

**2008 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>**  
**ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY**  
(211 CMR 66.13(2)(g))

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUPS</b> (WITH 2008 MEMBERSHIP ACCORDING TO 2008 ANNUAL REPORTS)	<b>ANNUAL 2007 GROUPS</b>	<b>ANNUAL 2008 GROUPS</b>	<b>DIFF 2007 -2008</b>	<b>2007 MARKET SHARE</b>	<b>2008 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	7,223	4,319	-2,904	6.1%	3.9%
Commercial Carriers	17,518	17,356	-162	14.8%	15.8%
Health Maintenance Organizations	93,859	87,914	-5,945	79.1%	80.2%
<b>TOTALS:</b>	<b>118,600</b>	<b>109,589</b>	<b>-9,011</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES</b> (WITH 2008 MEMBERSHIP ACCORDING TO 2008 ANNUAL REPORTS)	<b>ANNUAL 2007 EMPLOYEES</b>	<b>ANNUAL 2008 EMPLOYEES</b>	<b>DIFF 2007 -2008</b>	<b>2007 MARKET SHARE</b>	<b>2008 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	25,694	16,675	-9,019	6.5%	4.6%
Commercial Carriers	23,427	22,879	-548	5.9%	6.3%
Health Maintenance Organizations	340,581	322,118	-18,463	87.6%	89.1%
<b>TOTALS:</b>	<b>389,702</b>	<b>361,672</b>	<b>-28,030</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS</b> (WITH 2008 MEMBERSHIP ACCORDING TO 2008 ANNUAL REPORTS)	<b>ANNUAL 2007 DEPENDENTS</b>	<b>ANNUAL 2008 DEPENDENTS</b>	<b>DIFF 2007 -2008</b>	<b>2007 MARKET SHARE</b>	<b>2008 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	32,753	21,847	-10,906	8.0%	5.7%
Commercial Carriers	21,321	21,500	179	5.2%	5.6%
Health Maintenance Organizations	352,191	338,399	-13,792	86.8%	88.6%
<b>TOTALS:</b>	<b>406,265</b>	<b>381,746</b>	<b>-24,519</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES</b> (WITH 2008 MEMBERSHIP ACCORDING TO 2008 ANNUAL REPORTS)	<b>ANNUAL 2007 COVERED LIVES</b>	<b>ANNUAL 2008 COVERED LIVES</b>	<b>DIFF 2007 -2008</b>	<b>2007 MARKET SHARE</b>	<b>2008 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	58,447	38,522	-19,925	7.3%	5.2%
Commercial Carriers	44,748	44,379	-369	5.6%	6.0%
Health Maintenance Organizations	692,772	660,517	-32,255	87.2%	88.8%
<b>TOTALS:</b>	<b>795,967</b>	<b>743,418</b>	<b>-52,549</b>	<b>100.0%</b>	<b>100.0%</b>

<sup>1</sup> Based on the 2008 Small Group/Individual Annual Reports currently on file with the Division.