NEW ENGLAND REHABILITATION SERVICES OF CENTRAL MASSACHUSETTS, INC. D/B/A FAIRLAWN REHABILITATION HOSPITAL, an affiliate of ENCOMPASS HEALTH DON APPLICATION #N/A-22022810-HE

SUPPLEMENTAL RESPONSES

Patient Panel

In response to the Determination of Need ("DoN") Program's request for additional information about the Patient Panel, the Applicant is providing the following detail related to the unique individual patients that comprise the Patient Panel during the 36-month period covered by the Application, consistent with the DoN regulatory definition of "Patient Panel."

For the 36-month period covering February 2019 through January 2022, the Hospital treated 4,914 unique individual patients, broken down by year as follows: 1,933 individual patients between February 2019 and January 2020, 1,493 individual patients between February 2020 and January 2021, and 1,488 individual patients between February 2021 and January 2022.

The following tables demonstrate the key demographics described in the Application, broken down by individual patient rather than by admission. As expected, the total number of individual patients comprising the Patient Panel is slightly less than the total number of admissions to the hospital during the 36-month period. However, the percentages by demographic category are largely consistent whether analyzing unique individual patients or admissions, with no notable differences in the corresponding analytics and no change in ordinal ranking of included categories.

Table 1 Fairlawn Rehabilitation Hospital Patients by Patient County of Origin February 2019 - January 2022							
Patient County 2/2019- 1/2020 2/2020- 1/2021 2/2021- 1/2022 % of Total % of Total % of Total							
Worcester County	1,631	1,227	1,219	84.4%	82.2%	81.9%	
Middlesex County	119	105	107	6.2%	7.0%	7.2%	
Unknown/Out of State	101	67	67	5.2%	4.5%	4.5%	
Norfolk County	28	31	31	1.4%	2.1%	2.1%	
Hampden County	15	23	19	0.8%	1.5%	1.3%	
Other Massachusetts	39	40	45	2.0%	2.7%	3.0%	
Total	1,933	1,493	1,488	100.0%	100.0%	100.0%	

Source: Fairlawn Rehabilitation Hospital Internal Data.

Table 2.1
Fairlawn Rehabilitation Hospital
Patients by Patient Age
February 2019 - January 2020

Age Group in Years	Female Patients	Male Patients	All Patients	Female % of Total	Male % of Total	All Patients % of Total
0 to 34	25	37	62	2.6%	3.8%	3.2%
35 to 49	57	84	141	5.9%	8.7%	7.3%
50 to 64	204	254	458	21.1%	26.3%	23.7%
65 to 74	231	267	498	23.9%	27.6%	25.8%
75 to 84	244	221	465	25.2%	22.9%	24.1%
85 and Older	206	103	309	21.3%	10.7%	16.0%
Total	967	966	1,933	100.0%	100.0%	100.0%
% of Total Patients	50.0%	50.0%	100.0%			

Source: Fairlawn Rehabilitation Hospital Internal Data.

Note: Percentage totals may not sum exactly due to rounding.

Table 2.2
Fairlawn Rehabilitation Hospital
Patients by Patient Age
February 2020 - January 2021

Age Group in Years	Female Patients	Male Patients	All Patients	Female % of Total	Male % of Total	All Patients % of Total
0 to 34	17	33	50	2.5%	4.1%	3.3%
35 to 49	51	75	126	7.5%	9.2%	8.4%
50 to 64	166	233	399	24.4%	28.6%	26.7%
65 to 74	169	232	401	24.9%	28.5%	26.9%
75 to 84	163	151	314	24.0%	18.6%	21.0%
85 and Older	113	90	203	16.6%	11.1%	13.6%
Total	679	814	1,493	100.0%	100.0%	100.0%
% of Total Patients	45.5%	54.5%	100.0%			

Source: Fairlawn Rehabilitation Hospital Internal Data.

Table 2.3
Fairlawn Rehabilitation Hospital
Patients by Patient Age
February 2021 - January 2022

Age Group in Years	Female Patients	Male Patients	All Patients	Female % of Total	Male % of Total	All Patients % of Total
0 to 34	20	40	60	3.0%	4.9%	4.0%
35 to 49	55	77	132	8.3%	9.4%	8.9%
50 to 64	167	230	397	25.1%	27.9%	26.7%
65 to 74	159	228	387	23.9%	27.7%	26.0%
75 to 84	158	172	330	23.8%	20.9%	22.2%
85 and Older	106	76	182	15.9%	9.2%	12.2%
Total	665	823	1,488	100.0%	100.0%	100.0%
% of Total Patients	44.7%	55.3%	100.0%			

Source: Fairlawn Rehabilitation Hospital Internal Data.

Note: Percentage totals may not sum exactly due to rounding.

Table 3
Fairlawn Rehabilitation Hospital
Patients by Patient Race/Ethnicity
February 2019 - January 2022

Patient Race/Ethnicity	2/2019- 1/2020	2/2020- 1/2021	2/2021- 1/2022	% of Total	% of Total	% of Total
White	1,521	1,138	985	78.7%	76.2%	66.2%
Other and Unknown	270	218	368	14.0%	14.6%	24.7%
Black or African American	62	64	65	3.2%	4.3%	4.4%
Hispanic or Latino, Black Hispanic	63	55	46	3.3%	3.7%	3.1%
Asian, Native American, Biracial	17	18	24	0.9%	1.2%	1.6%
Total	1,933	1,493	1,488	100.0%	100.0%	100.0%

Source: Fairlawn Rehabilitation Hospital Internal Data.

Fairlawn Rehabilitation Hospital Payor Mix by Patient February 2019 - January 2022

Payor Mix	2/2019- 1/2020	2/2020- 1/2021	2/2021- 1/2022	% of Total	% of Total	% of Total
Medicare	1,282	784	659	66.3%	52.5%	44.3%
Medicare Advantage	195	235	306	10.1%	15.7%	20.6%
Medicaid	191	231	214	9.9%	15.5%	14.4%
Commercial	215	211	260	11.1%	14.1%	17.5%
Self Pay/Workers Comp/Other	50	32	49	2.6%	2.1%	3.3%
Total	1,933	1,493	1,488	100.0%	100.0%	100.0%

Source: Fairlawn Rehabilitation Hospital Internal Data.

Bed Configuration

In response to the DoN Program's request for more information about the current and projected licensed bed configuration at the Hospital, the Applicant is providing the following bed configuration charts. Please note, since the Application was submitted, the Applicant's construction plans have changed such that the Hospital proposes to have 52 private rooms post-renovation rather than 54 private rooms, as noted in the Application. The total number of licensed beds will remain the same.

Level 1

	Current	Proposed
Private Rooms	0	10
Semi-Private Rooms	16	18
Multiple Occupancy Rooms	2	0
Total Rooms	18 rooms	28 rooms

Level 2

	Current	Proposed
Private Rooms	0	20
Semi-Private Rooms	16	6
Multiple Occupancy Rooms	2	0
Total Rooms	18 rooms	26 rooms

Level 3

	Current	Proposed
Private Rooms	0	22
Semi-Private Rooms	16	5
Multiple Occupancy Rooms	2	0
Total Rooms	18 rooms	27 rooms

Total

	Current	Proposed
Private Rooms	0	52 (52 beds)
Semi-Private Rooms	48 (96 beds)	29 (58 beds)
Multiple Occupancy Rooms	6 (14 beds)	0
Total Rooms	54 rooms (110 beds)	81 rooms (110 beds)