## 2012 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup> ELIGIBLE INDIVIDUALS BY COUNTY (211 CMR 66.13(2)(f))

|    | ELIGIBLE INDIVIDUALS BY COUNTY                          | Barnstable     | Berkshire      | Bristol        | Dukes          | Essex          | Franklin       | Hampden        | Hampshire      | Middlesex      | Nantucket      | Norfolk        | Plymouth       | Suffolk        | Worcester      | TOTAL          |
|----|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|    | COMMERCIAL INSURANCE CARRIERS                           | Individuals at |
|    | (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS) | End of Year    |
|    | 1 Aetna Life Insurance Company                          | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | 2 Chesapeake Life Insurance Company                     | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | 3 Conseco Senior Health Insurance Company               | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | 4 Fallon Health & Life Assurance Company                | 1              | 0              | 3              | 0              | 3              | 5              | 1              | 1              | 8              | 0              | 2              | 4              | 0              | 4              | 32             |
|    | 5 (The) Guardian Life Insurance Company of America      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| 1  | 6 HPHC Insurance Company, Inc                           | 159            | 9              | 55             | 21             | 110            | 3              | 6              | 6              | 455            | 3              | 201            | 112            | 145            | 99             | 1,384          |
|    | 7 John Alden Life Insurance Company                     | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | 8 (The) MEGA Life and Health Insurance Company          | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | 9 Mid-West National Life Insurance Company of Tennessee | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| 1  | 0 Tufts Insurance Company                               | 8              | 3              | 4              | 1              | 19             | 1              | 3              | 2              | 52             | 1              | 21             | 3              | 16             | 4              | 138            |
| 1  | 1 Union Security Insurance Company                      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| 1: | 2 UnitedHealthcare Insurance Company                    | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | TOTALS:   | 168            | 12             | 62             | 22             | 132            | 9              | 10             | 9              | 515            | 4              | 224            | 119            | 161            | 107            | 1,554          |

|    | ELIGIBLE INDIVIDUALS BY COUNTY                             | Barnstable     | Berkshire      | Bristol        | Dukes          | Essex          | Franklin       | Hampden        | Hampshire      | Middlesex      | Nantucket      | Norfolk        | Plymouth       | Suffolk        | Worcester      | TOTAL          |
|----|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|    | HEALTH MAINTENANCE ORGANIZATIONS                           | Individuals at |
|    | (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)    | End of Year    |
| 1  | Aetna Health Inc.  | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
| 2  | Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. | 1,091          | 351            | 937            | 145            | 1,925          | 189            | 518            | 417            | 5,633          | 176            | 2,229          | 1,261          | 1,911          | 1,390          | 18,173         |
| 3  | Boston Medical Center Health Plan, Inc.                    | 0              | 0              | 7              | 0              | 44             | 0              | 0              | 0              | 132            | 0              | 34             | 46             | 86             | 0              | 349            |
| 4  | CeltiCare Health Plan of Massachusetts, Inc.               | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 81             | 0              | 63             | 0              | 154            | 0              | 298            |
| Ę  | ConnectiCare of Massachusetts, Inc.                        | 0              | 0              | 0              | 0              | 0              | 0              | 8              | 2              | 0              | 0              | 0              | 0              | 0              | 0              | 10             |
| 6  | Fallon Community Health Plan, Inc.                         | 14             | 73             | 289            | 0              | 470            | 71             | 232            | 172            | 1,108          | 0              | 313            | 413            | 83             | 1,328          | 4,566          |
| 7  | Harvard Pilgrim Health Care, Inc.                          | 737            | 15             | 362            | 95             | 661            | 18             | 23             | 36             | 2,580          | 43             | 1,125          | 725            | 808            | 520            | 7,748          |
| 8  | Health New England, Inc.                                   | 0              | 338            | 0              | 0              | 0              | 189            | 626            | 435            | 0              | 0              | 0              | 0              | 0              | 29             | 1,617          |
| 9  | Neighborhood Health Plan, Inc.                             | 645            | 2              | 873            | 175            | 2,350          | 0              | 277            | 1              | 3,803          | 210            | 1,365          |                | 1,728          | 1,166          | 13,108         |
| 10 | Tufts Associated Health Maintenance Organization, Inc.     | 190            | 59             | 253            | 4              | 434            | 39             | 82             | 107            | 1,649          | 0              | 585            | 368            | 438            | 461            | 4,669          |
| 11 | UnitedHealthcare of New England, Inc.                      | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              | 0              |
|    | TOTAL C.   | 0.677          | 020            | 0.704          | 440            | 5 004          | 500            | 4.700          | 4 470          | 44.000         | 400            | F 744          | 2 200          | F 000          | 4 00 4         | 50 500         |
|    | TOTALS:  | 2,677          | 838            | 2,721          | 419            | 5,884          | 506            | 1,766          | 1,170          | 14,986         | 429            | 5,714          | 3,326          | 5,208          | 4,894          | 50,538         |

|     | ELIGIBLE INDIVIDUALS BY COUNTY                          | Barnstable     | Berkshire      | Bristol        | Dukes          | Essex          | Franklin       | Hampden        | Hampshire      | Middlesex      | Nantucket      | Norfolk        | Plymouth       | Suffolk        | Worcester      | TOTAL          |
|-----|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|     | BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC.       | Individuals at |
|     | (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS) | End of Year    |
| 1 B | lue Cross and Blue Shield of Massachusetts, Inc.        | 30             | 13             | 22             | 8              | 55             | 6              | 11             | 6              | 194            | 10             | 76             | 19             | 71             | 22             | 543            |
| Т   | OTALS:  | 30             | 13             | 22             | 8              | 55             | 6              | 11             | 6              | 194            | 10             | 76             | 19             | 71             | 22             | 543            |

<sup>&</sup>lt;sup>1</sup> Based on the 2012 Small Group/Individual Annual Reports currently on file with the Division.

Page 6 As of 7/10/2013