RELIANT MEDICAL GROUP, INC.

DON APPLICATION # N/A-23102710-TS TRANSFER OF SITE

BY

RELIANT MEDICAL GROUP, INC. 100 FRONT STREET WORCESTER MASSACHUSETTS, 01608

December 06, 2023

RELIANT MEDICAL GROUP, INC. APPLICATION NUMBER #N/A-23102710-TS

TABLE OF CONTENTS

DON Application Form

Attachments

- 1. DON Narrative
- 2. Articles of Organization
- 3. Change in Service Form
- 4. Affiliated Parties Form
- 5. Affidavit of Truthfulness and Compliance

DON APPLICATION FORM RELIANT MEDICAL GROUP, INC.



Massachusetts Department of Public Health Determination of Need Application Form

Version:	11-8-17	7
version:	11-0-17	

Application Type: Transfer of Site/Change in Designated Lo	ocation Application Date: 12/06/2023 11:55 am
Applicant Name: Reliant Medical Group, Inc.	
Mailing Address: 100 Front Street	
City: Worcester	State: Massachusetts Zip Code: 01608
Contact Person: Susan Huntington	Title: Attorney
Mailing Address: One Federal Street, 29th Floor	
City: Boston	State: Massachusetts Zip Code: 02110
Phone: 8602750168 Ext:	E-mail: shuntington@daypitney.com
Facility Information List each facility affected and or included in Proposed Pro	oject
1 Facility Name: Reliant Medical Group	
Facility Address: 24 Newton Street	
City: Southborough	State: Massachusetts Zip Code: 01772
Facility type: Primary Care and Specialty Care	CMS Number: M10929
Add additional Fa	Delete this Facility
2 Facility Name: Reliant Medical Group	
Facility Address: 1400 Worcester Street	
City: Natick	State: Massachusetts Zip Code: 01760
Facility type: Primary Care and Specialty Care Add additional Fa	CMS Number: M10929 Delete this Facility
1. About the Applicant	
1.1 Type of organization (of the Applicant): for profit	
.2 Applicant's Business Type: © Corporation Climit	ted Partnership
1.3 What is the acronym used by the Applicant's Organization	n?

1.4 Is Applicant a registered provider organization as the term is used in the HPC/CHIA RPO program?	Yes	○ No
1.5 Is Applicant or any affiliated entity an HPC-certified ACO?	Yes	○ No
1.5 Is Applicant or any affiliated entity an HPC-certified ACO? (*Yes** No. 1.5. If yes, what is the legal name of that entity? Reliant Medical Group, Inc. (6 Is Applicant or any affiliate thereof subject to M.G.L. c. 6D, § 13 and 958 CMR 7.00 (filling of Notice of Material Change to the Health Policy Commission)? (7 Does the Proposed Project also require the filling of a MCN with the HPC? (8 Has the Applicant or any subsidiary thereof been notified pursuant to M.G.L. c. 12C, § 16 that it is exceeding the health care cost growth benchmark established under M.G.L. c. 6D, § 9 and is thus, pursuant to M.G.L. c. 6D, § 10 required to file a performance improvement plan with CHIA? (9 Complete the Affiliated Parties Form (9 Project Description 1.1 Provide a brief description of the scope of the project. (1 are you assert that this Application is eligible for Delegated Review? (1 Do you assert that this Application is eligible for Delegated Review? (1 Transfer of Site or change of a designated Location (2 Yes C) No. 1.1 are you submitting this Application as a Conservation Project? (2 DoN-Required Services and DoN-Required Equipment (3 Is this an application filed pursuant to 105 CMR 100.725; DoN-Required Equipment and DoN-Required Service? (2 Yes C) No. 1. Transfer of Ownership (1 Is this an application filed pursuant to 105 CMR 100.735? (2 Yes C) No. 2. Ambulatory Surgery		
1.6 Is Applicant or any affiliate thereof subject to M.G.L. c. 6D, § 13 and 958 CMR 7.00 (filing of Notice of Material Change to the Health Policy Commission)?	Yes	○ No
1.7 Does the Proposed Project also require the filing of a MCN with the HPC?	(Yes	No
	(Yes	● No
1.9 Complete the Affiliated Parties Form		
2. Project Description		
See attachment 1 - Narrative		
2.2 and 2.3 Complete the Change in Service Form		
3. Delegated Review		
3.1 Do you assert that this Application is eligible for Delegated Review?	Yes	(No
3.1.a If yes, under what section? Transfer of Site or change of a designated Location		
4. Conservation Project		
4.1 Are you submitting this Application as a Conservation Project?	(Yes	● No
5. DoN-Required Services and DoN-Required Equipment		ST STATE
5.1 Is this an application filed pursuant to 105 CMR 100.725: DoN-Required Equipment and DoN-Required Service?	Yes	€ No
6. Transfer of Ownership		
6.1 Is this an application filed pursuant to 105 CMR 100.735?	C Yes	⊙ No
7. Ambulatory Surgery		6 24
7.1 Is this an application filed pursuant to 105 CMR 100.740(A) for Ambulatory Surgery?	()Yes	⊙ No
8. Transfer of Site		X (1 6 8)
8.1 Is this an application filed pursuant to 105 CMR 100.745?	Yes	(No
8.2 Current location of Site		
Facility Name: Reliant Medical Group		
Physical Address: 24 Newton Street		

City:	Southborough		State:	Massachusetts	Zip Code:	01772
Facility	type:	Primary Care and Specialty Care				
8.3 Loc	cation of P	roposed Site				
Facility	/ Name:	Reliant Medical Group		i II-ii ii - ii		
Physica	al Address:	: 1400 Worcester Street				
City:	Natick		State:	Massachusetts	Zip Code:	01760
Facility	type:	Primary Care and Specialty Care				

	Current Site	Proposed Site				
Gross Square Feet	See Attachment 1 - Narrative	See Attachment 1 - Narrative				
Primary Service Area Towns served	See Attachment 1 Narrative	See Attachment 1 - Narrative				
Patient Population (Demographics)	See Attachment 1 - Narrative	See Attachment 1 - Narrative				
Patient Access	See Attachment 1 - Narrative	See Attachment 1 - Narrative				
Impact on Price	See Attachment 1 - Narrative	See Attachment 1 - Narrative				
Total Medical Expenditure	See Attachment 1 - Narrative	See Attachment 1 - Narrative				
Provider Costs	See Attachment 1 - Narrative	See Attachment 1 - Narrative				
Description	See Attachment 1 - Narrative	See Attachment 1 - Narrative				

Add Del	Anticipated Capital Expenditure	Cost
Row Relocation Exp	penses (see Attachment 1 - Narrative)	
		\$231,053.00
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Total Cost		\$231,053.00

9. Research Exemption

9.1 Is this an application for a Research Exemption?

← Yes ← No

10. Amendment			
10.1 Is this an application for a Amendment?		CYes	No
11. Emergency Application			
11.1 Is this an application filed pursuant to 105 CMR 100.740(B)?		(Yes	♠ No
12. Total Value and Filing Fee			
Enter all currency in numbers only. No dollar signs or commas. Grayed fields will auto calculate depen	ding upon ans	wers above	######################################
Your project application is for: Transfer of Site/Change in Designated Location			
12.1 Total Value of this project:	\$231,053.00		
12.2 Total CHI commitment expressed in dollars: (calculated)	\$0.00		
12.3 Filing Fee: (calculated)	\$0.00		
12.4 Maximum Incremental Operating Expense resulting from the Proposed Project:			
12.5 Total proposed Construction costs, specifically related to the Proposed Project, If any, which will be contracted out to local or minority, women, or veteran-owned businesses expressed in estimated total dollars.		P	

13. Factors

Required Information and supporting documentation consistent with 105 CMR 100.210 Some Factors will not appear depending upon the type of license you are applying for. Text fields will expand to fit your response.

Documentation Check List

The Check List below will assist you in keeping track of additional documentation needed for your application.

Once you have completed this Application Form the additional documents needed for your application will be on this list. E-mail the documents as an attachment to: DPH.DON@state.ma.us

×	Affidavit	of Tr	uthfulr	ness	Form
ı "	/ MINGUVIL	01 11	atinan	1000	

Notification of Material Change

🗷 Articles of Organization / Trust Agreement

Document Ready for Filing

When document is complete click on "document is ready to file". This will lock in the responses and date and time stamp the form. To make changes to the document un-check the "document is ready to file" box. Edit document then lock file and submit Keep a copy for your records. Click on the "Save" button at the bottom of the page.

To submit the application electronically, click on the "E-mail submission to Determination of Need" button.

This document is ready to file:

×

Date/time Stamp: 12/06/2023 11:55 am

E-mail submission to Determination of Need

Application Number: N/A-23102710-TS

Use this number on all communications regarding this application.

Community Engagement-Self Assessment form

ATTACHMENT 1 DON NARRATIVE

2. Project Description

Reliant Medical Group, Inc. ("Reliant") located at 100 Front Street, Worcester, MA 01608 is filing the requisite forms with the Massachusetts Department of Public Health for a transfer of site involving one of its licensed CT scanners, a 64 slice Siemens Somatom Definition AS (hereinafter referred to as "CT"), currently located at 24 Newton Street Southborough, MA. Reliant is seeking to relocate the machine to its facility located at 1400 Worcester Street, Natick, MA, a distance of approximately 7.8 miles from its current location. This request is only for relocation of an existing piece of equipment, it is not a new, expansion of, or conversion of any DON-required service or DON-required equipment. The CT scanning service is currently provided by Reliant Monday through Friday at the Southborough location. Due to the patient demand anticipated at the more populated proposed location, Reliant will offer same day appointment and weekend availability. This will allow Reliant to meet increased demand and provide easier access to same day scanning without making significant changes to its current operations. The proposed relocation and the increased availability of scanning services will decrease the need for area patients to obtain hospital based CT scanning services. As described below, Reliant anticipates no changes in patient demographics.

8. Transfer of Site

In compliance with the elements set forth at 105 C.M.R. 100.745(D) and the Determination of Need Application Form, the following detailed information is provided relative to the transfer of site request:

1. Description

Reliant provides CT scanning imaging services Monday through Friday at its location in Southborough, MA and wishes to relocate the machine to its office in Natick, MA, which has a larger patient service area as described below. In conjunction with this relocation, Reliant proposes the addition of weekend availability to meet the increase in demand and provide easier access to CT services for patients located in Middlesex and Worcester Counties. The proposed relocation will have no effect on patient demographics, as described below. The primary towns serviced by the Southborough location are Framingham and Marlborough, which are located in Middlesex County. The CT is currently located in neighboring Worcester County and the proposed relocation will better position the services for the majority of Reliant patients who travel from Middlesex County to receive services at the Southborough location. If the transfer of site is approved, Reliant will consider using the available space in Southborough to add new lines of service, subject to DPH approval.

2. Gross Square Feet

Currently in Southborough, the CT scanner is located in a service area that is 656 sq. feet. The proposed location in Natick is 906 sq. feet and Reliant plans to utilize the same set-up as is currently in place in Southborough.

3. Primary Service Area Towns Served

Reliant does not anticipate any change in the primary service area as a result of the relocation from Southborough to Natick. The leading towns served by the Southborough location are Framingham and Marlborough, both located in Middlesex County, and serving 20% and 15% of current patients respectively. The Southborough location is located in Worcester County and the relocation will move the scanning services into the same county as over half of the current patients who utilize the services at the Southborough location. Patients located in Worcester County will continue to have easy access to the Natick location. Reliant anticipates that the primary towns will all remain the same from Southborough to Natick.

The chart below displays the towns, which make up the current patient population of the Southborough location and their respective patient volume.

Town/City	Percentage of Volume	County
Framingham	20%	Middlesex
Marlborough	15%	Middlesex
Southborough	8%	Worcester
Hudson	6%	Middlesex
Ashland	6%	Middlesex
Hopkinton	4%	Middlesex
Northborough	4%	Worcester
Westborough	4%	Worcester
Millbury	4%	Worcester
Shrewsbury	2%	Worcester
Milford	2%	Worcester
Natick	2%	Middlesex
Holliston	2%	Middlesex
Worcester	2%	Worcester
Upton	1%	Worcester
Clinton	1%	Worcester
Bellingham	1%	Norfolk
Grafton	1%	Worcester
North Grafton	1%	Worcester
Berlin	1%	Worcester
Franklin	1%	Norfolk
Sudbury	1%	Middlesex
Medway	1%	Norfolk
Bolton	1%	Worcester
Other	11%	

Natick is accessible to all of the towns listed above. Therefore, Reliant anticipates the scanner will continue to service all existing patients.

4. Patient Population Demographics

Reliant does not anticipate any change in patient demographics stemming from relocation from Southborough to Natick, as evidenced in the chart above.

5. Patient Access

The proposed relocation will increase access to same day CT services for patients throughout the region. Currently, on weekends, patients residing in the greater Natick, Southborough, and Marlborough areas need to utilize hospital based CT services because Reliant does not offer weekend services. The relocation and weekend availability will better position the CT and make the services more accessible to a wider population of patients, but it will also decrease the volume of area patients who must rely on hospital-based services. Hospital based services are generally more costly.

Reliant estimates that the proposed relocation, in conjunction with an increase in service days will increase the volume of patients utilizing the CT service. Currently, the monthly average for scans in Southborough is 260. Reliant estimates that in Natick the average will rise to roughly 303 scans.

6. Impact on Price

The proposed transfer of site will have no impact on price. Reliant has confirmed that pricing and reimbursements will remain the same for all payers, including Medicare and Medicaid in the proposed new location.

7. Total Medical Expenditure

As noted above, there will be no impact on price for CT services due to the relocation. The proposed relocation and additional service days will be proportionate with patient demand. There will be no additional costs related to equipment and Reliant only anticipates a marginal increase in disposable supplies to accommodate increased volume.

8. Provider Costs

The chart below summarizes the current provider/technician costs for Reliant's CT service in Southborough in comparison with anticipated costs in Natick. Reliant anticipates spending an additional \$183,352 in provider/technician costs to accommodate increases in volume and weekend availability.

Location	Provider/Staff	Full-Time Equivalents	Annual Cost		
Current (Southborough)	Technician	.9 FTE	\$78,260		
Proposed (Natick)	Technician	3.1 FTE	\$261,612		

9. Relocation Expenses

Reliant anticipates spending approximately \$231,053 in relocation costs. This includes site preparation in Natick, clean up in Southborough, and the equipment transportation cost.

10. Documentation of Sufficient Interest in the Proposed Site

The proposed site in Natick is properly zoned to provide CT imaging services and Reliant leases the space from Natick Associates, LLC.

ATTACHMENT 2 ARTICLES OF ORGANIZATION

From: Kopcik, Colton J.

Clarke, Lucy (DPH); DPH-DL - DoN Program To:

Cc: Huntington, Susan R

RE: Reliant Medical Group_ Inc. - Transfer of Site Application N/A23102710-TS Subject:

Date: Thursday, December 21, 2023 11:42:42 AM

Attachments: image005.png image003.ppg

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Hi Lucy,

Apologies, the link below should be accessible.

https://corp.sec.state.ma.us/CorpWeb/CorpSearch/CorpSearchRedirector.aspx? Action=PDF&Path=CORP DRIVE1/2018/0329/001417843/0005/201898750750 1.pdf

Thank You, Colton

Colton J. Kopcik | Attorney at Law | Attorney Bio



One Stamford Plaza, 7th Floor | 263 Tresser Boulevard | Stamford CT 06901 t (203) 977 7362 | f (203) 648 9167 | m (203) 564 3015

ckopcik@daypitney.com | www.daypitney.com

BOSTON | CONNECTICUT | FLORIDA | NEW JERSEY | NEW YORK | PROVIDENCE | WASHINGTON, DC





From: Clarke, Lucy (DPH) < Lucy. Clarke 2@mass.gov> Sent: Thursday, December 21, 2023 8:26 AM

To: Kopcik, Colton J. <ckopcik@daypitney.com>; DPH-DL - DoN Program <DPH.DON@MassMail.State.MA.US>

Cc: Huntington, Susan R. <shuntington@daypitney.com>

Subject: Re: Reliant Medical Group_Inc. - Transfer of Site Application N/A23102710-TS

CAUTION - EXTERNAL EMAIL

DO NOT click links or open attachments unless you recognize the sender and know the content is safe.

Good morning Colton,

I am confirming receipt of the updated submission. The link to the Restated Articles of Organization from the Secretary of State's website is not working for me for some reason. If you could please resend I would appreciate it.

Thank you,

Lucy

Lucy Clarke Analyst | Determination of Need Program Massachusetts Department of Public Health 250 Washington Street, 4th floor Boston, MA 02108

Email: Lucy.Clarke2@mass.gov Work Cell: 781.223-1779

ATTACHMENT 3 CHANGE IN SERVICE FORM



Massachusetts Department of Public Health Determination of Need Change in Service

000	DF FO													
Applica	tion Number: N/A-231027	710-TS			Original A	pplication Date:	12/06/2023							
Appli	icant Information													
Applica	nt Name: Reliant Medical	Group, Inc.												
Contact	t Person: Susan Huntingto	on					Title: Attorr	ney						
Phone:	8602750168		Ex	rt:	E-mail: shuntii	ngton@daypitney	.com							
Facili	ty: Complete the table	s below for each	facility listed	in the Applica	ation Form									
	cility Name: Reliant Medica						CMS Number:	M10929		Facility type: Pri	mary and Spec	cialty Care		
	ge in Service													
2.2 Con	nplete the chart below with	existing and plan	nned service ch	nanges. Add a	dditional service	with in each gro	uping if applica	ıble.						
Add/De Rows		Licensed Beds	Operating Beds		Number of Beds (+/-)	Number of Bed Completion	(calculated)	Patient Days (Current/		Occupancy rate Bec	is	Average Length of Stay	Number of Discharges	Number of Discharges
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	Pediatrics									0%	0%			
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Document Ready for Filing

When document is complete click on "document is ready to file". This will lock in the responses and date and time stamp the form. To make changes to the document un-check the "document is ready to file" box. Edit document then lock file and submit Keep a copy for your records. Click on the "Save" button at the bottom of the page.

To submit the application electronically, click on the "E-mail submission to Determination of Need" button.

This document is ready to file:

×

Date/time Stamp: 12/06/2023 12:50 pm

E-mail submission to Determination of Need

ATTACHMENT 4 AFFILIATED PARTIES FORM



Massachusetts Department of Public Health Determination of Need Affiliated Parties

Version: DRAFT 3-15-17

DRAFT

	OI PM															
Application Date: 12/06/2023 Application Number: N/A-23102710-1						02710-TS										
App	licant In	formatio	n												斯克 罗克	
Applicant Name:		Reliant Medical Group, Inc.														
Contact Person:		Susan Huntington							Title: Attor	ney						
Phone:		8602750168		Ext:	E-mail:		shuntin	shuntington@daypitney.com								
Affil	iated Pa	rties					1	127			aastan esta	20 Feb.	K-1000			
1.9 Af	filiated Par	ties:	the board of directors, trustees,	stockh	olders, pa	rtners, an	d other F	ersons	who have an equity or	otherwise controlling intere	st in the appli	cation.				
Add/ Del Rows	Name (Last)	Name Mailing Address			City		State	Affiliation	Position with affiliated entity (or with Applicant)	Stock, shares, or partnership	Percent Equity (numbers only)	Convictions or violations	List other health care facilities affiliated with	Business relationship with Applicant		
+ -	Andreoli	Christopher	100 Front Street		Worcest	Worcester		MA	Reliant Medical Group, Inc.	Board Member			No	Carroll Center for the Blind	No	
+ -	Schilling	Thad	100 Front Street, WOT 14th Floor		Worcest	Worcester		MA	Reliant Medical Group, Inc.	Board Member	Shares	100%	No		Yes	
		Joseph	Joseph 123 Summer Street, Suite 300, Worcester Medical Center		Worcest	Worcester		MA	Reliant Medical Group, Inc.	Board Member			No		Yes	
4-	Gilcrest	David	5 Neponset Street		Worcest	er		MA	Reliant Medical Group, Inc.	Board Member			No		Yes	
Docu		eady for document is co	omplete click on "document is r Edit docu	iment	tnen lock	file and su	ubmit Ke	ep a co	opy for your records. Cli	mp the form. To make chanck on the "Save" button at the ission to Determination of N	ne bottom of t	tument un he page.	-check the "do	ocument is ready to file" b	DOX.	
			т	nis do	cument is	ready to	file:	×	E-mail submission to Determination of Need	Date/time Stamp: 12/06/2	2023 2:22 pm					

ATTACHMENT 5 AFFIDAVIT OF TRUTHFULNESS AND COMPLIANCE



Massachusetts Department of Public Health Determination of Need Affidavit of Truthfulness and Compliance with Law and Disclosure Form 100.405(B)

Version: 7-6-17

Instructions: Complete Information below. When complete check the box "This document is ready to print:". This will date stamp and lock the form. Print Form. Each person must sign and date the form. When all signatures have been collected, scan the document and e-mail to: dph.don@state.ma.us Include all attachments as requested.

Application Number: N/A-23102710-TS Original Application Date: 12/6/23

101125102710 15		Original Application	i Date.							
Applicant Name: Reliant Medical Group, Inc.										
Application Type: Transfer of Site/Change in Design	nated Location									
Applicant's Business Type: © Corporation Cl	imited Partnership	Partnership C Trust	CLC COther							
Is the Applicant the sole member or sole sharehold		es) that are the subject of this ,	Application? • Yes • No							
The undersigned certifies under the pains and pen	alties of perjury:									
1. The Applicant is the sole corporate memb		he Health Facility[ies] that are	the subject of this Application:							
2. I have read 105 CMR 100.000, the Massach	usetts Determination of N	leed Regulation:	,							
	I understand and agree to the expected and appropriate conduct of the Applicant pursuant to 105 CMR 100.800;									
information contained herein is accurate	and true:	eximates and accountration, and	certify that an or the							
		ndable pursuant to 105 CMR 1	00.405(R) ₂							
I have submitted the correct Filing Fee and understand it is nonrefundable pursuant to 105 CMR 100.405(B); I have submitted the required copies of this application to the Determination of Need Program, and, as applicable, to all										
Parties of Record and other parties as required pursuant to 105 CMR 100.405(B);										
I have caused, as required, notices of intent to be published and duplicate copies to be submitted to all Parties of Record, and all carriers or third-party administrators, public and commercial, for the payment of health care services with which the										
Applicant contracts, and with Medicare an	d Madicaid as required b	the payment of health care sel	vices with which the							
			105 CAAD							
 I have caused proper notification and subr 100.405(E) and 301 CMR 11.00; 	missions to the secretary of	oi Environmentai Affairs pursu	ant to 105 CMR							
	7.00		1 1120							
9. If subject to M.G.L. c. 6D, § 13 and 958 CMR 7.00, I have submitted such Notice of Material Change to the HPC - in accordance with 105 CMR 100.405(G);										
		and the December 1 December 1	Control of the Contro							
10. Pursuant to 105 CMR 100.210(A)(3), I certif	Pursuant to 105 CMR 100.210(A)(3), I certify that both the Applicant and the Proposed Project are in material and substantial compliance and good standing with relevant federal, state, and local laws and regulations, as well as with all									
previously issued Notices of Determination										
11. I have read and understand the limitations		from the general public prior	to receiving a Notice of							
Determination of Need as established in 10										
12. I understand that, if Approved, the Applica										
pursuant to 105 CMR 100.310, as well as ar			MR 100.000 or that							
otherwise become a part of the Final Actio										
13. Pursuant to 105 CMR 100.705(A), I certify the										
	, , , , , , , , , , , , , , , , , , , ,									
ordinances, whether or not a special perm										
	a. If the Proposed Project is not authorized under applicable zoning by-laws or ordinances, a variance has been									
	received to permit such Proposed Project; or,									
b. The Proposed Project is exempt	from zoning by-laws or c	ordinances.								
Corporation:										
Attach a copy of Articles of Organization/Incorpora	tion, as amended									
Christ opher M. Andr eoli, M.D.,	Christopher M Andr	eoli MD								
Type name here Chief Executive Officer	Christophin M. Antirock, MD (Nov 7, 2028 13:0	(637)	11/06/2023							
CEO for Corporation Name:	Signature:		Date							
Type name here Thad F. Schilling, M.D., Director	Thad F. Schilling. A	1.D.								
<u> </u>	Thord F. Schilling, M.D. (Nov. 6, 1023 15;57)	GTI.	11/06/2023							
Board Chair for Corporation Name:	Signature:		Date							

Date/time Stamp: 11/02/2023 4:09 pm

Page 2 of 2 Affidavit of Truthfulness 11/02/2023 4:09 pm

Wells Fargo Bank, N.A.



Check No. 5041274

Date: November 3, 2023

Pay: Five hundred and 00/100*******

500.00

VOID AFTER 180 DAYS

COMMONWEALTH OF MASSACHUSETTS Dept. of Public Health 150 Mount Vernon Street, 1st FI Dorchester, MA 02125-3105

Authorized Signature