

From: [Rodman, Rebecca](#)
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Subject: [REDACTED]
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Hi Lucy,

Thank you for speaking to me today.

I did want to point out that the numbers the Applicant has submitted reflect in part the incredible disruption The Overlook, and all nursing facilities, experienced due to COVID-19. Below is Table 2 from the Application. The decrease in short term patient days in 2022 is due to a COVID-19 outbreak in the short-term care unit that caused the unit to be closed to admissions for approximately three months. If you annualize the patient days over a full 12 months, this would reflect patient days of approximately 7,200, which would demonstrate a consistent trend of increasing demand for these short-term care beds.

At the same time, if you look at Table 3, long-term care utilization, you can see an increase in patient days in 2022, which reflects The Overlook accepting additional long-term care patients both because they had staff available (who would ordinarily be providing care in the short-term care unit) and likely also because they needed to at least attempt to make up for the lost revenue from the short-term care unit closure.

Table 2: Short Term Rehabilitation – Historical Utilization

SHORT TERM	2020	2021	2022	2023	% Change
Patient Days	5,805	6,511	5,427 ^[1]	7,629	31.42%
ALOS	30.23	26.36	22.71	20.79	-31.25%
ADC	15.86	17.84	14.87	20.90	60.87%
Discharges	192	247	239	367	91.15%

Table 3: Long Term Care – Historical Utilization

LONG TERM	2020	2021	2022	2023	% Change
Patient Days	38,656	36,321	38,022	35,365	-8.51%
ALOS	390.46	313.11	216.03	252.61	-35.31%
ADC	105.62	99.51	104.17	96.89	-8.26%
Discharges	99	116	176	140	41.41%

I hope that this explanation of the patient days, in addition to the rest of the information

we have provided, helps clarify why the Applicant is seeing a large increase in demand for short-term care beds and is seeking to add these beds to meet that demand.

Happy to talk further, or provide anything else that might be helpful!

Rebecca

Rebecca Rodman

(she/her/hers)

Senior Counsel
