

2011 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MERGED MARKET MEMBERSHIP REPORT ¹
SMALL EMPLOYERS BY COUNTY
(211 CMR 66.13(2)(g))

	SMALL GROUPS BY COUNTY COMMERCIAL INSURANCE CARRIERS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
		Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year
	1 Aetna Life Insurance Company ²	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
	2 Chesapeake Life Insurance Company ²	1	0	0	0	2	0	0	0	3	0	2	0	1	1	10
	3 Conseco Life Insurance Company ²	0	0	1	0	1	0	0	0	0	0	0	0	0	0	2
	4 Fallon Health & Life Assurance Company	0	16	54	0	60	5	67	17	66	0	27	45	7	56	420
	5 (The) Guardian Life Insurance Company of America ²	0	0	0	0	0	0	0	0	3	0	2	0	0	0	5
	6 HPHC Insurance Company, Inc.	173	12	77	14	153	1	5	1	399	6	172	106	129	77	1,325
	7 John Alden Life Insurance Company ²	4	0	5	0	0	2	16	2	4	0	3	7	3	2	48
	8 (The) MEGA Life and Health Insurance Company ²	122	38	97	18	159	13	71	32	232	28	105	98	84	81	1,178
	9 Mid-West National Life Insurance Company of Tennessee ²	223	17	203	18	379	22	75	26	628	28	271	223	125	245	2,483
	10 National Health Insurance Company ²	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	11 Tufts Insurance Company	8	10	24	0	60	3	16	10	229	0	77	31	63	37	568
	12 Union Security Insurance Company ²	3	2	0	3	3	0	0	0	4	3	2	1	0	0	21
	13 UnitedHealthcare Insurance Company	72	47	386	4	65	8	32	20	127	1	51	69	56	29	967
	TOTALS:	607	142	847	57	882	54	282	108	1,695	66	712	580	468	528	7,028

	SMALL GROUPS BY COUNTY HEALTH MAINTENANCE ORGANIZATIONS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
		Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year
	1 Aetna Health Inc. ²	1	1	0	0	6	1	0	0	4	0	2	0	1	2	18
	2 Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	1,020	680	1,344	160	3,050	241	916	541	8,087	345	3,763	1,811	3,138	2,440	27,536
	3 CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	1	0	1	0	10	0	12
	4 ConnectiCare of Massachusetts, Inc.	0	4	0	0	0	39	480	141	0	0	0	0	0	0	664
	5 Fallon Community Health Plan, Inc.	8	95	162	0	406	116	592	360	1,054	0	177	144	37	2,419	5,570
	6 Harvard Pilgrim Health Care, Inc.	1,923	19	830	300	1,412	10	21	16	4,421	30	1,910	1,182	1,615	1,071	14,760
	7 Health New England, Inc.	0	1,181	0	0	0	365	2,343	922	0	0	0	0	0	21	4,832
	8 Neighborhood Health Plan, Inc.	408	0	744	142	2,405	1	63	5	3,006	98	1,398	702	1,282	651	10,905
	9 Tufts Associated Health Maintenance Organization, Inc.	337	165	812	1	1,526	113	280	186	4,344	2	1,873	1,296	1,373	1,188	13,496
	10 UnitedHealthcare of New England, Inc. ²	3	0	118	0	0	0	0	0	1	0	4	10	0	2	138
	TOTALS:	3,700	2,145	4,010	603	8,805	886	4,695	2,171	20,918	475	9,128	5,145	7,456	7,794	77,931

	SMALL GROUPS BY COUNTY BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC. (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
		Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year
	1 Blue Cross and Blue Shield of Massachusetts, Inc.	32	20	36	15	93	3	32	15	324	26	134	55	227	66	1,078
	TOTALS:	32	20	36	15	93	3	32	15	324	26	134	55	227	66	1,078

¹ Based on the 2011 Small Group/Individual Annual Reports currently on file with the Division.

² The carrier's small group/individual plan(s) are closed to new members.