

**2012 MASSACHUSETTS SMALL GROUP/INDIVIDUAL MEMBERSHIP REPORT <sup>1</sup>**  
**YOUNG ADULTS, ELIGIBLE INDIVIDUALS, AND THEIR DEPENDENTS MARKET SHARE**  
**(211 CMR 66.13(2)(e and f))**

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE INDIVIDUALS AND YOUNG ADULTS</b> (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	<b>ANNUAL 2011 INDIVIDUALS</b>	<b>ANNUAL 2012 INDIVIDUALS <sup>1</sup></b>	<b>DIFF 2011 -2012</b>
<b>Blue Cross and Blue Shield of Massachusetts, Inc.</b>	851	543	(308)
<b>Commercial Carriers</b>	1,485	1,554	69
<b>Health Maintenance Organizations</b>	54,444	51,650	(2794)
<b>TOTALS:</b>	<b>56,780</b>	<b>53,747</b>	<b>(3033)</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE DEPENDENTS</b> (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	<b>ANNUAL 2011 DEPENDENTS</b>	<b>ANNUAL 2012 DEPENDENTS</b>	<b>DIFF 2011 -2012</b>
<b>Blue Cross and Blue Shield of Massachusetts, Inc.</b>	398	297	(101)
<b>Commercial Carriers</b>	875	1,337	462
<b>Health Maintenance Organizations</b>	26,946	26,970	24
<b>TOTALS:</b>	<b>28,219</b>	<b>28,604</b>	<b>385</b>

<b>MASSACHUSETTS SUMMARY OF ELIGIBLE COVERED LIVES</b> (WITH 2012 MEMBERSHIP ACCORDING TO 2012 ANNUAL REPORTS)	<b>ANNUAL 2011 COVERED LIVES <sup>1</sup></b>	<b>ANNUAL 2012 COVERED LIVES <sup>1</sup></b>	<b>DIFF 2011 -2012</b>
<b>Blue Cross and Blue Shield of Massachusetts, Inc.</b>	1,249	840	(409)
<b>Commercial Carriers</b>	2,360	2,891	531
<b>Health Maintenance Organizations</b>	81,390	78,620	(2770)
<b>TOTALS:</b>	<b>84,999</b>	<b>82,351</b>	<b>(2648)</b>

<sup>1</sup> Based on the 2012 Small Group/Individual Annual Reports currently on file with the Division.