## 2007 MASSACHUSETTS SMALL GROUP MEMBERSHIP REPORT <sup>1</sup> YOUNG ADULTS, ELIGIBLE INDIVIDUALS AND THEIR DEPENDENTS MARKET SHARE (211 CMR 66.13(2)(e and f))

| MASSACHUSETTS SUMMARY OF ELIGIBLE INDIVIDUALS AND YOUNG ADULTS (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS) | ANNUAL<br>2006<br>INDIVIDUALS | ANNUAL<br>2007<br>INDIVIDUALS <sup>1</sup> | DIFF<br>2006 -2007 |
|--|-------------------------------|--|--------------------|
| Blue Cross and Blue Shield of Massachusetts, Inc.  | 0                             | 2,284                                      | NA                 |
| Commercial Carriers  | 0                             | 1,318                                      | NA                 |
| Health Maintenance Organizations   | 0                             | 32,020                                     | NA                 |
| TOTALS:  | NA                            | 35,622                                     | 0                  |

| MASSACHUSETTS SUMMARY OF                                | ANNUAL     | ANNUAL     | DIFF       |
|---|------------|------------|------------|
| ELIGIBLE DEPENDENTS                                     | 2006       | 2007       | 2006 -2007 |
| (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS) | DEPENDENTS | DEPENDENTS |            |
| Blue Cross and Blue Shield of Massachusetts, Inc.       | 0          | 934        | NA         |
| Commercial Carriers                                     | 0          | 456        | NA         |
| Health Maintenance Organizations                        | 0          | 10,981     | NA         |
| TOTALS:   | 0          | 12,371     | 0          |

| MASSACHUSETTS SUMMARY OF                                | ANNUAL        | ANNUAL          | DIFF       |
|---|---------------|-----------------|------------|
| ELIGIBLE COVERED LIVES                                  | 2006          | 2007            | 2006 -2007 |
| (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS) | COVERED LIVES | COVERED LIVES 1 |            |
| Blue Cross and Blue Shield of Massachusetts, Inc.       | 0             | 3,218           | NA         |
| Commercial Carriers                                     | 0             | 1,774           | NA         |
| Health Maintenance Organizations                        | 0             | 43,001          | NA         |
| TOTALS:   | 0             | 47,993          | 0          |

<sup>&</sup>lt;sup>1</sup> Based on the 2007 Small Group Annual Reports currently on file with the Division.