			FY	'23 Inpatient G	PSR					FY24 I	npatient GPSR	Unaudited		
		HealthAliance-							HealthAliance-					
	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List											-			
· Commercial														
If possible, by														
o Commercial PPO/Indemnity	41,861,421	1,847,091	1,737,926	431,669	45,878,107	18,362,490	64,240,597	39,616,853	2,844,978	329,531	501,078	43,292,440	13,899,095	57,191,535
o Commercial HMO/POS	492,538,663	33,030,115	11,565,648	11,514,997	548,649,423	17,959,497	566,608,920	680,202,800	35,435,498	15,569,132	12,488,605	743,696,035	14,266,846	757,962,881
· MassHealth	521,115,726	33,711,093	6,539,135	13,035,033	574,400,987	12,538,537	586,939,524	455,501,058	27,116,890	11,219,430	11,293,886	505,131,264	9,383,845	514,515,109
· Managed Medicaid (Private														
Medicaid/Medicaid MCOs)	264,444,393	19,560,959	21,401,415	10,292,651	315,699,418	9,008,236	324,707,654	298,907,965	20,381,420	19,566,332	12,665,868	351,521,585	9,804,664	361,326,249
· Commercial Medicare (Private														
Medicare/Medicare Advantage)	645,037,543	77,174,172	33,818,760	23,938,125	779,968,600	40,921,762	820,890,362	672,887,612	94,457,296	47,477,820	30,065,453	844,888,181	33,733,471	878,621,652
· Medicare FFS	901,214,360	89,590,784	36,647,515	38,459,795	1,065,912,454	79,404,158	1,145,316,612	872,356,191	112,922,805	51,022,426	45,303,168	1,081,604,590	63,871,848	1,145,476,438
· All other (e.g. HSN, self-pay, TriCare)	84,932,834	6,481,390	4,401,777	958,169	96,774,170	2,414,654	99,188,824	174,794,997	19,055,213	4,406,158	4,104,929	202,361,297	2,606,591	204,967,888
Total Inpatient GPSR	2,951,144,940	261,395,604	116,112,176	98,630,439	3,427,283,159	180,609,334	3,607,892,493	3,194,267,476	312,214,100	149,590,829	116,422,987	3,772,495,392	147,566,360	3,920,061,752

			FY2	23 Outpatient G	PSR					FY24 O	utpatient GPSR	Unaudited		
		HealthAliance-							HealthAliance-					
	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
· Commercial														
If possible, by														
o Commercial PPO/Indemnity	337,551,290	5,370,590	12,910,718	3,489,813	359,322,411	101,104,472	460,426,883	408,795,411	5,812,056	4,052,179	3,308,786	421,968,432	102,172,404	524,140,836
o Commercial HMO/POS	1,336,946,455	150,867,777	95,276,802	92,539,582	1,675,630,616	109,707,884	1,785,338,500	1,357,552,334	174,978,976	124,639,221	93,493,005	1,750,663,536	103,514,010	1,854,177,546
· MassHealth	666,082,970	66,555,070	24,018,061	40,074,065	796,730,166	40,748,125	837,478,291	604,932,706	67,535,825	27,457,338	34,277,124	734,202,993	27,154,020	761,357,013
 Managed Medicaid (Private 														
Medicaid/Medicaid MCOs)	348,872,593	59,776,091	72,107,607	27,375,280	508,131,571	34,197,155	542,328,726	473,244,760	62,032,161	64,423,732	30,381,628	630,082,281	44,577,689	674,659,970
· Commercial Medicare (Private														
Medicare/Medicare Advantage)	584,352,609	122,389,533	83,183,558	49,649,885	839,575,585	60,220,251	899,795,836	770,966,567	147,649,157	128,873,481	55,756,331	1,103,245,536	71,224,728	1,174,470,264
· Medicare FFS	1,016,310,910	145,764,039	73,913,008	59,322,854	1,295,310,811	105,751,250	1,401,062,061	1,232,304,508	170,631,956	111,370,633	61,772,492	1,576,079,589	115,478,435	1,691,558,024
· All other (e.g. HSN, self-pay, TriCare)	160,841,519	24,351,461	15,457,455	14,463,564	215,113,999	11,532,634	226,646,633	335,729,146	50,448,705	35,153,323	26,044,757	447,375,931	14,325,132	461,701,063
Total Outpatient GPSR	4,450,958,346	575,074,561	376,867,209	286,915,043	5,689,815,159	463,261,771	6,153,076,930	5,183,525,432	679,088,836	495,969,907	305,034,123	6,663,618,298	478,446,418	7,142,064,716

				FY23 Total GPS	R					FY2	4 Total GPSR Ur	naudited		
		HealthAliance-							HealthAliance-					
	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
· Commercial]													
If possible, by														
o Commercial PPO/Indemnity	379,412,711	7,217,681	14,648,644	3,921,482	405,200,518	119,466,962	524,667,480	448,412,264	8,657,034	4,381,710	3,809,864	465,260,872	116,071,499	581,332,371
o Commercial HMO/POS	1,829,485,118	183,897,892	106,842,450	104,054,579	2,224,280,039	127,667,381	2,351,947,420	2,037,755,134	210,414,474	140,208,353	105,981,610	2,494,359,571	117,780,856	2,612,140,427
· MassHealth	1,187,198,696	100,266,163	30,557,196	53,109,098	1,371,131,153	53,286,662	1,424,417,815	1,060,433,764	94,652,715	38,676,768	45,571,010	1,239,334,257	36,537,865	1,275,872,122
· Managed Medicaid (Private														
Medicaid/Medicaid MCOs)	613,316,986	79,337,050	93,509,022	37,667,931	823,830,989	43,205,391	867,036,380	772,152,725	82,413,581	83,990,064	43,047,496	981,603,866	54,382,353	1,035,986,219
· Commercial Medicare (Private														
Medicare/Medicare Advantage)	1,229,390,152	199,563,705	117,002,318	73,588,010	1,619,544,185	101,142,013	1,720,686,198	1,443,854,179	242,106,453	176,351,301	85,821,784	1,948,133,717	104,958,199	2,053,091,916
· Medicare FFS	1,917,525,270	235,354,823	110,560,523	97,782,649	2,361,223,265	185,155,408	2,546,378,673	2,104,660,699	283,554,761	162,393,059	107,075,660	2,657,684,179	179,350,283	2,837,034,462
· All other (e.g. HSN, self-pay, TriCare)	245,774,353	30,832,851	19,859,232	15,421,733	311,888,169	13,947,288	325,835,457	510,524,143	69,503,918	39,559,481	30,149,686	649,737,228	16,931,723	666,668,951
Total GPSR	7,402,103,286	836,470,165	492,979,385	385,545,482	9,117,098,318	643,871,105	9,760,969,423	8,377,792,908	991,302,936	645,560,736	421,457,110	10,436,113,690	626,012,778	11,062,126,468

			FY23	Inpatient Payo	r Mix					FY24 Inp	atient Payor M	ix Unaudited		
		HealthAliance-							HealthAliance-					
	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
· Commercial														
If possible, by														
o Commercial PPO/Indemnity	1.4%	0.7%	1.5%	0.4%	1.3%	10.2%	1.8%	1.2%	0.9%	0.2%	0.4%	1.1%	9.4%	1.5%
o Commercial HMO/POS	16.7%	12.6%	10.0%	11.7%	16.0%	9.9%	15.7%	21.3%	11.3%	10.4%	10.7%	19.7%	9.7%	19.3%
· MassHealth	17.7%	12.9%	5.6%	13.2%	16.8%	6.9%	16.3%	14.3%	8.7%	7.5%	9.7%	13.4%	6.4%	13.1%
· Managed Medicaid (Private														
Medicaid/Medicaid MCOs)	9.0%	7.5%	18.4%	10.4%	9.2%	5.0%	9.0%	9.4%	6.5%	13.1%	10.9%	9.3%	6.6%	9.2%
· Commercial Medicare (Private														
Medicare/Medicare Advantage)	21.9%	29.5%	29.1%	24.3%	22.8%	22.7%	22.8%	21.1%	30.3%	31.7%	25.8%	22.4%	22.9%	22.4%
· Medicare FFS	30.5%	34.3%	31.6%	39.0%	31.1%	44.0%	31.7%	27.3%	36.2%	34.1%	38.9%	28.7%	43.3%	29.2%
· All other (e.g. HSN, self-pay, TriCare)	2.9%	2.5%	3.8%	1.0%	2.8%	1.3%	2.7%	5.5%	6.1%	2.9%	3.5%	5.4%	1.8%	5.2%
Total Inpatient	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

			FY23	Outpatient Pay	or Mix					FY24 Out	patient Payor N	Mix Unaudited		
		HealthAliance-							HealthAliance-					
	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
· Commercial														
If possible, by														
o Commercial PPO/Indemnity	7.6%	0.9%	3.4%	1.2%	6.3%	21.8%	7.5%	7.9%	0.9%	0.8%	1.1%	6.3%	21.4%	7.3%
o Commercial HMO/POS	30.0%	26.2%	25.3%	32.3%	29.4%	23.7%	29.0%	26.2%	25.8%	25.1%	30.7%	26.3%	21.6%	26.0%
· MassHealth	15.0%	11.6%	6.4%	14.0%	14.0%	8.8%	13.6%	11.7%	9.9%	5.5%	11.2%	11.0%	5.7%	10.7%
· Managed Medicaid (Private														
Medicaid/Medicaid MCOs)	7.8%	10.4%	19.1%	9.5%	8.9%	7.4%	8.8%	9.1%	9.1%	13.0%	10.0%	9.5%	9.3%	9.4%
· Commercial Medicare (Private														
Medicare/Medicare Advantage)	13.1%	21.3%	22.1%	17.3%	14.8%	13.0%	14.6%	14.9%	21.7%	26.0%	18.3%	16.6%	14.9%	16.4%
· Medicare FFS	22.8%	25.3%	19.6%	20.7%	22.8%	22.8%	22.8%	23.8%	25.1%	22.5%	20.3%	23.7%	24.1%	23.7%
· All other (e.g. HSN, self-pay, TriCare)	3.6%	4.2%	4.1%	5.0%	3.8%	2.5%	3.7%	6.5%	7.4%	7.1%	8.5%	6.7%	3.0%	6.5%
Total Outpatient	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

			FY2	3 Total Payor I	Mix					FY24 T	otal Payor Mix	Unaudited		
		HealthAliance-							HealthAliance-					
	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total	Medical Center	Clinton	Harrington	Marlborough	UMMHC Total	Milford	Grand Total
Payer Mix-List														
· Commercial														
If possible, by														
o Commercial PPO/Indemnity	5.1%	0.9%	3.0%	1.0%	4.4%	18.6%	5.4%	5.4%	0.9%	0.7%	0.9%	4.5%	18.5%	5.3%
o Commercial HMO/POS	24.7%	22.0%	21.7%	27.0%	24.4%	19.8%	24.1%	24.3%	21.2%	21.7%	25.1%	23.9%	18.8%	23.6%
· MassHealth	16.0%	12.0%	6.2%	13.8%	15.0%	8.3%	14.6%	12.7%	9.5%	6.0%	10.8%	11.9%	5.8%	11.5%
· Managed Medicaid (Private]													
Medicaid/Medicaid MCOs)	8.3%	9.5%	19.0%	9.8%	9.0%	6.7%	8.9%	9.2%	8.3%	13.0%	10.2%	9.4%	8.7%	9.4%
· Commercial Medicare (Private	1													
Medicare/Medicare Advantage)	16.6%	23.9%	23.7%	19.1%	17.8%	15.7%	17.6%	17.2%	24.4%	27.3%	20.4%	18.7%	16.8%	18.6%
· Medicare FFS	25.9%	28.1%	22.4%	25.4%	25.9%	28.8%	26.1%	25.1%	28.6%	25.2%	25.4%	25.5%	28.6%	25.6%
· All other (e.g. HSN, self-pay, TriCare)	3.3%	3.7%	4.0%	4.0%	3.4%	2.2%	3.3%	6.1%	7.0%	6.1%	7.2%	6.2%	2.7%	6.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Cost Report Groupings:

0	Commercial PPO/Indemnity
0	Commercial HMO/POS
	MassHealth

Managed Medicaid (Private
 Medicaid/Medicaid MCOs)
 Commercial Medicare (Private
 Medicare/Medicare Advantage)
 Medicare FFS

All other (e.g. HSN, self-pay, TriCare)

CHIA Hospital Profile FY24 Data Results

DPH Tab	Description	Medical Center	Marlborough Hospital
Appendix F	Discharges	45,067	3,431
Appendix F	Inpatient Days	300,836	19,678
Appendix F	ALOS	6.7	5.7
Appendix A	Case Mix (Using CMS Grouper) FY23	1.8011	1.3968
Appendix A	Case Mix (Using CMS Grouper) FY24	1.7832	1.4232
Appendix F	Outpatient Visits	1,127,728	31,639
Appendix F	ED Visits	137,107	29,831
Appendix B	Licensed Beds	823	79
Appendix B	Available Beds	825	76
Appendix B	Staffed Beds	825	76
Appendix B	Percent Occupancy	99.6%	71.0%
	GPSR:		
Appendix C	Inpatient	3,194,267,475	117,279,935
Appendix C	Outpatient	5,183,525,432	304,177,175
Appendix C	Total GPSR	8,377,792,907	421,457,110
	NPSR:		
Appendix C	Inpatient	805,025,946	40,833,872
Appendix C	Outpatient	1,501,853,707	59,189,319
Appendix C	Total NPSR	2,306,879,653	100,023,191
Appendix C	Supplemental Revenue	536,464,108	22,808,360
Appendix D	Operating Revenue	2,957,157,790	125,395,594
Appendix D	COVID Funding as Operating Revenue	0	0
Appendix D	Non-Operating Revenue	10,228,387	4,187,488
Appendix D	Total Revenue	2,967,386,177	129,583,082
Appendix D	Total Expense	2,890,247,386	123,405,936
Appendix D	Total Surplus	77,138,791	6,177,146
Appendix D	Operating Margin	2.3%	1.6%
Appendix D	Non-Operating Margin	13.3%	67.8%
Appendix D	Total Margin	2.6%	4.8%

Appendix E	Total Net Assets/Equity	324,778,721	62,217,464
Appendix E	Current Ratio	0.9	1.2
Appendix E	Equity Financing	20.9%	40.2%
Appendix E	Avg Age of Plant	11	12

Top 15 DRGs by Hospital Source: UMMH EPSI System

Medical Center:

DRG - DRG Description

- 807 VAGINAL DELIVERY WITHOUT STERILIZATION OR DC WITHOUT CC/MCC
- 871 SEPTICEMIA OR SEVERE SEPSIS WITHOUT MV >96 HOURS WITH MCC
- 794 NEONATE WITH OTHER SIGNIFICANT PROBLEMS
- 291 HEART FAILURE AND SHOCK WITH MCC
- 788 CESAREAN SECTION WITHOUT STERILIZATION WITHOUT CC/MCC
- 885 PSYCHOSES
- 806 VAGINAL DELIVERY WITHOUT STERILIZATION OR DC WITH CC
- 193 SIMPLE PNEUMONIA AND PLEURISY WITH MCC
- 177 RESPIRATORY INFECTIONS AND INFLAMMATIONS WITH MCC
- 787 CESAREAN SECTION WITHOUT STERILIZATION WITH CC
- 202 BRONCHITIS AND ASTHMA WITH CC/MCC
- 897 ALCOHOL, DRUG ABUSE OR DEPENDENCE WITHOUT REHABILITATION THERAPY WITHOUT MCC
- 189 PULMONARY EDEMA AND RESPIRATORY FAILURE
- 392 ESOPHAGITIS, GASTROENTERITIS AND MISCELLANEOUS DIGESTIVE DISORDERS WITHOUT MCC
- 792 PREMATURITY WITHOUT MAJOR PROBLEMS

Marlbough Hospital:

DRG - DRG Description

- 885 PSYCHOSES
- 871 SEPTICEMIA OR SEVERE SEPSIS WITHOUT MV >96 HOURS WITH MCC
- 291 HEART FAILURE AND SHOCK WITH MCC
- 193 SIMPLE PNEUMONIA AND PLEURISY WITH MCC
- 177 RESPIRATORY INFECTIONS AND INFLAMMATIONS WITH MCC
- 897 ALCOHOL, DRUG ABUSE OR DEPENDENCE WITHOUT REHABILITATION THERAPY WITHOUT MCC
- 881 DEPRESSIVE NEUROSES
- 190 CHRONIC OBSTRUCTIVE PULMONARY DISEASE WITH MCC
- 689 KIDNEY AND URINARY TRACT INFECTIONS WITH MCC
- 896 ALCOHOL, DRUG ABUSE OR DEPENDENCE WITHOUT REHABILITATION THERAPY WITH MCC
- 698 OTHER KIDNEY AND URINARY TRACT DIAGNOSES WITH MCC
- 872 SEPTICEMIA OR SEVERE SEPSIS WITHOUT MV >96 HOURS WITHOUT MCC
- 640 MISCELLANEOUS DISORDERS OF NUTRITION, METABOLISM, FLUIDS AND ELECTROLYTES WITH MCC
- 682 RENAL FAILURE WITH MCC
- 189 PULMONARY EDEMA AND RESPIRATORY FAILURE

FY24

FY24

Top 10 Communities by Hospital Source: UMMH EPSI System

Medical Center:

Community	FY24
Worcester	14,297
Shrewsbury	2,011
Fitchburg	1,386
Leominster	1,304
Marlborough	1,259
Auburn	1,087
Westborough	953
Holden	855
Millbury	845
Webster	831

Marlbough Hospital:

o 6 p	
Community	FY24
Marlborough	1,510
Hudson	623
Northborough	172
Westborough	147
Worcester	119
Southborough	79
Berlin	67
Framingham	62
#N/A	57
Shrewsbury	48
Clinton	37