



HEALTH

# ***Primary Care workforce implications of new models of care***

**RAND Health**

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Donaghue Foundation***

## ***Workforce Analysis as Usual***

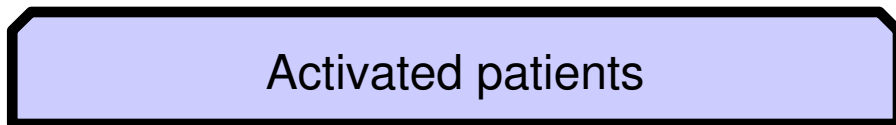
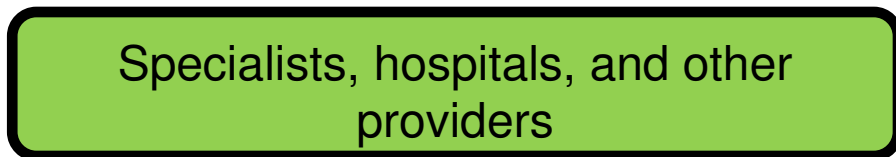
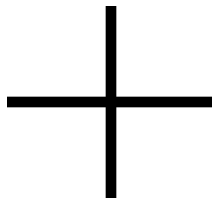
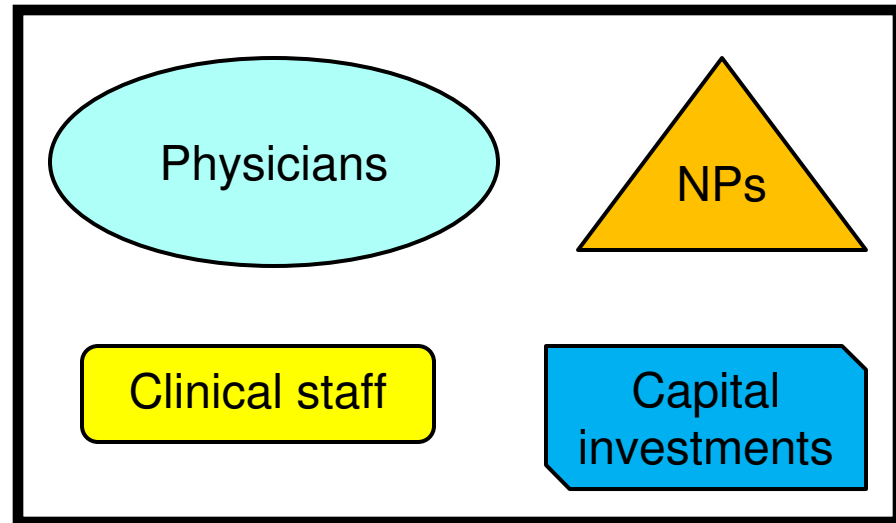
- Assume we want to continue today's production function for health care, more or less
  - Same number of providers of each type per unit population
- Look at the pipeline
  - Trainees
  - Providers exiting workforce
- Account for demographic trends
- Voila! Shortage, surplus, or just right

# ***Medical Homes: Changing the Health Care Production Function***

- Key medical home components:
  - Better teamwork within practices
  - Greater coordination in “medical neighborhood”
  - New capital investment
  - Reallocation of provider effort
- Complex relationships possible between provider quantity, skills, and activities
- Argues for a broader view of what “workforce analysis” might include

# ***Medical Home Production Function***

***Primary care  
practices***

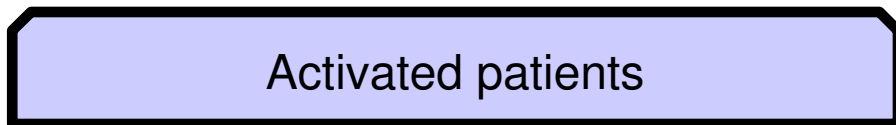
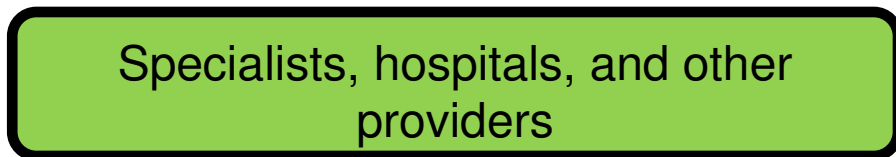
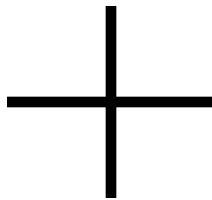
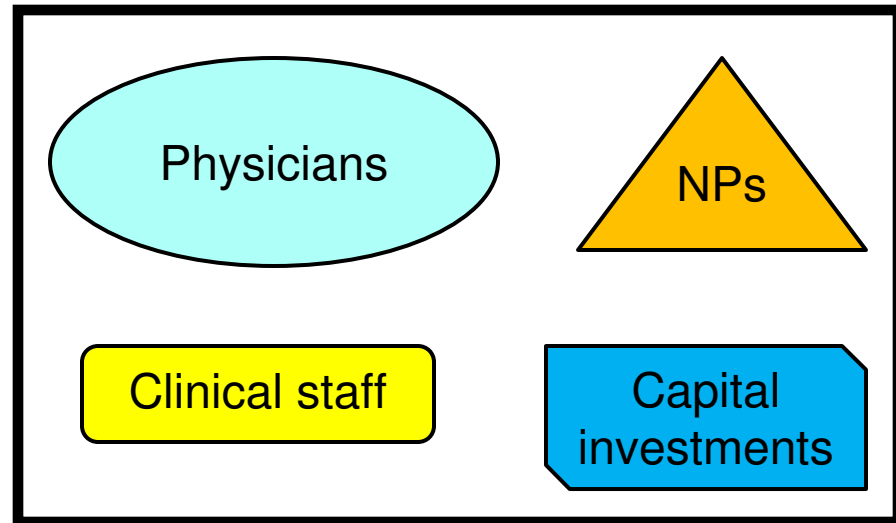


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**Efficient, high-quality, patient-centered care**

# ***Better Teamwork May Change “Right Mix”***

***Primary care  
practices***

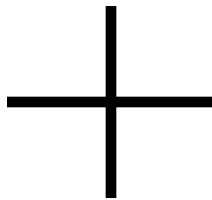
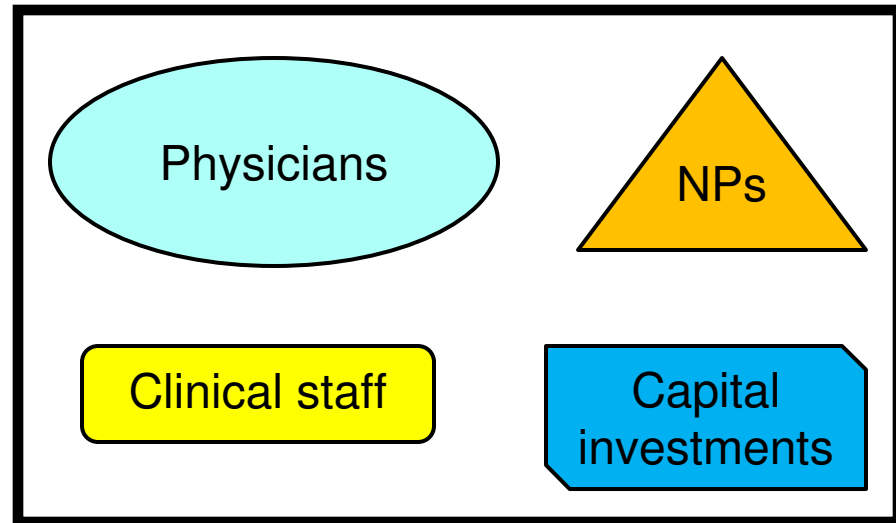


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**Efficient, high-quality, patient-centered care**

# ***Better Coordination: Lesser Need for Specialist and Hospital Care?***

***Primary care practices***



Specialists, hospitals, and other providers

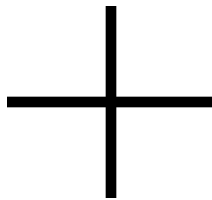
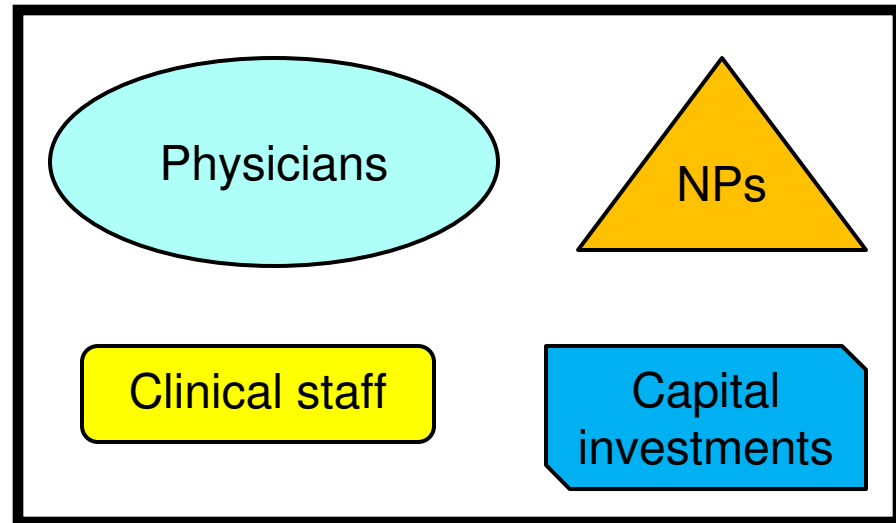
Activated patients

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**Efficient, high-quality, patient-centered care**

# ***New Capital: Substitute for Labor?***

***Primary care  
practices***



Specialists, hospitals, and other  
providers

Activated patients

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**Efficient, high-quality, patient-centered care**

# ***Controversies in provider laborforce forecasting***

- **Widely differing assumptions about...**
  - Trends in specialty choice
  - Effect of growth in insurance coverage
- **HRSA (2008): 7,000 PCP surplus in 2020**
- **AAMC (2013): 45,000 PCP shortage in 2020**

**Most forecasting models have one major assumption in common:**

***The number of physicians required to care for a given population is fixed***



# ***What if new models change the numbers of providers needed to care for a population?***

- New models of care may use different staffing
  - Patient-Centered Medical Homes (PCMH)
  - Nurse Managed Health Centers (NMHC)

## **Our approach:**

1. Estimate how new models are staffed
  - Physician (MD/DO), Nurse Practitioner (NP), Physician's Assistant (PA)
2. If different: project provider demand (use) if these models become more prominent
3. Compare implied provider demand to projected provider supply

# ***1. How does staffing of new models differ?***

## ***Data sources***

- **Patient-Centered Medical Home (PCMH)**
  - **Literature survey**
    - **Advisory board study**
  - **Data from Pennsylvania Chronic Care Initiative**
    - **>100 practices in PA (54 currently analyzed with complete data) received extra payments to improve NCQA medical home scores**
    - **RAND evaluation supported by Commonwealth Fund**
- **Nurse-Managed Health Center (NMHC)**
  - **Own survey of convenience sample of ~25 NMHCs**

## ***Medical home staffing (provider mix and panel size)***

### **– Advisory Board survey**

- Self-designated medical homes use 20% more NPs per MD/DO and 10% more PAs, relative to control practices
- Panel sizes similar but Medical Homes expect to grow 20%

### **– Other literature**

- Medical homes appear to have smaller panel size

### **– Pennsylvania survey**

- Define medical homes two ways (structure/process):
  - Quality tools index (e.g. reminders for chronic disease)
  - Access index (e.g. extended-hours care)
- Compare staffing as a function of ‘medical home-ness’

## ***Pennsylvania PCMH staffing mix***

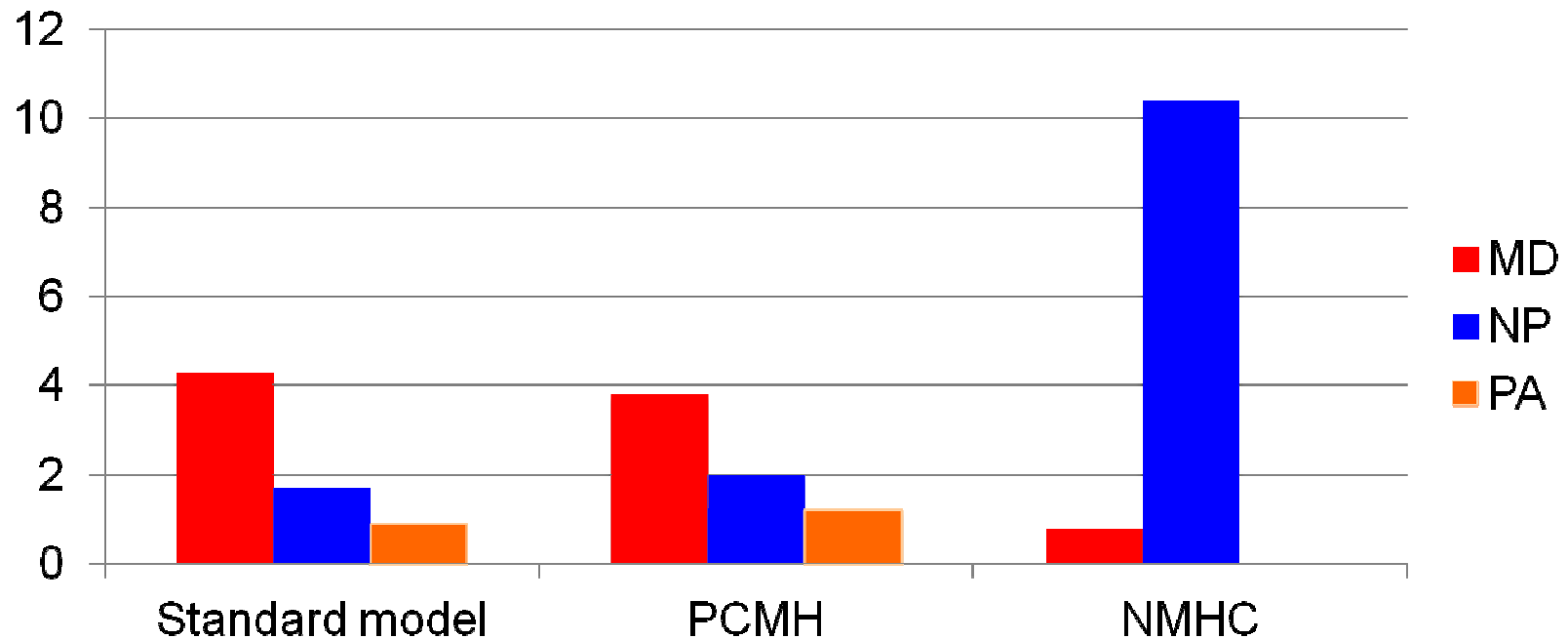
<b>Internal staffing ratio</b>	<b>Number of sites</b>	<b>Initial (NP + PA) per MD/DO</b>	<b>Final (NP + PA) per MD/DO</b>
<b>Sites with a large improvement in medical home quality index</b>	<b>33</b>	<b>0.39</b>	<b>0.57</b>
<b>Sites with little or no improvement in medical home quality index</b>	<b>21</b>	<b>0.39*</b>	<b>0.45</b>
<b>Sites with a large improvement in medical home access index</b>	<b>33</b>	<b>0.24</b>	<b>0.33</b>
<b>Sites with little or no improvement in medical home access index</b>	<b>21</b>	<b>0.24*</b>	<b>0.29</b>

\*The 'initial' number of NPs and PAs per MD/DO was renormalized (proportionally) to the same level as the other sites to make figures more comparable

## ***NMHC staffing***

- **Of 25 practices with complete data:**
  - **Typical NP panel sizes are ~1000**
  - **Staffing ratio: for a 10,000 patient panel:**
    - **10 NPs**
    - **1 MD**
    - **7 MAs**
    - **5 RNs**
    - **0 PAs**
  - **MDs appear more likely present in states with restrictive NP scope of practice**

## ***Model staffing per 10,000 US residents***



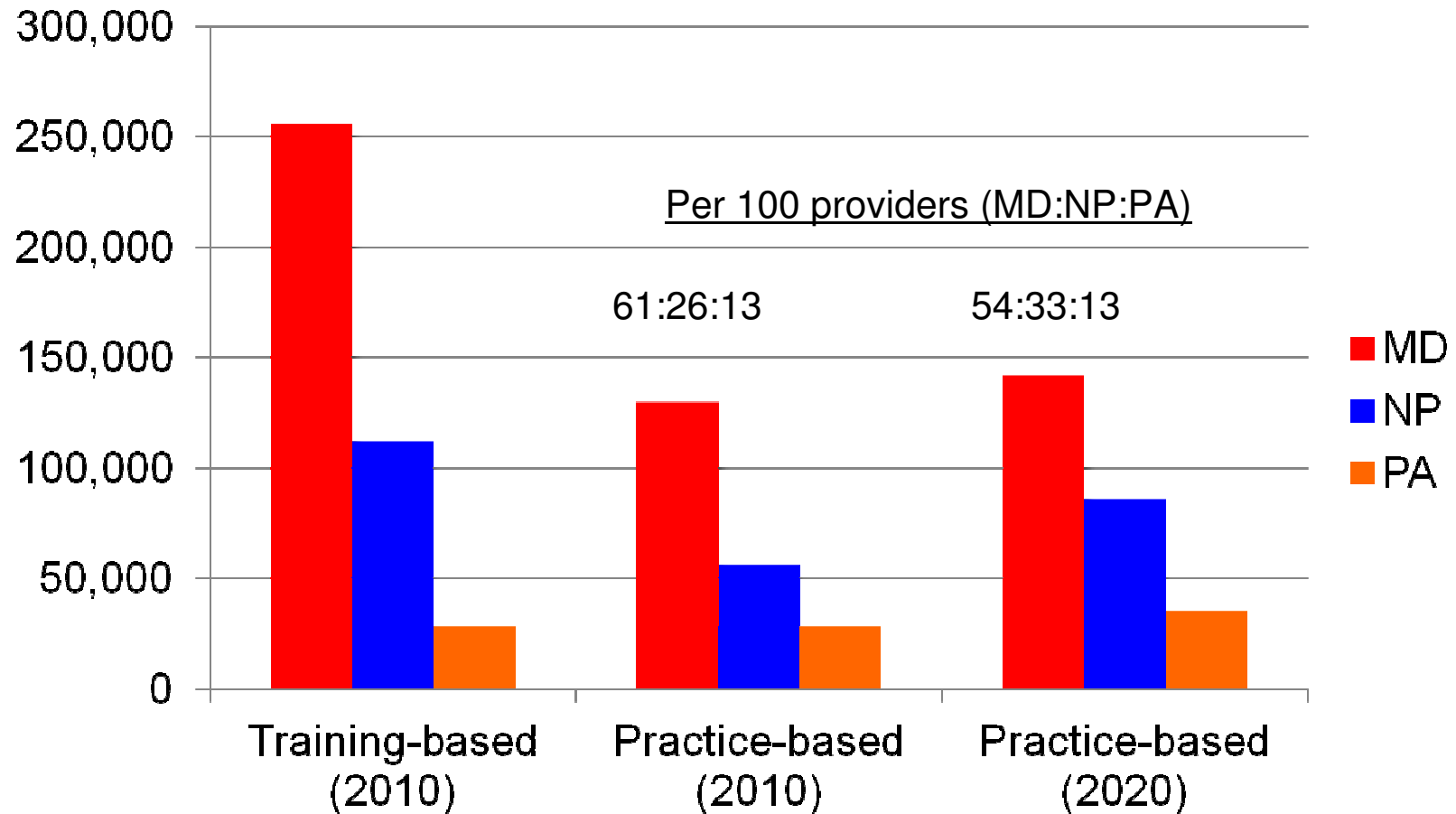
### Assumptions:

- PCMH uses ~ 10% more NPs and PAs per MD/DO (medium uncertainty)
- PCMH panel sizes are roughly the same as non-PCMH (high uncertainty)

## ***Supply vs demand projections***

- **Demand for primary care providers increases 8%**
  - Population aging (6%, Martini et al, HSR, 2007)
  - Affordable Care Act (2%, CBO “Key Issues...”, 2008)
- **Default modeling assumptions**
  - Use staffing provider mix as shown
  - Vary (in alternative forecasts)
    - Growth of PCMH (~15% of primary care today)
    - Growth of NMHC (~0.5% of primary care today)
    - PCMH panel size (very uncertain)
- **Compare demand to projected supply**

# *Current and projected primary care supply*



PCP from HRSA, Colwill et al (2008); NP from Auerbach (2012); PA from recent enrollment trends



# ***Shortage forecasts***

- **Primary care provider supply and demand scenarios**

## ***Conclusions/questions***

- Shortage projections are very sensitive to changes in primary care delivery models
  - Standard laborforce projections don't account for changing models of primary care delivery
- Growth of the PCMH and NHMC models would ameliorate projected provider imbalances
- Physician shortage/surplus projections are also highly dependent on PCMH panel size
- Physician shortages can be eliminated under various reasonable scenarios without modifying the current “training pipeline” for physicians

## ***Variation in PCMH panel sizes***

- ***Altschuler et al (2012): Ideal panel sizes can vary between 1,387 and 1,947 per physician based on degree of delegation of tasks to non-clinicians***
- ***Group Health Cooperative: Medical home transformation reduced panel sizes 23%***
- ***Rushika Fernandopoulle: Lessons from Iora Health suggest panel sizes could be doubled by maximizing use of technology, etc.***