2019 HEALTH CARE COST TRENDS REPORT

SELECT FINDINGS



2019 Cost Trends Report: Today's Presentation Outline

Topics

Overview

Provider Organization Performance Variation

Hospital Spending and Utilization

Trends in:

- Spending
- Affordability



Metrics including:

- Utilization measures
- Low value care



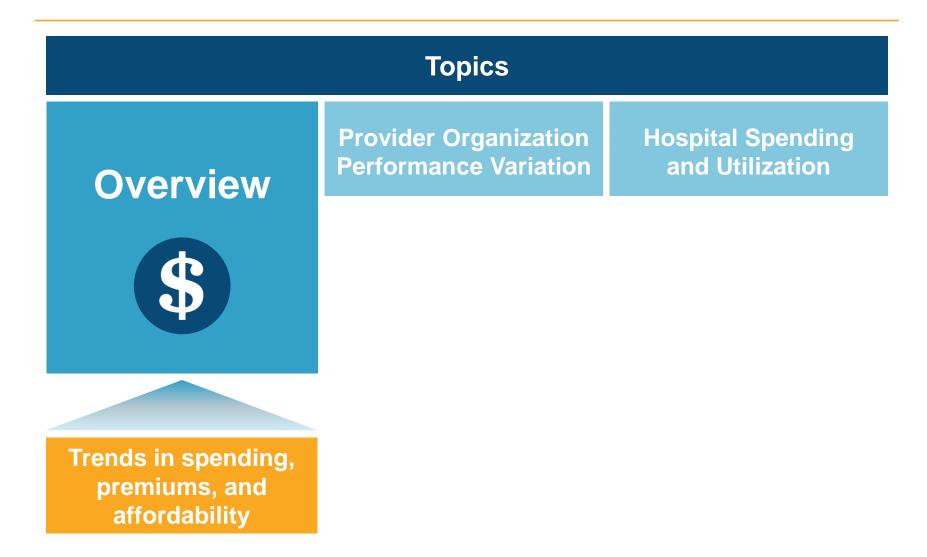
Trends in:

- Inpatient severity of illness
- Inpatient commercial volume
- Outpatient spending growth





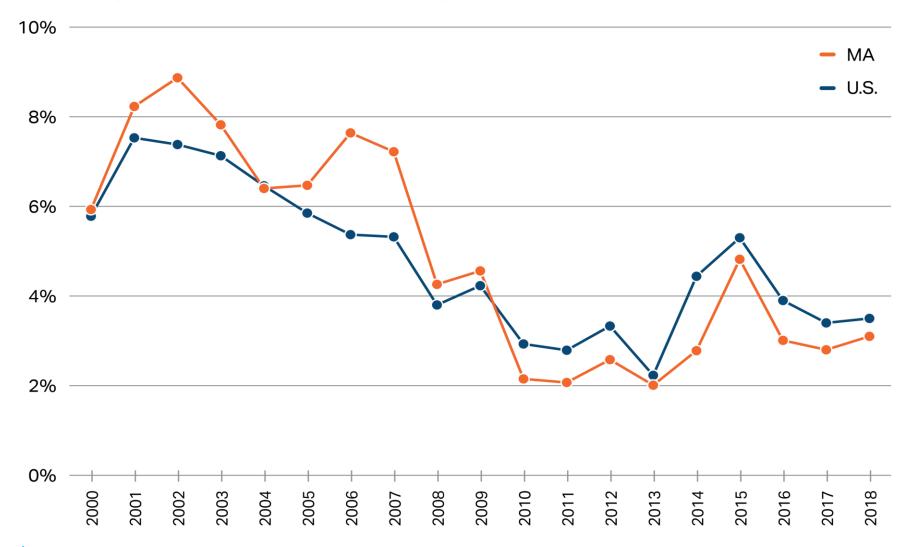
Select Findings from the 2019 Cost Trends Report





Since 2009, total healthcare spending growth in Massachusetts has been below the national rate.

Annual growth in per capita healthcare spending, Massachusetts and the U.S., 2000-2018





Notes: U.S. data includes MA. MA data point for 2018 is preliminary.

Sources: CMS National Healthcare Expenditure Accounts, Personal Health Care Expenditures Data (U.S. 2014-2018); CMS State Healthcare Expenditure Accounts (U.S. 2000-2014 and MA 2000-2014); CHIA Annual Report THCE Databooks (MA 2014-2018).

Commercial

Commercial spending growth in Massachusetts has been below the national rate every year since 2013.

Annual growth in commercial medical spending per enrollee, Massachusetts and the U.S., 2006-2018





From 2013 to 2018, commercial spending and premium growth in Massachusetts was below U.S. averages; however, the difference was less pronounced for employer market premiums.

Commercial spending growth per enrollee according to several metrics, 2013-2018

MA

24.7%

16.5%

18.3%

12.9%

Medical Spending (TME)

All Premiums (Individual and Employer)

Employer market premiums only

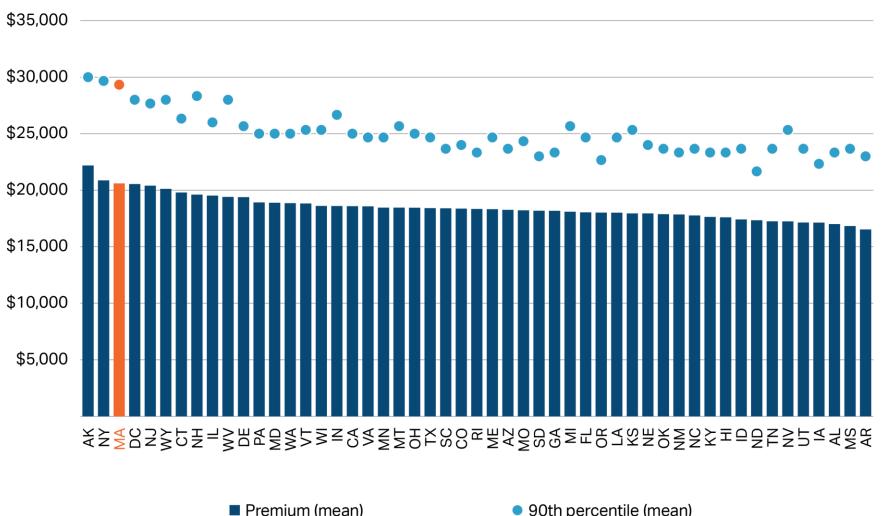
Medical spending + insurer admin costs – OOP spending



Commercial

Massachusetts has the 3rd highest average family premium in the U.S.; premiums exceed \$30,000 for one in 10 Massachusetts residents.

Average and 90th percentile of family premiums by state averaged across 2016-2018





90th percentile (mean)

Commercial

The employee premium contribution for low-wage employees is significantly greater than higher-wage employees and is growing faster.

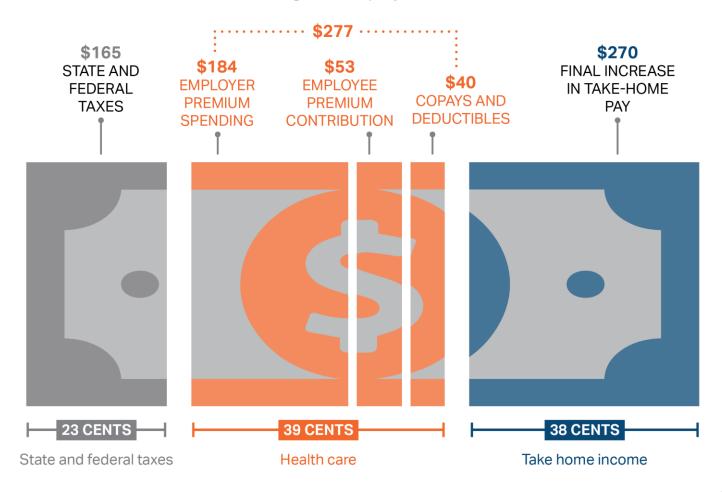
Required employee contribution for family coverage premium by firm wage quartile, 2001-2018





Nearly 40 cents of every additional dollar earned by Massachusetts families between 2016 and 2018 went to health care.

Allocation of the increase in monthly compensation between 2016 and 2018 for a median Massachusetts with health insurance through an employer





Notes: Data represent Massachusetts families who obtain private health insurance through an employer. Massachusetts median family income grew from \$95,207 to \$101,548 over the period while mean family employer-sponsored insurance premiums grew from \$18,955 to \$21,801. Compensation is defined as employer premium contributions plus income as recorded in the ACS and is considered earnings. All premium payments are assumed non-taxable. Tax figures include income, payroll, and state income tax.

Sources: HPC analysis of Agency for Healthcare Research and Quality (AHRQ) Medical Expenditure Panel Survey Insurance Component (premiums) American Community Survey (ACS) 1-year files (income), and Center for Health Information and Analysis 2019 Annual Report (cost-sharing).

Select Findings from the 2019 Cost Trends Report

Topics Hospital Spending Provider Overview and Utilization **Organization Performance Variation Utilization measures** Low value care



2019 Cost Trends Report: Chartpacks



Provider Organization Performance Variation





Hospital Utilization



Post-Acute Care



Alternative Payment Methods



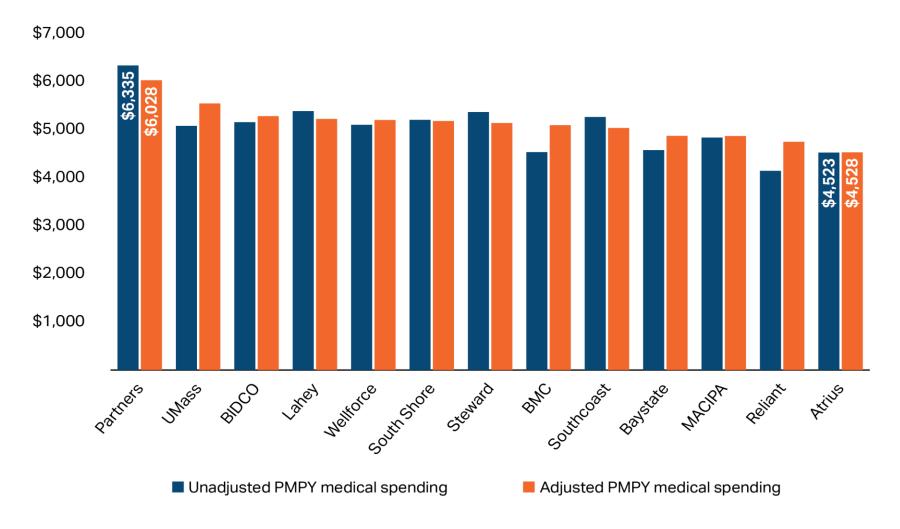
Background: Provider Organization Performance Variation

- The HPC has explored provider performance variation among commercially-insured patients with PCPs in one of the 13 largest provider organizations
- This analysis includes roughly 900,000 Massachusetts residents in 2017
- Measures exclude non-claims spending, and are adjusted for member:
 - ✓ Age
 - ✓ Sex
 - ✓ Health status (risk score)
 - ✓ Insurer and product type (i.e., HMO, PPO)
 - ✓ Sociodemographic variables in member's community (i.e., income, employment status, housing status, family structure)



Annual risk-adjusted medical spending was \$1,500 (33%) higher for patients attributed to Partners PCPs than for patients with Atrius PCPs.

Annual medical spending per attributed member by provider organization, 2017

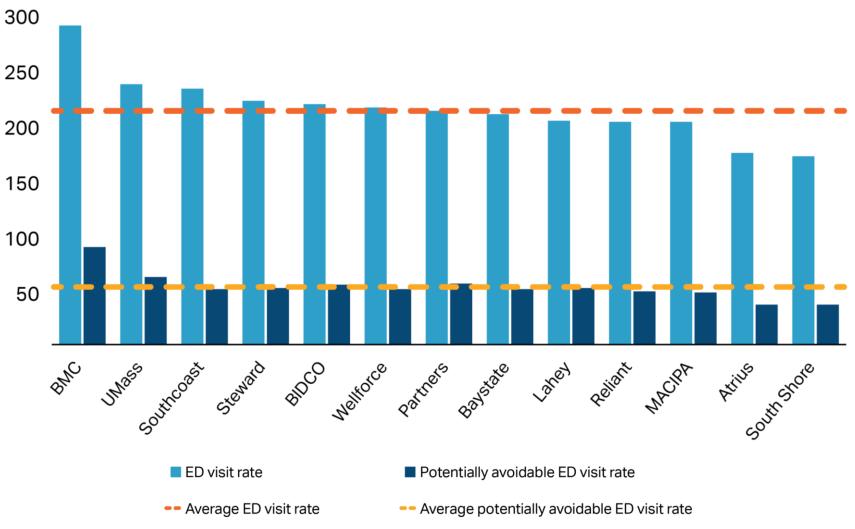




Notes: PMPY = per member per year. Prescription drug spending and non-claims-based spending excluded. Spending results are for commercial attributed adults (N=865,340). Adjusted results are adjusted for differences in age, sex, health status, and community-level variables related to education and socioeconomic status. See technical appendix for more details.

Potentially avoidable ED visits varied two-fold by provider group.

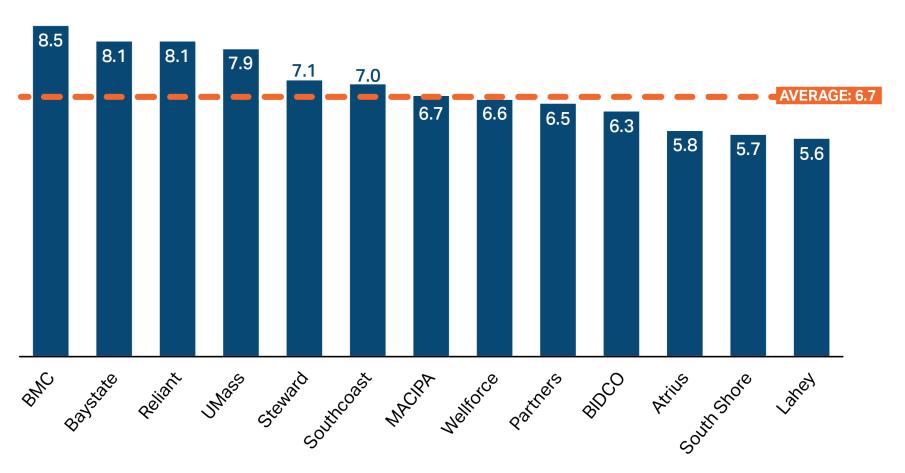
Adjusted visits per 1,000 attributed commercial patients, 2017





Mental-health-related ED visits varied 50% across provider groups.

Adjusted visits per 1,000 attributed commercial patients, 2017



■ Mental health-related ED visit rate per 1,000



Notes: Mental health-related ED visits are identified using Clinical Classifications Software (CCS). Results reflect commercial attributed adults, at least 18 years of age (N=865,340). Results are adjusted for differences in age, sex, health status, and community-level variables related to education and socioeconomic status. See technical appendix for details.

The HPC analyzed 7 low value services among 900,000 attributed patients in 2017.

Low value services studied

Screening

T3 (Thyroid) tests

Cardiac stress tests

Vitamin D screening

Pre-operative testing

Baseline labs for low-risk surgery

Chest radiograph for non-cardiothoracic low risk surgery

Procedures

Spinal injections for lower back pain

Stent for patients with an established diagnosis of ischemic heart disease



Total spending on evaluated low value services



101,516

Total # of patients with at least 1 LVC service

163,532 (1)

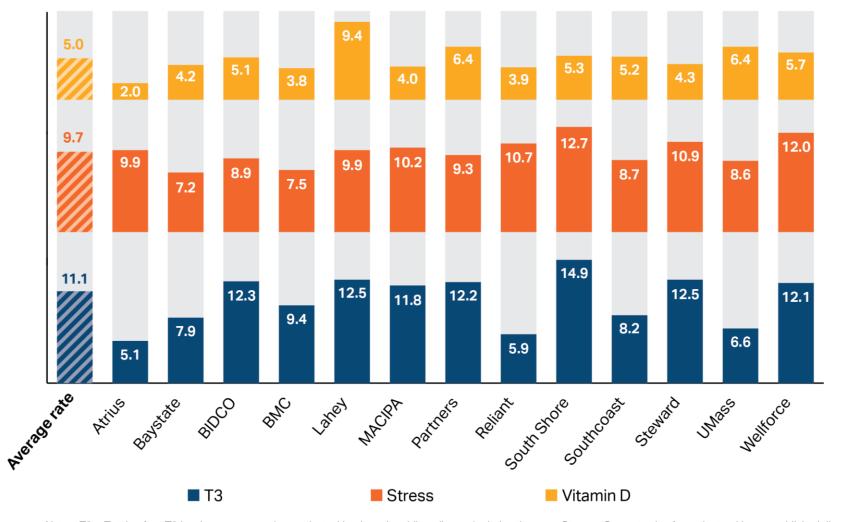


Total # of LVC services identified



The rate of low value screenings varies by provider groups, with an overall large number of patients receiving unnecessary care.

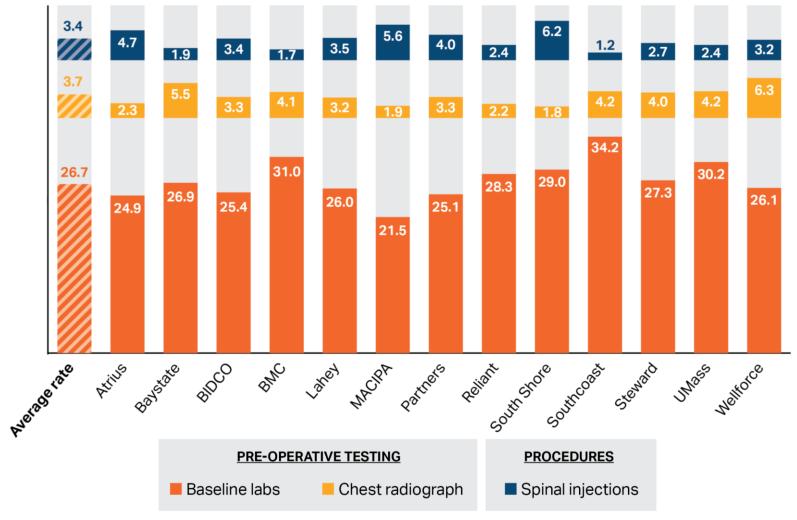
Low value screenings per 100 eligible commercial patients, 2017



Notes: T3 = Total or free T3 level measurement in a patient with a hypothyroidism diagnosis during the year; Stress = Stress testing for patients with an established diagnosis of ischemic heart disease or angina at least 6 month before the stress test, and thus not done for screening purposes; Vitamin D = Population based screening for 25-OH-Vitamin D deficiency. Based on a patient's medical history and inclusion criteria for each low value measure, a member could be counted in multiple measures. See technical appendix for details.

On average, more than one in four patients received unnecessary preoperative tests.

Low value tests and procedures per 100 eligible commercial patients, 2017





Notes: Baseline labs = Baseline labs in patients without significant systemic disease undergoing low-risk surgery; Chest radiograph = Chest radiographs occurring less than 30 days before a low or intermediate risk non-cardiothoracic surgical procedure (not associated with inpatient or emergency care). Based on a patient's medical history and inclusion criteria for each low value measure, a member could be counted in multiple measures. Results for the low value stent procedure are not presented by provider organization due to small numbers at some organizations. See technical appendix for details.

Source: HPC analysis of Massachusetts All-Payer Claims Database, 2017

Total per-member spending on 7 low value care measures varied more than two-fold across provider groups.

Low value tests and procedures per 100 eligible commercial patients, 2017



Spending for low value services per 100 attributed patients



Select Findings from the 2019 Cost Trends Report

Topics

Overview

Provider Organization
Performance
Variation

Hospital Spending and Utilization



- Trends in inpatient severity of illness
- Trends in inpatient commercial volume
- Outpatient spending growth



Select Findings from the 2019 Cost Trends Report

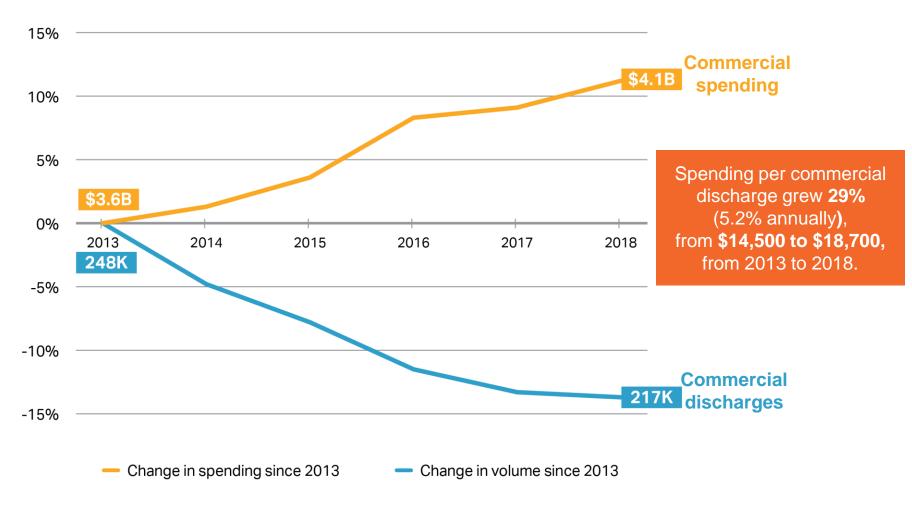
Topics Provider Organization Overview Performance Hospital Spending Variation and Utilization **Trends in inpatient** severity of illness **Trends in inpatient** commercial volume Outpatient spending growth



Commercial

Commercial inpatient spending grew 11% even as volume fell 14% between 2013 and 2018.

Cumulative change in commercial inpatient hospital volume and spending per-enrollee (percentages) and absolute, 2013-2018





Why have commercial insurer payments per inpatient stay grown 5.2% per year?

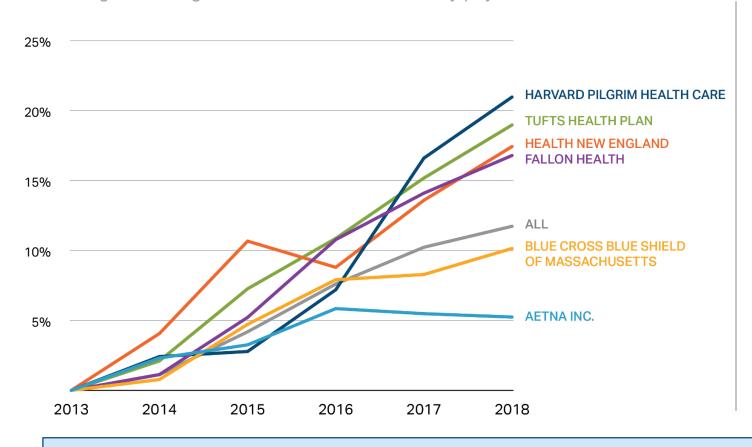
- Prices for a given stay increased 2-3% per year
- Severity or acuity of stays increased 2-3% per year
 - Payments per stay are proportional to acuity

What is causing the acuity increase?



Statewide commercial member risk scores rose 11.7% from 2013-2018.

Change in average risk score for all members, by payer, 2013-2018



- The aging of the population explains 0.5% of the 11.7% increase
- No increase in underlying burden of chronic disease

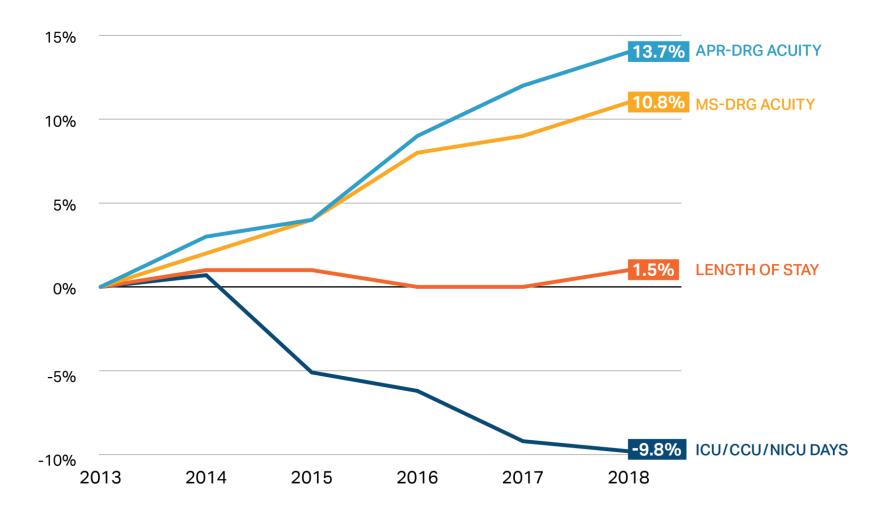
This amount of increased risk is equivalent to **430,000** more privately-insured Massachusetts residents with complex diabetes or **920,000** more residents with cerebral palsy.



All Payer

Overall, inpatient acuity grew more than 10% between 2013 and 2018 while other indicators of clinical severity did not increase.

Percent increase in acuity, length of stay and intensive care days, 2013-2018

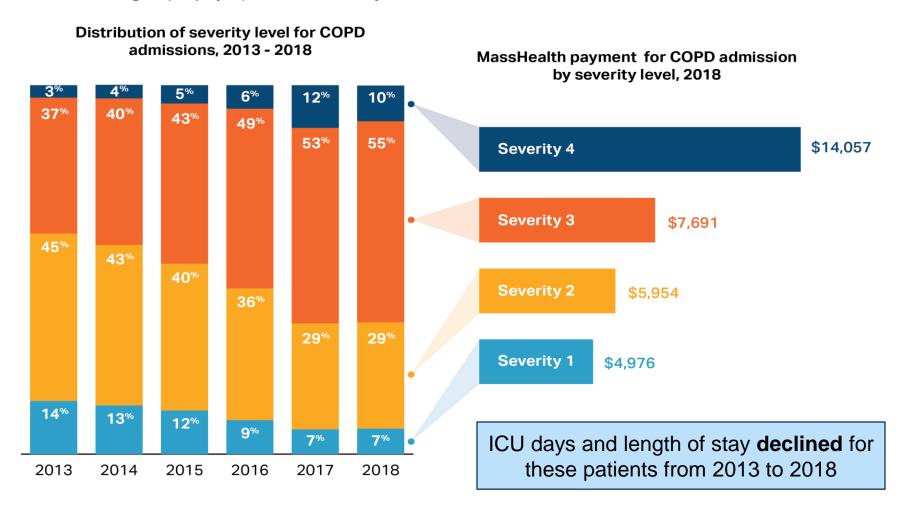




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As illustrated by COPD patients, the acuity change is driven mostly by more patients coded as high-severity for a given diagnosis.

MassHealth hospital payment for a patient with COPD for each severity level and percent of COPD discharges (all payer) at each severity level

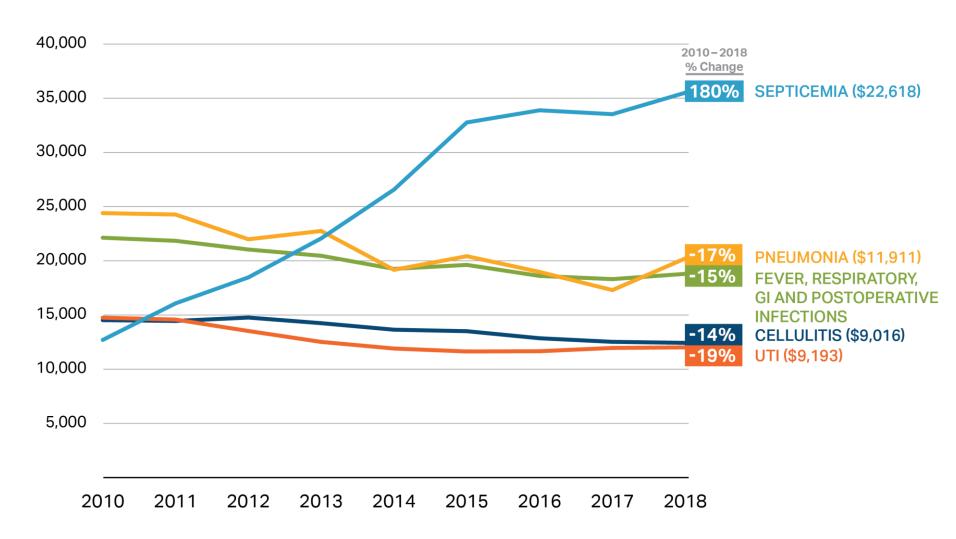




All Payer

Some acuity change is also driven by more patients coded as a having higher-acuity (and higher-paying) diagnoses, such as septicemia.

Number of inpatient discharges with each of the indicated DRGs, 2010-2018





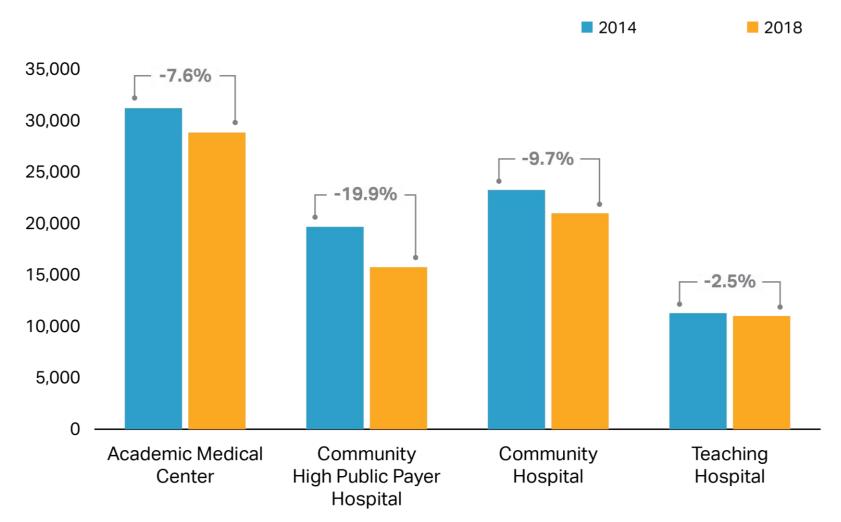
Decline in Commercial Inpatient Volume

- Commercial inpatient volume declined 9.3% from 2014 to 2018.
 - > ~ 45% of the decline is due to declining birth rates
 - ~ 45% is due to a drop in scheduled admissions (versus patients admitted from the ED)
 - Some scheduled admissions appear to be shifting from inpatient to hospital outpatient settings



Maternity admissions have declined faster at community hospitals as compared to AMCs and teaching hospitals.

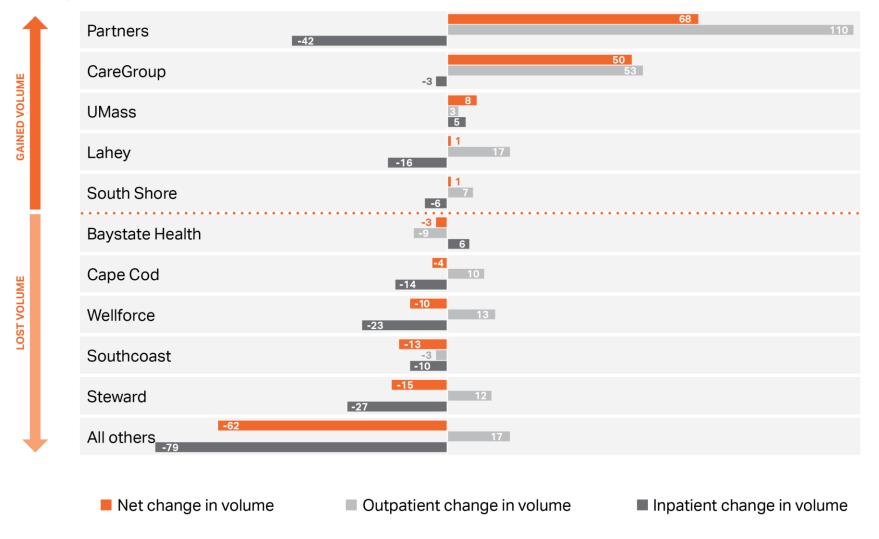
Change in volume of commercial maternity admissions by hospital cohort, 2014-2018





As care shifts from inpatient to outpatient settings, some systems gain volume at the expense of other systems, as shown for hysterectomies.

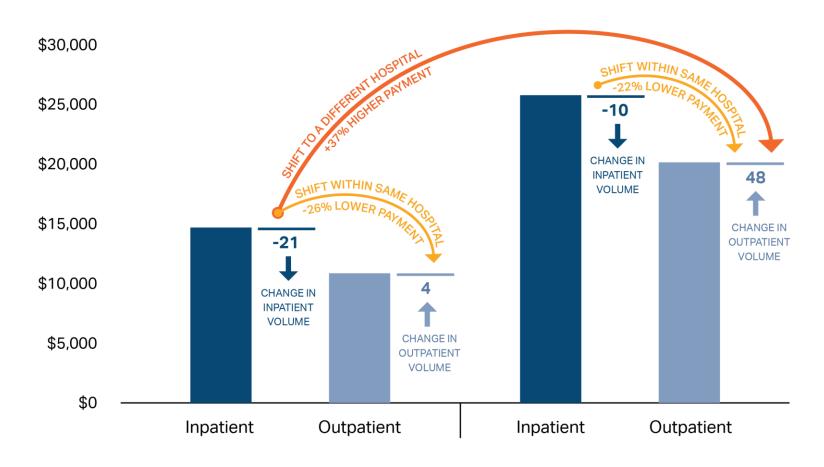
Change in the number of inpatient and outpatient hysterectomy procedures by hospital system, 2015-2017





Volume shifts from inpatient to outpatient settings across systems may be *cost-increasing*, as shown for hysterectomies, due to variation in hospital payment rates.

Payments per hysterectomy episode at two hospitals and net change in volume, 2015-2017



Good Samaritan

Brigham & Women's



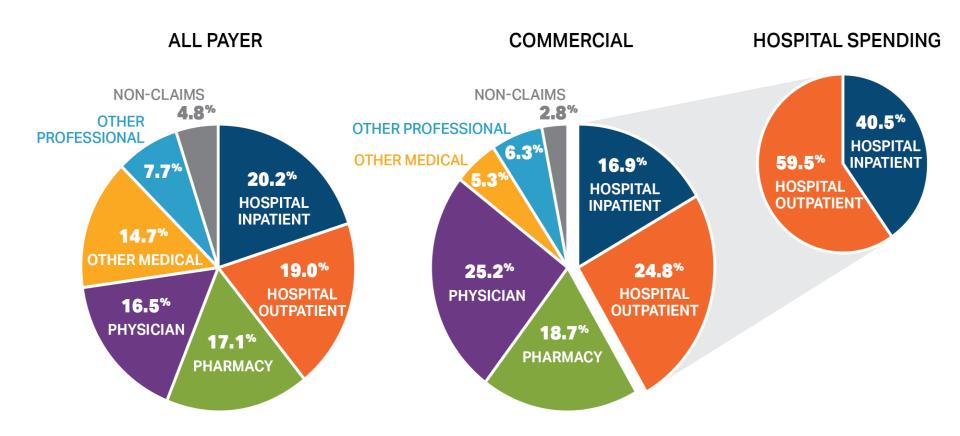
Select Findings from the 2019 Cost Trends Report

Topics Provider Organization Overview Performance Hospital Spending Variation and Utilization Trends in inpatient severity of illness Trends in inpatient commercial volume **Outpatient spending** growth



Hospital outpatient spending now accounts for 60% of all commercial hospital spending and 25% of total spending.

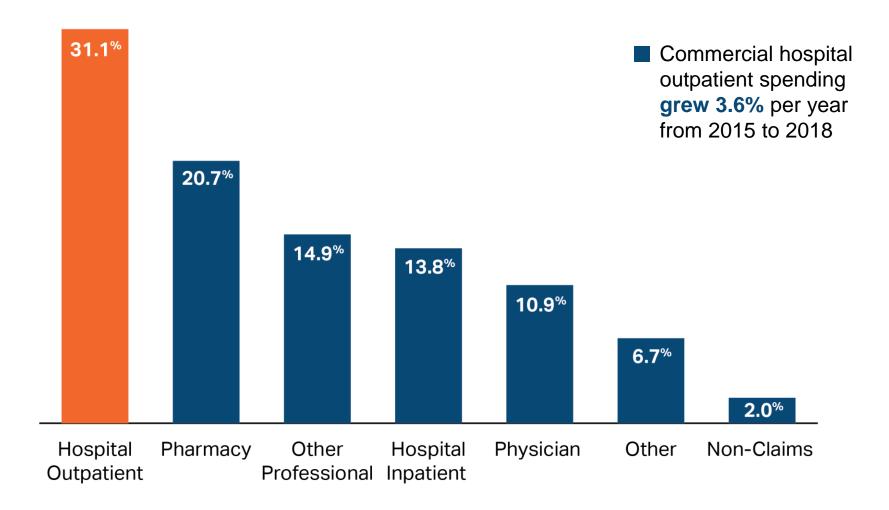
Percent of health care spending by category for commercially insured and all payers, 2018





Hospital outpatient spending accounted for the largest share (31%) of commercial TME growth from 2015 to 2018.

Contribution to commercial full-claim TME spending growth from 2015-2018 (Rx spending is gross)





Surgeries account for a large share of commercial hospital outpatient spending and growth.

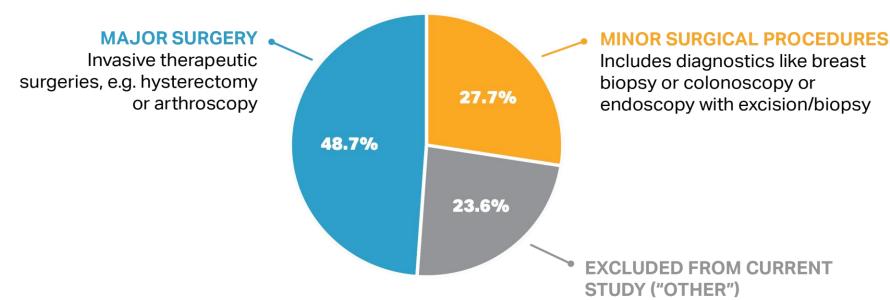
Per member per year outpatient spending by HCCI category, 2015-2017 2015 10.7% -\$500 2017 \$400 \$300 12.4% 43.8% 12.3% \$200 10.5% \$100 \$0 **OP** surgery Radiology Administered Emergency Lab/pathology Observation Other drug room 1.9% 34.1%



HOSPITAL OUTPATIENT SPENDING IN 2017

Three sub-categories of outpatient surgery: Major, minor, other.

Distribution of hospital outpatient surgery spending by type of surgical encounter, 2017



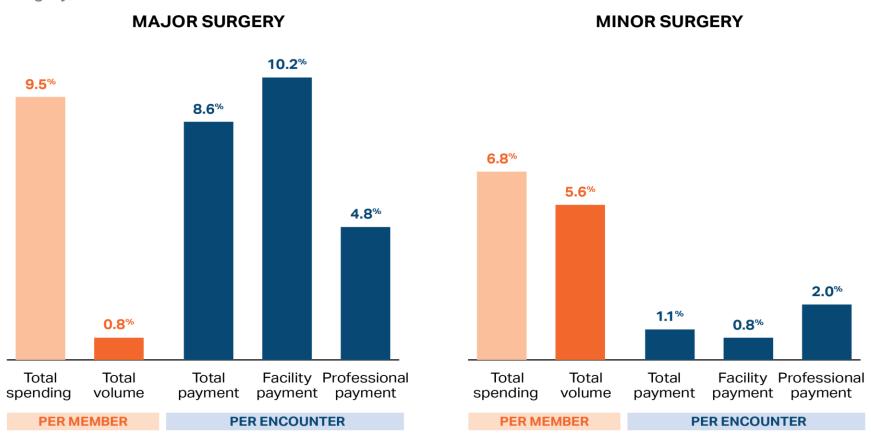
- Of all surgery encounters, hospital spending is 71%; professional spending is 29%
- Professional fees mostly include surgical and anesthesiology services

Procedures not classified as surgery, such as ear wax removal or IUD placement



Spending grew for both major (9.5%) and minor (6.8%) outpatient surgeries from 2015 to 2017, but drivers of spending growth differed.

Percent growth by commercial spending, volume, and average price for major and minor OP surgery, 2015-2017

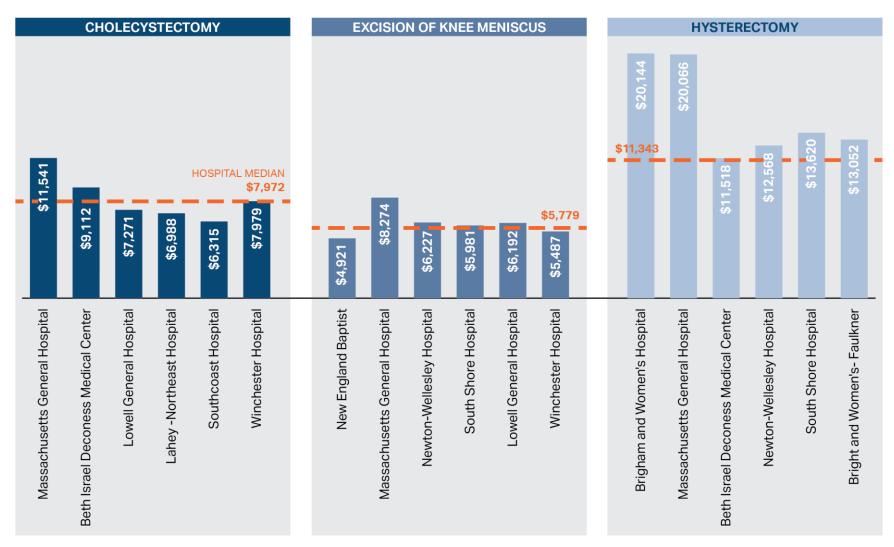


The average payment for a major surgery in 2017 was \$8,955, \$710 higher than in 2015.



Average payments for selected major outpatient surgeries at Mass General Hospital were almost double other high-volume hospitals.

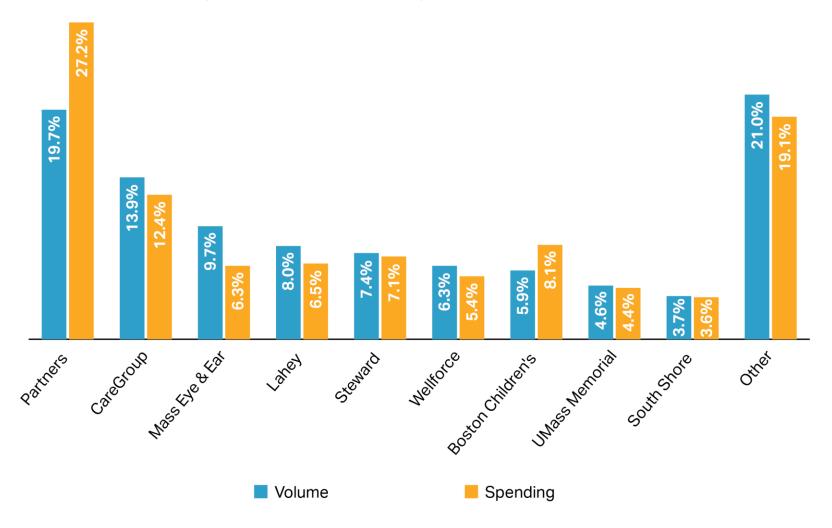
Average commercial payment per encounter for major surgeries by hospital, 2017. Hospitals sorted by volume





Partners Healthcare accounted for 20% of major outpatient surgeries in 2017 and 27% of major surgery spending.

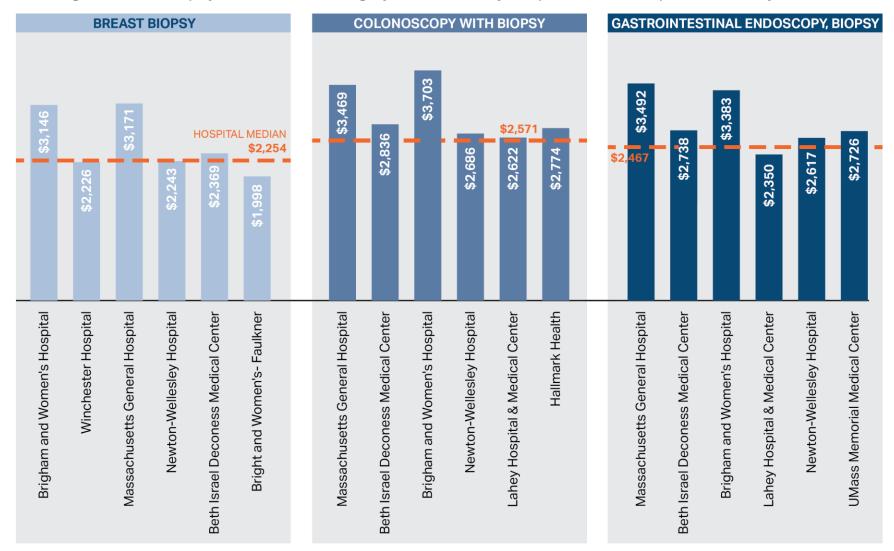
Percent share of spending and volume in major surgeries by hospital system, 2017





Average payments for minor outpatient surgeries were far higher at Brigham and Women's and Mass General hospitals.

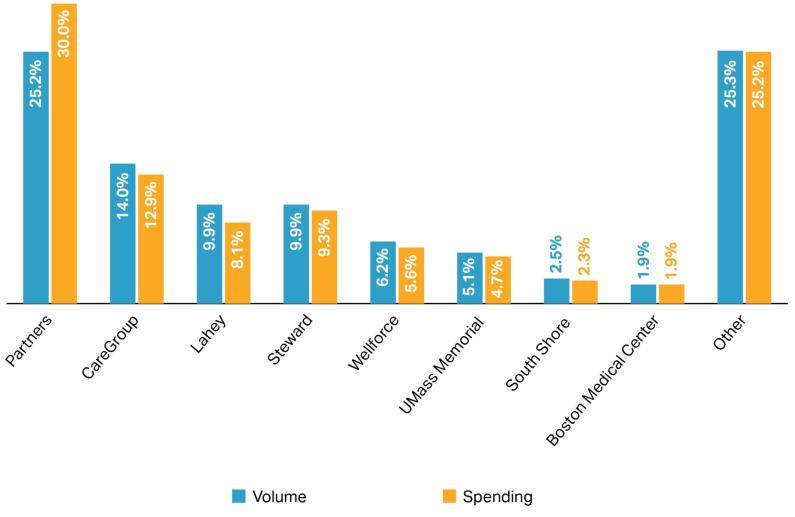
Average commercial payment for minor surgery encounters by hospital, 2017. Hospitals sorted by volume.





Minor outpatient surgeries are also concentrated in higher-priced systems.

Percent share of spending and volume of minor surgeries by hospital system, 2017





Outpatient Spending Growth Summary

- Commercial hospital outpatient spending growth is driven largely by increases in average payment per major surgery encounter
 - Hospital payments drive the price increase more than physician payments
 - Shifts toward higher-average-payment hospitals contributed to the increase
- Volume is concentrated in higher-priced systems; 20-25% of surgeries are performed at Partners hospitals, which are paid up to twice as much as other high-volume hospitals.
- Shifting care from inpatient to outpatient settings can save money
 - However, savings are limited because lower-priced systems are losing volume to higher-priced systems (which can be cost increasing.)
 - For example, despite significant shifting of hysterectomy procedures from inpatient to outpatient settings, average spending per procedure increased 9.5% from 2015 to 2017. The increase would have been 6.5% had volume not shifted to higher-priced systems.



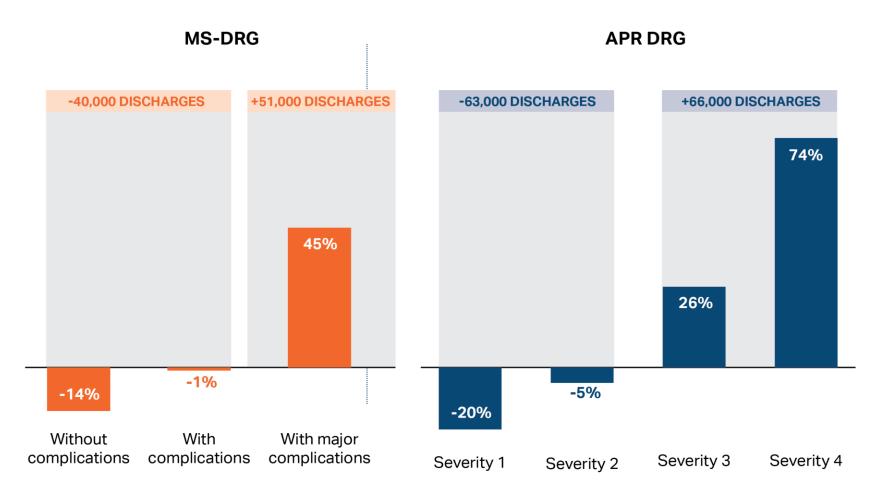
2019 HEALTH CARE COST TRENDS REPORT

APPENDIX



Low-acuity discharges are decreasing while high-acuity discharges are increasing.

Change in number of hospital admissions at each severity/complications level, 2013-2018





Top major surgeries by volume

	2017			Percent Change 2015 to 2017			
Procedure	N	Payment per surgery		N	Payment per surgery	Complexity (RVU)	
Excision of knee cartilage	3,065	\$	6,171	-14%	4%	1%	
Tonsillectomy and/or adenoidectomy	2,498	\$	6,456	8%	7%	1%	
Lumpectomy, quadrantectomy of breast	2,354	\$	9,212	-8%	12%	3%	
Inguinal and femoral hernia repair	2,182	\$	8,765	-3%	9%	-1%	
Decompression peripheral nerve	1,926	\$	4,818	-8%	6%	1%	
Lens and cataract procedures	1,922	\$	4,804	4%	8%	0%	
Other hernia repair	1,755	\$	8,745	4%	6%	6%	
Myringotomy	1,695	\$	4,964	11%	10%	0%	
Cholecystectomy and common duct exploration	1,683	\$	8,542	-4%	4%	0%	
Hysterectomy, abdominal and vaginal	1,353	\$	13,737	29%	8%	2%	
Plastic procedures on nose	1,211	\$	11,668	-2%	12%	3%	
Bunionectomy or repair of toe deformities	1,124	\$	7,748	-7%	7%	0%	



Notes: Categories of major surgeries shown in table are among the top 15 in overall spending, have at least 1,000 surgeries in 2017, and represent at least 1 percent of total major surgery spending. Several categories in the top 15 were removed due to non-specific collections of surgeries and heterogeneity within the category; these included "other intraocular procedures", "other OR procedures on joints," "other OR procedures on skin," and "other therapeutic procedures on musculoskeletal system." Changes from 2015 to 2017 are reported on a per-member-month basis.

Source: CHIA All-Payer Claims Database v7.0, 2015-2017; AHRQ surgery flags

Top minor surgeries by volume

	2017		Percent Change 2015 to 2017			
Procedure	N	Payment per surgery	N	Payment per surgery	Complexity (RVU)	
Colonoscopy and biopsy	31,111	\$ 2,873	8%	-5%	0%	
Upper gastrointestinal endoscopy, biopsy	15,976	\$ 2,907	3%	4%	1%	
Breast biopsy	6,251	\$ 2,466	7%	12%	2%	
Debridement of wound, infection or burn	4,391	\$ 710	12%	-13%	1%	
Excision of skin lesion	3,526	\$ 3,019	-7%	5%	9%	
Suture of skin and subcutaneous tissue	1,643	\$ 1,490	19%	-12%	-6%	
Abdominal paracentesis	1,225	\$ 1,942	34%	1%	0%	
Extracorporeal lithotripsy, urinary	1,046	\$ 8,971	15%	13%	0%	
Esophageal dilatation	1,021	\$ 3,386	19%	8%	-1%	
Dilatation and curettage (D&C)	1,000	\$ 4,898	4%	10%	0%	



Hospitals included in Outpatient Hospital Systems

Hospital System	Included Hospitals
Partners	 Brigham & Women's, Brigham & Women's Faulkner, Cooley Dickinson, Martha's Vineyard, MGH, Nantucket Cottage, Newton-Wellesley, and North Shore Medical Center
Care Group	 Beth-Israel Deaconess Hospital: Milton, Needham, Plymouth; Beth-Israel Deaconess Medical Center, Mount Auburn Hospital, and New England Baptist
Lahey	Lahey Hospital & Medical Center, Northeast, and Winchester
Steward	 Morton Hospital, Steward Carney, Steward Good Samaritan MC, Steward Holy Family, Steward Norwood, Steward Saint Anne's, Steward St. Elizabeth's, and Nashoba Valley MC
Wellforce	Hallmark Health, Tufts Medical Center, and Lowell General
UMass Memorial	Clinton, HealthAlliance, Marlborough, and UMass MC

