

**2010 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MERGED MARKET MEMBERSHIP REPORT <sup>1</sup>**  
**ELIGIBLE SMALL EMPLOYERS BY COUNTY**  
(211 CMR 66.13(2)(g))

	ELIGIBLE SMALL GROUPS BY COUNTY COMMERCIAL INSURANCE CARRIERS (WITH 2010 MEMBERSHIP ACCORDING TO 2010 ANNUAL REPORTS)	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
		Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year
1	Aetna Life Insurance Company	1	0	0	0	0	0	0	0	2	0	2	0	1	2	8
2	Chesapeake Life Insurance Company	1	0	0	0	2	0	0	0	5	0	3	1	1	1	14
3	Conseco Senior Health Insurance Company	0	0	1	0	1	0	0	0	0	0	0	0	0	0	2
4	Fallon Health & Life Assurance Company	0	12	54	1	56	14	63	22	98	0	24	39	7	75	465
5	First Health Life and Health Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	(The) Guardian Life Insurance Company of America	3	1	0	1	2	1	1	1	4	1	5	1	5	0	26
7	HPHC Insurance Company, Inc	121	8	51	5	120	2	1	3	296	3	139	66	104	67	986
8	John Alden Life Insurance Company	7	1	7	0	1	2	20	5	8	0	5	11	5	4	76
9	(The) MEGA Life and Health Insurance Company	221	55	157	29	286	28	125	47	424	44	180	171	131	143	2,041
10	Mid-West National Life Insurance Company of Tennessee	399	30	339	31	612	31	119	54	1,007	41	470	386	236	433	4,188
11	National Health Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
12	Tufts Insurance Company	14	12	22	0	70	4	17	11	264	0	84	28	82	39	647
13	Union Security Insurance Company	4	2	0	4	4	0	0	0	6	6	2	2	2	0	32
14	UnitedHealthcare Insurance Company	64	47	418	5	59	7	40	23	149	1	52	78	57	35	1,035
	<b>TOTALS:</b>	<b>835</b>	<b>168</b>	<b>1,049</b>	<b>76</b>	<b>1,213</b>	<b>89</b>	<b>386</b>	<b>166</b>	<b>2,264</b>	<b>96</b>	<b>966</b>	<b>783</b>	<b>631</b>	<b>799</b>	<b>9,521</b>

	ELIGIBLE SMALL GROUPS BY COUNTY HEALTH MAINTENANCE ORGANIZATIONS (WITH 2010 MEMBERSHIP ACCORDING TO 2010 ANNUAL REPORTS)	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
		Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year
1	Aetna Health Inc.	5	3	5	0	41	0	6	0	41	0	9	6	14	10	140
2	Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	1,203	785	1,516	180	3,450	258	1,023	599	8,722	391	4,135	2,004	3,414	2,464	30,144
3	CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	9	0	9
4	ConnectiCare of Massachusetts, Inc.	0	13	0	0	1	55	494	110	0	0	0	1	1	7	682
5	Fallon Community Health Plan, Inc.	12	98	253	0	735	183	844	482	1,847	0	393	245	118	3,986	9,196
6	Harvard Pilgrim Health Care, Inc.	1,985	21	889	360	1,576	15	22	20	4,591	20	1,966	1,245	1,613	1,177	15,500
7	Health New England, Inc.	0	1,213	0	0	0	361	2,126	885	0	0	0	0	0	20	4,605
8	Neighborhood Health Plan, Inc.	200	0	439	60	1,568	2	40	6	2,033	37	943	511	965	380	7,184
9	Tufts Associated Health Maintenance Organization, Inc.	370	171	857	2	1,688	116	278	191	4,624	2	1,977	1,365	1,462	1,166	14,269
10	UnitedHealthcare of New England, Inc.	6	0	194	0	0	0	0	0	1	0	6	16	0	2	225
	<b>TOTALS:</b>	<b>3,781</b>	<b>2,304</b>	<b>4,153</b>	<b>602</b>	<b>9,059</b>	<b>990</b>	<b>4,833</b>	<b>2,293</b>	<b>21,859</b>	<b>450</b>	<b>9,429</b>	<b>5,393</b>	<b>7,596</b>	<b>9,212</b>	<b>81,954</b>

	ELIGIBLE SMALL GROUPS BY COUNTY BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC. (WITH 2010 MEMBERSHIP ACCORDING TO 2010 ANNUAL REPORTS)	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
		Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year	Groups at End of Year
1	Blue Cross and Blue Shield of Massachusetts, Inc.	41	29	64	25	132	6	52	23	489	43	179	73	297	99	1,552
	<b>TOTALS:</b>	<b>41</b>	<b>29</b>	<b>64</b>	<b>25</b>	<b>132</b>	<b>6</b>	<b>52</b>	<b>23</b>	<b>489</b>	<b>43</b>	<b>179</b>	<b>73</b>	<b>297</b>	<b>99</b>	<b>1,552</b>

<sup>1</sup> Based on the 2010 Small Group/Individual Annual Reports currently on file with the Division.