## 2011 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MERGED MARKET MEMBERSHIP REPORT<sup>1</sup> COVERED LIVES IN SMALL EMPLOYER COVERAGE BY COUNTY (211 CMR 66.13(2)(g))

COVERED LIVES IN SMALL EMPLOYER COVERAGE BY COUNTY	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
COMMERCIAL INSURANCE CARRIERS	Covered Lives	Covered Lives	Covered Lives	Covered Lives						Covered Lives					
(WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year	End of Year
1 Aetna Life Insurance Company <sup>2</sup>	5	0	0	0	0	0	0	0	0	0	0	0	0	0	5
2 Chesapeake Life Insurance Company <sup>2</sup>	1	0	0	0	9	0	0	0	5	0	9	0	1	1	26
3 Conseco Life Insurance Company <sup>2</sup>	0	0	1	0	1	0	0	0	0	0	0	0	0	0	2
4 Fallon Health & Life Assurance Company	0	80	354	0	461	8	363	128	383	0	255	405	43	265	2,745
5 (The) Guardian Life Insurance Company of America <sup>2</sup>	0	0	0	0	0	0	0	0	21	0	17	0	0	0	38
6 HPHC Insurance Company, Inc.	827	26	560	115	1,155	2	17	4	3,155	45	1,577	800	1,382	429	10,094
7 John Alden Life Insurance Company <sup>2</sup>	20	0	13	0	0	2	84	6	10	0	10	23	6	8	182
8 (The) MEGA Life and Health Insurance Company <sup>2</sup>	219	75	191	24	314	26	125	68	426	64	220	199	132	169	2,252
9 Mid-West National Life Insurance Company of Tennessee <sup>2</sup>	436	26	413	38	764	47	148	51	1,189	70	598	489	182	478	4,929
10 National Health Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Tufts Insurance Company	20	45	99	0	282	13	49	26	1,076	0	398	113	474	171	2,766
12 Union Security Insurance Company <sup>2</sup>	16	2	0	117	14	0	0	0	47	6	43	2	0	0	247
13 UnitedHealthcare Insurance Company	213	111	2,357	8	916	41	478	195	1,597	4	557	538	774	307	8,096
TOTALS:	1,757	365	3,988	302	3,916	139	1,264	478	7,909	189	3,684	2,569	2,994	1,828	31,382

	COVERED LIVES IN SMALL EMPLOYER COVERAGE BY COUNTY	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
	HEALTH MAINTENANCE ORGANIZATIONS	Covered Lives														
	(WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	End of Year														
	1 Aetna Health Inc. <sup>2</sup>	3	2	0	0	16	9	0	0	17	0	5	0	4	8	64
	2 Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	5,800	5,992	13,267	899	28,710	2,314	11,329	3,794	78,460	1,764	32,658	14,788	35,895	24,511	260,181
	3 CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	1	0	3	0	13	0	17
	4 ConnectiCare of Massachusetts, Inc.	0	20	0	0	1	161	2,577	737	-	0	1	2	0	8	3,507
	5 Fallon Community Health Plan, Inc.	32	787	1,342	0	2,941	600	5,076	2,305	6,541	0	1,158	1,165	189	13,950	36,086
	6 Harvard Pilgrim Health Care, Inc.	13,016	59	7,118	1,809	14,460	-	68	173	52,134	444	17,634	10,243	22,001	12,140	
	7 Health New England, Inc.	0	4,809	0	0	0	1,685	10,293	3,972		0	0	0	0	95	
	8 Neighborhood Health Plan, Inc.	647	0	1,488	358	5,964	2	85	15	6,419	197	3,101	1,658			
	9 Tufts Associated Health Maintenance Organization, Inc.	1,243	1,832	6,472	1	10,844	679	1,937	1,080	30,181	5	12,864	8,809	11,916	8,460	96,323
1	0 UnitedHealthcare of New England, Inc. <sup>2</sup>	5	0	645	0	0	0	0	0	2	0	8	43	0	11	714
	TOTALS:	20,746	13,501	30,332	3,067	62,936	5,499	31,365	12,076	173,755	2,410	67,432	36,708	72,680	60,532	593,039

Γ	COVERED LIVES IN SMALL EMPLOYER COVERAGE BY COUNTY	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	TOTAL
	BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC.	Covered Lives														
	(WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	End of Year														
	1 Blue Cross and Blue Shield of Massachusetts, Inc.	93	61	200	42	830	8	298	96	3,016	135	1,214	246	2,715	710	9,664
	TOTALS:	93	61	200	42	830	8	298	96	3,016	135	1,214	246	2,715	710	9,664

<sup>1</sup> Based on the 2011 Small Group/Individual Annual Reports currently on file with the Division.
<sup>2</sup> The carrier's small group/individual plan(s) are closed to new members.