

2011 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MERGED MARKET MEMBERSHIP REPORT <sup>1</sup>  
SUMMARY TOTALS

2011 MASSACHUSETTS TOTAL OF COVERED EMPLOYEES, INDIVIDUALS, AND YOUNG ADULTS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	2010 <sup>2</sup> COVERED GROUP EMPLOYEES	2010 COVERED INDIVIDUALS (Inc. Young Adults)	2010 <sup>3</sup> EMPLOYEE AND INDIVIDUAL TOTAL	2011 COVERED GROUP EMPLOYEES	2011 COVERED INDIVIDUALS (Inc. Young Adults)	2011 <sup>3</sup> EMPLOYEE AND INDIVIDUAL TOTAL	DIFF 2010-2011 COVERED GROUP EMPLOYEES	DIFF 2010-2011 COVERED INDIVIDUALS (Inc. Young Adults)	DIFF 2010-2011 EMPLOYEE AND INDIVIDUAL TOTAL
Blue Cross and Blue Shield of Massachusetts, Inc.	5,615	1,123	6,738	4,147	851	4,998	(1,468)	(272)	(1,740)
Commercial Carriers	16,915	2,092	19,007	14,841	1,485	16,326	(2,074)	(607)	(2,681)
Health Maintenance Organizations	294,678	61,316	355,994	281,969	54,444	336,413	(12,709)	(6,872)	(19,581)
TOTALS:	317,208	64,531	381,739	300,957	56,780	357,737	(16,251)	(7,751)	(24,002)

2011 MASSACHUSETTS TOTAL OF COVERED DEPENDENTS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	2010 COVERED GROUP DEPENDENTS	2010 COVERED INDIVIDUAL DEPENDENTS	2010 <sup>3</sup> DEPENDENT TOTAL	2011 COVERED GROUP DEPENDENTS	2011 COVERED INDIVIDUAL DEPENDENTS	2011 <sup>3</sup> DEPENDENT TOTAL	DIFF 2010-2011 COVERED GROUP DEPENDENTS	DIFF 2010-2011 COVERED INDIVIDUAL DEPENDENTS	DIFF 2010-2011 DEPENDENT TOTAL
Blue Cross and Blue Shield of Massachusetts, Inc.	7,378	488	7,866	5,517	398	5,915	(1,861)	(90)	(1,951)
Commercial Carriers	17,666	1,034	18,700	16,541	875	17,416	(1,125)	(159)	(1,284)
Health Maintenance Organizations	320,917	27,960	348,877	311,070	26,946	338,016	(9,847)	(1,014)	(10,861)
TOTALS:	345,961	29,482	375,443	333,128	28,219	361,347	(12,833)	(1,263)	(14,096)

2011 MASSACHUSETTS TOTAL OF COVERED LIVES (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	2010 COVERED GROUP LIVES	2010 COVERED INDIVIDUAL LIVES	2010 <sup>3</sup> COVERED LIVES TOTAL	2011 COVERED GROUP LIVES	2011 COVERED INDIVIDUAL LIVES	2011 <sup>3</sup> COVERED LIVES TOTAL	DIFF 2010-2011 COVERED GROUP LIVES	DIFF 2010-2011 COVERED INDIVIDUAL LIVES	DIFF 2010-2011 COVERED LIVES TOTAL
Blue Cross and Blue Shield of Massachusetts, Inc.	12,993	1,611	14,604	9,664	1,249	10,913	(3,329)	(362)	(3,691)
Commercial Carriers	34,588	3,126	37,714	31,382	2,360	33,742	(3,206)	(766)	(3,972)
Health Maintenance Organizations	615,595	89,276	704,871	593,039	81,390	674,429	(22,556)	(7,886)	(30,442)
TOTALS:	663,176	94,013	757,189	634,085	84,999	719,084	(29,091)	(9,014)	(38,105)

<sup>1</sup> Based on the 2011 Small Group/Individual Annual Reports currently on file with the Division.

<sup>2</sup> Represents eligible small groups [eligible employees and eligible dependents] including any sole proprietorship, firm, corporation, partnership or association actively engaged in business who, on at least 50% of its working days during the preceding year, employed from among one to not more than 50 eligible employees, the majority of whom worked in Massachusetts.

<sup>3</sup> Represents eligible employees in employers with fewer than 50 eligible employees as well as their eligible dependents, eligible individuals and their eligible dependents, and Young Adults who are enrolled in small group/individual health benefit plans in Massachusetts.