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Massachusetts Board of Registration of Real Estate Brokers and Salespersons
Education Subcommittee Meeting Minutes
June 20, 2024

Conducted remotely via Microsoft Teams

The following subcommittee members were present:

Linda Kody, Real Estate Board Member - Chair
Peter Ruffini, Real Estate Board Member
Lisa Luther
Robert Nahigian

The following subcommittee members were not present:

Anita Hill
Isabelle Perkins
Michael McDonagh

The following members of Board Staff were present:

Kristin Mitchell, Executive Director
Colleen Cavanaugh, Associate Executive Director
Jenna Hentoff, Legal Counsel

I. Call to Order – Subcommittee Chair Linda Kody opened the meeting at 2:11 p.m.

II. Vote on Minutes - A MOTION was made by Mr. Ruffini to approve the minutes of the open subcommittee meeting held on May 16, 2024, as written. The Motion was seconded by Ms. Luther and unanimously adopted by a roll call vote: Kody– “Yes”; Ruffini – “Yes”; Luther – “Yes”; Nahigian – “Yes”.

III. Discussion -

(a) **School FAQs:** After discussion, A MOTION was made by Mr. Ruffini to table for further discussion to allow for additional review. The Motion was seconded by Ms. Luther and unanimously adopted by a roll call vote: Kody– “Yes”; Ruffini – “Yes”; Luther – “Yes”; Nahigian – “Yes”.

IV. New Course Application Review:

(a) **Title 5: The Impact on Real Estate Business Decisions** – The Subcommittee reviewed the submitted continuing education course. The members discussed some noted concerns from an absent Subcommittee member regarding the submission as well as from the attending members. The submitters, Robert Nahigian and Peter Ruffini stated they will update the course outline based on the members’ discussion and resubmit for a future meeting.

(b) **Homeowner Insurance Policies & How They Impact a Claim-** The Subcommittee reviewed the submitted continuing education course. The submitter was present at the

meeting, so the members asked her if she was aware of the existing insurance course. The submitter stated yes and then elaborated on what she envisioned for the creation of the course which would exist as a standalone course. The members further discussed and provided comments to the submitter, including suggesting that she may want to separate it into two separate courses. The Subcommittee decided to table further discussion to allow the submitter to make the noted suggestions and to resubmit.

- (c) **Navigating the Green Rush Commercial Real Estate and Legalized Cannabis** - The Subcommittee reviewed the submitted continuing education course, which was resubmitted after the submitter was notified of the Subcommittee's comments from their last review during the May meeting. The members expressed the same concerns as had been previously discussed. Mr. Ruffini made a MOTION to table further discussion and instructed Ms. Mitchell to request the submitter to attend a future meeting to discuss the submission. The Motion was seconded by Ms. Luther and unanimously adopted by a roll call vote: Kody- "Yes"; Ruffini - "Yes"; Luther - "Yes"; Nahigian - "Yes".

V. Existing Courses Revision Review - Nothing to report.

VI. Matters not reasonably anticipated 48 hours in advance of meeting – Robert Nahigian mentioned an issue on the teaching practices of schools and specifically noted a school which may not be teaching to the full continuing education course length and/or teaching such courses in an unapproved location. The Subcommittee discussed briefly. Robert Nahigian was advised that the individual may file a complaint against the school.

VII. Adjournment - Mr. Ruffini made a MOTION to adjourn the meeting at 4:02 p.m. The Motion was seconded by Mr. Nahigian and unanimously adopted by a roll call vote: Kody- "Yes"; Ruffini - "Yes"; Luther - "Yes"; Nahigian - "Yes".

List of Documents used at the meeting:

1. Meeting agenda
2. Minutes of the meeting of May 16, 2024
3. Continuing education application for Navigating the Green Rush Commercial Real Estate and Legalized Cannabis
4. Continuing education application for Homeowner Insurance Policies & How They Impact a Claim
5. Draft outline on Title 5: The Impact on Real Estate Business Decisions

The above Minutes were approved at the Open Subcommittee Meeting held July 18, 2024.



Kristin Mitchell, Executive Director
Board of Registration of Real Estate Brokers and Salespersons