

**INSTRUCTIONS:**

**DELETING A PRODUCT** - If you are removing a product from the Massachusetts Tobacco Product Directory, place a "D" in the column next to the product you are deleting.

**ADDING A PRODUCT** - If you have a Brand or Brand Style you wish to add to the Massachusetts Tobacco Product Directory: (1) provide the requisite information for the product at the end of this worksheet (make sure you: (i) use the 12 or 13 digit UPCs appearing on the carton, (ii) the UPC field is set to "text format", and (iii) include any "leading zeros" in the UPC), (2) add the product with a bold font, (3) place an "N" in the column next to the new product you are adding, and (4) provide the requisite information and supporting documentation for the new product on the 2024 Massachusetts TPM Certification form.

**CHANGING A PRODUCT** - If you have a Brand or Brand Style that is already on the Massachusetts Tobacco Product Directory but you wish to make a change to it (e.g. change in Brand Style name, change in Packaging Type, etc.): (1) move the product to the end of this worksheet, (2) "redline" the changes to the product, (3) place a "C" in the column next to product you are changing, and (4) provide the requisite information and supporting documentation for the new product on the 2024 Massachusetts TPM Certification form.

PM / NPM	Manufacturer	Cigarette / RYO	UPC Number	Brand	Brand Style	Packaging Type	Stamp	D, N, or C?
PM	Santa Fe Natural Tobacco Co	Cigarette	047995856045	Natural American Spirit	100% U.S. Grown Full-Bodied Dark Blue	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995856069	Natural American Spirit	100% U.S. Grown Mellow Tan	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	RYO	N/A	Natural American Spirit	100% US Grown RYO Pouch (dark blue)	N/A	N/A	
PM	Santa Fe Natural Tobacco Co	RYO	N/A	Natural American Spirit	100% US Grown RYO Tin (dark blue)	N/A	N/A	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855314	Natural American Spirit	Balanced Celadon	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995200305	Natural American Spirit	Balanced Taste Hunter King Hard Pack	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855185	Natural American Spirit	Full-Bodied Blue	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995200718	Natural American Spirit	Full-Bodied Red Box	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995200411	Natural American Spirit	Made with Organic Tobacco Smooth Taste	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855192	Natural American Spirit	Mellow Yellow	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855321	Natural American Spirit	Menthol Full-Bodied Dark Green	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855154	Natural American Spirit	Menthol Mellow	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995200015	Natural American Spirit	Non-Filter King	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855345	Natural American Spirit	Organic Full-Bodied Maroon	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855352	Natural American Spirit	Organic Mellow Taste Gold	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	RYO	N/A	Natural American Spirit	Organic RYO Pouch (maroon)	N/A	N/A	
PM	Santa Fe Natural Tobacco Co	RYO	N/A	Natural American Spirit	Original RYO Pouch (blue)	N/A	N/A	
PM	Santa Fe Natural Tobacco Co	RYO	N/A	Natural American Spirit	Original RYO Tin (blue)	N/A	N/A	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855178	Natural American Spirit	Perique Blend Rich Robust Black	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995856021	Natural American Spirit	Perique Blend Rich Taste	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	RYO	N/A	Natural American Spirit	Perique Blend RYO Pouch (black)	N/A	N/A	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995200626	Natural American Spirit	Smooth Gold Box	Hard Pack	20	
PM	Santa Fe Natural Tobacco Co	Cigarette	047995855338	Natural American Spirit	Smooth Mellow Taste Orange	Hard Pack	20	