

Massachusetts Division of Insurance  
 Quarterly Report of Health Maintenance Organization Membership in  
 Insured and Government Health Plans as of September 30, 2020

MEMBERSHIP TRENDS

Closed Network

COMPARISON OF 3rd QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2019 Members at End of Quarter <sup>2</sup>	1st Quarter 2020 Members at End of Quarter <sup>2</sup>	2nd Quarter 2020 Members at End of Quarter <sup>2</sup>	3rd Quarter 2020 Members at End of Quarter <sup>2</sup>	Member Change from 2nd Qtr. 20 to 3rd Qtr. 20	Percent Change from 2nd Qtr. 20 to 3rd Qtr. 20	3rd Quarter 2020 Share of Massachusetts Closed Network Market
Aetna Health Inc. <sup>3</sup>	732	718	711	1,223	512	71.31%	0.06%
AllWays Health Partners, Inc. (formerly Neighborhood Health Plan, Inc.) <sup>6</sup>	111,834	111,339	115,661	119,701	4,040	3.63%	6.04%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	409,535	395,161	389,570	374,257	(15,313)	-3.88%	18.89%
Boston Medical Center Health Plan, Inc.	316,568	309,526	322,302	334,432	12,130	3.92%	16.88%
CeltiCare Health Plan of Massachusetts, Inc. <sup>4</sup>	0	0	0	0	0	0.00%	0.00%
ConnectiCare of Massachusetts, Inc.	164	157	155	136	(19)	-12.10%	0.01%
Fallon Community Health Plan, Inc.	163,187	162,807	167,181	172,970	5,789	3.56%	8.73%
Harvard Pilgrim Health Care, Inc.	125,834	128,159	127,182	127,117	(65)	-0.05%	6.42%
Health New England, Inc.	101,980	104,028	104,630	105,537	907	0.87%	5.33%
Minuteman Health, Inc. <sup>5</sup>	0	0	0	0	0	0.00%	0.00%
Tufts Associated HMO, Inc. <sup>7</sup>	260,285	261,472	258,434	253,860	(4,574)	-1.75%	12.81%
Tufts Health Public Plans, Inc. (formerly Network Health, LLC) <sup>7</sup>	445,507	455,749	476,154	491,939	15,785	3.46%	24.83%
<b>Totals</b>	<b>1,935,626</b>	<b>1,929,116</b>	<b>1,961,980</b>	<b>1,981,172</b>	<b>19,192</b>	<b>0.98%</b>	<b>100.0%</b>

Preferred Network

COMPARISON OF 3rd QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	4th Quarter 2019 Members at End of Quarter	1st Quarter 2020 Members at End of Quarter	2nd Quarter 2020 Members at End of Quarter	3rd Quarter 2020 Members at End of Quarter	Member Change 2nd Qtr. 20 to 3rd Qtr. 20	Percent Change 2nd Qtr. 20 to 3rd Qtr. 20	3rd Quarter 2020 Share of Massachusetts PPO Market
Aetna Health Inc. <sup>3</sup>	0	0	0	0	0	0.00%	0.00%
AllWays Health Partners, Inc. (formerly Neighborhood Health Plan, Inc.) <sup>6</sup>	524	611	691	863	172	28.15%	0.40%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	189,439	189,327	189,040	189,393	353	0.19%	87.75%
ConnectiCare of Massachusetts, Inc.	27	26	21	21	0	0.00%	0.01%
Harvard Pilgrim Health Care, Inc.	19,215	19,522	19,818	19,881	63	0.32%	9.21%
Health New England, Inc.	3,753	4,881	5,035	5,283	248	5.08%	2.45%
Tufts Associated HMO, Inc. <sup>7</sup>	389	377	375	383	8	2.12%	0.18%
<b>Totals</b>	<b>213,347</b>	<b>214,744</b>	<b>214,980</b>	<b>215,824</b>	<b>844</b>	<b>0.39%</b>	<b>100.00%</b>

Information reported by HMOs as of the end of the third quarter of 2019 is based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Starting with the first quarter of 2017, carriers no longer submit data for this report directly to the Division. Instead, the data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the HMOs to the All-Payer Claims Database.

Reported membership declined for Fallon Community Health Plan, Inc., Health New England, Inc. and AllWays Health Partners, Inc. primarily due to Massachusetts Group Insurance Commission members switching on July 1, 2018 from insured coverage (which is reported in this table) to self-funded coverage that is not reported to the Division of Insurance.

Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

Effective December 31, 2017, CeltiCare Health Plan of Massachusetts, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

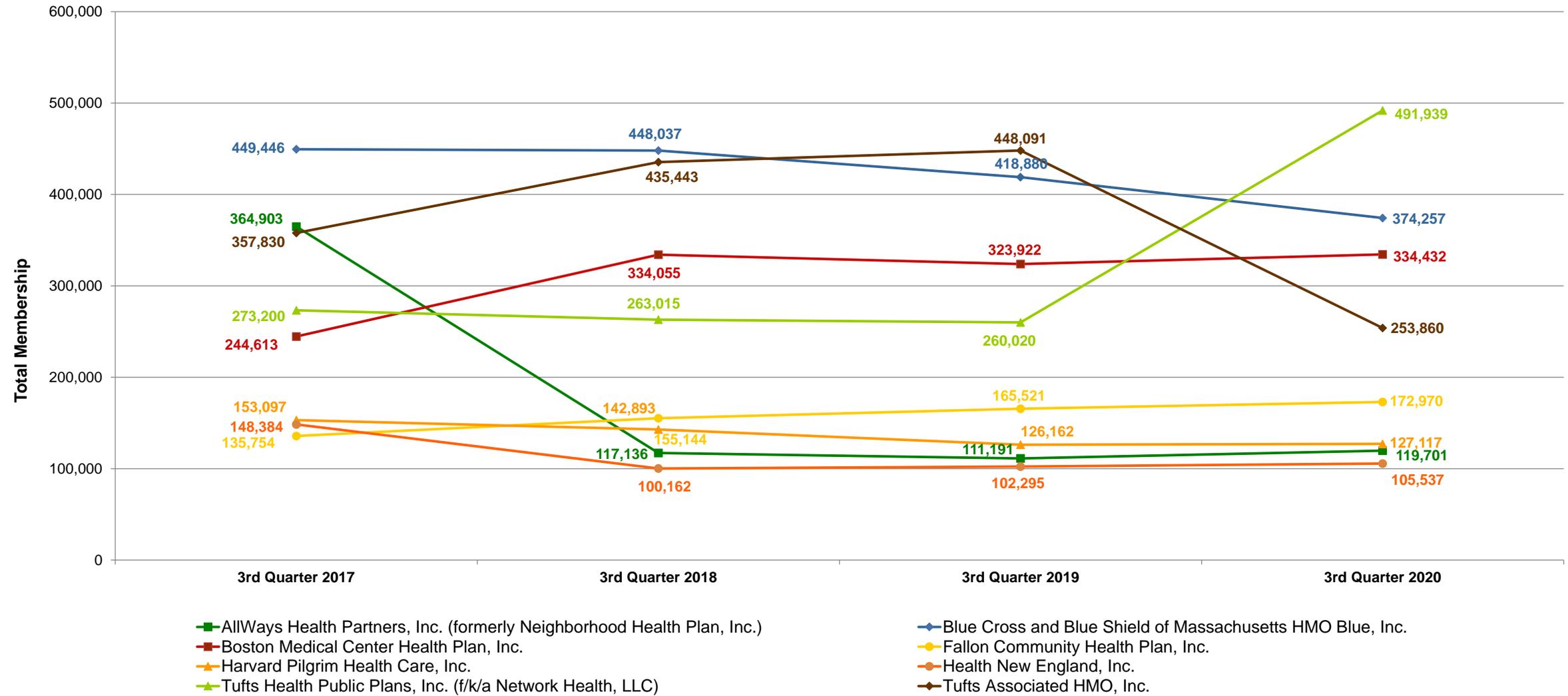
Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. Minuteman Health, Inc. exited the Massachusetts market as of December 31, 2017.

Doing business as AllWays Health Partners. Previously Neighborhood Health Plan, Inc, the company was in the process of renaming its company to AllWays Health Partners, Inc. which was completed on January 8, 2019.

Doing business as Tufts Associated Health Plan ("TAHP") and as Tufts Health Plan (THP").

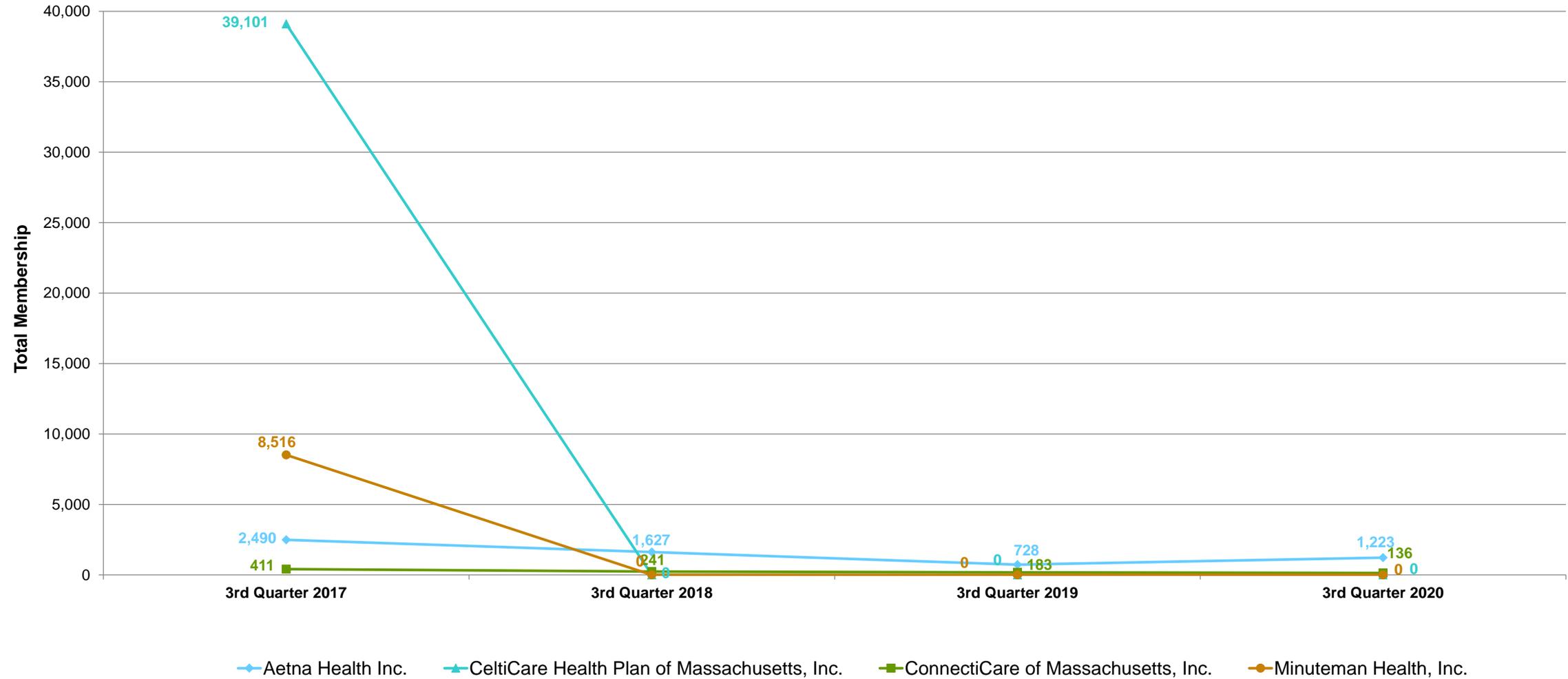
MEMBERSHIP TRENDS

HMOs with MA Membership in Closed Network Plans over 50,000 Members on 09/30/2020



MEMBERSHIP TRENDS

HMOs with MA Membership in Closed Network Plans less than 50,000 Members on 09/30/2020

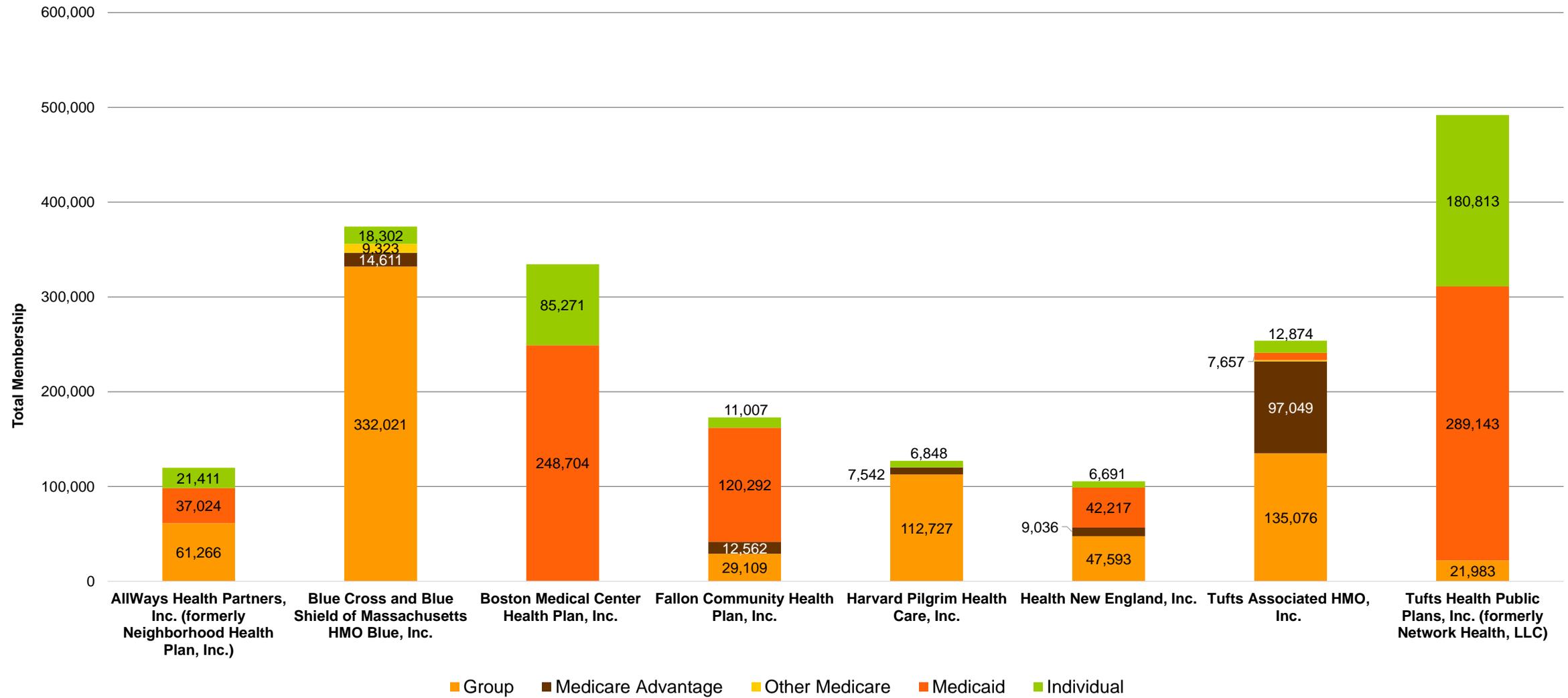


<sup>1</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. Minuteman Health, Inc. exited the Massachusetts market as of December 31, 2017.

<sup>2</sup> Effective December 31, 2017, CeliCare Health, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

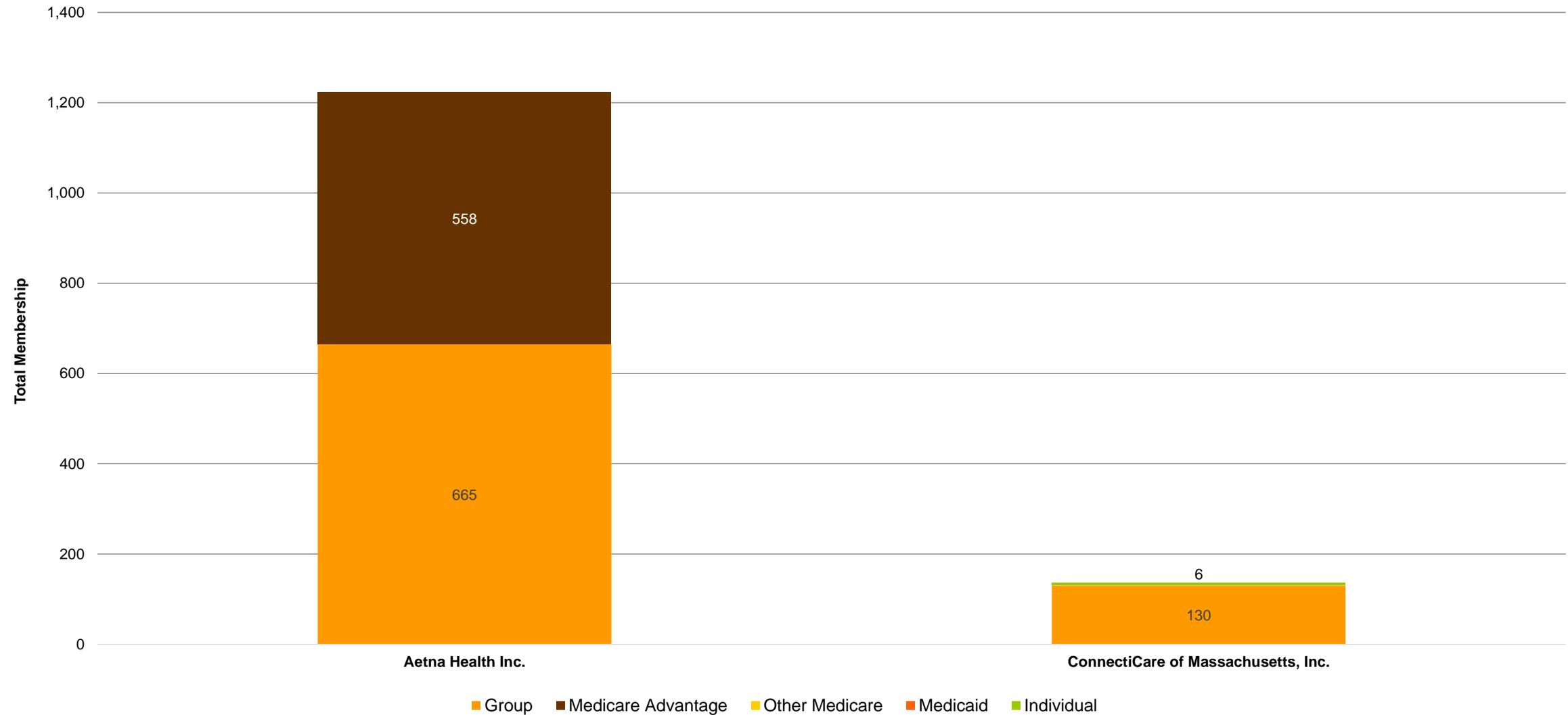
MEMBERSHIP TRENDS

HMOs with Massachusetts Membership over 50,00 Members on 09/30/2020



MEMBERSHIP TRENDS

HMOs with Massachusetts Membership less than 50,000 Members as of 09/30/2019

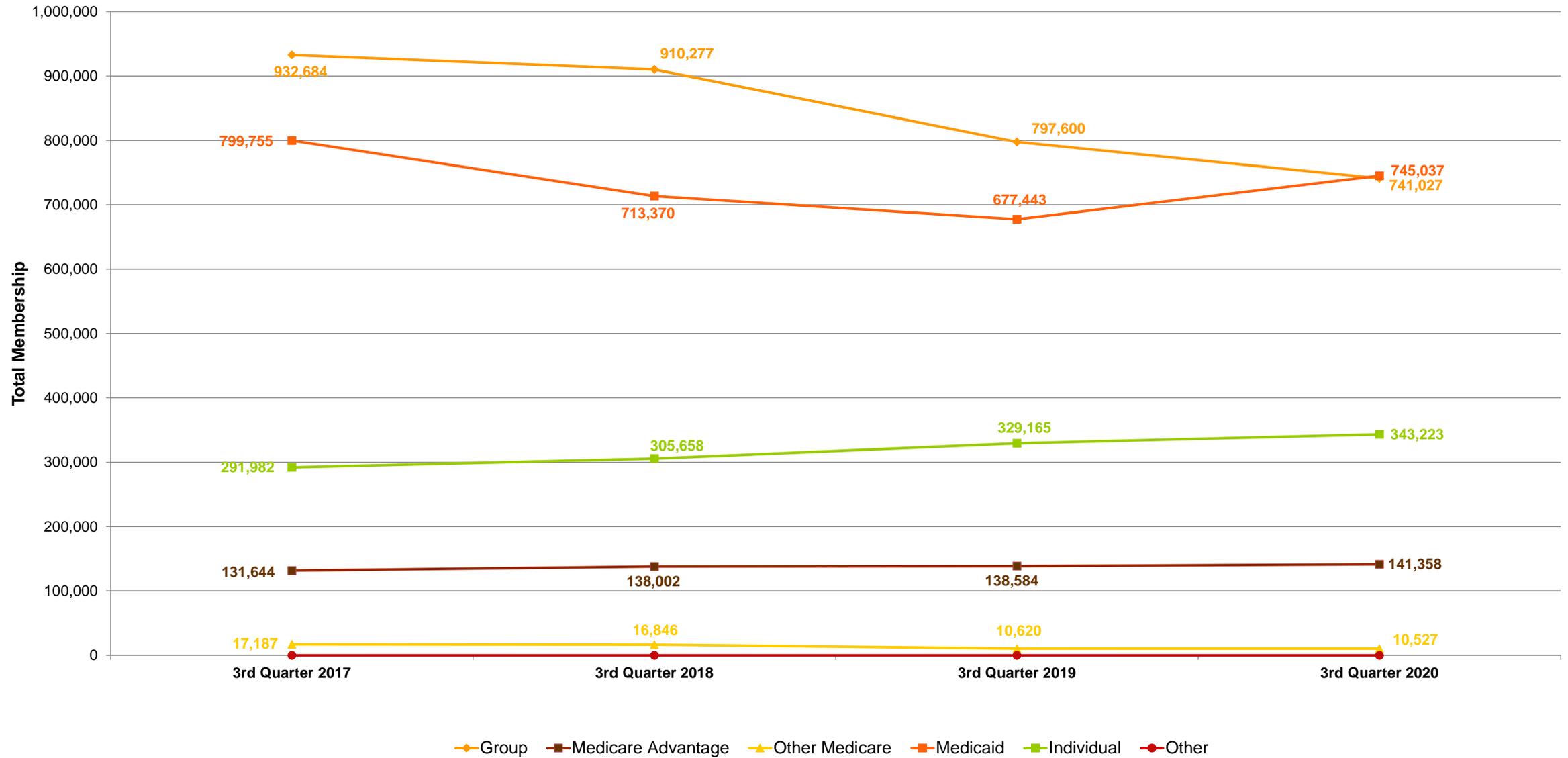


<sup>1</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. All membership ceased as of December 31, 2017.

<sup>2</sup> Effective December 31, 2017, CeliCare Health, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

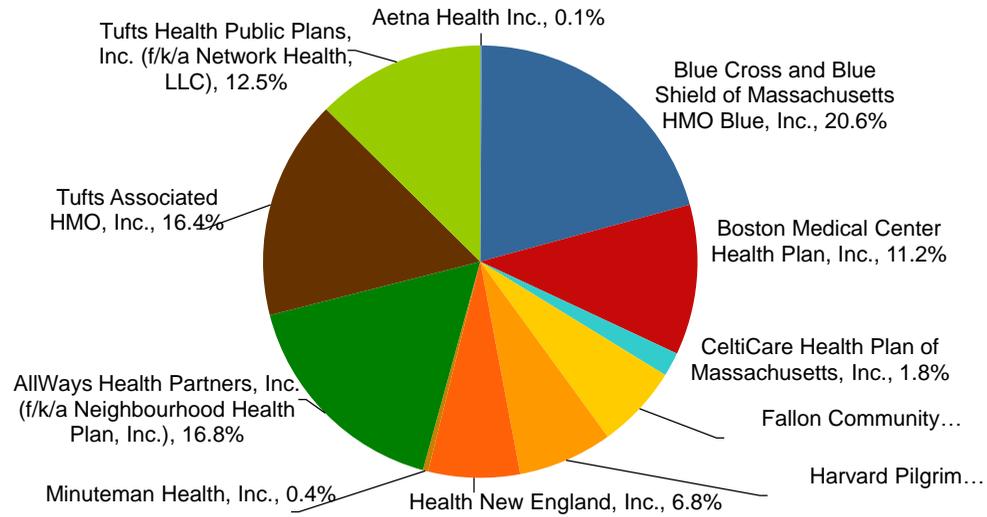
MEMBERSHIP TRENDS

Total HMO Membership by Category of Business

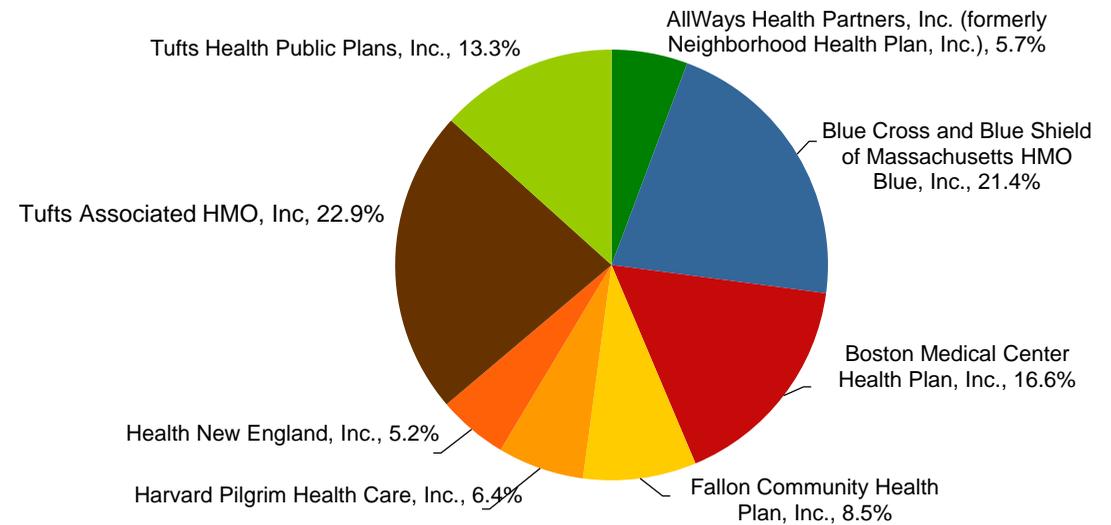


MEMBERSHIP TRENDS

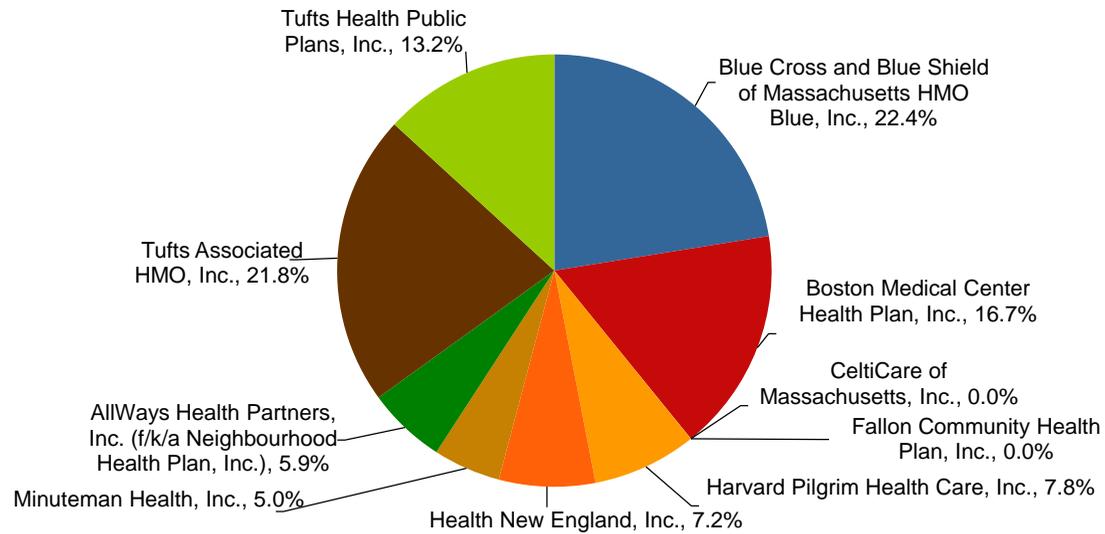
3rd Quarter 2017 Share of Massachusetts HMO Market



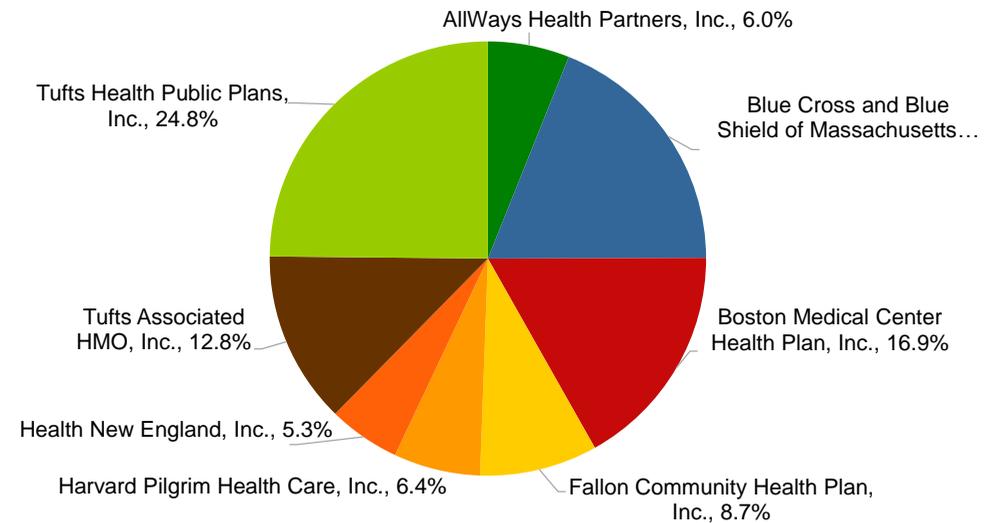
3rd Quarter 2019 Share of Massachusetts HMO Market



3rd Quarter 2018 Share of Massachusetts HMO Market



3rd Quarter 2020 Share of Massachusetts HMO Market



<sup>1</sup>Membership charts reflect those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup>Effective December 31, 2017, CeltiCare Health of MA, Inc. ceased offering plans in Massachusetts and exited the Massachusetts market as of December 31, 2017.

<sup>3</sup>Membership in plans offered by Minuteman Health, Inc. began January 1, 2014. Minuteman Health, Inc. exited the Massachusetts market as of December 31, 2017.