PROPERTY TYPE CLASSIFICATION CODES

Non-arm's Length Codes and Sales Report Spreadsheet Specifications

Prepared by the Bureau of Local Assessment Revised April 2019

CHANGES

- New Code: Code 434 for Telecommunication Data Centers
- Edits: Use Codes 114, 431, 717, 911,921



INTRODUCTION

These Guidelines are intended to assist the Board of Assessors in determining the proper classification of property according to its use.

The coding structure has three digit level of detail. The first digit indicates a major classification. The second digit is a major division and the third digit is a subdivision, both within the major classification of property.

If the guidelines do not include a three digit code for a specific property use, the assessor should use the code that most appropriately identifies the property's use.

TABLE OF CONTENTS

PROPERTY TYPE CLASSIFICATION CODES

C	ODE	CLASSIFICATION	PAGE					
(0	Multiple-Use	1					
	1	Residential	1- 2					
2	2	Open Space	2-3					
	3	Commercial	4- 5					
4	4	Industrial	6					
:	5	Personal Property	7					
(6	Forest Property - Chapter 61	8					
,	7	Agricultural/Horticultural Chapter - 61A	8					
;	8	Recreational Property - Chapter 61B	8					
9	9	Exempt Property	9- 10					
PROPI	ERTY SAL	ES REPORT INSTRUCTIONS						
Non-Arm's Length Codes								
	Required Property Sales Report Spreadsheet Specifications							
	Data Upload into Gateway Instructions							
	Search/Update/Delete Records Instructions							
	Identifying Repeat Sales and Duplicate Names							
	LA3 Sales Price Halves/Quartiles and Statistics Review19							
	Sign and St	ubmit and LA15 Interim Review	20-21					

MULTIPLE-USE PROPERTY

CODE 0

Real property used or held for use for more than one purpose, including parcels with multiple detached or attached buildings, are considered multiple-use property for classification purposes. Any necessary related land on a multiple-use property must be allocated among the classes of property within the building.

The first digit of multiple-use property is always a zero (0). The second and third digits are the major classification of the property represented. The digits following zero (0) are listed in the order of major importance.

Examples

Since the guidelines for coding multiple-use property are unique, several specific examples of how to identify such property with these codes are listed here. These are only examples and do not represent all possible multiple use codes. Note: The mixed use code is **limited to three digits** and can only describe two classes of property.

013 Multiple-Use, primarily Residential

A building with a retail store on the first floor, apartments on the upper floors, and a major portion of the related land is reserved for tenant parking.

031 Multiple-Use, primarily Commercial

A building with retail use on the first floor, office space on the second and third floors, apartments on the fourth floor and a major portion of the related land is allocated for commercial use.

037 Multiple-Use, primarily Commercial with part of land designated under Chapter 61A use

A farm property with land and buildings predominantly used for commercial farming with part of land (at least 5 acres) designated horticulture/agricultural under Chapter 61A.

021 Multiple-Use, primarily Open Space

A single-family house with substantial acreage designated open space by the assessors.

RESIDENTIAL

CODE 1

M.G.L. Chapter 59 §2A: All real property used or held for human habitation containing one or more dwelling units including rooming houses with facilities assigned and used for living, sleeping, cooking and eating on a non-transient basis, and including a bed and breakfast home with no more than three rooms for rent. Such property includes accessory land, buildings or improvements incidental to such habitation and used exclusively by the residents of the property or their guests. Such property shall include: (i) land that is situated in a residential zone and has been subdivided into residential lots, and (ii) land used for the purpose of a manufactured housing community, as defined in Chapter 140, §32F. Such property shall not include a hotel or motel.

Incidental accessory land, buildings or improvements would include garages, sheds, in-ground swimming pools, tennis courts, etc. Non-incidental accessory land, classified and coded differently, would include mixed use properties, such as a variety store, machine shop, etc. on a residential parcel.

10 Residences

- 101 Single Family
- 102 Condominium
- 103Mobile Home (includes land used for purpose of a mobile home park)
- 104Two-Family
- 105 Three-Family
- 106Accessory Land with Improvement garage, etc.
- 107(Intentionally left blank)
- 108(Intentionally left blank)
- 109Multiple Houses on one parcel (for example, a single and a two-family on one parcel)

11 Apartments

- 111Four to Eight Units
- 112 More than Eight Units
- 113.... (Intentionally left blank)

114.....Affordable Housing Units (Greater than 50% of the units qualify) Categorize per MGL 184, § 26, § 31 for definition of governmental body and affordable housing restriction

12 Non-Transient Group Quarters

- 121..... Rooming and Boarding Houses
- 122..... Fraternity and Sorority Houses
- 123..... Residence Halls or Dormitories
- 124..... Rectories, Convents, Monasteries
- 125..... Other Congregate Housing which includes non-transient shared living arrangements

13 Vacant Land in a Residential Zone or Accessory to Residential Parcel

- 130..... Developable Land
- 131..... Potentially Developable Land
- 132..... Undevelopable Land

14 Other

140..... Child Care Facility (M.G.L. Chapters 59 §3F; 40A §9C) (see also Code 352)

OPEN SPACE

CODE 2

M.G.L. Chapter 59 §2A: Land which is not otherwise classified and which is not taxable under the provisions of Chapter 61, 61A or 61B, or taxable under a permanent conservation restriction, and which land is not held for the production of income but is maintained in an open or natural condition and which contributes significantly to the benefit and enjoyment of the public.

For land designated as Forest, Agricultural/Horticultural and Recreational under Chapters 61, 61A, 61B, see Codes 6, 7, 8. Land placed under conservation restriction according to Chapter 184, §31 is to be classified according to its use as residential, commercial or industrial property.

20 Open Land in a Residential Area

- 201Residential Open Land
- 202Underwater Land or Marshes not under public ownership located in residential area (typically, privately owned ponds, lakes, salt marshes or other wetlands of noncommercial use)

21 Open Land in Rural Area

- 210Non-Productive Agricultural Land (that part of an operating farm not classified as Chapter 61A Agricultural/Horticultural or Chapter 61 Forest Land)
- 211Non-Productive Vacant Land

22 Open Land in a Commercial Area

- 220Commercial Vacant Land (acreage without site improvements and not in commercial use)
- 221Underwater Land or Marshes not under public ownership located in commercially zoned area

23 Open Land in an Industrial Area

- 230..... Industrial Vacant Land (acreage without site improvements and not in commercial or industrial use)
- 231..... Underwater Land or Marshes not under public ownership located in industrial area

Chapter 61, 61A, 61B Property Being Classified as Open Space

Forest, Agricultural/Horticultural and Recreational lands valued according to M.G.L. Chapters 61, 61A 61B <u>and</u> is being classified as open space. (Without an Open Space Classification they must be placed in Codes 6, 7 or, see page 8.)

26 Forest Land

- 261..... All land designated under Chapter 61
- 262..... Christmas Trees

27 Agricultural/Horticultural

All land that designated under Chapter 61A. (Land devoted to this use must be in excess of 5 acres and meet other requirements of the law <u>and</u> is being classified as open space.) Note Non-Productive land is being coded as 29.

Productive Land

- 270..... Cranberry Bog
- 271..... Tobacco, Sod
- 272..... Truck Crops vegetables
- 273..... Field Crops hay, wheat, tillable forage cropland etc.
- 274..... Orchards pears, apples, grape vineyards etc.
- 275..... Christmas Trees
- 276..... Necessary related land-farm roads, ponds, land under farm buildings
- 277..... Productive Woodland woodlots
- 278..... Pasture
- 279..... Nurseries

Non-Productive Land

290..... Wet land, scrub land, rock land

28 Recreational Land

All property designated under Chapter 61B. (If an area has more than one use according to the codes below, use the code which represents the primary use of the land <u>and</u> is being classified as open space.).

- 280Productive woodland -woodlots
- 281Hiking trails or paths, Camping areas with sites for overnight camping, Nature Study areas specifically for nature study or observation
- 282 Boating areas for recreational boating and supporting land facilities
- 283Golfing areas of land arranged as a golf course
- 284 Horseback Riding trails or areas
- 285Hunting areas for the hunting of wildlife and Fishing Areas
- 286Alpine Skiing areas for "downhill" skiing and Nordic Skiing areas for "cross-country" skiing
- 287 Swimming Areas and Picnicking Areas
- 288Public Non-Commercial Flying areas for gliding or hand-gliding
- 289Target Shooting areas for target shooting such as archery, skeet or approved fire-arms

COMMERCIAL

CODE 3

M.G.L. Chapter 59 §2A: All real property used or held for use for business purposes and not specifically included in another class, including but not limited to any commercial, business, retail, trade, service, recreational, agricultural, artistic, sporting, fraternal, governmental, educational, medical or religious enterprise for non-profit purposes.

30 Transient Group Quarters

300..... Hotels

301..... Motels

302..... Inns, Resorts or Tourist Homes

303..... (Intentionally left blank)

304..... Nursing Homes - includes property designed for minimal care with or without medical facilities

305..... Private Hospitals

306..... Care and Treatment Facilities - designed and used on a transient basis, including half-way houses or other types of facilities that service the needs of people

31 Storage Warehouses and Distribution Facilities

- 310..... Tanks Holding Fuel and Oil Products for Retail Distribution, either Above Ground or Underground (Underground tanks of service stations would be real estate; however, above ground tanks that rest on concrete saddles or steel frames that can be separated without damage are personal property.)
- 311..... Bottled Gas and Propane Gas Tanks
- 312..... Grain and Feed Elevators
- 313..... Lumber Yards
- 314..... Trucking Terminals
- 315..... Piers, Wharves, Docks and related facilities that are used for storage and transit of goods
- 316..... Other Storage, Warehouse and Distribution facilities (see also Industrial Code 401)
- 317..... Farm Buildings barns, silo, utility shed, etc.
- 318..... Commercial Greenhouses

32 Retail Trade

- 321Facilities providing building materials, hardware and farm equipment, heating, hardware, plumbing, lumber supplies and equipment
- 322Discount Stores, Junior Department Stores, Department Stores
- 323 Shopping Centers/Malls
- 324Supermarkets (in excess of 10,000 sq. ft.)
- 325 Small Retail and Services stores (under 10,000 sq. ft.)
- 326 Eating and Drinking Establishments restaurants, diners, fast food establishments, bars, nightclubs

33 Retail Trade - Automotive, Marine Craft and Other Engine Propelled Vehicles, Sales and Service

- 330 Automotive Vehicles Sales and Service
- 331 Automotive Supplies Sales and Service
- 332Auto Repair Facilities
- 333Fuel Service Areas providing only fuel products
- 334Gasoline Service Stations providing engine repair or maintenance services, and fuel products
- 335Car Wash Facilities
- 336Parking Garages
- 337Parking Lots a commercial open parking lot for motor vehicles
- 338 Other Motor Vehicles Sales and Services

34 Office Building

- 340 General Office Buildings
- 341Bank Buildings
- 342 Medical Office Buildings

35 Public Service Properties (see Code 9 for Exempt Public Service Properties)

- 350..... Property Used for Postal Services
- 351..... Educational Properties
- 352..... Day Care Centers, Adult (see also Code 140)
- 353..... Fraternal Organizations
- 354..... Bus Transportation Facilities and Related Properties
- 355..... Funeral Homes
- 356..... Miscellaneous Public Services professional membership organizations, business associations, etc.

36 Cultural and Entertainment Properties

- 360..... Museums
- 361..... Art Galleries
- 362..... Motion Picture Theaters
- 363..... Drive-In Movies
- 364..... Legitimate Theaters
- 365..... Stadiums
- 366..... Arenas and Field Houses
- 367..... Race Tracks
- 368..... Fairgrounds and Amusement Parks
- 369..... Other Cultural and Entertainment Properties

37 Indoor Recreational Facilities

- 370..... Bowling
- 371..... Ice Skating
- 372..... Roller Skating
- 373..... Swimming Pools
- 374..... Health Spas
- 375..... Tennis and/or Racquetball Clubs
- 376..... Gymnasiums and Athletic Clubs
- 377..... Archery, Billiards, other indoor facilities

38 Outdoor Recreational Properties (excluding those classified under General Laws 61B)

- 380Golf Courses
- 381Tennis Courts
- 382Riding Stables
- 383Beaches or Swimming Pools
- 384Marinas including marine terminals & associated areas primarily for recreational marine craft
- 385Fish and Game Clubs
- 386Camping Facilities accommodations for tents, campers or travel trailers
- 387Summer Camps children's camps
- 388Other Outdoor facilities e.g., driving ranges, miniature golf, baseball batting ranges, etc.
- 389Structures on land classified under Chapter 61B Recreational Land

39 Vacant Land - Accessory to Commercial parcel or not specifically included in another class

- 390Developable Land
- 391Potentially developable Land
- 392 Undevelopable Land
- 393 Agricultural/Horticultural Land not included in Chapter 61A

INDUSTRIAL

CODE 4

M.G.L. Chapter 59 §2A: All real property used or held for use for manufacturing, milling, converting, producing, processing, extracting or fabricating materials unserviceable in their natural state to create commercial products or materials; the mechanical, chemical or electronic transformation of property into new products and any use that is identical to or an integral part of such use, whether for profit or non-profit purposes; property used or held for uses for the storage, transmitting and generating of utilities.

40 Manufacturing and Processing

- 400..... Buildings for manufacturing operations
- 401..... Warehouses for storage of manufactured products
- 402..... Office Building part of manufacturing operation
- 403..... Land integral part of manufacturing operation
- 404..... Research and Development facilities

41 Mining and Quarrying

- 410..... Sand and Gravel
- 411..... Gypsum
- 412..... Rock
- 413..... Other

42 Utility Properties

- 420..... Tanks
- 421..... Liquid Natural Gas Tanks
- 423..... Electric Transmission Right-of-Way
- 424..... Electricity Regulating Substations
- 425..... Gas Production Plants
- 426..... Gas Pipeline Right-of Way
- 427..... Natural or Manufactured Gas Storage
- 428..... Gas Pressure Control Stations

43 Utility Properties - Communication

- 430 Telephone Exchange Stations
- 431Telephone Relay Towers; Cell towers
- 432 Cable TV Transmitting Facilities
- 433Radio, Television Transmission Facilities
- 434 Telecommunication Data Centers

44 Vacant Land - Accessory to Industrial Property

- 440Developable Land
- 441Potentially Developable Land
- 442 Undevelopable Land

45 Electric Generation Plants

- 450 Electric Generation Plants
- 451Electric Generation Plants, Renewable Energy
- 452 Electric Generation Plants, Agreement Value

PERSONAL PROPERTY

CODE 5

M.G.L. Chapter 59 §2: All personal property...wherever situated, unless expressly exempt, shall be subject to taxation.

501..... Individuals, Partnerships, Associations, Trusts, Limited Liability Companies and other non-incorporated entities filing for federal income tax purposes as nonincorporated entities

All personal property is taxable and includes: stock in trade, machinery used in the conduct of the business, personal property used in connection with any cleaning or laundry processes, machinery used in the refrigeration of goods or in the air conditioning of premises, and all furnishings and effects not kept at an individual's domicile.

502..... Business Corporations, as defined in Chapter 63 §30 and taxable under Chapter 63§39, including unincorporated entities treated as corporations for federal income tax purposes.

Taxable personal property includes only: underground conduits, poles, wires and pipes, whether on public or private property; and machinery used in the conduct of the business, except stock in trade or machinery directly used in connection with dry cleaning or laundering processes, refrigeration of goods, air conditioning of premises or in any purchasing, selling, accounting or administrative function.

503..... Classified Manufacturing Corporations*, as defined in Ch. 63 §42B, including unincorporated entities treated as corporations for federal income tax purposes.

Taxable personal property includes only: underground conduits, poles, wires and pipes whether on public or private property.

*Includes Classified Research & Development Corporations in communities accepting local option R & D exemptions and Classified Manufacturing and Research & Development LLCs with single member disregarded entities in communities accepting that local option exemption. 504Utility Corporations, other than Telephone and Pipeline Corporation, taxed as business corporations, including unincorporated entities treated as corporations for federal income tax purposes.

Taxable personal property includes only: underground conduits, poles, wires and pipes whether on public or private property; and machinery used in the conduct of business, except stock in trade or machinery directly used in connection with dry cleaning or laundering processes, refrigeration of goods, air conditioning of premises or in any purchasing, selling, accounting or administrative function.

- 505 Machinery, Poles, Wires and Underground Conduits, Wires and Pipes of all Telephone and Telegraph Companies, as determined by the Commissioner of Revenue.
- 506Pipelines of 25 Miles or More in Length for Transmitting Natural Gas or Petroleum, as determined by the Commissioner of Revenue.
- **508**Cellular/Mobile Wireless
 Telecommunications Companies
- 550 Electric Generation Plants Personal Property
- **551**Electric Generation Plant P.P., Renewable Energy
- 552Electric Generation P. P., Agreement Value

CHAPTER 61, 61A, 61B PROPERTY

Forest, Agricultural/Horticultural and Recreational lands valued according to M.G.L. Chapters 61, 61A 61B are not specifically included in any of the four major classifications. The commercial property tax rate, however, is the applicable rate for land under these chapters.

CODE 6

Forest Land

601..... All land designated under Chapter 61 602..... Christmas Trees

CODE 7

Agricultural/Horticultural

All land that has been designated under Chapter 61A. (Land devoted to this use must be in excess of 5 acres and meet other requirements of the law.)

71 Productive Land (Including Necessary and Related Land)

- 710..... Cranberry Bog
- 711..... Tobacco, Sod
- 712..... Truck Crops vegetables
- 713..... Field Crops hay, wheat, tillable forage cropland etc.
- 714..... Orchards pears, apples, grape vineyards etc.
- 715..... Christmas Trees
- 716..... Necessary Related Land-farm roads, ponds, Land under farm buildings
- 717..... Productive Woodland 61A with a Forest Management Plan; woodlots
- 718..... Pasture
- 719..... Nurseries

72 Non-Productive Land

720..... Wet land, scrub land, rock land

CODE 8

Recreational Land

All property that has been designated under Chapter 61B. (If an area has more than one use according to the codes below, use the code which represents the primary use of the land).

- 801 Hiking trails or paths
- 802Camping areas with sites for overnight camping
- 803Nature Study areas specifically for nature study or observation
- 804 Boating areas for recreational boating and supporting land facilities
- 805Golfing areas of land arranged as a golf course
- 806 Horseback Riding trails or areas
- 807 Hunting areas for the hunting of wildlife
- 808Fishing Areas
- 809 Alpine Skiing areas for "downhill" skiing
- 810Nordic Skiing areas for "cross-country" skiing
- 811 Swimming Areas
- 812Picnicking Areas
- 813Public Non-Commercial Flying areas for gliding or hand-gliding
- 814Target Shooting areas for target shooting such as archery, skeet or approved fire-arms
- 815 Productive Woodland woodlots

EXEMPT PROPERTY

CODE 9

All property which is totally exempt from taxation under various provisions of the law and owned by:

90 Public Service Properties

900...... United States Government 901...... (Intentionally left blank)

91 Commonwealth of Massachusetts – Reimbursable Land

910..... Department of Conservation and Recreation, Division of State Parks and Recreation

911..... Division of Fish and Game Wildlife, Environmental Law Enforcement

912..... Department of Corrections, Division of Youth Services

913..... Department of Public Health, Soldiers' Homes

914..... Department of Mental Health, Department of Mental Retardation

915..... Department of Conservation and Recreation, Division of Water Supply Protection

916..... Military Division – Campgrounds

917..... Education – Univ. of Mass, State Colleges, Community Colleges

918..... Department of Environmental Protection, Low-level Radioactive Waste Management Board

919..... Other

92 Commonwealth of Massachusetts – Non Reimbursable

920..... Department of Conservation and Recreation, Division of Urban Parks and Recreation

921...... Division of Fish and Game, DFW
Environmental Law Enforcement,
Department of Environmental Protection

922..... Department of Corrections, Division of Youth Services, Mass Military, State Police, Sheriffs' Departments

923..... Department of Public Health, Soldiers' Homes, Department of Mental Health, Department of Mental Retardation

924..... Mass Highway Department

925..... Department of Conservation and Recreation Division of Water Supply Protection conservation restrictions and sewer easements), Urban Parks

926..... Judiciary

927Education – Univ. of Mass, State Colleges, Community Colleges

928Division of Capital Asset Management, Bureau of State Office Buildings

929Other

GASB 34 Codes

93 Municipal or County Codes

930 Vacant, Selectmen or City Council

931 Improved, Selectmen or City Council

932 Vacant, Conservation

933 Vacant, Education

934Improved, Education

935Improved, Municipal Public Safety

936 Vacant, Tax Title/ Treasurer

937Improved, Tax Title/ Treasurer

938 Vacant, District

939Improved, District

94 Educational Private

940.....Elementary Level

941.....Secondary Level

942.....College or University

943.....Other Educational

944.....Auxiliary Athletic

945.....Affiliated Housing

946.....Vacant

947.....Other

95 Charitable

950 Vacant, Conservation Organizations

951Other

952 Auxiliary Use (Storage, Barns, etc.)

953Cemeteries

954Function Halls, Community Centers, Fraternal Organizations

955Hospitals

956Libraries, Museums

957 Charitable Services

958Recreation, Active Use

959 Housing, Other

96 Religious Groups

960Church, Mosque, Synagogue, Temple, etc.

961Rectory or Parsonage, etc.

962 Other

97 Authorities

970..... Housing Authority
971..... Utility Authority, Electric, Light, Sewer, Water
972..... Transportation Authority
973..... Vacant, Housing Authority
974..... Vacant, Utility Authority
975..... Vacant, Transportation Authority

98 Land Held by other Towns, Cities or Districts

980 Vacant, Selectmen or City Council, Other
City or Town
981 Improved, Selectmen or City Council, Other
City or Town
982 Vacant, Conservation, Other City or Town
985 Improved Municipal or Public Safety, Other
City or Town
988Vacant, Other District
989Improved, Other District

99 Other

990 121A Corporations
991 Vacant, County or Regional
992 Improved, County or Regional, Deeds or
Administration
993 Improved Count or Regional Correctional
994 Improved County or Regional Association
Commission
995 Other, Open Space
996 Other, Non-Taxable Condominium Common
Land
997 Other

PROPERTY SALES REPORT INSTRUCTIONS

The Property Sales Reports (LA-3) are used in conducting assessment/sales ratio studies. In order to conduct an accurate study, the following information needs to be completed on all sales over \$1,000. The Board of Assessors must sign, date and submit the LA-3 via DLS Gateway. See *Property Sales Report Spreadsheet Specifications* on page 12 for submission requirement standards.

NON-ARM'S LENGTH CODES

An "arm's length" sale is a sale between a willing buyer and a willing seller with no unusual circumstances involved in the sale. Listed below are the codes for sales that are considered non-arm's length.

- A. Sale between members of the same family
- B. An intra-corporation sale, e.g. between a corporation and its stockholder, subsidiary, affiliate or another corporation whose stock is in the same ownership
- C. Sale of any real property which includes personal property, machinery, equipment, inventories or "good will".
- D. As of FY17, use of code "D" was substituted with "O" In prior years: Sale of property substantially changed <u>before</u> the sale occurred but after the assessment date, i.e. sale price includes change, whereas assessed value does <u>not</u>.
- E. Sale to / from a federal, state, or local government
- F. Transfer of convenience, e.g., correcting defects in a title, a transfer by a husband either through a third party or himself and his wife to create a tenancy by the entirety, etc.
- G. Sale of only a portion of the assessed unit, e.g., a parcel sold from a larger tract and the assessment is for the larger tract, or a portion is in another municipality
- H. Sale resulting from a court order, e.g., a divorce settlement, estate sale
- I. Sale in proceedings of bankruptcy
- J. Sale of an undivided interest
- K. Sale to / from an educational, charitable, or religious organization

- L. Repossession or Sale of a foreclosed property by a financial institution or lender.
- M. Sale of property, the value of which has been materially influenced by zoning changes not reflected in current assessments
- N. Other, when a non-arm's length sale does not fall into any other category, this code is used, accompanied by a written explanation and/or comparable sales analysis.
- O. Sale of property where a <u>substantial</u> physical change has occurred. Specifically, the <u>sale price</u> and <u>proposed value</u> do not represent a property with the same physical characteristics.

 i.e. sale price does <u>not</u> include change, whereas the assessed value does
- P. Sale of property with a change in use when compared to its use on the assessment date.
- Q. Sale of property which includes both a trade of property and cash for the property conveyed
- R. Sale of property which has been sold more than once in the same analysis period. Only the most recent valid sale closest to the assessment date is used for analysis purposes. See page 17 for examples.
- S. As of FY 2017, use of code "S" can be substituted with an "L". In prior years, was sale of a foreclosed property by a financial institution or other lender. (If considered arm's length, must be supported by detailed documentation.)
- T. Property sold to an abutter
- U. Private sale not put on the market
- V. Sale of multiple parcels
- W. Sale affected by deed restriction, e.g., 40B housing
- X. Discontinued as of FY17

GATEWAY Version 3 - PROPERTY SALES REPORT - LA3

There is **one unified sales LA3 file template** for both Interim and Certification years.

- Gateway will run the validations, eliminating the need to copy data into a clean-up template then into the Upload screen
- Note: Excel file must be in .xlsx format.

PROPERTY SALES REPORT - LA3

Spreadsheet Specifications

Data Layout Example

Columns																	
A	В	С	D	E	F	G	Н	- 1	J	K	L	М	N	0	Р	Q	R
								prop_									
jur_					st_	st_		type_	nal_	sale_	assessment	proposed	as_		time_		
code	sale_date	parcel_id	seller	buyer	num	alpha	st_name	id	code	price	_value	_value	ratio	outlier	trend	comments	Location Id
001	05/03/2015	8-0-28	Smith John	Jones Paul	121		Woodland St	101		470,000	390,000	447,500	0.95		485,000		123AB456BC90
001	12/22/2015	12-0-160A	Harrison W.	Raycroft B.	83	Α	Forest St	102		320,000	270,000	332,000	1.04		320,000		123AB465BC275
001	07/12/2015	6-0-156	Johns P	Bradley A	13		Ralph Ave	104	Z	125,000	185,000	170,000	1.36		125,000	Short Sale	123AB376BC1
001	06/18/2015	3-0-66	Bartlett Co.	Miller William	175		Maple St	101	P.	225,000	220.000	475 000	2 11		230.900		123AB258C10

Row Headings should be on one line (wrapped if necessary) labeled exactly as above

see note below

	Column Heading	Description	Format									
Column A	jur_code	DOR community ID number	Text column - Three digits									
Column B	sale date	Date of sale	Date column - mm/dd/yyyy									
Column C	parcel_id	Community identification	No special format - up to 30 Characters'									
Column D	seller	Grantor of the property	No special format - up to 40 Characters*									
Column E	buyer	Grantee of the property	No special format – up to 40 Characters*									
Column F	st_num	Street number of the property	Numeric - up to 10 digits									
Column G	st_alpha	For any text character part of st_num	Text Column up to 5 Characters									
Column H	st_name	Name of the street, road etc.	Maximum Length - 40 Characters									
Column I	prop type id	State use code of property	Text column - 3 Characters **									
Column J	nal_code	Non-arms Length Code	Text column - up to 3 Characters ***									
Column K	sale_price	Sale Price of the property	Numeric *									
Column L	assessment value	Prior Fiscal Year Assessment	Numeric *									
Column M	proposed_value	Proposed current Fiscal Year Assessment.	Numeric *									
Column N	as ratio	Assessment Sales Ratio	Numeric with 2 place decimal									
Column D	outlier	DOR use only, should be blank for all entries										
Column P	time trend	(If applicable) Time-Adjusted Sales Price.	Numeric ****									
Column Q	Comments	Explanation of "N" codes or other as needed	Text									
Column R	Location ID	Location ID - GPS Based	Alpha/Numeric - up to 255 Characters*									
*	No entry can be blank.											
**	This should reflect the pro	perty's class code as of the proposed assessment date, not	what it was at the time of the sale.									

Must be left blank for all valid sales

If using a time adjustment for any or all classes, entire column may be filled. (Use actual selling price for those sales not time adjusted.)

If a community is not using a time-adjustment, column can be left blank.

In the example above, the original sale of \$225,000 is arms length since a vacant piece of land (class 130) sold and the prior FY assessed value reflects this (\$220,000). However, the same sale, when compared to the current FY assessed value of a single family home (\$475,000), becomes a non-arms length sale with the NAL code of "P The usage class changes from a 130 to a 101.

See (Over) for Gateway Upload

Data Upload Directions

First Step: Bulk Upload

- Once the LA3 Sales Report has the updated headings, in Gateway, click on the LA3 tab > LA3 Upload Program > Bulk Upload screen.
- 2. For your jurisdiction, select the fiscal year and the process **will default** to either be Certification or Interim Year. *Note: Gateway automatically selects whether the community is in their Interim or Certification year for the selected fiscal year.*
- 3. Click on Date Range for sales being submitted and click on box if Sales Data Time Trended.

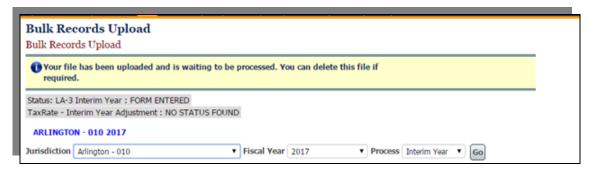


Click on Choose File.

Select your LA3 Sales file from your computer drive and click on Save Uploaded File.

Once LA3 Sales upload is saved, statistics will be processed.

After saving the file, you will see the following message:



• About every 30 seconds, the Upload Service checks for new files. When it sees one or more new files it will begin processing each file in the order in which it arrived in the pen. This happens very rapidly for most size files, but users can either wait on the upload screen or go about their business and in all cases the system will send an email to the user initiating the upload when the upload completes. Ensure your email is correct in the Gateway directory.

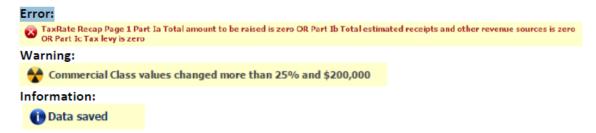
When **processed**, the system will show the number of correctly formatted records and any *incorrect records*. If the file has errors, correct the data and select **Reprocess Incorrect Data** at the bottom of the screen.



Once all the data is corrected, click on the **Save button at the bottom of the screen**. A confirmation indicating how many correct records were successfully uploaded into Gateway will appear.

System Messages

Messages have been broken into 3 major classes: 2 Errors ,2 Warnings ,2 Information Users will see an icon specific to each type along with the text, for easy identification.



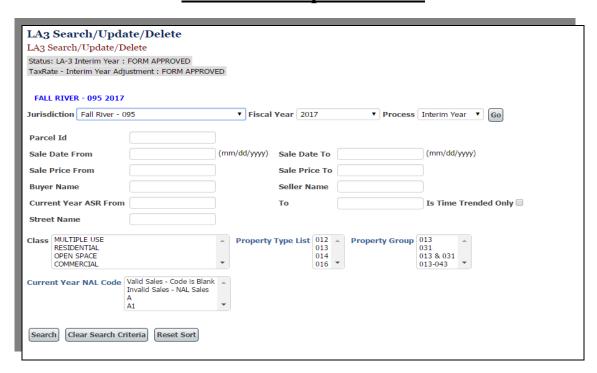
Errors must be fixed for a process to continue. *Warnings* may require action like a DLS override or may just be a warning. *Information* doesn't require any action; it's just information.

Note: Messages always appear at the top of the screen and are listed in order of importance: errors always appear first, followed by warnings and then by informational messages.

Single Record Upload

While in Gateway at the LA3 tab, go to the **Single Record Upload** screen and select your jurisdiction. Correctly identify the Fiscal year and the Process (Certification or Interim Year Adjustment) will default. Enter the data in the correct format as listed in the LA3 Spreadsheet Specifications. If a field format is incorrect, the system will prompt *Data formats are not valid* in the highlighted field(s). Please correct. Click the Save button to add the record for that community, process, and fiscal year. Click Add New to add an additional record, as opposed to overwriting the information on the screen and clicking Save. The latter action will simply overwrite one record's information with different information.

LA3 Search/Update/Delete

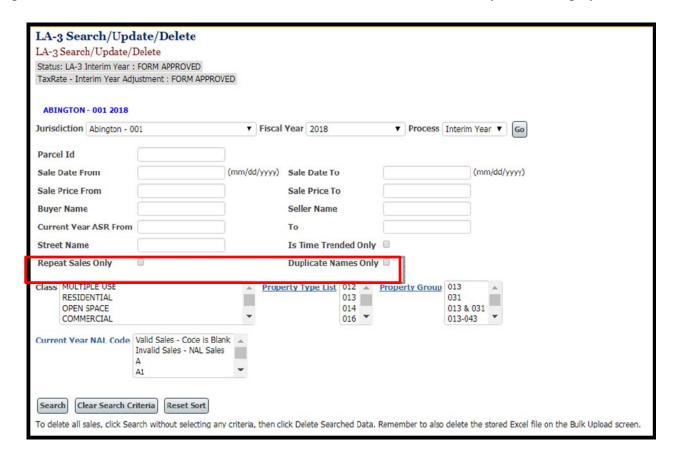


Enter search criteria, and click Search at the bottom of the screen. Once results are displayed, you can export data to Excel, edit individual sales, or delete the sales from the file. Note: If no criteria has been selected the default is to show all the data.

Two pre programmed sorts are available on the "LA3 Search/Update/Delete" screen. These sorts are usefull in checking the Valid and Nonvalid (NAL) codes prior to submission of the LA-3. Internally the BLA has been using these sorts, via the "Macros", for checking LA-3 submissions during the last 10 years.

Repeat Sales Sort

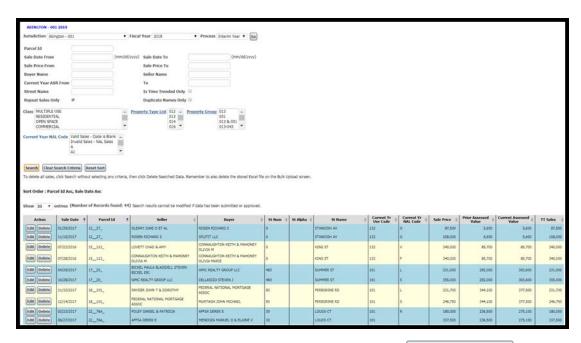
<u>The first new sort group</u> is "**Repeat Sales Only**"—multiple sales of the same property during the time period under review. This is the situation when the use of the "R" code may come into play.



To use this sort:

Go to the "LA-3" Tab
Select "Search/Update/Delete" from the "LA-3 Upload program" section
Select the Fiscal Year
Hit "Go"
Click on the box after "Repeat Sales Only"
Hit "Search"

This will produce a listing of Repeat Sales that are grouped together:



Export Searched Data To Excel

Note: At the bottom of the screen on the left hand side there is a button which allows you to additionally export the report to Excel. While viewing the sort in Gateway, there are Edit buttons to make changes on each sale.

Repeat Sales: What to look for.

It is important here to realize why any of the multiple sales of the same property should be coded out with an NAL code.

- 1. First, the sale may not be valid for any of a number or reasons (use the appropriate NAL code).
- 2. Second, there may be two or more valid sales and only one valid sale for each property may be used during the time period of the sales analysis ¹

Review:

- If both sales are *valid*, then the <u>older sale</u> needs to be coded out. Mark the older sale, in this instance, with the NAL code "R" if it is valid.
- If the most recent sale <u>is not valid</u>, then the older sales <u>should not</u> be coded "R" if it otherwise would be valid.

"(R) Sale of property which has been sold more than once in the same analysis period. Only the most recent valid sale closest to the assessment date is used for analysis purposes." – From Property Sales Report

NOTE: If you wish to do another search you must click on "Clear Search Criteria" before starting another search.

¹ Time period of the sales submitted on the LA-3. Some classes require one year of sales while others require two years of sales. If there is one year of required/submitted sales for a class then the period of analysis is one year for that class. Likewise, if a class requires two years, it has a two year analysis period.

Duplicate Names Sort

<u>The second new sort group</u> is "**Duplicate Names Only**" which separates out potential Buyers and Sellers with the same last name and where the sale has NOT been coded out.

To use this sort:

Go to the "LA-3" Tab

Select "Search/Update/Delete" from the "LA-3 Upload program" section

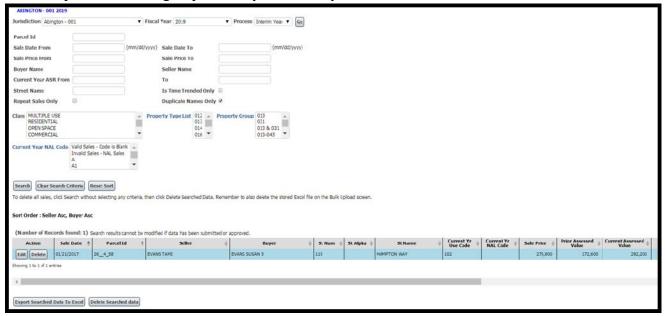
Select the Fiscal Year

Hit "Go"

Click on the box after "Duplicate Names Only"

Hit "Search"

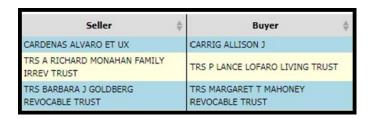
This will produce a listing of <u>potentially</u> related Buyers and Sellers:



Note: At the bottom of the screen on the left hand side there is a button which allows you to additionally export the report to Excel. While viewing the sort in Gateway, there are Edit buttons to make changes.

While this sort narrows down the possibilities by looking at *potentially similar last names or business names*, the reviewer is on their own here because the match is not exact. There may be instances of the first several characters being the same but the entire last name is not the same. Whether or not a change is warranted will be in the hands of the reviewer.

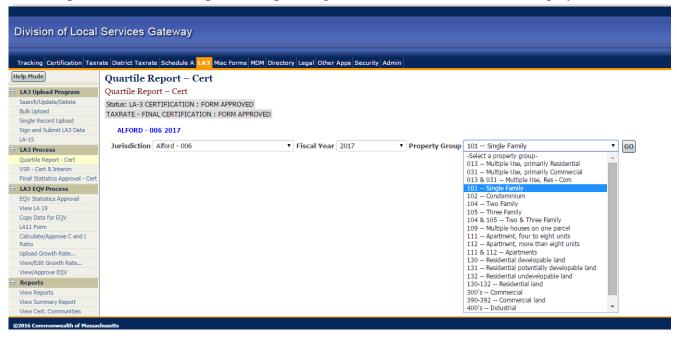
The following are examples of results that probably do not show a connection between the Buyer and Seller and therefore should be ignored.



NOTE: If you wish to do another search you must click on "Clear Search Criteria" before starting another search.

LA3 Sale Price Halves/Quartiles

The sale price and halves or quartile report requires a class selection and then display the results.

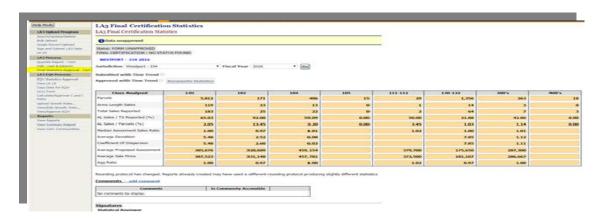


Results should comply with Certification Standards and will be reviewed and approved by BLA staff. Assessors can download and print the final report once approved.

Review Statistics Summary

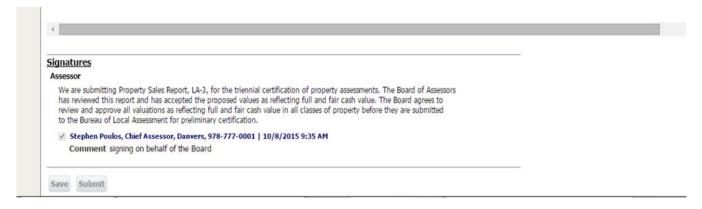
When the LA3 data is uploaded into Gateway, the statistical results of the sales data is automatically calculated and displayed on either the LA15 for Interim Year Adjustment sales, or Final Statistics Approval for Certification sales. Assessors should review these results for program compliance before submitting the LA3.

Certification Year: Review LA3 Statistics (Approval by BLA)



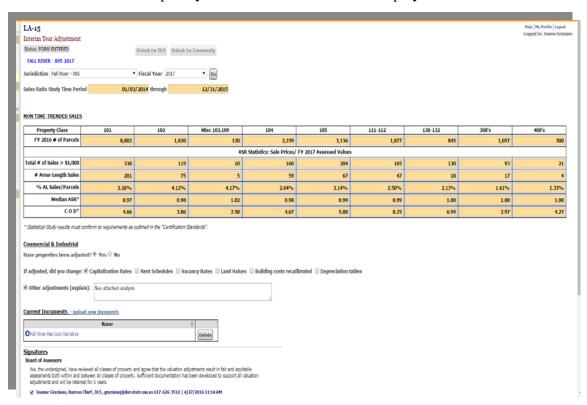
Sign and Submit

To complete the submission of the LA3, go to the **Sign and Submit LA3** Data screen, on the menu. In Release 3 all signatures are now in a dedicated section that uses pop-ups instead of blank lines. You'll only see one checkbox per official. Simply click the signature checkbox to sign a form; a pop-up box will appear and comments can be entered if needed. When one signature is added, a new checkbox will appear if additional signatures are allowed. When you are ready to formally submit the file and lock the file from further local changes, click **Submit.**



LA15 Interim Year Review

The LA15 is located in the LA3 Tab in Gateway. To <u>complete</u> the submission process for the Interim Year Adjustment program, you <u>must</u> complete the LA15 form. The Parcel Counts for the LA15 will be auto filled from prior year's LA4. Statistics will display.



After reviewing the resulting sales statistics for compliance with program requirements, and answering the questions pertaining to the C & I updates, if ready for formal submission, the majority of the Board

of Assessors (or its authorized designee) **should save and sign and submit the form** at the bottom of the screen.

Note: Reviewing C&I adjustments, "No" is the default (no adjustments.) When you click Yes, all the boxes become active.

For Assistance or Guidance

Contact your BLA Community Advisor or email us at bladata@dor.state.ma.us