

Sole Proprietorship - Required Documents

Note: Massachusetts-based sole proprietorship is <u>not required to be registered</u> with the Commonwealth's Secretary of Corporations Division. However, check with your municipal city or town office regarding business certificate registration requirements.

- 1. Résumés or professional biographies held by owners, officers and key employees demonstrating relevant education, training, and prior employment dates and duties; include roles and duties for current business. Resumes should include start and end dates of all prior employment and any current employment outside the firm.
- ___2.Required Massachusetts' professional Licenses, license renewal forms, permits, and haul authority forms, certificates or registrations used in the conduct of the business and held by owners, officers and key employees (if applicable).
- ____3. Federal (Form 1040) personal tax returns signed or with proof of e-filing, including all statements and Schedule C or the extension submitted to the IRS. Please do not include state taxes. * If the business is less than one year old, provide a copy of the firm's opening bank statement.
- ____4. Bank authorization and signatory cards or a letter from the bank that states who has signatory authority.
- 5. Eligible principals must provide proof of gender, ethnicity/citizenship or permanent residence documentation *e.g.* a copy of a U.S. passport, birth certificate, certificate of naturalization, lawful permanent resident card or tribal identification card (if Native American) or any additional proof of minority status.
- ___6. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm, **(if applicable).**
- ____7. Business space documentation depends on the nature of work done by the applicant firm. In general terms: (1) if you operate a home-based business, or if it owns your office building, provide a copy of the most recent property tax bill. (2) If your firm leases space and a written lease exists, provide it. (3) If you lease business space and no written lease exists provide copies of 3 months' rent checks and the landlord's name.
- 8. Three (3) recent contracts or invoices from customers or clients for the business that show the scope of service(s) performed and dollar amounts. (If the business is less than a year old, provide marketing materials, letters of intent, or proposals that show your scope of service. The SDO reserves the right to request additional information.
- ____9. City or Town Business Certificate (if applicable).

*Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application.



Corporations- Required Documents

Note: Massachusetts -based corporations <u>must be registered</u> with the Commonwealth's Secretary of Corporations Division.

- 1. Résumés or professional biographies held by owners, officers and key employees demonstrating relevant education, training, and prior employment dates and duties; include roles and duties for current business. Resumes should include start and end dates of all prior employment and any current employment outside the firm.
- 2. Required Massachusetts' professional Licenses, license renewal forms, permits, and haul authority forms, certificates or registrations used in the conduct of the business and held by owners, officers and key employees (if applicable).
- ____3. Federal Business tax returns signed or with proof of e-filing, including all statements / schedules or the extension submitted to the IRS. Please do not include state taxes. * If the business is less than one year old, provide a copy of the firm's opening bank statement and IRS EIN Letter.
- ____4. Bank authorization and signatory cards or a letter from the bank that states who has signatory authority.
- ___5. Eligible principals must provide proof of gender, ethnicity/citizenship or lawful permanent residence documentation *e.g.* a copy of a U.S. passport, birth certificate, certificate of naturalization, lawful permanent resident card or tribal identification card (if Native American) or any additional proof of minority status.
- __6. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm (if applicable).
- ___7. Business space documentation depends on the nature of work done by the applicant firm. In general terms: (1) if you operate a home-based business, or if it owns your office building, provide a copy of the most recent property tax bill. (2) If your firm leases space and a written lease exists, provide it. (3) If you lease business space and no written lease exists provide a copy of 3 months' rent checks and the landlord's name.
- __8. Three (3) recent contracts or invoices from customers or clients for the business that show the scope of service(s) performed and dollar amounts. (If the business is less than a year old, provide copies of letters of intent, or proposals that show your scope of service. The SDO reserves the right to request additional information.
 - ___9. Articles of Organization, incorporation or association (signed by the state official), include if applicable any amendments filed with the Secretary of the Corporations Division.
- ____10. Both sides of all issued and cancelled stock certificates.
- ____11. Stock transfer ledger (recording stock certificate transactions related to company ownership.)
- 12. Corporate by-laws signed and any amendments showing any changes in officers, ownership or business structure.
- ____13. Recent Annual Report filed with the Secretary of Corporations Division.

*Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application



Limited Liability Company (LLC) or Limited Liability Partnership (LLP) or Limited Partnership (LP) Required Documents

Note: Massachusetts-based LLCs and LLPs and LPs <u>must be registered</u> with the Commonwealth's Secretary of Corporations Division.

- 1. Résumés or professional biographies held by owners, officers and key employees demonstrating relevant education, training, and prior employment dates and duties; include roles and duties for current business. Resumes should include start and end dates of all prior employment and any current employment outside the firm.
- ___2. Required Massachusetts' professional Licenses, license renewal forms, permits, and haul authority forms, certificates or registrations used in the conduct of the business and held by owners, officers and key employees (if applicable).
- ____3. Federal Business tax returns signed or with proof of e-filing, including all statements / schedules or the extension submitted to the IRS. Please do not include state taxes. * If the business is less than one year old, provide a copy of the firm's opening bank statement and IRS EIN Letter.
- ____4. Bank authorization and signatory cards or a letter from the bank that states who has signatory authority.
- __5. Eligible principals must provide proof of gender, ethnicity/citizenship or lawful permanent residence documentation *e.g.* a copy of a U.S. passport, birth certificate, certificate of naturalization, lawful permanent resident card or tribal identification card (if Native American) or any additional proof of minority status.
- ___6. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm**(if applicable).**
- ____7. Business space documentation depends on the nature of work done by the applicant firm. In general terms: (1) If your firm is a home-based business, or if it owns your office building, provide a copy of the most recent property tax bill. (2) If your firm leases space and a written lease exists, provide it. (3) If you lease business space and no written lease exists provide a copy of 3 months' rent checks and the landlord's name.
- __8. Three (3) recent contracts or invoices from customers or clients for the business that show the scope of service(s) performed and dollar amounts. (If the business is less than a year old, provide letters of intent, or proposals that show your scope of service. The SDO reserves the right to request additional information.
- __9. LLC/LLP/LP Certificate of Formation (signed by the state official), include if applicable any amendments filed with the Secretary of the Corporations Division.
- ____10. LLC/LLP/LP Operating Agreement (Outlines ownership percentages, how daily operational decisions are made, how decisional deadlocks are broken and how officers are removed.)
- _____11. Recent Annual Report filed with the Secretary of Corporations Division.

*Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application.



Partnership- Required Documents

Note: Your Massachusetts-based business is <u>not required to be registered</u> with the Commonwealth's Secretary of Corporations Division.

- ___1. Résumés or professional biographies held by owners, officers and key employees demonstrating relevant education, training, and prior employment dates and duties; include roles and duties for current business. Resumes should include start and end dates of all prior employment and any current employment outside the firm.
- ___2. Required Massachusetts' professional Licenses, license renewal forms, permits, and haul authority forms, certificates or registrations used in the conduct of the business and held by owners, officers and key employees (if applicable).
- ____3. Federal Business tax returns signed or with proof of e-filing, including all statements / schedules or the extension submitted to the IRS. Please do not include state taxes. * If business is less than one year old, provide a copy of the firm's opening bank statement and IRS EIN Letter.
- ____4. Bank authorization and signatory cards or a letter from the bank that states who has signatory authority.
- ___5. Eligible principals must provide proof of gender, ethnicity/citizenship or lawful permanent residence documentation *e.g.* a copy of a U.S. passport, birth certificate, certificate of naturalization, lawful permanent resident card or tribal identification card (if Native American) or any additional proof of minority status.
- ___6. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm, (if applicable).
- __7. Business space documentation depends on the nature of work done by the applicant firm. In general terms: (1) If your firm is a home-based business, or if it owns your office building, provide a copy of the most recent property tax bill. (2) If your firm leases space and a written lease exists, provide it. (3) If you lease business space and no written lease exists provide a copy of 3 months' rent checks and the landlord's name.
 - _8. Three (3) recent contracts or invoices from customers or clients for the business that show the scope of service(s) performed and dollar amounts. (If the business is less than a year old, provide letters of intent, or proposals that show your scope of service. The SDO reserves the right to request additional information.
 - _9. Partnership Agreement (Outlines ownership percentages, how daily operational decisions are made, how decisional deadlocks are broken, and how officers are removed.)
 - *Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application.



Trusts- Required Documents

Note: Your Massachusetts-based trust <u>must be registered</u> with the Commonwealth's Secretary of Corporations Division.

- ___1. Résumés or professional biographies held by owners, officers and key employees demonstrating relevant education, training, and prior employment dates and duties; include roles and duties for current business. Resumes should include start and end dates of all prior employment and any current employment outside the firm.
- ____2. Required Massachusetts' professional Licenses, license renewal forms, permits, and haul authority forms, certificates or registrations used in the conduct of the business and held by owners, officers and key employees (if applicable).
- ____3. Federal Business tax returns signed or with proof of e-filing, including all statements / schedules or the extension submitted to the IRS. Please do not include state taxes. * If the business is less than one year old, provide a copy of the opening bank statement and the IRS EIN Letter.
- ____4. Bank authorization and signatory cards or a letter from the bank that states who has signatory authority.
- 5. Eligible principals must provide proof of gender, ethnicity/citizenship or lawful permanent residence documentation *e.g.* a copy of a U.S. passport, birth certificate, certificate of naturalization, lawful permanent resident card or tribal identification card (if Native American) or any additional proof of minority status.
- ___6. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm, **(if applicable).**
- ____7. Business space documentation depends on the nature of work done by the applicant firm. In general terms: (1) If your firm is a home-based business, or if it owns your office building, provide a copy of the most recent property tax bill. (2) If your firm leases space and a written lease exists, provide it. (3) If you lease business space and no written lease exists provide a copy of 3 months' rent checks and the landlord's name
- 8. Three (3) recent contracts or invoices from customers or clients for the business that show the scope of service(s) performed and dollar amounts. (If the business less than a year old, provide marketing materials, letters of intent or proposals that show your scope of service. The SDO reserves the right to request additional information.)
- ___9. A copy of the trust agreement.

* Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application



Non-Profit Organizations (NPO) Required Documents

Note: Your business<u>must be registered</u> with the Commonwealth's Secretary of Corporations Division and the Massachusetts Attorney General's Division of Public Charities.

- 1. Résumés or professional biographies held by trustees, owners, officers and key employees, including the firm's executive director, demonstrating relevant education, training, and prior employment dates and duties; include roles and duties for current business. Resumes should include start and end dates of all prior employment and any current employment outside the firm.
- __2. Required Massachusetts' professional Licenses, license renewal forms, permits, and haul authority forms, certificates or registrations used in the conduct of the business and held by owners, officers and key employees (if applicable).
- ____3. Bank authorization and signatory cards or a letter from the bank that states who has signatory authority.
- 4. Articles of Organization, incorporation or association, (signed by the state official), include, if applicable any amendments filed with the Secretary of Corporations Division.
- ____5. By-laws and if any amendments showing any changes in officers, ownership or business structure.
- ____6. Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm, **(if applicable).**
- ___7. Business space documentation (1) If your firm is a home-based business, or if it owns your office building, provide a copy of the most recent property tax bill. (2) If your firm leases space and a written lease exists, provide it. (3) If you lease business space and no written lease exists provide a copy of 3 months' rent checks and the landlord's name.
- ___8. Three (3) recent contracts or invoices from customers or clients for the business that show the scope of service(s) performed and dollar amounts. (If the business less than a year old, provide marketing materials, letters of intent, or proposals that show your scope of service. The SDO reserves the right to request additional information.)
- ____9. IRS tax-exempt certification letter for a 501 (c) (3) or 501 (c) (4) organization.
- ___10. Statement of all Board of Directors/Trustees members. For each member identify US citizenship/permanent resident status, gender, ethnicity and current term start and end dates.
- ____11. Form PC filed with the Massachusetts Attorney General, Division of Public Charities. Note this form is available for download at: <u>http://www.charities.ago.state.ma.us/charities/index.asp.</u>
- ____12. Page 1 of the Federal (Form 990) tax return.
- ___13. Current or proposed budget.
- ____14. Massachusetts Non-Profit Annual Report filed with the Massachusetts Secretary of Corporations Division.

**Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application.



Additional Required Documents- (Out-of-State, Veteran, & Cannabis)

Out-of-State Business

- _____Home State Certification Letter.
- Home State Site Visit Report and/or Contact information.
- _____Home State Annual Report filing.

Veteran Business

____DD214 Form.

Massachusetts-based Cannabis Business

- _____City or Town's Host Community Agreement.
- _____CCC Executive Summary.
- _____Business Plan, if applicable.
- _____CCC Provisional and Final Licenses, if any.

Additional Documents, (If applicable)

The Supplier Diversity Office (SDO) may require the submission of the following documents. If requested to provide any of these documents, you must upload into the <u>"Document Center"</u> on the top panel of the portal and choose under drop down box, new application.

- _____Buyout or Purchase and Sales Agreement.
- _____Asset and Purchase Agreement.
- _____Shareholder Agreement.
- ____Union Agreement.
- _____Franchise Agreement.
- _____Trust Agreements (held by any owner claiming certification status).
- _____Employee Stock Option Plan or Agreement (ESOP).
- _____Distributor's/ Service Agreements.
- _____List of product lines carried and list of distribution.

- Schedule of salaries (or other remuneration) paid to all officers, managers, owners, and/or directors of the firm.
- _____Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past 2 years.
- ____Proof of inventory and related warehouse/storage facility ownership or lease arrangements.
- _____Insurance agreements for each truck owned or operated by your firm.
- List of equipment and/or vehicles owned and leased including VIN numbers, copy of titles, proof of ownership, insurance cards for each vehicle.
- _____Signed loan and security agreements, and bonding forms.
- _____Audited financial statements (if available).

*Failure to provide any of these required documents that are applicable to your firm's application may result in rejection of your application.