**From:** Rodman, Rebecca

**To:** Clarke, Lucy (DPH)

**Subject:**

**Date:** Friday, July 12, 2024 12:32:28 PM

**Attachments:** image001.png

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Hi Lucy,

Thank you for speaking to me today.

I did want to point out that the numbers the Applicant has submitted reflect in part the incredible disruption The Overlook, and all nursing facilities, experienced due to COVID-

19. Below is Table 2 from the Application. The decrease in short term patient days in 2022 is due to a COVID-19 outbreak in the short-term care unit that caused the unit to be closed to admissions for approximately three months. If you annualize the patient days over a full 12 months, this would reflect patient days of approximately 7,200, which would demonstrate a consistent trend of increasing demand for these short-term care beds.

At the same time, if you look at Table 3, long-term care utilization, you can see an increase in patient days in 2022, which reflects The Overlook accepting additional long- term care patients both because they had staff available (who would ordinarily be providing care in the short-term care unit) and likely also because they needed to at least attempt to make up for the lost revenue from the short-term care unit closure.

**Table 2: Short Term Rehabilitation – Historical Utilization**

| **SHORT TERM** | **2020** | **2021** | **2022** | **2023** | **% Change** |
| --- | --- | --- | --- | --- | --- |
| **Patient Days** | 5,805 | 6,511 | 5,427[1] | 7,629 | 31.42% |
| **ALOS** | 30.23 | 26.36 | 22.71 | 20.79 | -31.25% |
| **ADC** | 15.86 | 17.84 | 14.87 | 20.90 | 60.87% |
| **Discharges** | 192 | 247 | 239 | 367 | 91.15% |

**Table 3: Long Term Care – Historical Utilization**

| **LONG TERM** | **2020** | **2021** | **2022** | **2023** | **% Change** |
| --- | --- | --- | --- | --- | --- |
| **Patient Days** | 38,656 | 36,321 | 38,022 | 35,365 | -8.51% |
| **ALOS** | 390.46 | 313.11 | 216.03 | 252.61 | -35.31% |
| **ADC** | 105.62 | 99.51 | 104.17 | 96.89 | -8.26% |
| **Discharges** | 99 | 116 | 176 | 140 | 41.41% |

I hope that this explanation of the patient days, in addition to the rest of the information

we have provided, helps clarify why the Applicant is seeing a large increase in demand for short-term care beds and is seeking to add these beds to meet that demand.

Happy to talk further, or provide anything else that might be helpful! Rebecca

**Rebecca Rodman**

*(she/her/hers)*

**Senior Counsel**