

2012 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT ¹
ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY
(211 CMR 66.13(2)(g))

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUPS (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	ANNUAL 2011 GROUPS	ANNUAL 2012 GROUPS	DIFF 2011 -2012	2011 MARKET SHARE	2012 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	1,078	756	(322)	1.7%	0.9%
Commercial Carriers	7,028	3,539	(3,489)	10.2%	4.2%
Health Maintenance Organizations	77,934	78,997	1,063	88.1%	94.8%
TOTALS:	86,040	83,292	(2,748)	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	ANNUAL 2011 EMPLOYEES	ANNUAL 2012 EMPLOYEES	DIFF 2011 -2012	2011 MARKET SHARE	2012 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	4,147	3,254	(893)	1.8%	1.1%
Commercial Carriers	14,841	10,655	(4,186)	5.3%	3.7%
Health Maintenance Organizations	281,967	276,441	(5,526)	92.9%	95.2%
TOTALS:	300,955	290,350	(10,605)	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	ANNUAL 2011 DEPENDENTS	ANNUAL 2012 DEPENDENTS	DIFF 2011 -2012	2011 MARKET SHARE	2012 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	5,517	4,341	(1,176)	2.1%	1.4%
Commercial Carriers	16,541	13,001	(3,540)	5.1%	4.1%
Health Maintenance Organizations	311,069	303,657	(7,412)	92.8%	94.6%
TOTALS:	333,127	320,999	(12,128)	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	ANNUAL 2011 COVERED LIVES	ANNUAL 2012 COVERED LIVES	DIFF 2011 -2012	2011 MARKET SHARE	2012 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	9,664	7,595	(2,069)	2.0%	1.2%
Commercial Carriers	31,382	23,656	(7,726)	5.2%	3.9%
Health Maintenance Organizations	593,036	580,098	(12,938)	92.8%	94.9%
TOTALS:	634,082	611,349	(22,733)	100.0%	100.0%

¹ Based on the 2012 Small Group/Individual Annual Reports currently on file with the Division.