

2007 MASSACHUSETTS SMALL GROUP MEMBERSHIP REPORT ¹
SUMMARY TOTALS

2007 MASSACHUSETTS TOTAL OF ELIGIBLE EMPLOYEES, INDIVIDUALS AND YOUNG ADULTS (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 ² GROUP EMPLOYEES	ANNUAL 2007 GROUP EMPLOYEES	ANNUAL 2007 INDIVIDUALS (Inc. Young Adults)	ANNUAL 2007 ³ EMPLOYEE AND INDIVIDUAL TOTAL	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	27,194	25,694	2,284	27,978	6.5%
Commercial Carriers	26,221	23,435	1,318	24,753	5.7%
Health Maintenance Organizations	350,642	345,869	32,020	377,889	87.8%
TOTALS:	404,057	394,998	35,622	430,620	100.0%

2007 MASSACHUSETTS TOTAL OF ELIGIBLE DEPENDENTS (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 ² GROUP DEPENDENTS	ANNUAL 2007 GROUP DEPENDENTS	ANNUAL 2007 INDIVIDUAL DEPENDENTS	ANNUAL 2007 ³ DEPENDENT TOTAL	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	34,281	32,753	934	33,687	8.0%
Commercial Carriers	23,396	21,393	456	21,849	5.2%
Health Maintenance Organizations	359,918	354,924	10,981	365,905	86.8%
TOTALS:	417,595	409,070	12,371	421,441	100.0%

2007 MASSACHUSETTS TOTAL OF ELIGIBLE COVERED LIVES (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS)	ANNUAL 2006 ² GROUP COVERED LIVES	ANNUAL 2007 GROUP COVERED LIVES	ANNUAL 2007 INDIVIDUAL COVERED LIVES	ANNUAL 2007 ³ COVERED LIVES TOTAL	2007 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	61,475	58,447	3,218	61,665	7.2%
Commercial Carriers	49,617	44,828	1,774	46,602	5.5%
Health Maintenance Organizations	710,560	700,793	43,001	743,794	87.3%
TOTALS:	821,652	804,068	47,993	852,061	100.0%

¹ Based on the 2007 Small Group Annual Reports currently on file with the Division.

² Represents eligible small groups [eligible employees and eligible dependents] including any sole proprietorship, firm, corporation, partnership or association actively engaged in business who, on at least 50% of its working days during the preceding year, employed from among one to not more than 50 eligible employees, the majority of whom worked in Massachusetts.

³ Represents eligible employees and their eligible dependents, eligible individuals and their eligible dependents and Young Adults who are enrolled in small group health benefit plans in Massachusetts.