

**Reliant Medical Group, Inc.**  
**DoN #N/A-23102710-TS**

**APPLICANT RESPONSES**

While you may submit each answer as available, please

- List question number and question for each answer you provide
- Submit responses as a separate word document, using the above application title and number as a running header and page numbers in the footer
- When providing the answer to the final question, submit all questions and answers in one final document
- Submit responses in WORD or EXCEL; only use PDF's if absolutely necessary. If "cutting and pasting" charts, provide them in a PDF so they can be clearly seen
- **Whenever possible, include a table with the response**

**1. When is the proposed Transfer of Site expected to occur?**

The Transfer of Site is expected to occur in July 2024.

**2. Please provide a year and total volume, for the patient population data on page 2 of the narrative.**

The data that appears in the chart on page 2 of the narrative is from 2022 and consists of the patient population from both the Reliant Framingham and Southborough sites. The Framingham and Southborough sites work in tandem as both locations feed the CT scanner currently located in Southborough. Framingham primary care patients and Southborough primary care patients both utilize the Southborough scanner and contribute to its patient population. The Southborough scanner administered 1,717 scans in 2022.

**3. For the most recent year available, provide the number of patients served in Southborough, the corresponding CT volume, and the year for the data. Please also provide demographic information for the patients served, including gender, age, race/ethnicity, and payer mix.**

Below is a table showing the town/city breakdown of the Southborough and Framingham locations which are the Reliant locations that utilize the Southborough CT scanner. In the Southborough location, there were 32,443 patient visits which include 1,242 CT scans in 2023. The differential between the number of scans in 2022 (1,717) and 2023 (1,242) is a result of staffing shortages experienced by Reliant in 2023. Following the relocation to Natick and anticipated staff hires, Reliant projects that the number of scans will return to the numbers seen in 2022.

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**2023 Patient Volume**

<b>TOWN / CITY</b>	<b>PERCENTAGE OF PATIENTS</b>
<b>FRAMINGHAM</b>	21%
<b>MARLBOROUGH</b>	15%
<b>SOUTHBOROUGH</b>	8%
<b>HUDSON</b>	6%
<b>ASHLAND</b>	6%
<b>HOPKINTON</b>	5%
<b>NORTHBOROUGH</b>	4%
<b>WESTBOROUGH</b>	4%
<b>SHREWSBURY</b>	3%
<b>MILFORD</b>	2%
<b>NATICK</b>	2%
<b>WORCESTER</b>	2%
<b>HOLLISTON</b>	2%
<b>CLINTON</b>	1%
<b>UPTON</b>	1%
<b>BERLIN</b>	1%
<b>NORTH GRAFTON</b>	1%
<b>GRAFTON</b>	1%
<b>BELLINGHAM</b>	1%
<b>SUDBURY</b>	1%
<b>MEDWAY</b>	1%
<b>FRANKLIN</b>	1%
<b>MISC</b>	13%

The following is the demographic information for the patients served, including gender, age, race/ethnicity, and payer mix for the Reliant patients in the Southborough location for 2023. Note, Reliant obtains this information on a patient basis and does not maintain identifiers at the specific level of a procedure like a CT scan but the numbers are generally reflective of the demographics for CT procedures.

<b>GENDER</b>		
<b>Male</b>	<b>Female</b>	<b>Non-Binary</b>
45.37%	54.62%	<1%

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<b>RACE</b>				
<b>White</b>	<b>Asian</b>	<b>African American</b>	<b>Unknown/Not Provided</b>	<b>Other</b>
74.81%	3.88%	1.45%	16.07%	3.79%

<b>PAYER MIX</b>			
<b>Medicaid</b>	<b>Medicare</b>	<b>Commercial</b>	<b>Other</b>
8.63%	27.94%	62.99%	0.44%

<b>AGE</b>			
<b>0-20</b>	<b>21-40</b>	<b>41-60</b>	<b>61+</b>
6.41%	20.91%	32.45%	40.23%