

UMMH Hospital Only Payor Mix Reporting

FY23 Based on CHIA 403 Cost Report Data

FY24 is based on CHIA 403 Cost Report Data that will be filed in FY25

	FY23 Inpatient GPSR							FY24 Inpatient GPSR Unaudited						
	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
- Commercial														
If possible, by														
o Commercial PPO/Indemnity														
o Commercial HMO/POS														
- MassHealth														
- Managed Medicaid (Private Medicaid/Medicaid MCOs)														
- Commercial Medicare (Private Medicare/Medicare Advantage)														
- Medicare FFS														
- All other (e.g. HSN, self-pay, TriCare)														
Total Inpatient GPSR	2,951,144,940	261,395,604	116,112,176	98,630,439	3,427,283,159	180,609,334	3,607,892,493	3,194,267,476	312,214,100	149,590,829	116,422,987	3,772,495,392	147,566,360	3,920,061,752

	FY23 Outpatient GPSR							FY24 Outpatient GPSR Unaudited						
	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
- Commercial														
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o Commercial PPO/Indemnity														
o Commercial HMO/POS														
- MassHealth														
- Managed Medicaid (Private Medicaid/Medicaid MCOs)														
- Commercial Medicare (Private Medicare/Medicare Advantage)														
- Medicare FFS														
- All other (e.g. HSN, self-pay, TriCare)														
Total Outpatient GPSR	4,450,958,346	575,074,561	376,867,209	286,915,043	5,689,815,159	463,261,771	6,153,076,930	5,183,525,432	679,088,836	495,969,907	305,034,123	6,663,618,298	478,446,418	7,142,064,716

	FY23 Total GPSR							FY24 Total GPSR Unaudited						
	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
- Commercial														
If possible, by														
o Commercial PPO/Indemnity														
o Commercial HMO/POS														
- MassHealth														
- Managed Medicaid (Private Medicaid/Medicaid MCOs)														
- Commercial Medicare (Private Medicare/Medicare Advantage)														
- Medicare FFS														
- All other (e.g. HSN, self-pay, TriCare)														
Total GPSR	7,402,103,286	836,470,165	492,979,385	385,545,482	9,117,098,318	643,871,105	9,760,969,423	8,377,792,908	991,302,936	645,560,736	421,457,110	10,436,113,690	626,012,778	11,062,126,468

	FY23 Inpatient Payor Mix						
	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List							
- Commercial							
If possible, by							
o Commercial PPO/Indemnity	1.4%	0.7%	1.5%	0.4%	1.3%	10.2%	1.8%
o Commercial HMO/POS	16.7%	12.6%	10.0%	11.7%	16.0%	9.9%	15.7%
- MassHealth	17.7%	12.9%	5.6%	13.2%	16.8%	6.9%	16.3%
- Managed Medicaid (Private Medicaid/Medicaid MCOs)	9.0%	7.5%	18.4%	10.4%	9.2%	5.0%	9.0%
- Commercial Medicare (Private Medicare/Medicare Advantage)	21.9%	29.5%	29.1%	24.3%	22.8%	22.7%	22.8%
- Medicare FFS	30.5%	34.3%	31.6%	39.0%	31.1%	44.0%	31.7%
- All other (e.g. HSN, self-pay, TriCare)	2.9%	2.5%	3.8%	1.0%	2.8%	1.3%	2.7%
Total Inpatient	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

FY24 Inpatient Payor Mix Unaudited							
Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	
	1.2%	0.9%	0.2%	0.4%	1.1%	9.4%	1.5%
	21.3%	11.3%	10.4%	10.7%	19.7%	9.7%	19.3%
	14.3%	8.7%	7.5%	9.7%	13.4%	6.4%	13.1%
	9.4%	6.5%	13.1%	10.9%	9.3%	6.6%	9.2%
	21.1%	30.3%	31.7%	25.8%	22.4%	22.9%	22.4%
	27.3%	36.2%	34.1%	38.9%	28.7%	43.3%	29.2%
	5.5%	6.1%	2.9%	3.5%	5.4%	1.8%	5.2%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

	FY23 Outpatient Payor Mix						
	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List							
- Commercial							
If possible, by							
o Commercial PPO/Indemnity	7.6%	0.9%	3.4%	1.2%	6.3%	21.8%	7.5%
o Commercial HMO/POS	30.0%	26.2%	25.3%	32.3%	29.4%	23.7%	29.0%
- MassHealth	15.0%	11.6%	6.4%	14.0%	14.0%	8.8%	13.6%
- Managed Medicaid (Private Medicaid/Medicaid MCOs)	7.8%	10.4%	19.1%	9.5%	8.9%	7.4%	8.8%
- Commercial Medicare (Private Medicare/Medicare Advantage)	13.1%	21.3%	22.1%	17.3%	14.8%	13.0%	14.6%
- Medicare FFS	22.8%	25.3%	19.6%	20.7%	22.8%	22.8%	22.8%
- All other (e.g. HSN, self-pay, TriCare)	3.6%	4.2%	4.1%	5.0%	3.8%	2.5%	3.7%
Total Outpatient	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

FY24 Outpatient Payor Mix Unaudited						
Medical Center	HealthAlliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total

	FY23 Total Payor Mix						
	Medical Center	HealthAliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List							
- Commercial							
If possible, by							
o Commercial PPO/Indemnity	5.1%	0.9%	3.0%	1.0%	4.4%	18.6%	5.4%
o Commercial HMO/POS	24.7%	22.0%	21.7%	27.0%	24.4%	19.8%	24.1%
- MassHealth	16.0%	12.0%	6.2%	13.8%	15.0%	8.3%	14.6%
- Managed Medicaid (Private Medicaid/Medicaid MCOs)	8.3%	9.5%	19.0%	9.8%	9.0%	6.7%	8.9%
- Commercial Medicare (Private Medicare/Medicare Advantage)	16.6%	23.9%	23.7%	19.1%	17.8%	15.7%	17.6%
- Medicare FFS	25.9%	28.1%	22.4%	25.4%	25.9%	28.8%	26.1%
- All other (e.g. HSN, self-pay, TriCare)	3.3%	3.7%	4.0%	4.0%	3.4%	2.2%	3.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

FY24 Total Payor Mix Unaudited							
Medical Center	HealthAlliance-Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	
	5.4%	0.9%	0.7%	0.9%	4.5%	18.5%	5.3%
	24.3%	21.2%	21.7%	25.1%	23.9%	18.8%	23.6%
	12.7%	9.5%	6.0%	10.8%	11.9%	5.8%	11.5%
	9.2%	8.3%	13.0%	10.2%	9.4%	8.7%	9.4%
	17.2%	24.4%	27.3%	20.4%	18.7%	16.8%	18.6%
	25.1%	28.6%	25.2%	25.4%	25.5%	28.6%	25.6%
	6.1%	7.0%	6.1%	7.2%	6.2%	2.7%	6.0%
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Cost Report Groupings:
o Commercial PPO/Indemnity
o Commercial HMO/POS
- MassHealth

· Managed Medicaid (Private Medicaid/Medicaid MCOs)
· Commercial Medicare (Private Medicare/Medicare Advantage)
· Medicare FFS
· All other (e.g. HSN, self-pay, TriCare)

## CHIA Hospital Profile FY24 Data Results

DPH Tab	Description	Medical Center	Marlborough Hospital
Appendix F	Discharges	45,067	3,431
Appendix F	Inpatient Days	300,836	19,678
Appendix F	ALOS	6.7	5.7
Appendix A	Case Mix (Using CMS Grouper) FY23	1.8011	1.3968
Appendix A	Case Mix (Using CMS Grouper) FY24	1.7832	1.4232
Appendix F	Outpatient Visits	1,127,728	31,639
Appendix F	ED Visits	137,107	29,831
Appendix B	Licensed Beds	823	79
Appendix B	Available Beds	825	76
Appendix B	Staffed Beds	825	76
Appendix B	Percent Occupancy	99.6%	71.0%
<b>GPSR:</b>			
Appendix C	Inpatient	3,194,267,475	117,279,935
Appendix C	Outpatient	5,183,525,432	304,177,175
Appendix C	<b>Total GPSR</b>	<b>8,377,792,907</b>	<b>421,457,110</b>
<b>NPSR:</b>			
Appendix C	Inpatient	805,025,946	40,833,872
Appendix C	Outpatient	1,501,853,707	59,189,319
Appendix C	<b>Total NPSR</b>	<b>2,306,879,653</b>	<b>100,023,191</b>
Appendix C	Supplemental Revenue	536,464,108	22,808,360
Appendix D	Operating Revenue	2,957,157,790	125,395,594
Appendix D	COVID Funding as Operating Revenue	0	0
Appendix D	Non-Operating Revenue	10,228,387	4,187,488
Appendix D	Total Revenue	2,967,386,177	129,583,082
Appendix D	Total Expense	2,890,247,386	123,405,936
Appendix D	Total Surplus	77,138,791	6,177,146
Appendix D	Operating Margin	2.3%	1.6%
Appendix D	Non-Operating Margin	13.3%	67.8%
Appendix D	Total Margin	2.6%	4.8%

Appendix E	Total Net Assets/Equity	324,778,721	62,217,464
Appendix E	Current Ratio	0.9	1.2
Appendix E	Equity Financing	20.9%	40.2%
Appendix E	Avg Age of Plant	11	12

**Top 15 DRGs by Hospital**  
**Source: UMMH EPSI System**

**Medical Center:**

**DRG - DRG Description**

807 - VAGINAL DELIVERY WITHOUT STERILIZATION OR DC WITHOUT CC/MCC  
871 - SEPTICEMIA OR SEVERE SEPSIS WITHOUT MV >96 HOURS WITH MCC  
794 - NEONATE WITH OTHER SIGNIFICANT PROBLEMS  
291 - HEART FAILURE AND SHOCK WITH MCC  
788 - CESAREAN SECTION WITHOUT STERILIZATION WITHOUT CC/MCC  
885 - PSYCHOSES  
806 - VAGINAL DELIVERY WITHOUT STERILIZATION OR DC WITH CC  
193 - SIMPLE PNEUMONIA AND PLEURISY WITH MCC  
177 - RESPIRATORY INFECTIONS AND INFLAMMATIONS WITH MCC  
787 - CESAREAN SECTION WITHOUT STERILIZATION WITH CC  
202 - BRONCHITIS AND ASTHMA WITH CC/MCC  
897 - ALCOHOL, DRUG ABUSE OR DEPENDENCE WITHOUT REHABILITATION THERAPY WITHOUT MCC  
189 - PULMONARY EDEMA AND RESPIRATORY FAILURE  
392 - ESOPHAGITIS, GASTROENTERITIS AND MISCELLANEOUS DIGESTIVE DISORDERS WITHOUT MCC  
792 - PREMATURITY WITHOUT MAJOR PROBLEMS

**Marlbough Hospital:**

**DRG - DRG Description**

885 - PSYCHOSES  
871 - SEPTICEMIA OR SEVERE SEPSIS WITHOUT MV >96 HOURS WITH MCC  
291 - HEART FAILURE AND SHOCK WITH MCC  
193 - SIMPLE PNEUMONIA AND PLEURISY WITH MCC  
177 - RESPIRATORY INFECTIONS AND INFLAMMATIONS WITH MCC  
897 - ALCOHOL, DRUG ABUSE OR DEPENDENCE WITHOUT REHABILITATION THERAPY WITHOUT MCC  
881 - DEPRESSIVE NEUROSES  
190 - CHRONIC OBSTRUCTIVE PULMONARY DISEASE WITH MCC  
689 - KIDNEY AND URINARY TRACT INFECTIONS WITH MCC  
896 - ALCOHOL, DRUG ABUSE OR DEPENDENCE WITHOUT REHABILITATION THERAPY WITH MCC  
698 - OTHER KIDNEY AND URINARY TRACT DIAGNOSES WITH MCC  
872 - SEPTICEMIA OR SEVERE SEPSIS WITHOUT MV >96 HOURS WITHOUT MCC  
640 - MISCELLANEOUS DISORDERS OF NUTRITION, METABOLISM, FLUIDS AND ELECTROLYTES WITH MCC  
682 - RENAL FAILURE WITH MCC  
189 - PULMONARY EDEMA AND RESPIRATORY FAILURE

<b>FY24</b>
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2260  
1933  
1925  
819  
797  
691  
671  
593  
545  
512  
437  
422  
405  
376  
373

<b>FY24</b>
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416  
255  
211  
161  
153  
82  
77  
77  
61  
59  
54  
51  
49  
44  
42

## Top 10 Communities by Hospital

Source: UMMH EPSI System

### Medical Center:

Community	FY24
Worcester	14,297
Shrewsbury	2,011
Fitchburg	1,386
Leominster	1,304
Marlborough	1,259
Auburn	1,087
Westborough	953
Holden	855
Millbury	845
Webster	831

### Marlbough Hospital:

Community	FY24
Marlborough	1,510
Hudson	623
Northborough	172
Westborough	147
Worcester	119
Southborough	79
Berlin	67
Framingham	62
#N/A	57
Shrewsbury	48
Clinton	37