

**2011 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MERGED MARKET MEMBERSHIP REPORT <sup>1</sup>**  
**COVERED EMPLOYEES IN SMALL EMPLOYER COVERAGE BY COUNTY**  
(211 CMR 66.13(2)(g))

	COVERED EMPLOYEES IN SMALL EMPLOYER COVERAGE BY COUNTY COMMERCIAL INSURANCE CARRIERS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	Barnstable Employees at End of Year	Berkshire Employees at End of Year	Bristol Employees at End of Year	Dukes Employees at End of Year	Essex Employees at End of Year	Franklin Employees at End of Year	Hampden Employees at End of Year	Hampshire Employees at End of Year	Middlesex Employees at End of Year	Nantucket Employees at End of Year	Norfolk Employees at End of Year	Plymouth Employees at End of Year	Suffolk Employees at End of Year	Worcester Employees at End of Year	TOTAL Employees at End of Year
1	Aetna Life Insurance Company <sup>2</sup>	2	0	0	0	0	0	0	0	0	0	0	0	0	0	2
2	Chesapeake Life Insurance Company <sup>2</sup>	1	0	0	0	2	0	0	0	3	0	2	0	1	1	10
3	Conseco Life Insurance Company <sup>2</sup>	0	0	1	0	1	0	0	0	0	0	0	0	0	0	2
4	Fallon Health & Life Assurance Company	0	38	180	0	232	5	154	61	176	0	112	189	25	111	1,283
5	(The) Guardian Life Insurance Company of America <sup>2</sup>	0	0	0	0	0	0	0	0	13	0	6	0	0	0	19
6	HPHC Insurance Company, Inc.	395	14	220	45	462	1	7	1	1,318	21	611	297	578	163	4,133
7	John Alden Life Insurance Company <sup>2</sup>	11	0	12	0	0	2	47	3	6	0	7	12	5	4	109
8	(The) MEGA Life and Health Insurance Company <sup>2</sup>	127	41	99	18	164	14	73	32	238	30	107	100	85	83	1,211
9	Mid-West National Life Insurance Company of Tennessee <sup>2</sup>	230	17	219	18	394	22	77	219	655	29	283	236	128	256	2,592
10	National Health Insurance Company <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	Tufts Insurance Company	13	16	44	0	115	4	26	13	449	0	156	52	190	67	1,145
12	Union Security Insurance Company <sup>2</sup>	9	2	0	62	6	0	0	0	16	6	14	2	0	0	117
13	UnitedHealthcare Insurance Company	140	68	1,421	5	387	20	224	98	787	4	269	273	384	138	4,218
	<b>TOTALS:</b>	<b>928</b>	<b>196</b>	<b>2,196</b>	<b>148</b>	<b>1,763</b>	<b>68</b>	<b>608</b>	<b>236</b>	<b>3,661</b>	<b>90</b>	<b>1,567</b>	<b>1,161</b>	<b>1,396</b>	<b>823</b>	<b>14,841</b>

	COVERED EMPLOYEES IN SMALL EMPLOYER COVERAGE BY COUNTY HEALTH MAINTENANCE ORGANIZATIONS (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	Barnstable Employees at End of Year	Berkshire Employees at End of Year	Bristol Employees at End of Year	Dukes Employees at End of Year	Essex Employees at End of Year	Franklin Employees at End of Year	Hampden Employees at End of Year	Hampshire Employees at End of Year	Middlesex Employees at End of Year	Nantucket Employees at End of Year	Norfolk Employees at End of Year	Plymouth Employees at End of Year	Suffolk Employees at End of Year	Worcester Employees at End of Year	TOTAL Employees at End of Year
1	Aetna Health Inc. <sup>2</sup>	1	1	0	0	8	2	0	0	7	0	2	0	2	3	26
2	Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	3,001	2,982	6,553	469	13,706	1,178	5,452	1,914	36,477	861	15,161	6,914	17,610	11,239	123,517
3	CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	1	0	1	0	10	0	12
4	ConnectiCare of Massachusetts, Inc.	0	12	0	0	1	81	1,228	389	0	0	1	1	0	5	1,718
5	Fallon Community Health Plan, Inc.	21	433	800	0	1,641	388	2,778	1,303	3,587	0	622	643	107	7,333	19,656
6	Harvard Pilgrim Health Care, Inc.	6,411	34	3,241	874	6,547	24	38	73	22,733	207	7,859	4,519	10,737	5,192	68,489
7	Health New England, Inc.	0	2,483	0	0	0	895	5,196	2,049	0	0	0	0	0	58	10,681
8	Neighborhood Health Plan, Inc.	437	0	840	197	3,118	1	67	7	3,732	130	1,647	823	1,948	724	13,671
9	Tufts Associated Health Maintenance Organization, Inc.	603	793	3,015	1	4,835	330	881	495	13,542	2	5,644	3,953	6,065	3,598	43,757
10	UnitedHealthcare of New England, Inc. <sup>2</sup>	5	0	399	0	0	0	0	0	2	0	5	23	0	8	442
	<b>TOTALS:</b>	<b>10,479</b>	<b>6,738</b>	<b>14,848</b>	<b>1,541</b>	<b>29,856</b>	<b>2,899</b>	<b>15,640</b>	<b>6,230</b>	<b>80,081</b>	<b>1,200</b>	<b>30,942</b>	<b>16,876</b>	<b>36,479</b>	<b>28,160</b>	<b>281,969</b>

	COVERED EMPLOYEES IN SMALL EMPLOYER COVERAGE BY COUNTY BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC. (WITH 2011 MEMBERSHIP ACCORDING TO 2011 ANNUAL REPORTS)	Barnstable Employees at End of Year	Berkshire Employees at End of Year	Bristol Employees at End of Year	Dukes Employees at End of Year	Essex Employees at End of Year	Franklin Employees at End of Year	Hampden Employees at End of Year	Hampshire Employees at End of Year	Middlesex Employees at End of Year	Nantucket Employees at End of Year	Norfolk Employees at End of Year	Plymouth Employees at End of Year	Suffolk Employees at End of Year	Worcester Employees at End of Year	TOTAL Employees at End of Year
1	Blue Cross and Blue Shield of Massachusetts, Inc.	50	32	93	24	363	4	143	38	1,286	60	496	117	1,141	300	4,147
	<b>TOTALS:</b>	<b>50</b>	<b>32</b>	<b>93</b>	<b>24</b>	<b>363</b>	<b>4</b>	<b>143</b>	<b>38</b>	<b>1,286</b>	<b>60</b>	<b>496</b>	<b>117</b>	<b>1,141</b>	<b>300</b>	<b>4,147</b>

<sup>1</sup> Based on the 2011 Small Group/Individual Annual Reports currently on file with the Division.

<sup>2</sup> The carrier's small group/individual plan(s) are closed to new members.