\$434.00	\$39.00/UNIT
	100+	\$395.00	\$39.00/UNIT

PRODUCT	QUANTITY	COST PER UNIT	ANNUAL MAINTENANCE COST*
EMD PROTOCOL SOFTWARE	1	\$3,795.00	\$495.00/UNIT
	2-5	\$3,795.00	\$495.00/UNIT
	6-10	\$3,795.00	\$495.00/UNIT
	11-20	\$3,795.00	\$495.00/UNIT

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	21-49	\$3,605.25	\$495.00/UNIT
	50-99	\$3,415.50	\$495.00/UNIT
	100+	\$3,415.50	\$495.00/UNIT

PRODUCT	QUANTITY	COST PER UNIT	ANNUAL MAINTENANCE COST*
PRINTED EMD QA PROTOCOL (MANUAL/CARDSET)	1	\$45.00	\$0.00
	2-5	\$45.00	\$0.00
	6-10	\$45.00	\$0.00
	11-20	\$45.00	\$0.00
	21-49	\$45.00	\$0.00
	50-99	\$45.00	\$0.00
	100+	\$40.00	\$0.00

PRODUCT	QUANTITY	COST PER UNIT	ANNUAL MAINTENANCE COST*
EMD QA PROTOCOL SOFTWARE	1	\$3,105.00	\$405.00/UNIT
	2-5	\$3,105.00	\$405.00/UNIT

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	6-10	\$3,105.00	\$405.00/UNIT
	11-20	\$3,105.00	\$405.00/UNIT
	21-49	\$3,105.00	\$405.00/UNIT
	50-99	\$2,949.75	\$405.00/UNIT
	100+	\$2,794.50	\$405.00/UNIT

\* ATTACH SUMMARY OF APPLICABLE MAINTENANCE AGREEMENT



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TRAINING	QUANTITY	COST PER STUDENT
EMD PROTOCOL SOFTWARE TRAINING	1	\$1,500
	2-5	\$1,000
	6-10	\$500
	11-20	\$275
	21 +	\$215
EMD QA PROTOCOL SOFTWARE TRAINING	1	\$1,500
	2-5	\$1,000
	6-10	\$500
	11-20	\$275
	21 +	\$215
TRAIN-THE TRAINER EMD PROTOCOL SOFTWARE	1-5	\$6,000
TRAIN-THE TRAINER EMD QA PROTOCOL SOFTWARE	1-5	\$6,000

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TRAINING CLASSES

EMD CERTIFICATION/RECERTIFICATION

<u>EMD CERTIFICATION</u>	COST PER STUDENT
1 - 10 STUDENTS	\$320
11 - 20 STUDENTS	\$295
21 +STUDENTS	\$295
<u>EMD ON-LINE CERTIFICATION</u>	COST PER STUDENT
1 - 10 STUDENTS	N/A
11 - 20 STUDENTS	N/A
21 +STUDENTS	N/A
<u>EMD RECERTIFICATION, REQUIRED EVERY 24 MONTHS</u>	COST PER STUDENT
1 - 10 STUDENTS	\$50
11 - 20 STUDENTS	\$50
21 +STUDENTS	\$50
<u>EMD ON- LINE RECERTIFICATION, REQUIRED EVERY 24 MONTHS</u>	COST PER STUDENT
1 - 10 STUDENTS	\$50
11 - 20 STUDENTS	\$50
21 +STUDENTS	\$50

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<u>TRAIN- THE-TRAINER EMD CERTIFICATION</u>	COST PER STUDENT
1 - 10 STUDENTS	\$6,000

QUALITY ASSURANCE OF EMD

<u>EMD QA</u>	COST PER STUDENT
1 - 10 STUDENTS	\$550
11 - 20 STUDENTS	\$500
21 +STUDENTS	\$500
<u>EMD QAON-LINE CERTIFICATION</u>	COST PER STUDENT
1 - 10 STUDENTS	N/A
11 - 20 STUDENTS	N/A
21 +STUDENTS	N/A
<u>EMD QA RECERTIFICATION, REQUIRED EVERY 24 MONTHS</u>	COST PER STUDENT
1 - 10 STUDENTS	\$100
11 - 20 STUDENTS	\$100
21 +STUDENTS	\$100
<u>EMD QA ON- LINE RECERTIFICATION, REQUIRED EVERY _____ MONTHS</u>	COST PER STUDENT
1 - 10 STUDENTS	N/A

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11 - 20 STUDENTS	N/A
21 +STUDENTS	N/A

<u>TRAIN- THE-TRAINER EMD QA</u> <u>CERTIFICATION</u>	COST PER STUDENT
1 - 10 STUDENTS	\$6,000