

2013 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT ¹
SUMMARY TOTALS

2013 MASSACHUSETTS TOTAL OF ELIGIBLE EMPLOYEES, INDIVIDUALS, AND YOUNG ADULTS (WITH 2013 MEMBERSHIP ACCORDING TO 2013 ANNUAL REPORTS)	ANNUAL 2012 ² GROUP EMPLOYEES	ANNUAL 2013 GROUP EMPLOYEES	ANNUAL 2012 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2013 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2013 ³ EMPLOYEE AND INDIVIDUAL TOTAL	DIFF 2012 - 2013	2012 MARKET SHARE	2013 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,210	1,991	540	452	2,443	(307)	1.4%	0.8%
Commercial Carriers	10,655	9,653	1,554	1,345	10,998	(5,397)	4.6%	3.4%
Health Maintenance Organizations	276,441	258,024	51,650	50,252	308,276	(25,341)	94.0%	95.8%
TOTALS:	289,306	269,668	53,744	52,049	321,717	(31,045)	100.0%	100.0%

2013 MASSACHUSETTS TOTAL OF ELIGIBLE DEPENDENTS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	ANNUAL 2012 GROUP DEPENDENTS	ANNUAL 2013 GROUP DEPENDENTS	ANNUAL 2012 INDIVIDUAL DEPENDENTS	ANNUAL 2013 INDIVIDUAL DEPENDENTS	ANNUAL 2013 DEPENDENT TOTAL	DIFF 2012 - 2013	2012 MARKET SHARE	2013 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,902	2,594	296	261	2,855	(343)	2.1%	0.9%
Commercial Carriers	13,001	12,054	1,337	1,220	13,274	(4,604)	5.0%	4.1%
Health Maintenance Organizations	303,657	278,560	26,970	26,870	305,430	(32,609)	92.9%	95.0%
TOTALS:	319,560	293,208	28,603	28,351	321,559	(37,556)	100.0%	100.0%

2013 MASSACHUSETTS TOTAL OF ELIGIBLE COVERED LIVES (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	ANNUAL 2012 GROUP COVERED LIVES	ANNUAL 2013 GROUP COVERED LIVES	ANNUAL 2012 INDIVIDUAL COVERED LIVES	ANNUAL 2013 INDIVIDUAL COVERED LIVES	ANNUAL 2013 COVERED LIVES TOTAL	DIFF 2012 - 2013	2012 MARKET SHARE	2013 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	5,112	4,585	836	713	5,298	(650)	1.9%	0.8%
Commercial Carriers	23,656	21,707	2,891	2,565	24,272	(10,001)	5.0%	3.8%
Health Maintenance Organizations	580,098	536,584	78,620	77,122	613,706	(57,950)	93.1%	95.4%
TOTALS:	608,866	562,876	82,347	80,400	643,276	(68,601)	100.0%	100.0%

¹ Based on the 2013 Small Group/Individual Annual Reports currently on file with the Division.

² Represents eligible small groups [eligible employees and eligible dependents] including any sole proprietorship, firm, corporation, partnership or association actively engaged in business who, on at least 50% of its working days during the preceding year, employed from among one to not more than 50 eligible employees, the majority of whom worked in Massachusetts.

³ Represents eligible employees and their eligible dependents, eligible individuals and their eligible dependents, and Young Adults who are enrolled in small group/individual health benefit plan in Massachusetts.