

**2014 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>**  
**ELIGIBLE GROUPS, EMPLOYEES AND THEIR DEPENDENTS SUMMARY**  
(211 CMR 66.13(2)(g))

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUPS</b> (WITH 2013 MEMBERSHIP ACCORDING TO 2014 ANNUAL REPORTS)	<b>ANNUAL 2013 GROUPS</b>	<b>ANNUAL 2014 GROUPS</b>	<b>DIFF 2013 -2014</b>	<b>2013 MARKET SHARE</b>	<b>2014 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	575	198	(377)	0.7%	0.2%
Commercial Carriers	3,392	3,170	(222)	4.1%	3.9%
Health Maintenance Organizations	79,394	77,841	(1,553)	95.2%	95.9%
<b>TOTALS:</b>	<b>83,361</b>	<b>81,209</b>	<b>(2,152)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP EMPLOYEES</b> (WITH 2013 MEMBERSHIP ACCORDING TO 2014 ANNUAL REPORTS)	<b>ANNUAL 2013 EMPLOYEES</b>	<b>ANNUAL 2014 EMPLOYEES</b>	<b>DIFF 2013 -2014</b>	<b>2013 MARKET SHARE</b>	<b>2014 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	1,991	1,227	(764)	0.7%	0.5%
Commercial Carriers	9,854	9,803	(51)	3.6%	3.7%
Health Maintenance Organizations	261,696	252,602	(9,094)	95.7%	95.8%
<b>TOTALS:</b>	<b>273,541</b>	<b>263,632</b>	<b>(9,909)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP DEPENDENTS</b> (WITH 2013 MEMBERSHIP ACCORDING TO 2014 ANNUAL REPORTS)	<b>ANNUAL 2013 DEPENDENTS</b>	<b>ANNUAL 2014 DEPENDENTS</b>	<b>DIFF 2013 -2014</b>	<b>2013 MARKET SHARE</b>	<b>2014 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	2,594	1,583	(1,011)	0.9%	0.6%
Commercial Carriers	11,733	12,166	433	4.0%	4.4%
Health Maintenance Organizations	282,244	264,379	(17,865)	95.2%	95.1%
<b>TOTALS:</b>	<b>296,571</b>	<b>278,128</b>	<b>(18,443)</b>	<b>100.0%</b>	<b>100.0%</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE GROUP COVERED LIVES</b> (WITH 2013 MEMBERSHIP ACCORDING TO 2014 ANNUAL REPORTS)	<b>ANNUAL 2013 COVERED LIVES</b>	<b>ANNUAL 2014 COVERED LIVES</b>	<b>DIFF 2013 -2014</b>	<b>2013 MARKET SHARE</b>	<b>2014 MARKET SHARE</b>
Blue Cross and Blue Shield of Massachusetts, Inc.	4,585	2,810	(1,775)	0.8%	0.5%
Commercial Carriers	21,587	21,969	382	3.8%	4.1%
Health Maintenance Organizations	543,940	516,981	(26,959)	95.4%	95.4%
<b>TOTALS:</b>	<b>570,112</b>	<b>541,760</b>	<b>(28,352)</b>	<b>100.0%</b>	<b>100.0%</b>

<sup>1</sup> Based on the 2014 Small Group/Individual Annual Reports currently on file with the Division.