

2014 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>  
SUMMARY TOTALS

2014 MASSACHUSETTS TOTAL OF ELIGIBLE EMPLOYEES, INDIVIDUALS, AND YOUNG ADULTS (WITH 2013 MEMBERSHIP ACCORDING TO 2014 ANNUAL REPORTS)	ANNUAL 2013 <sup>2</sup> GROUP EMPLOYEES	ANNUAL 2014 GROUP EMPLOYEES	ANNUAL 2013 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2014 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2013 EMPLOYEE AND INDIVIDUAL TOTAL	ANNUAL 2014 <sup>3</sup> EMPLOYEE AND INDIVIDUAL TOTAL	DIFF 2013 - 2014	2013 MARKET SHARE	2014 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	1,991	1,227	452	90	2,443	1,317	(1,126)	0.8%	0.4%
Commercial Carriers	9,854	9,803	1,343	1,144	11,197	10,947	(250)	3.4%	3.5%
Health Maintenance Organizations	261,696	252,602	49,736	44,477	311,432	297,079	(14,353)	95.8%	96.0%
TOTALS:	273,541	263,632	51,531	45,711	325,072	309,343	(15,729)	100.0%	100.0%

2014 MASSACHUSETTS TOTAL OF ELIGIBLE DEPENDENTS (WITH 2014 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	ANNUAL 2013 GROUP DEPENDENTS	ANNUAL 2014 GROUP DEPENDENTS	ANNUAL 2013 INDIVIDUAL DEPENDENTS	ANNUAL 2014 INDIVIDUAL DEPENDENTS	ANNUAL 2013 EMPLOYEE AND INDIVIDUAL TOTAL	ANNUAL 2014 DEPENDENT TOTAL	DIFF 2013 - 2014	2013 MARKET SHARE	2014 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,594	1,583	261	60	2,855	1,643	(1,212)	0.9%	0.5%
Commercial Carriers	11,733	12,166	1,222	818	12,955	12,984	29	4.0%	4.2%
Health Maintenance Organizations	282,244	264,379	29,738	26,950	311,982	291,329	(20,653)	95.2%	95.2%
TOTALS:	296,571	278,128	31,221	27,828	327,792	305,956	(21,836)	100.0%	100.0%

2014 MASSACHUSETTS TOTAL OF ELIGIBLE COVERED LIVES (WITH 2014 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	ANNUAL 2013 GROUP COVERED LIVES	ANNUAL 2014 GROUP COVERED LIVES	ANNUAL 2013 INDIVIDUAL COVERED LIVES	ANNUAL 2014 INDIVIDUAL COVERED LIVES	ANNUAL 2013 EMPLOYEE AND INDIVIDUAL TOTAL	ANNUAL 2014 COVERED LIVES TOTAL	DIFF 2013 - 2014	2013 MARKET SHARE	2014 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	4,585	2,810	713	150	5,298	2,960	(2,338)	0.8%	0.5%
Commercial Carriers	21,587	21,969	2,565	1,962	24,152	23,931	(221)	3.7%	3.9%
Health Maintenance Organizations	543,940	516,981	79,134	71,427	623,074	588,408	(35,006)	95.5%	95.6%
TOTALS:	570,112	541,760	82,412	73,539	652,524	615,299	(37,565)	100.0%	100.0%

<sup>1</sup> Based on the 2014 Small Group/Individual Annual Reports currently on file with the Division.

<sup>2</sup> Represents eligible small groups [eligible employees and eligible dependents] including any sole proprietorship, firm, corporation, partnership or association actively engaged in business who, on at least 50% of its working days during the preceding year, employed from among one to not more than 50 eligible employees, the majority of whom worked in Massachusetts.

<sup>3</sup> Represents eligible employees and their eligible dependents, eligible individuals and their eligible dependents, and Young Adults who are enrolled in small group/individual health benefit plans in Massachusetts.