2015 MASSACHUSETTS MERGED SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT $^{\rm 1}$ SUMMARY TOTALS

2015 MASSACHUSETTS TOTAL OF ELIGIBLE EMPLOYEES, INDIVIDUALS, AND YOUNG ADULTS (WITH 2015 MEMBERSHIP ACCORDING TO 2015 ANNUAL REPORTS)	ANNUAL 2014 ² GROUP EMPLOYEES	ANNUAL 2015 GROUP EMPLOYEES	ANNUAL 2014 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2015 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2014 EMPLOYEE AND INDIVIDUAL TOTAL	ANNUAL 2015 ³ EMPLOYEE AND INDIVIDUAL TOTAL	DIFF 2014 - 2015	2014 MARKET SHARE	2015 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	1,227	1,200	90	81	1,317	1,281	(36)	0.4%	0.3%
Commercial Carriers	9,803	7,045	1,144	7,372	10,947	14,417	3,470	3.5%	3.5%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	252,602	238,740	44,477	159,597	297,079	398,337	101,258	96.0%	96.2%
TOTALS:	263,632	246,985	45,711	167,050	309,343	414,035	104,692	100.0%	100.0%

2015 MASSACHUSETTS TOTAL OF ELIGIBLE DEPENDENTS (WITH 2015 MEMBERSHIP ACCORDING TO 2015 ANNUAL REPORTS)	ANNUAL 2014 GROUP DEPENDENTS	ANNUAL 2015 GROUP DEPENDENTS	ANNUAL 2014 INDIVIDUAL DEPENDENTS	ANNUAL 2015 INDIVIDUAL DEPENDENTS	ANNUAL 2014 DEPENDENT TOTAL	ANNUAL 2015 DEPENDENT TOTAL	DIFF 2014 - 2015	2014 MARKET SHARE	2015 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	1,583	1,492	60	54	1,643	1,546	(97)	0.5%	0.5%
Commercial Carriers	12,166	8,048	818	4,359	12,984	12,407	(577)	4.2%	3.9%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	264,379	247,506	26,950	59,514	291,329	307,020	15,691	95.2%	95.7%
TOTALS:	278,128	257,046	27,828	63,927	305,956	320,973	15,017	100.0%	100.0%

2015 MASSACHUSETTS TOTAL OF ELIGIBLE COVERED LIVES (WITH 2015 MEMBERSHIP ACCORDING TO 2015 ANNUAL REPORTS)	ANNUAL 2014 GROUP COVERED LIVES	ANNUAL 2015 GROUP COVERED LIVES	ANNUAL 2014 INDIVIDUAL COVERED LIVES	ANNUAL 2015 INDIVIDUAL COVERED LIVES	ANNUAL 2014 COVERED LIVES TOTAL	ANNUAL 2015 COVERED LIVES TOTAL	DIFF 2014 - 2015	2014 MARKET SHARE	2015 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,810	2,692	150	135	2,960	2,827	(133)	0.5%	0.4%
Commercial Carriers	21,969	15,093	1,962	11,729	23,931	26,822	2,891	3.9%	3.6%
Health Maintenance Organizations (incl. Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.)	516,981	486,246	71,427	219,111	588,408	705,357	116,949	95.6%	96.0%
TOTALS:	541,760	504,031	73,539	230,975	615,299	735,006	119,707	100.0%	100.0%

¹ Based on the 2015 Small Group/Individual Annual Reports currently on file with the Division.

Page 1 As of 6/6/2016

² Represents eligible small groups [eligible employees and eligible dependents] including any sole proprietorship, firm, corporation, partnership or association actively engaged in business who, on at least 50% of its working days during the preceding year, employed from among one to not more than 50 eligible employees, the majority of whom worked in Massachusetts.

Represents eligible employees and their eligible dependents, eligible individuals and their eligible dependents, and Young Adults who are enrolled in small group/individual health benefit plans in Massachusetts.