

Supplier Diversity Resource Guide

Quasi-Public &
Non-Executive Organizations



The Supplier Diversity Office (SDO)

November 2025

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SDO Mission



To promote diversity, equity and inclusion in state contracting by:

- 1 Certifying small Massachusetts-based businesses and certain diverse businesses.
- 2 Connecting these companies with business opportunities and resources.
- 3 Collaborating with Executive Agencies and public organizations to increase supplier diversity spending.

SDO Programs



WHAT DOES THE COMMONWEALTH DO?



**SMALL BUSINESS
PURCHASING PROGRAM
(SBPP)**

[LINK](#)



**SUPPLIER DIVERSITY
PROGRAM (SDP)**

[LINK](#)



**MUNICIPAL CONSTRUCTION
AFFIRMATIVE MARKETING
PROGRAM (MCAMP)**

[LINK](#)



**EMPOWERING ABILITIES
IN CONTRACTING &
EMPLOYMENT (EACE)**

[LINK](#)

How can your organization work with us?



- Participate in our Annual Report.
- Use our directory of SDO-Certified firms to find businesses for smaller purchases.
- Register in our Supplier Diversity Hub to post bidding opportunities directly to the small and diverse business community.
- Connect with the SDO for networking events and certification drives.
- Attend SDO Roundtables to connect with colleagues and share best practices!

SDO Annual Report



Comprehensive report highlighting supplier diversity spend, for both Executive Agencies and quasi/independent organizations.



In FY24, 18 quasi/independent organizations submitted information about their supplier diversity efforts!



Participating in the annual report highlights your organization's supplier diversity commitment to the Governor and the Legislature, as well as to the small and diverse vendor community.

Participating Organizations



Narration Summary	Narration Summary (cont.)	Shared Spending Metrics	Participating in SDO Benchmarking
<ul style="list-style-type: none"> • Bristol County Sheriff’s Office • Cannabis Commission • Community Economic Dev. Asst. Corporation (CEDAC) • Commonwealth Corp. • MA Bay Trans. Authority (MBTA) • MA Convention Center Authority (MCCA) • MA Dev. Finance Agy. (MassDevelopment) • MA Gaming Commission (MGC) • MA Growth Capital Corp. (MGCC) 	<ul style="list-style-type: none"> • MA Housing Finance Agy. (MassHousing) • Massachusetts Port Authority (Massport) • MA School Building Authority (MSBA) • MA State College Building Authority • MA Water Resources Authority • Office of the Inspector General • Office of the State Treasurer and Receiver General • University of MA (UMASS) • University of MA Building Authority 	<ul style="list-style-type: none"> • Cannabis Commission • MA Bay Transportation Authority • MA Growth Capital Corp. • MA Water Resources Authority • UMass 	<ul style="list-style-type: none"> • MA Convention Center Authority • MA Gaming Commission • MA Housing Finance Agency • Office of the Governor • Commission Against Discrimination • Disabled Persons Protection Commission

Summary of Supplier Diversity Efforts

To be included in the SDO's 2025 Annual Report



Your narrative may be concise (as short as 150 words) and include some of the following:

- Steps taken to support supplier diversity
- Diversity categories covered
- Types of spending covered (e.g. goods and services, federally-funded construction, state-funded construction, etc.)
- Goals/benchmarks (if any)
- Amount of spending covered by supplier diversity initiatives
- Spending results, which may include diversity spending amounts by certification category
- Any other notable initiatives in FY25



Shared Spending Metrics

To be included in the SDO's 2025 Annual Report



FY25 exact amounts of spending for:

- MBE
- WBE
- Veteran (VBE and SDVOBE)
- Disability (DOBE and SDVOBE)
- LGBTBE
- Total spending with each diverse business*

Optional

- Total discretionary spending amount

* vendor spending in this category counts spending with each vendor once, even if the company contributes to multiple certification categories (has multiple certifications)



SDO Program Alignment



- **Full or partial adoption of the SDO's Supplier Diversity Program and Small Business Purchasing Program, including one or more of the following:**
 - Adoption of SDO policies for fostering contracting with diverse and small businesses
 - Including supplier diversity provisions in contract solicitations
 - Establishment of diverse and small business benchmark spending goals

Tip: Operational Services Division (OSD) statewide contracts are open to many buyers, including quasis and independent offices.

- *Many awarded SDO vendors!*



Finding Diverse Vendors on Statewide Contracts

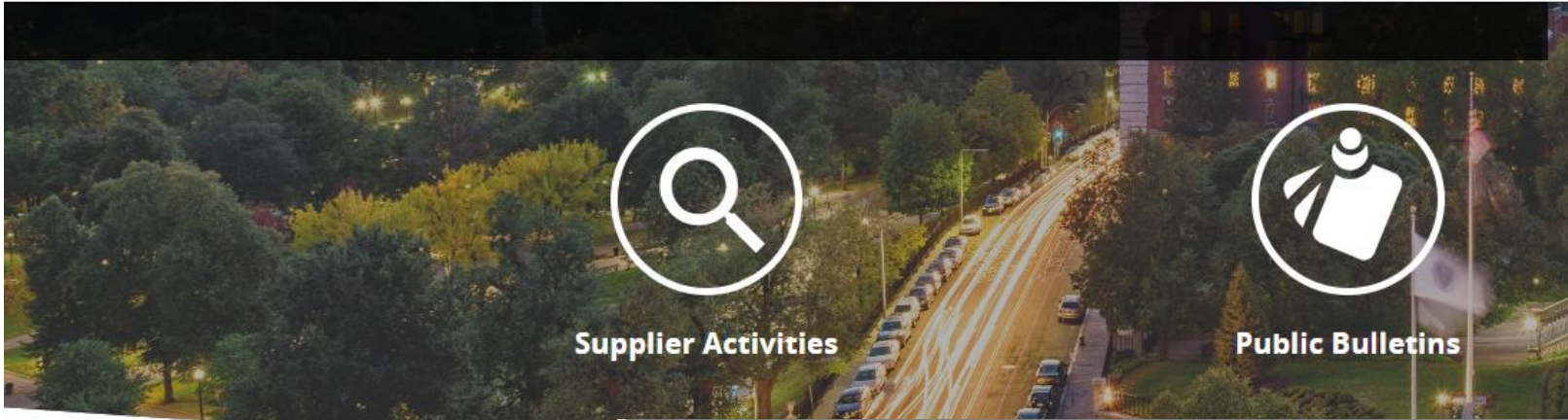


COMMBUYS - Statewide Contract Index

Statewide Contract Index helps identify small and/or diverse vendors on statewide contracts



Search... Bid Solicitation: [dropdown] [search icon] Advanced

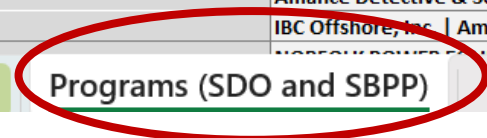


www.commbuys.com

Statewide Contract Purchasing

- [Statewide Contract Reference Sheet](#)
- [Contract User Guides](#)
- [New Statewide Contract Categories](#)
- [Statewide Contract Index](#)
- [Tradespersons Contract Index](#)
- [Procurement Schedule](#)
- [Procured Ratings](#)

FAC114 - Janitorial Services	KleenRite Services RICHARD PAIXAO KLEENRITE@GMAIL.COM
FAC114 - Janitorial Services	M&M Contract Cleaning, Inc Amancio Fontes afontes@mm
FAC114 - Janitorial Services	Star Building Services Inc Hans Familia hfamilia@sbsboston
FAC114 - Janitorial Services	Mouras Cleaning Service, Inc David M Moura dave@mouras
FAC114 - Janitorial Services	Transcend Maintenance Services Inc. Diana Young dyoungt
FAC114 - Janitorial Services	Olympic Services, Inc. Asa Gasbarro asagasbarro@comcast.
FAC114 - Janitorial Services	MP Building Services LLC Nirav Patel ntp@yahoo.com 978
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Central Bureau of Investigation, Inc. Janet Bronstein detect
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Defense Investigators Group, Inc. Donal Anderson Don@d-
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Srcpi Inc Veronica Ramos srcinvestigations@verizon.net 7
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Windwalker Group Herby Duverne info@windwalker.com
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Jet Security, LLC Endri Cenolli ecenolli@jetsecuritypros.com
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Elite Detective Services, Inc. Jonathan Cassidy jcassidy@eli
FAC115 - Security Services, Private Investigative Services, and Fence Rental	Alliance Detective & Security Service, Inc. Richard Topham
FAC116 - Lawns and Grounds Equipment, Parts and Services	IBC Offshore, Inc. Amy Lincoln ibcoffshore@verizon.net 7



COMMBUYS - MBPO



Identify Diverse and Small Businesses in the Master Blanket Purchase Order Screen

Master Blanket Purchase Order PO-15-1045-BWSC0-BWSC1-00000006089 Status: 3PS - Sent

General Items **Vendor** Routing Control Attachments(59) Notes(4) Change Orders(4) Reminders Summary

General Subcontractors **Distributors**

Vendor Distributor List

Vendor ID	Alternative ID	Vendor Name	Categories	Preferred Delivery Method	Vendor Distributor Status
0000543		Weston & Sampson Engineers, Inc.		Email	Active
00001420		TRC Environmental Corporation		Email	Active
00001823		GEI Consultants, Inc.		Email	Active
00002922		Environmental Strategies & Mgt		Email	Active
00004300		Brown and Caldwell		Email	Active
00005295		Parsons Environment & Infrastructure Group Inc.		Email	Active
00005391		Watermark Environmental, Inc.		Email	Active
00005398		Nobis Group	Minority Business Enterprise (MBE) Supplier Diversity Office (SDO) Certified	Email	Active
00005755		APTIM		Email	Active
00006080		Wood Massachusetts, Inc.		Email	Active
201669		Tighe & Bond, Inc.		Email	Active
300224		CDW Consultants WBE/DBE	Small Business Purchase Program Participant (SBPP) Supplier Diversity Office (SDO) Certified ...	Email	Active
300309		CDM Smith INC.		Email	Active
99000000		Conversion Vendor			Active



Where to find Diverse Vendors

SDO Directory



SDO Directory of Certified Businesses

Search Directory of Certified Businesses

[Search Directory →](#) [Download the Directory →](#) [MassPort Directory →](#)

Search Filters

Business Type All Business Enterprise (for-profit) Non-Profit Organization

Certification Type Match Any Match All

Certification Agency Match Any Match All

<input type="checkbox"/> DOBE - Disability-Owned Business Enterprises	<input type="checkbox"/> SDO - Supplier Diversity Office - State
<input type="checkbox"/> LGBTBE - Lesbian Gay Bisexual Transgender Enterprise	<input type="checkbox"/> COB - City of Boston
<input type="checkbox"/> PBE - Portuguese Business Enterprise	<input type="checkbox"/> WBENC - Women's Business Enterprise National Council
<input type="checkbox"/> DBE - Disadvantaged Business Enterprise	<input type="checkbox"/> NMSDC - National Minority Supplier Development Council
<input type="checkbox"/> ACDBE - Airport Concession-DBE	<input type="checkbox"/> NGLCC - National Gay and Lesbian Chamber of

Business Name

NAICS Code and Description

Keywords

[+ Advanced Search...](#)

Sort Results By


Sort Order Ascending Descending

Output Type On Screen As Pdf Export to Excel

SEARCH **CLEAR**



Supplier Diversity Hub



Supplier Diversity Hub

Welcome to the Massachusetts Supplier Diversity Hub (The Hub).
This online portal facilitates connections between diverse and small businesses, Commonwealth public buyers, prime bidders, contractors, and resource providers.

New Users
To see if you qualify to use the Hub, diverse and small businesses, Commonwealth public buyers, prime bidders, contractors, and resource providers should click here:

Existing Users

Start Registration

Sign In

Supplier Diversity Office (SDO) Home
Help and Questions

Notice: Emails from The Hub come from the address noreply.sdh@acgovsolutions.com. Please add this email to your safe senders list, as they may end up in your spam folder. If you have any question, please do not hesitate to contact us at webmaster.sdo@state.ma.us

[Link to the Supplier Diversity Hub](#)

Allows users to connect with certified diverse vendors

- Search and select diverse vendors for upcoming bids
- Post opportunities and view interested vendors
- Ability to export reports

To arrange a demonstration, contact
Buyer Engagement Manager
Katherine Thomas
Katherine.I.thomas@mass.gov

SDO Hub Benefits

- Search and select diverse vendors for upcoming bids.
- Post opportunities and view interested vendors.
- Option to track upcoming procurements.
- Ability to export reports.



Where Do You Start? Ask the SDO!

The SDO can assist you with:

- Reviewing your Request for Proposal and make suggestions to remove possible barriers
- Identifying diverse vendors for your next procurement
- Marketing your bid to diverse vendors
- Facilitating a vendor readiness session
- Assisting with Contractor Certification Drive

For help contact Buyer Engagement Manager

Katherine Thomas

Katherine.I.thomas@mass.gov



SDO Programs & Engagement!

Periodically, the SDO hosts our own targeted events to bring buyers and businesses together.

- Join us – watch for invitations

Invite the SDO to your contractor or buyer event.
We can:

- Host a resource table...
- Present about our programs...
- Email us at sdp@mass.gov.



Contact Information



Our Website

www.mass.gov/sdo

Email

Katherine.L.Thomas@mass.gov

Program Resources for Buyers

Website: [Program Resources](#)

SDO Certification Help Desk

Phone: 617-502-8843

Email: Webmaster.SDO@mass.gov

