

8.22.18

Determination of Need Public Hearing Testimony

Ryan Fuller

Hello, my name is Ryan Fuller and I am the Vice President of Strategy and Business Planning at MelroseWakefield Healthcare.

Thank you for the opportunity to express my strong support of the proposed ambulatory surgical center.

As you will hear throughout the evening, the healthcare delivery system is changing and more services are being provided in an outpatient or ambulatory setting.

In our primary service area alone, we are projected to see a 23% increase in ambulatory Orthopedic, GI, ENT, and Plastic surgery cases in the next 5 years.

In order to evolve with the changing delivery system and plan for the needs of our patients, it is important that we offer patients high-quality, low-cost, state-of-the-art services in the most clinically appropriate setting.

The existing operating rooms at Lawrence Memorial Hospital are at the end of their useful life and require significant renovation to meet the current standards of care.

MelroseWakefield Healthcare determined that renovating the existing operating rooms would cost approximately \$3 million more than the proposed ASC.

Not only is this not cost-effective for our patients given that surgeries performed at ASC's are up to 40% less expensive than surgeries performed in hospitals, but it is also not in line with the state and national push towards value based health care.

To meet the demands of our ACO population, the proposed ASC will include 3 operating rooms and 2 procedure rooms. It will be a single story facility and will be approximately 17,500 square feet.

The new structure, will improve quality of life for patients by providing access to state-of-the-art technology in a new facility designed with the patient experience in mind.

In turn, Lawrence Memorial Hospital will surrender the right to operate 6 operating and procedure rooms once the ASC is operational. Lawrence Memorial Hospital also will temporarily suspend use of the remaining 5 operating and procedure rooms.

MelroseWakefield will continue to engage the community and city officials to ensure that our plans appropriately address parking, noise and other concerns that will arise from any planned construction.

We will complete a thorough traffic study and work with abutters to take into account the aesthetics of the neighborhood such as green space and landscaping.

Thank you again for the opportunity to speak before you this evening and I hope the project is approved.