2013 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT $^{\rm 1}$ ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY

(211 CMR 66.13(2)(g))

MASSACHUSETTS SUMMARY OF	ANNUAL	ANNUAL	DIFF	2012	2013
ELIGIBLE GROUPS	2012	2013	2012 -2013	MARKET	MARKET
(WITH 2013 MEMBERSHIP ACCORDING TO 2013 ANNUAL REPORTS)	GROUPS	GROUPS		SHARE	SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	669	537	(132)	1.7%	0.6%
Commercial Carriers	7,028	3,334	(3,694)	10.2%	3.8%
Health Maintenance Organizations	77,934	83,436	5,502	88.1%	95.6%
TOTALS:	85,631	87,307	1,676	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES (WITH 2013 MEMBERSHIP ACCORDING TO 2013 ANNUAL REPORTS)	ANNUAL 2012 EMPLOYEES	ANNUAL 2013 EMPLOYEES	DIFF 2012 -2013	2012 MARKET SHARE	2013 MARKET SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,210	1,991	(219)	1.8%	0.7%
Commercial Carriers	14,841	9,653	(5,188)	5.3%	3.6%
Health Maintenance Organizations	281,967	258,024	(23,943)	92.9%	95.7%
TOTALS:	299,018	269,668	(29,350)	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS	ANNUAL 2012	ANNUAL 2013	DIFF 2012 -2013	2012 MARKET	2013 MARKET
(WITH 2013 MEMBERSHIP ACCORDING TO 2013 ANNUAL REPORTS)	DEPENDENTS	DEPENDENTS		SHARE	SHARE
Blue Cross and Blue Shield of Massachusetts, Inc.	2,902	2,594	(308)	2.1%	0.9%
Commercial Carriers	16,541	12,054	(4,487)	5.1%	4.1%
Health Maintenance Organizations	311,069	278,560	(32,509)	92.8%	95.0%
TOTALS:	330,512	293,208	(37,304)	100.0%	100.0%

MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES	ANNUAL 2012	ANNUAL 2013	DIFF 2012 -2013	2012 MARKET	2013 MARKET
(WITH 2013 MEMBERSHIP ACCORDING TO 2013 ANNUAL REPORTS) Blue Cross and Blue Shield of Massachusetts, Inc.	COVERED LIVES 5.112	COVERED LIVES 4,585	(527)	SHARE 2.0%	SHARE 0.8%
Commercial Carriers	31,382	21,707	(9,675)	5.2%	3.9%
Health Maintenance Organizations	593,036	536,584	(56,452)	92.8%	95.3%
TOTALS:	629,530	562,876	(66,654)	100.0%	100.0%

¹ Based on the 2013 Small Group/Individual Annual Reports currently on file with the Division.

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