

Excel Surgery Center, LLC
DoN #ESC-22101909-AS

APPLICANT QUESTIONS #2

Responses should be sent to DoN staff at DPH.DON@State.MA.US

While you may submit each answer as available, please

- List question number and question for each answer you provide
- Submit responses as a separate word document, using the above application title and number as a running header and page numbers in the footer
- When providing the answer to the final question, submit all questions and answers in one final document
- Submit responses in WORD or EXCEL; only use PDF's if absolutely necessary. If "cutting and pasting" charts, provide them in a PDF so they can be clearly seen
- **Whenever possible, include a table with the response**

Patient Panel

Provide the Accountable Care Organization (ACO) and Alternative Payment Model (APM) contract percentage for Merrimack Valley Pain Management Associates (MVPMA) patients using the table provided below. Include a year for the data.

MVPMA patients	
	APM Contract Percentages (for any system-affiliated Primary Care Physicians)
	Year 2021
ACO and APM Contracts	65%
Non-ACO and Non-APM Contracts	35%

Provide the ACO and APM contract percentage for MVPMA surgical patients using the table provided below. Include a year for the data.

MVPMA surgical patients	
	APM Contract Percentages (for any system-affiliated Primary Care Physicians)
	Year 2021
ACO and APM Contracts	65%
Non-ACO and Non-APM Contracts	35%

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Explanation:

Please be advised that since there is no existing panel of patients for Excel Surgery Center, LLC, the current panel of patients for Merrimack Valley Pain Management Associates is being used or applied in this application.

As the patient gets referred to the pain clinic by his primary care physician to treat his chronic pain condition, in the majority if not all the cases, the patient is usually evaluated for his candidacy for interventional pain treatment or what can be called surgical pain treatment.

The treating physician will decide the candidacy of the patient to undergo one of many interventional pain procedures (or surgical pain procedures) not limited to:

Steroid injections, Nerves Radiofrequency Lesioning procedures, Verteflex procedure, MILD procedure or very possibly Spinal Cord Stimulator/Pain Pump trials or implants.

Please be advised that the above listed procedures are considered minor interventional surgical procedure in the field of pain management.

If the patient is already maintained on long term narcotics, we usually do not take over opioids prescriptions from other offices. We also try not to initiate opiates treatment unless this is terminally ill patient.

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This is to confirm that the ACO and APM contract percentages correspond to 3,177 MVPMA patients and 250 MVPMA surgical patients in 2021.