

Meeting of the Market Oversight and Transparency Committee

January 14, 2020



AGENDA

- Call to Order
- Approval of Minutes from October 2, 2019 Meeting
- 2019 Annual Cost Trends Report: Presentation of Findings
- Office of Patient Protection 2018 Annual Report
- Reducing Administrative Complexity: Update on Priority Topics for Examination
- Schedule of Next Meeting (May 6, 2020)



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VOTE: Approving Minutes

MOTION: That the Commission hereby approves the minutes of the Commission meeting held on **October 2, 2019** as presented.



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2019 HEALTH CARE COST TRENDS REPORT

SELECT FINDINGS



2019 Cost Trends Report: Today's Presentation Outline

Topics

Overview

Provider Organization Performance Variation

Hospital Spending and Utilization

Trends in:

- Spending
- Affordability

\$

Metrics including:

- Utilization measures
- Low value care



Trends in:

- Inpatient severity of illness
- Inpatient commercial volume
- Outpatient spending growth





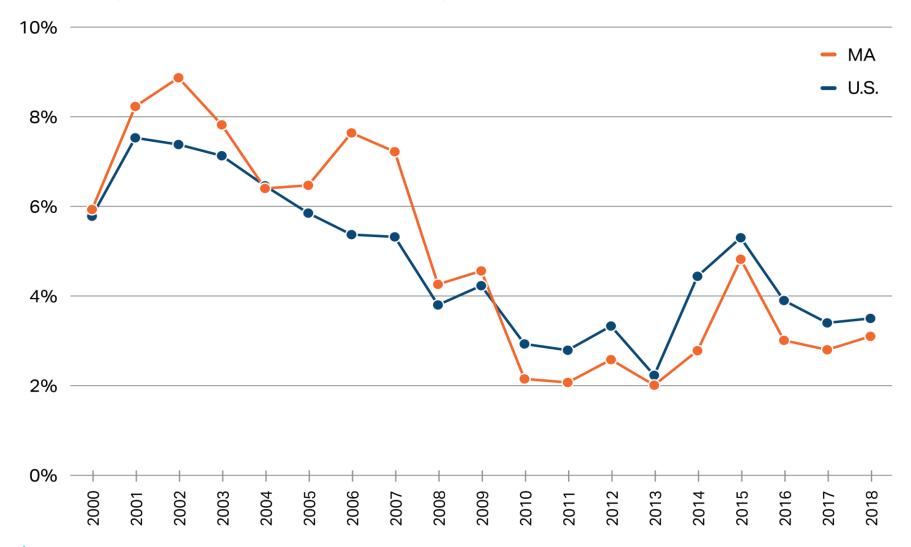
Select Findings from the 2019 Cost Trends Report

Topics Provider Organization Hospital Spending Performance Variation and Utilization **Overview** Trends in spending, premiums, and affordability



Since 2009, total healthcare spending growth in Massachusetts has been below the national rate.

Annual growth in per capita healthcare spending, Massachusetts and the U.S., 2000-2018





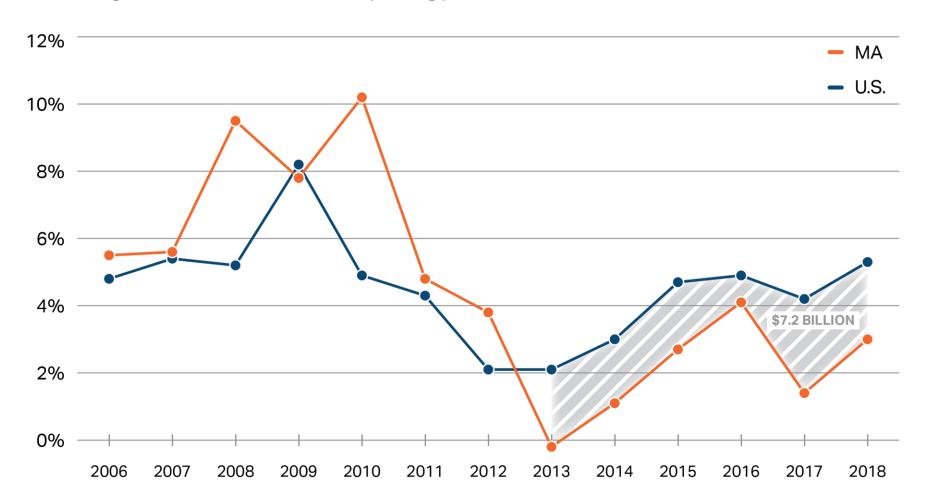
Notes: U.S. data includes MA. MA data point for 2018 is preliminary.

Sources: CMS National Healthcare Expenditure Accounts, Personal Health Care Expenditures Data (U.S. 2014-2018); CMS State Healthcare Expenditure Accounts (U.S. 2000-2014 and MA 2000-2014); CHIA Annual Report THCE Databooks (MA 2014-2018).

Commercial

Commercial spending growth in Massachusetts has been below the national rate every year since 2013.

Annual growth in commercial medical spending per enrollee, Massachusetts and the U.S., 2006-2018





From 2013 to 2018, commercial spending and premium growth in Massachusetts was below U.S. averages; however, the difference was less pronounced for employer market premiums.

Commercial spending growth per enrollee according to several metrics, 2013-2018

MA

24.7%

16.5%

18.3%

12.9%

Medical Spending (TME)

All Premiums (Individual and Employer)

Employer market premiums only

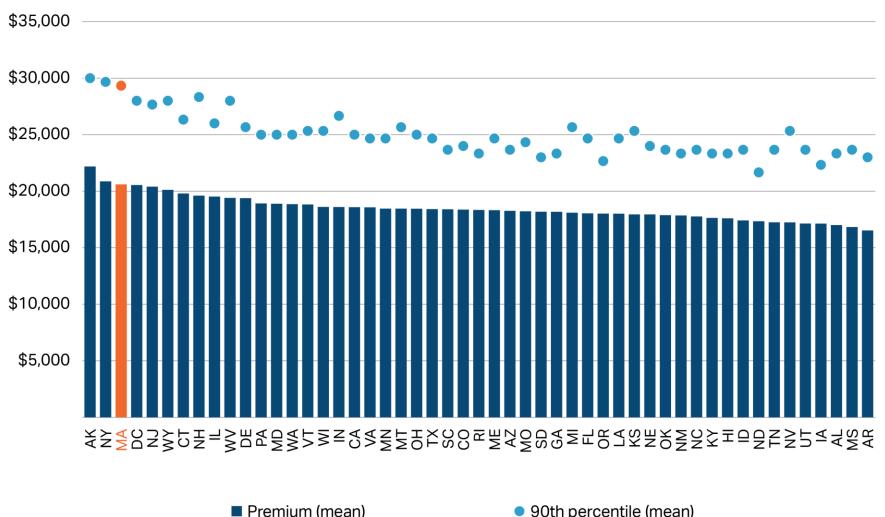
Medical spending + insurer admin costs – OOP spending



Commercial

Massachusetts has the 3rd highest average family premium in the U.S.; premiums exceed \$30,000 for one in 10 Massachusetts residents.

Average and 90th percentile of family premiums by state averaged across 2016-2018

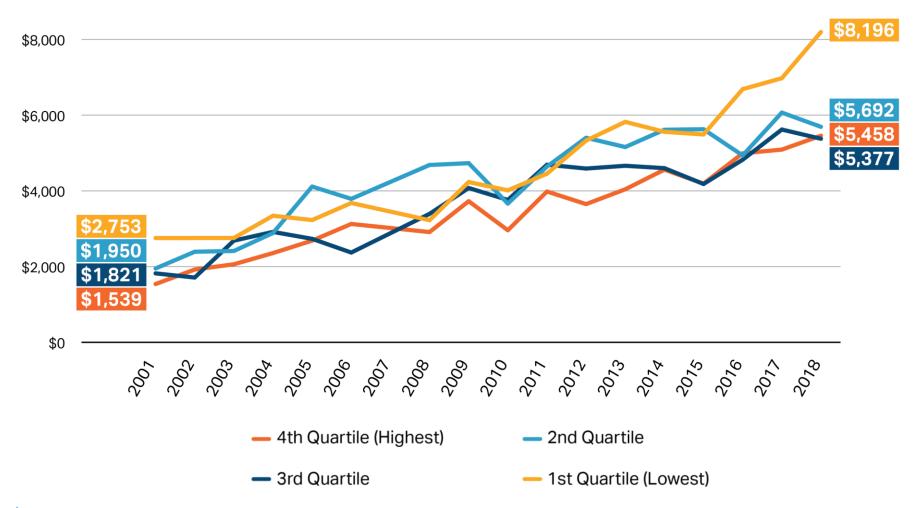




Commercial

The employee premium contribution for low-wage employees is significantly greater than higher-wage employees and is growing faster.

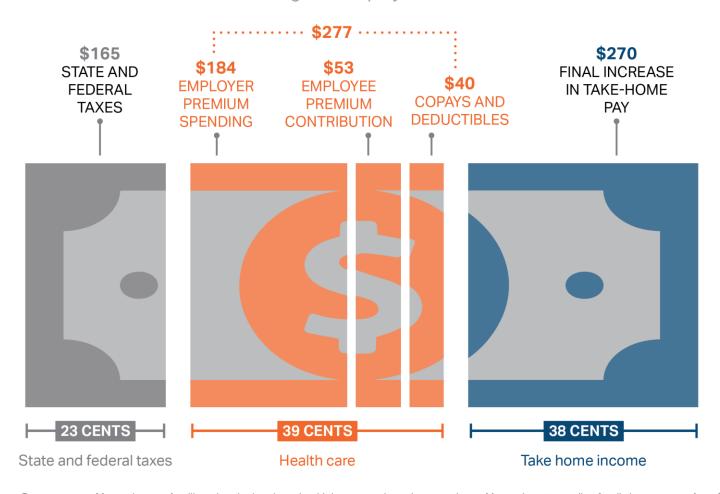
Required employee contribution for family coverage premium by firm wage quartile, 2001-2018





Nearly 40 cents of every additional dollar earned by Massachusetts families between 2016 and 2018 went to health care.

Allocation of the increase in monthly compensation between 2016 and 2018 for a median Massachusetts with health insurance through an employer





Notes: Data represent Massachusetts families who obtain private health insurance through an employer. Massachusetts median family income grew from \$95,207 to \$101,548 over the period while mean family employer-sponsored insurance premiums grew from \$18,955 to \$21,801. Compensation is defined as employer premium contributions plus income as recorded in the ACS and is considered earnings. All premium payments are assumed non-taxable. Tax figures include income, payroll, and state income tax.

Sources: HPC analysis of Agency for Healthcare Research and Quality (AHRQ) Medical Expenditure Panel Survey Insurance Component (premiums) American Community Survey (ACS) 1-year files (income), and Center for Health Information and Analysis 2019 Annual Report (cost-sharing).

Select Findings from the 2019 Cost Trends Report

Topics Hospital Spending Provider Overview and Utilization **Organization Performance Variation Utilization measures** Low value care



2019 Cost Trends Report: Chartpacks



Provider Organization Performance Variation





Hospital Utilization



Post-Acute Care



Alternative Payment Methods



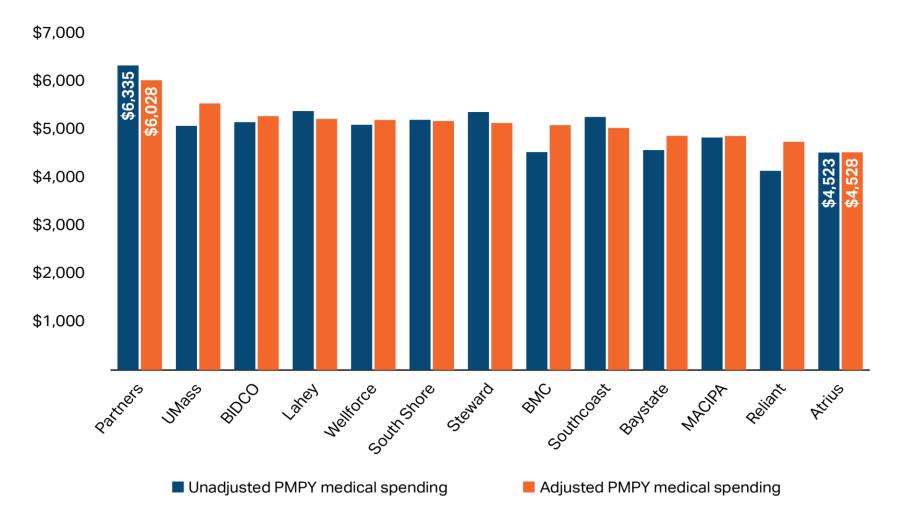
Background: Provider Organization Performance Variation

- The HPC has explored provider performance variation among commercially-insured patients with PCPs in one of the 13 largest provider organizations
- This analysis includes roughly 900,000 Massachusetts residents in 2017
- Measures exclude non-claims spending, and are adjusted for member:
 - ✓ Age
 - ✓ Sex
 - ✓ Health status (risk score)
 - ✓ Insurer and product type (i.e., HMO, PPO)
 - ✓ Sociodemographic variables in member's community (i.e., income, employment status, housing status, family structure)



Annual risk-adjusted medical spending was \$1,500 (33%) higher for patients attributed to Partners PCPs than for patients with Atrius PCPs.

Annual medical spending per attributed member by provider organization, 2017

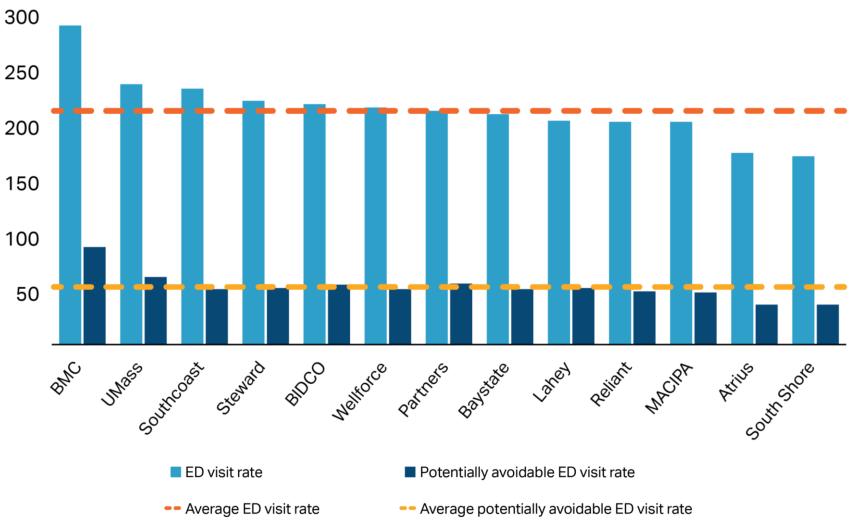




Notes: PMPY = per member per year. Prescription drug spending and non-claims-based spending excluded. Spending results are for commercial attributed adults (N=865,340). Adjusted results are adjusted for differences in age, sex, health status, and community-level variables related to education and socioeconomic status. See technical appendix for more details.

Potentially avoidable ED visits varied two-fold by provider group.

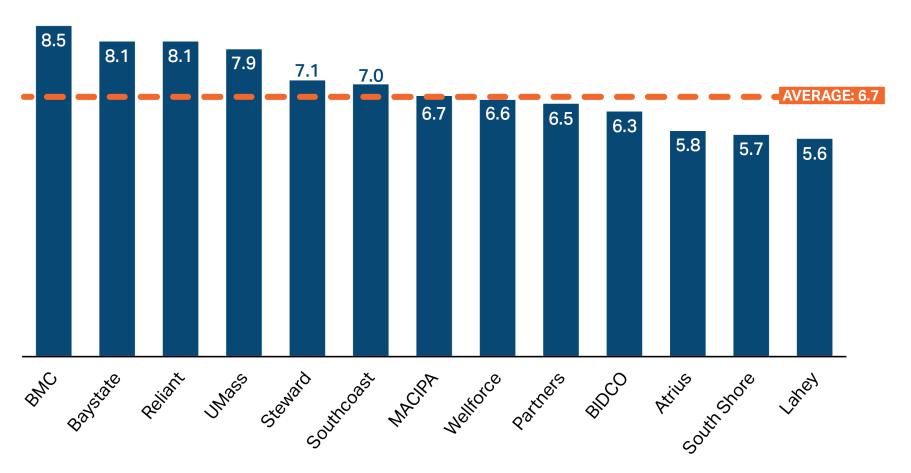
Adjusted visits per 1,000 attributed commercial patients, 2017





Mental-health-related ED visits varied 50% across provider groups.

Adjusted visits per 1,000 attributed commercial patients, 2017



■ Mental health-related ED visit rate per 1,000



Notes: Mental health-related ED visits are identified using Clinical Classifications Software (CCS). Results reflect commercial attributed adults, at least 18 years of age (N=865,340). Results are adjusted for differences in age, sex, health status, and community-level variables related to education and socioeconomic status. See technical appendix for details.

The HPC analyzed 7 low value services among 900,000 attributed patients in 2017.

Low value services studied

Screening

T3 (Thyroid) tests

Cardiac stress tests

Vitamin D screening

Pre-operative testing

Baseline labs for low-risk surgery

Chest radiograph for non-cardiothoracic low risk surgery

Procedures

Spinal injections for lower back pain

Stent for patients with an established diagnosis of ischemic heart disease



Total spending on evaluated low value services



101,516

Total # of patients with at least 1 LVC service

163,532 (1)

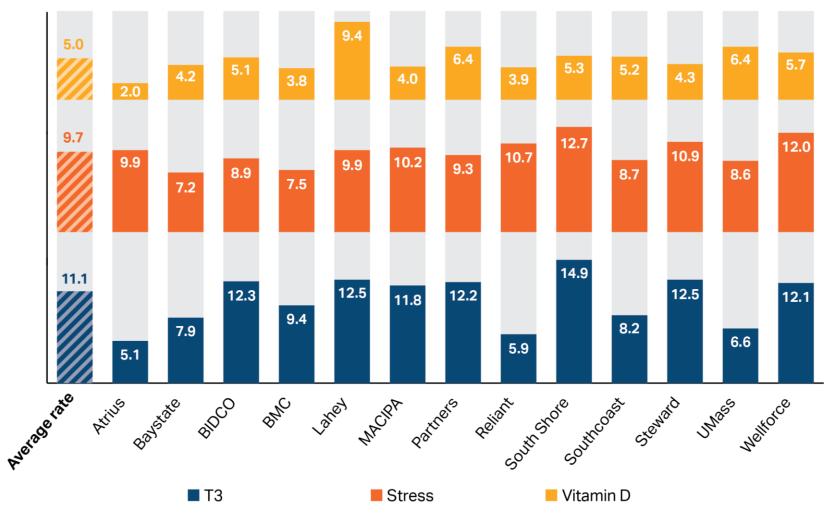


Total # of LVC services identified



The rate of low value screenings varies by provider groups, with an overall large number of patients receiving unnecessary care.

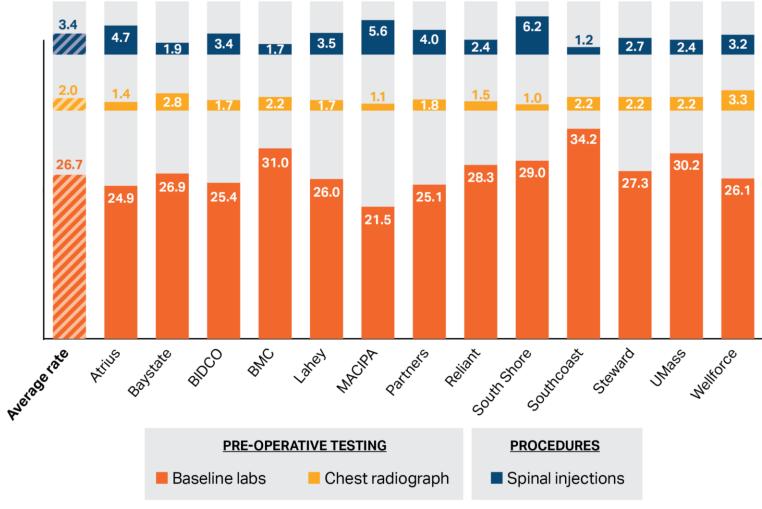
Low value screenings per 100 eligible commercial patients, 2017



Notes: T3 = Total or free T3 level measurement in a patient with a hypothyroidism diagnosis during the year; Stress = Stress testing for patients with an established diagnosis of ischemic heart disease or angina at least 6 month before the stress test, and thus not done for screening purposes; Vitamin D = Population based screening for 25-OH-Vitamin D deficiency. Based on a patient's medical history and inclusion criteria for each low value measure, a member could be counted in multiple measures. See technical appendix for details.

On average, more than one in four patients received unnecessary preoperative tests.

Low value tests and procedures per 100 eligible commercial patients, 2017





Notes: Baseline labs = Baseline labs in patients without significant systemic disease undergoing low-risk surgery; Chest radiograph = Chest radiographs occurring less than 30 days before a low or intermediate risk non-cardiothoracic surgical procedure (not associated with inpatient or emergency care). Based on a patient's medical history and inclusion criteria for each low value measure, a member could be counted in multiple measures. Results for the low value stent procedure are not presented by provider organization due to small numbers at some organizations. See technical appendix for details.

Source: HPC analysis of Massachusetts All-Payer Claims Database, 2017

Total per-member spending on 7 low value care measures varied more than two-fold across provider groups.

Low value tests and procedures per 100 eligible commercial patients, 2017



Spending for low value services per 100 attributed patients



Select Findings from the 2019 Cost Trends Report

Topics

Overview

Provider Organization
Performance
Variation

Hospital Spending and Utilization



- Trends in inpatient severity of illness
- Trends in inpatient commercial volume
- Outpatient spending growth



Select Findings from the 2019 Cost Trends Report

Topics Provider Organization Overview Performance Hospital Spending Variation and Utilization **Trends in inpatient** severity of illness **Trends in inpatient** commercial volume

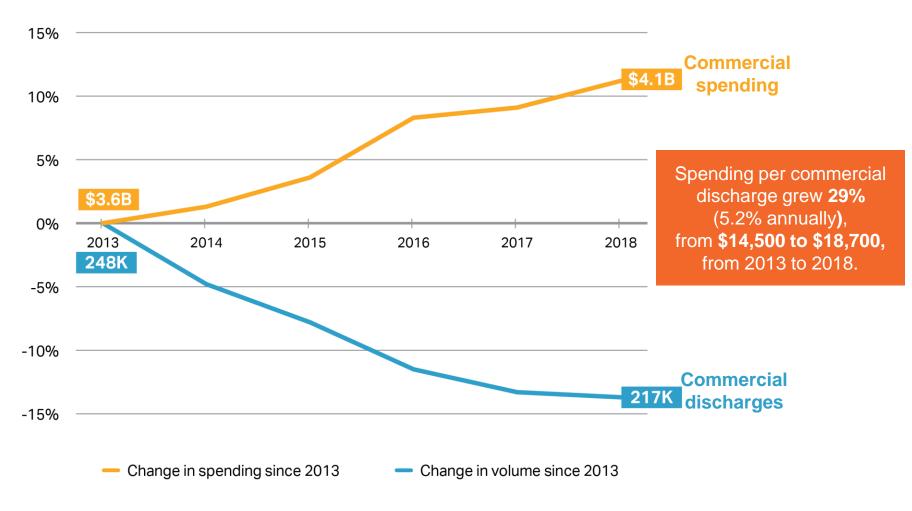


Outpatient spending growth

Commercial

Commercial inpatient spending grew 11% even as volume fell 14% between 2013 and 2018.

Cumulative change in commercial inpatient hospital volume and spending per-enrollee (percentages) and absolute, 2013-2018





Why have commercial insurer payments per inpatient stay grown 5.2% per year?

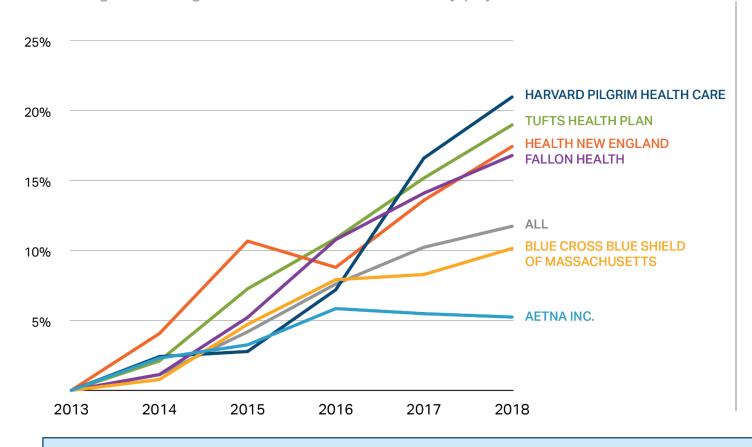
- Prices for a given stay increased 2-3% per year
- Severity or acuity of stays increased 2-3% per year
 - Payments per stay are proportional to acuity

What is causing the acuity increase?



Statewide commercial member risk scores rose 11.7% from 2013-2018.

Change in average risk score for all members, by payer, 2013-2018



- The aging of the population explains 0.5% of the 11.7% increase
- No increase in underlying burden of chronic disease

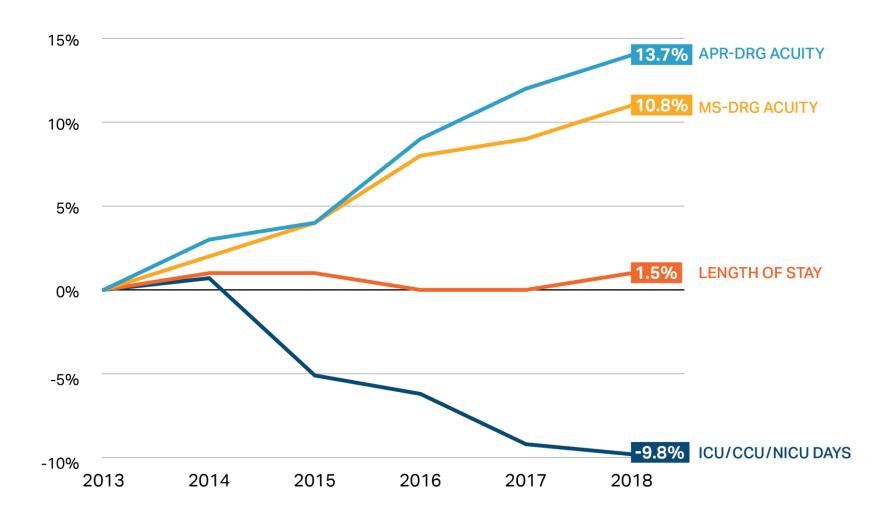
This amount of increased risk is equivalent to **430,000** more privately-insured Massachusetts residents with complex diabetes or **920,000** more residents with cerebral palsy.



All Payer

Overall, inpatient acuity grew more than 10% between 2013 and 2018 while other indicators of clinical severity did not increase.

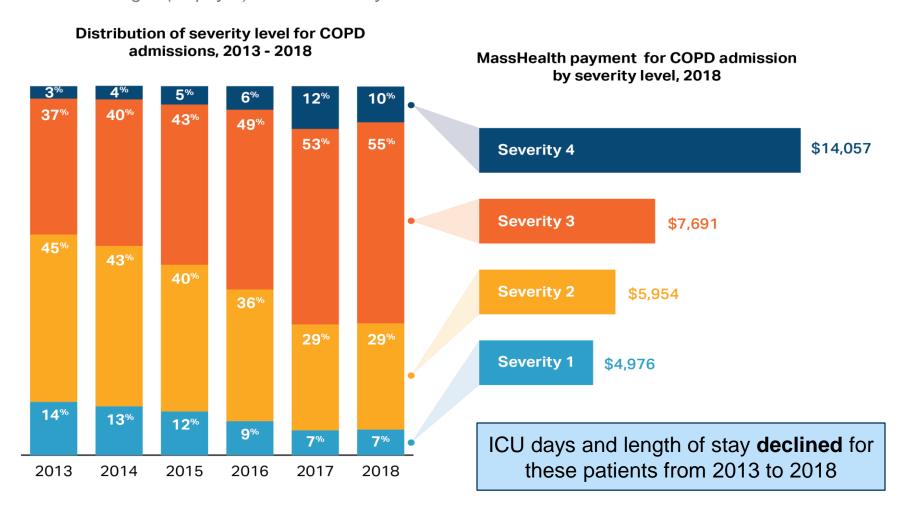
Percent increase in acuity, length of stay and intensive care days, 2013-2018





As illustrated by COPD patients, the acuity change is driven mostly by more patients coded as high-severity for a given diagnosis.

MassHealth hospital payment for a patient with COPD for each severity level and percent of COPD discharges (all payer) at each severity level

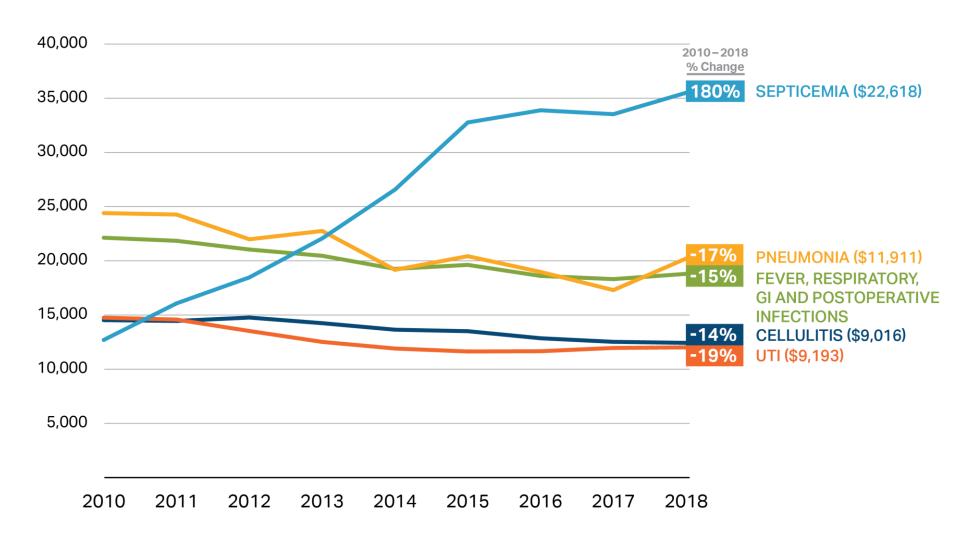




All Payer

Some acuity change is also driven by more patients coded as a having higher-acuity (and higher-paying) diagnoses, such as septicemia.

Number of inpatient discharges with each of the indicated DRGs, 2010-2018





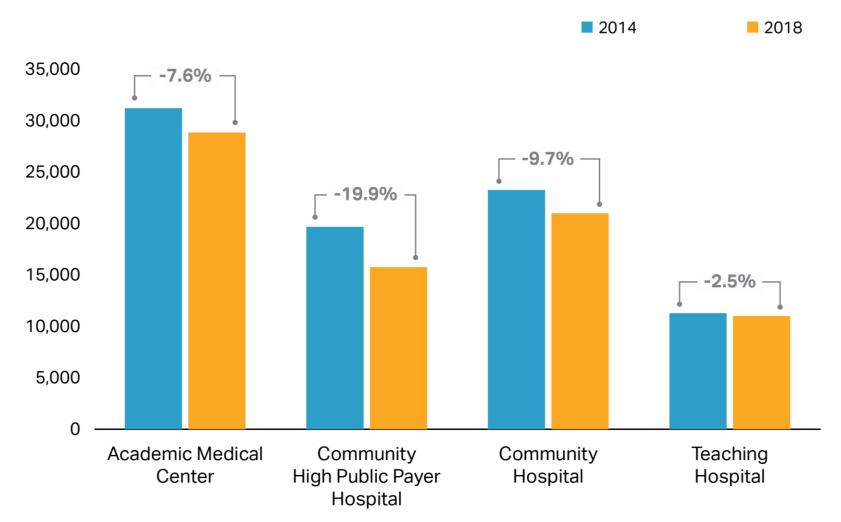
Decline in Commercial Inpatient Volume

- Commercial inpatient volume declined 9.3% from 2014 to 2018.
 - > ~ 45% of the decline is due to declining birth rates
 - ~ 45% is due to a drop in scheduled admissions (versus patients admitted from the ED)
 - Some scheduled admissions appear to be shifting from inpatient to hospital outpatient settings



Maternity admissions have declined faster at community hospitals as compared to AMCs and teaching hospitals.

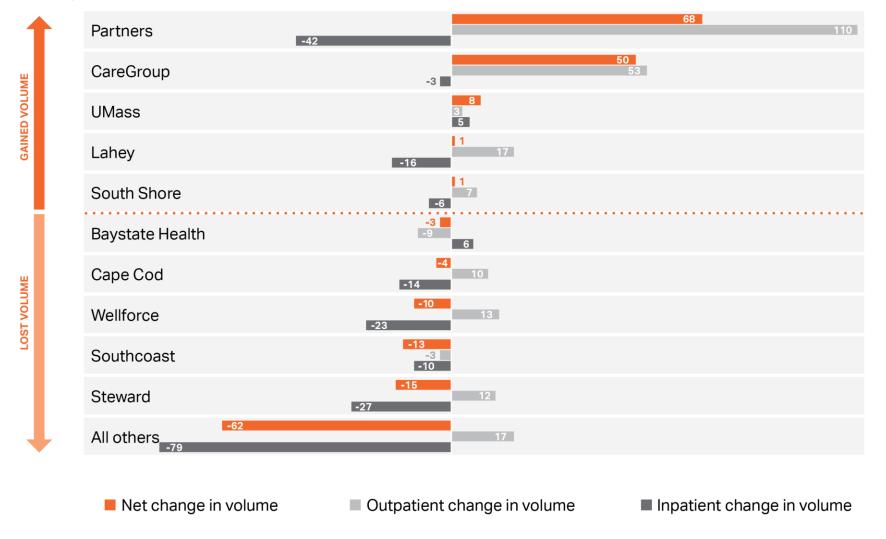
Change in volume of commercial maternity admissions by hospital cohort, 2014-2018





As care shifts from inpatient to outpatient settings, some systems gain volume at the expense of other systems, as shown for hysterectomies.

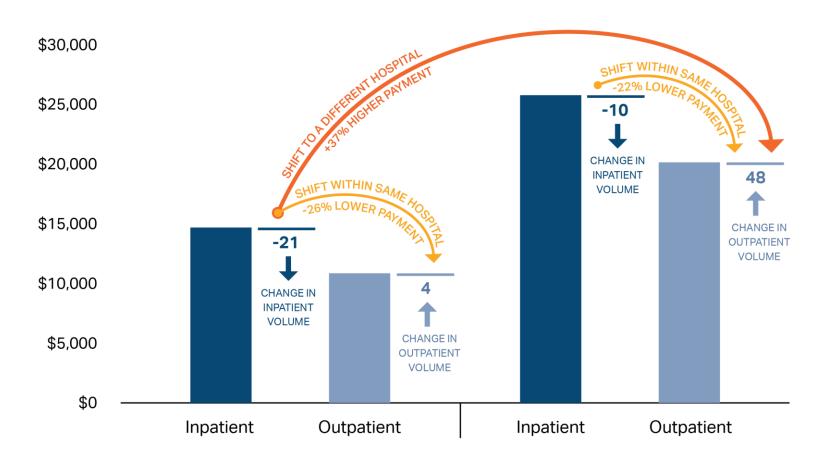
Change in the number of inpatient and outpatient hysterectomy procedures by hospital system, 2015-2017





Volume shifts from inpatient to outpatient settings across systems may be *cost-increasing*, as shown for hysterectomies, due to variation in hospital payment rates.

Payments per hysterectomy episode at two hospitals and net change in volume, 2015-2017



Good Samaritan

Brigham & Women's



Select Findings from the 2019 Cost Trends Report

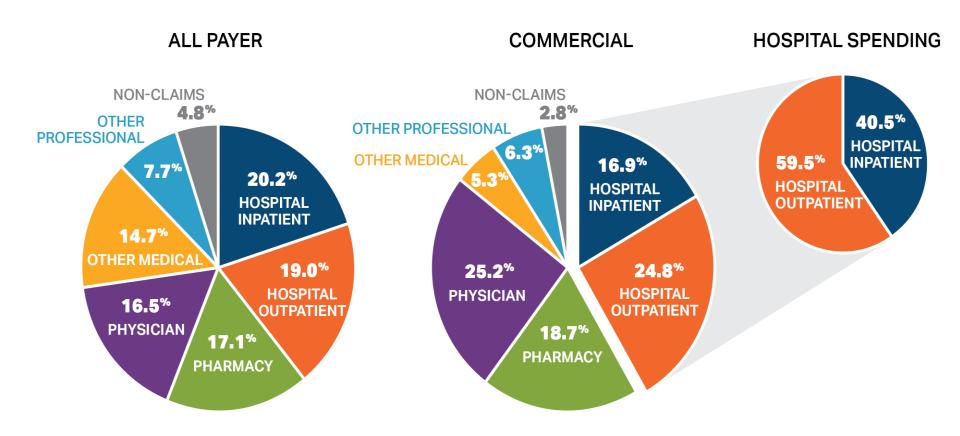
Topics Provider Organization Overview Performance Hospital Spending Variation and Utilization Trends in inpatient severity of illness Trends in inpatient commercial volume **Outpatient spending**

growth



Hospital outpatient spending now accounts for 60% of all commercial hospital spending and 25% of total spending.

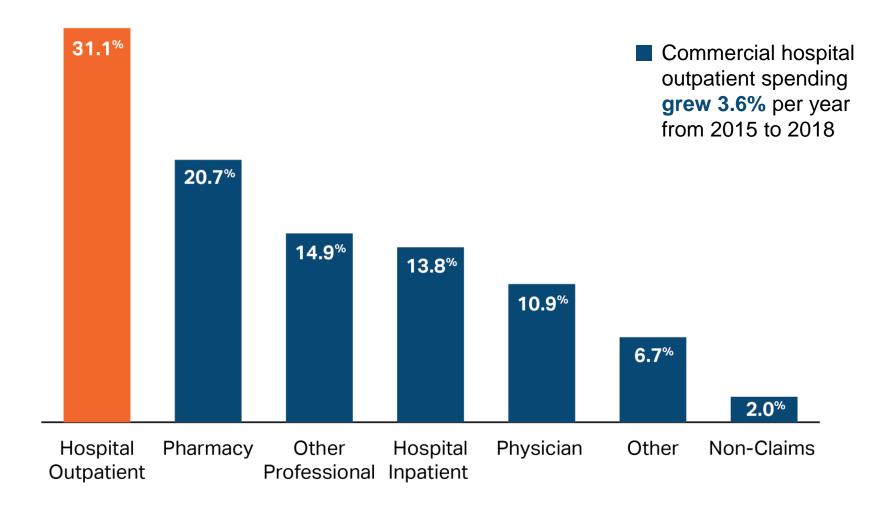
Percent of health care spending by category for commercially insured and all payers, 2018





Hospital outpatient spending accounted for the largest share (31%) of commercial TME growth from 2015 to 2018.

Contribution to commercial full-claim TME spending growth from 2015-2018 (Rx spending is gross)





Surgeries account for a large share of commercial hospital outpatient spending and growth.

Per member per year outpatient spending by HCCI category, 2015-2017 2015 10.7% -\$500 2017 \$400 \$300 12.4% 43.8% 12.3% \$200 10.5% \$100 \$0 **OP** surgery Radiology Administered Emergency Lab/pathology Observation Other drug room 1.9% 34.1%



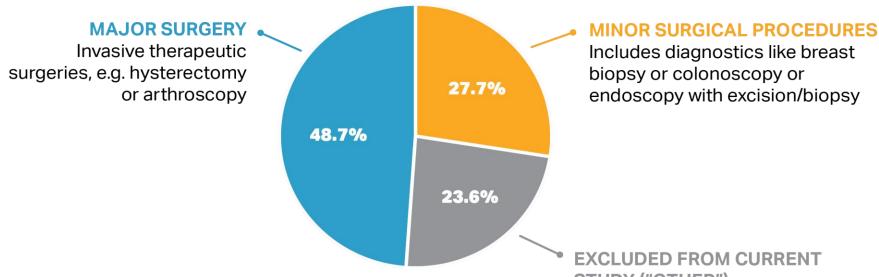
Notes: CHIA's definition of hospital outpatient spending refers to the facility claims reported by hospitals. HCCl categorizes claims by hospital department where a given service belongs which may not be the primary reason for the visit (eg, imaging that happens as part of ED visit).

Source: HPC analysis of CHIA APCD 7.0, 2015-2017. Out of state and non-acute hospitals excluded.

HOSPITAL OUTPATIENT SPENDING IN 2017

Three sub-categories of outpatient surgery: major, minor, and other.

Distribution of hospital outpatient surgery spending by type of surgical encounter, 2017



- Of all surgery encounters, hospital spending is 71%; professional spending is 29%
- Professional fees mostly include surgical and anesthesiology services

STUDY ("OTHER")

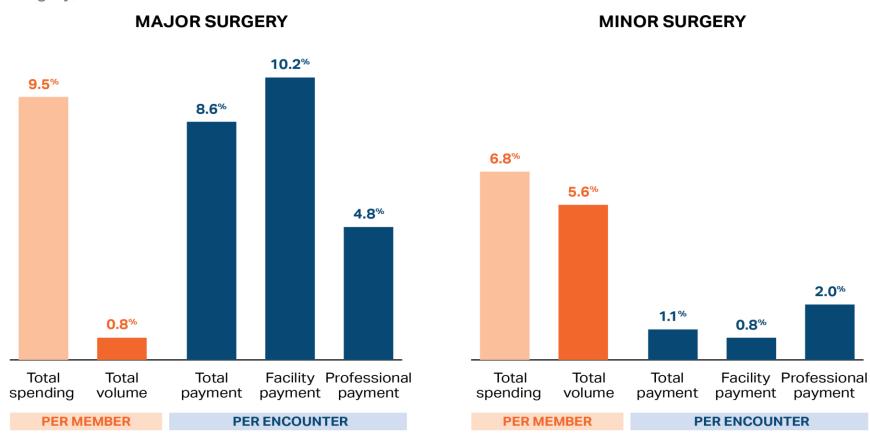
Procedures not classified as surgery, such as ear wax removal or IUD placement



Notes: HCCI software captures some hospital outpatient as surgical that is not categorized by the AHRQ surgery grouper as being a 'surgery'. These are excluded

Spending grew for both major (9.5%) and minor (6.8%) outpatient surgeries from 2015 to 2017, but drivers of spending growth differed.

Percent growth by commercial spending, volume, and average price for major and minor OP surgery, 2015-2017

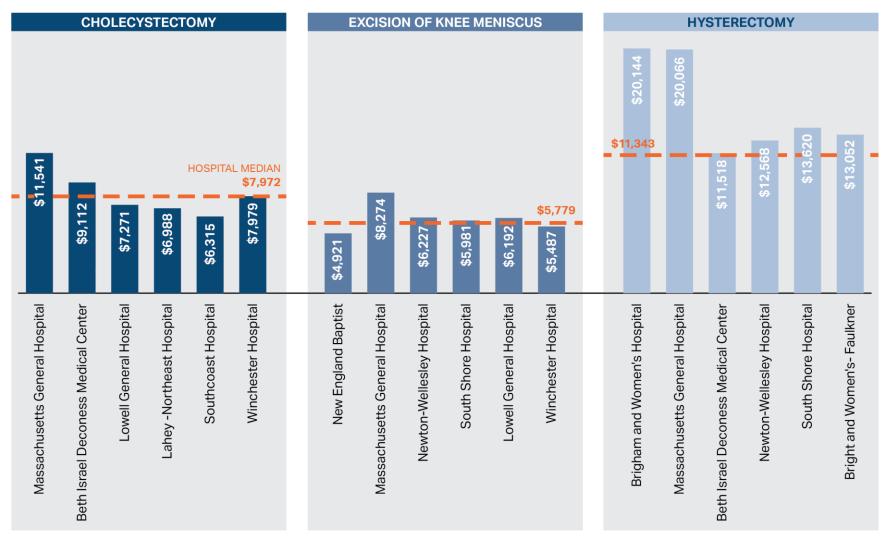


The average payment for a major surgery in 2017 was \$8,955, \$710 higher than in 2015.



Average payments for selected major outpatient surgeries at Mass General Hospital were almost double other high-volume hospitals.

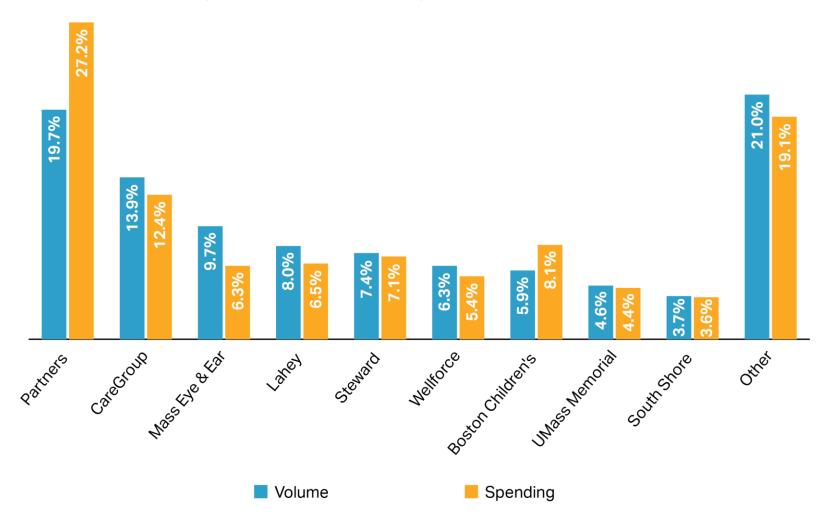
Average commercial payment per encounter for major surgeries by hospital, 2017. Hospitals sorted by volume





Partners Healthcare accounted for 20% of major outpatient surgeries in 2017 and 27% of major surgery spending.

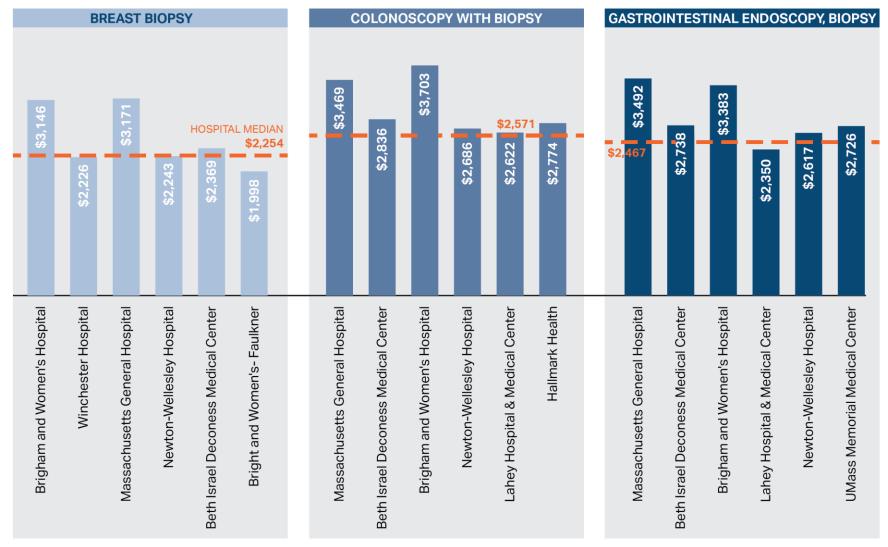
Percent share of spending and volume in major surgeries by hospital system, 2017





Average payments for minor outpatient surgeries were far higher at Brigham and Women's and Mass General hospitals.

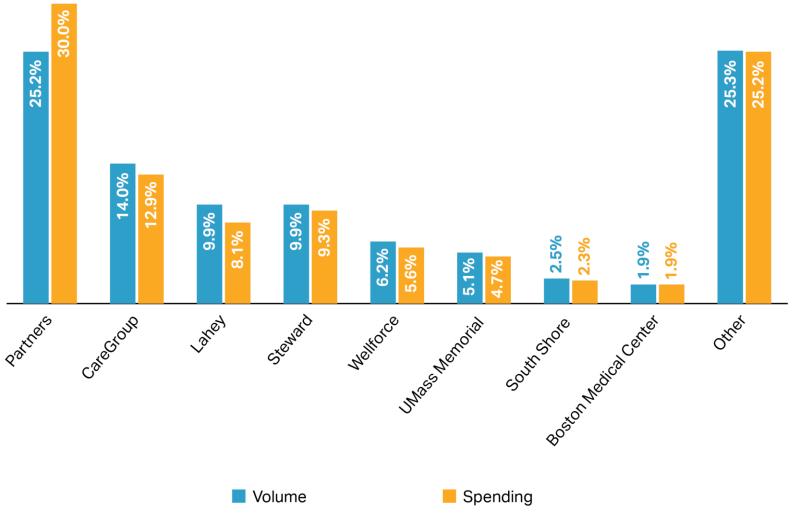
Average commercial payment for minor surgery encounters by hospital, 2017. Hospitals sorted by volume.





Minor outpatient surgeries are also concentrated in higher-priced systems.

Percent share of spending and volume of minor surgeries by hospital system, 2017





Outpatient Spending Growth Summary

- Commercial hospital outpatient spending growth is driven largely by increases in average payment per major surgery encounter
 - Hospital payments drive the price increase more than physician payments
 - Shifts toward higher-average-payment hospitals contributed to the increase
- Volume is concentrated in higher-priced systems; 20-25% of surgeries are performed at Partners hospitals, which are paid up to twice as much as other high-volume hospitals.
- Shifting care from inpatient to outpatient settings can save money
 - However, savings are limited because lower-priced systems are losing volume to higher-priced systems (which can be cost increasing.)
 - For example, despite significant shifting of hysterectomy procedures from inpatient to outpatient settings, average spending per procedure increased 9.5% from 2015 to 2017. The increase would have been 6.5% had volume not shifted to higher-priced systems.



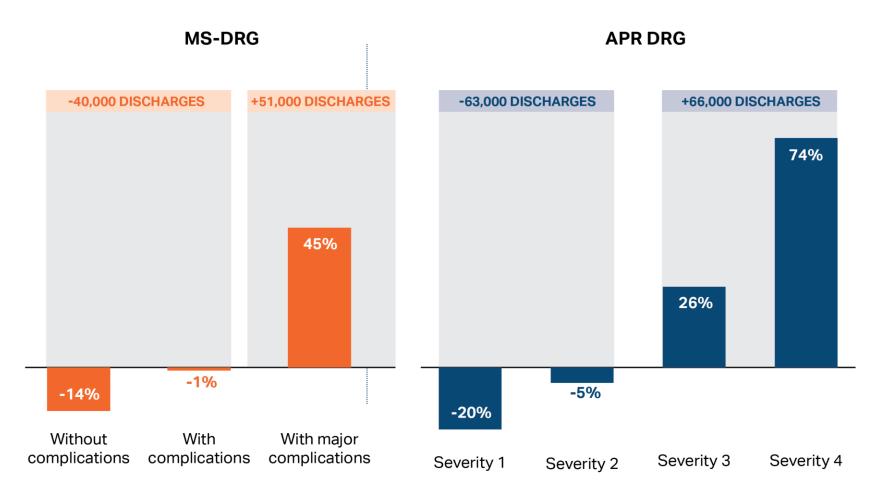
2019 HEALTH CARE COST TRENDS REPORT

APPENDIX



Low-acuity discharges are decreasing while high-acuity discharges are increasing.

Change in number of hospital admissions at each severity/complications level, 2013-2018





Top Major Surgeries by Volume

	2017			Percent Change 2015 to 2017			
Procedure	N	Payment per surgery		N	Payment per surgery	Complexity (RVU)	
Excision of knee cartilage	3,065	\$	6,171	-14%	4%	1%	
Tonsillectomy and/or adenoidectomy	2,498	\$	6,456	8%	7%	1%	
Lumpectomy, quadrantectomy of breast	2,354	\$	9,212	-8%	12%	3%	
Inguinal and femoral hernia repair	2,182	\$	8,765	-3%	9%	-1%	
Decompression peripheral nerve	1,926	\$	4,818	-8%	6%	1%	
Lens and cataract procedures	1,922	\$	4,804	4%	8%	0%	
Other hernia repair	1,755	\$	8,745	4%	6%	6%	
Myringotomy	1,695	\$	4,964	11%	10%	0%	
Cholecystectomy and common duct exploration	1,683	\$	8,542	-4%	4%	0%	
Hysterectomy, abdominal and vaginal	1,353	\$	13,737	29%	8%	2%	
Plastic procedures on nose	1,211	\$	11,668	-2%	12%	3%	
Bunionectomy or repair of toe deformities	1,124	\$	7,748	-7%	7%	0%	



Notes: Categories of major surgeries shown in table are among the top 15 in overall spending, have at least 1,000 surgeries in 2017, and represent at least 1 percent of total major surgery spending. Several categories in the top 15 were removed due to non-specific collections of surgeries and heterogeneity within the category; these included "other intraocular procedures", "other OR procedures on joints," "other OR procedures on skin," and "other therapeutic procedures on musculoskeletal system." Changes from 2015 to 2017 are reported on a per-member-month basis.

Top Minor Surgeries by Volume

	2017		Percent Change 2015 to 2017			
Procedure	N	Payment per surgery	N	Payment per surgery	Complexity (RVU)	
Colonoscopy and biopsy	31,111	\$ 2,873	8%	-5%	0%	
Upper gastrointestinal endoscopy, biopsy	15,976	\$ 2,907	3%	4%	1%	
Breast biopsy	6,251	\$ 2,466	7%	12%	2%	
Debridement of wound, infection or burn	4,391	\$ 710	12%	-13%	1%	
Excision of skin lesion	3,526	\$ 3,019	-7%	5%	9%	
Suture of skin and subcutaneous tissue	1,643	\$ 1,490	19%	-12%	-6%	
Abdominal paracentesis	1,225	\$ 1,942	34%	1%	0%	
Extracorporeal lithotripsy, urinary	1,046	\$ 8,971	15%	13%	0%	
Esophageal dilatation	1,021	\$ 3,386	19%	8%	-1%	
Dilatation and curettage (D&C)	1,000	\$ 4,898	4%	10%	0%	



Hospitals Included in Outpatient Hospital Systems

Hospital System	Included Hospitals
Partners	 Brigham & Women's, Brigham & Women's Faulkner, Cooley Dickinson, Martha's Vineyard, MGH, Nantucket Cottage, Newton-Wellesley, and North Shore Medical Center
Care Group	 Beth-Israel Deaconess Hospital: Milton, Needham, Plymouth; Beth-Israel Deaconess Medical Center, Mount Auburn Hospital, and New England Baptist
Lahey	Lahey Hospital & Medical Center, Northeast, and Winchester
Steward	 Morton Hospital, Steward Carney, Steward Good Samaritan MC, Steward Holy Family, Steward Norwood, Steward Saint Anne's, Steward St. Elizabeth's, and Nashoba Valley MC
Wellforce	Hallmark Health, Tufts Medical Center, and Lowell General
UMass Memorial	Clinton, HealthAlliance, Marlborough, and UMass MC





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Office of Patient Protection (OPP) Responsibilities

Open Enrollment Waivers

 Administering waivers to allow purchase of non-group health insurance outside of open enrollment

Health Insurance Appeals

- Regulating internal appeals and external review for fully-insured health plans
- Administering external review for members of fully-insured health plans
- Receiving and analyzing annual reports from health plans regarding claims, claim denials, appeals, disenrollment of providers, and other mandated information

Accountable Care/Risk-bearing Provider Organization Appeals

- Regulating internal appeals and external review for Accountable Care Organizations (ACO) and Risk-bearing Provider Organizations (RBPO)
- Administering external review for commercially-insured patients of ACOs/RBPOs
- Receiving and analyzing annual reports from RBPOs and ACOs

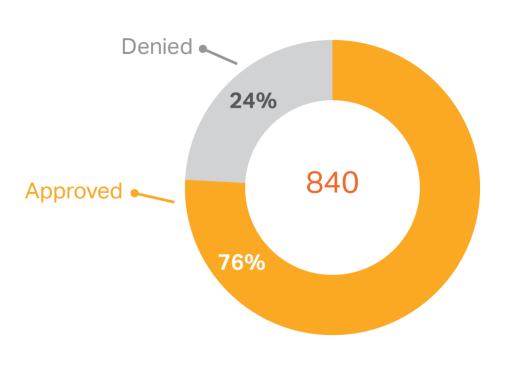
Consumer Assistance and Information

• Serving as a resource for consumers through our hotline, website, and outreach



Outcomes of 2018 Open Enrollment Waiver Applications

Waivers



Year	Total Waiver Applications
2011	276
2012	576
2013	416
2014	316
2015	562
2016	355
2017	389
2018	840

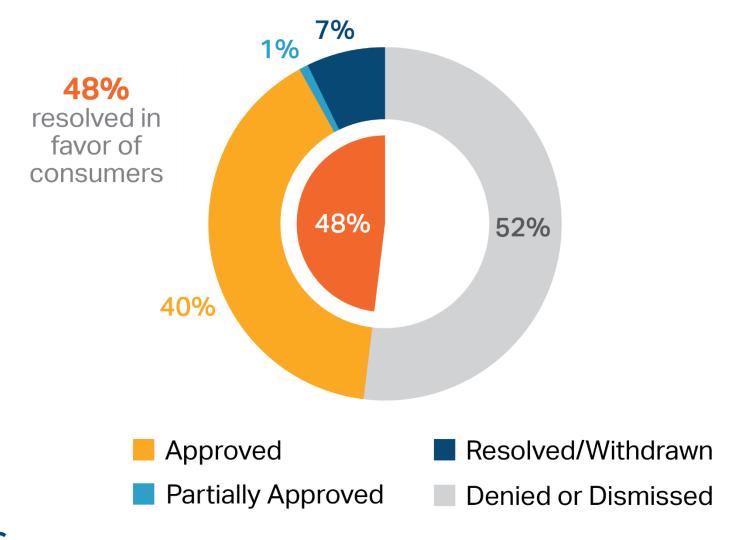
OPP was given the statutory authority to issue enrollment waivers beginning in 2011.



During 2018, insurance companies received 13,416 member appeals.

Health Insurance Internal Appeals

Percentage of all internal appeals by disposition, 2018

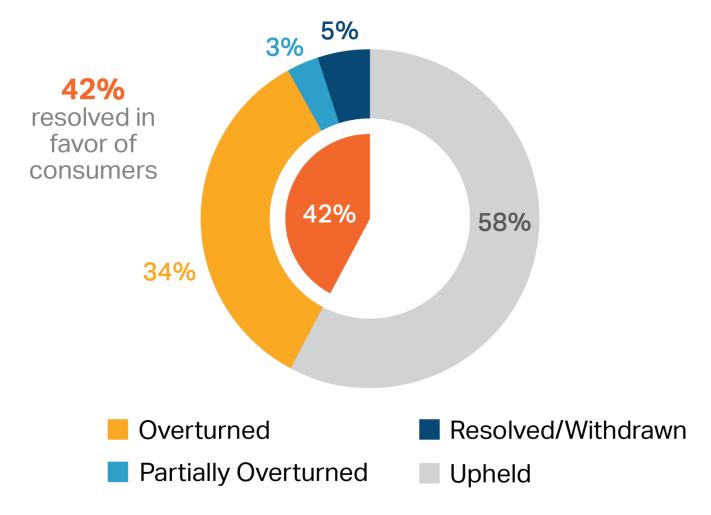




OPP received 231 eligible requests for external review during 2018.

Health Insurance External Review

Percentage of external review cases by disposition, 2018

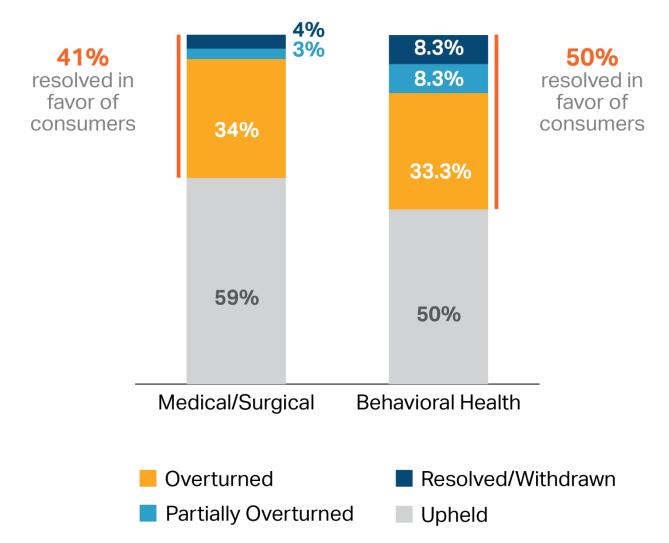




195 eligible requests were for medical/surgical treatment and 36 eligible requests were for behavioral health treatment.

Health Insurance External Review

Percentage of eligible external review cases by disposition, by type of case (Medical/Surgical Care vs. Behavioral Health Care), 2018

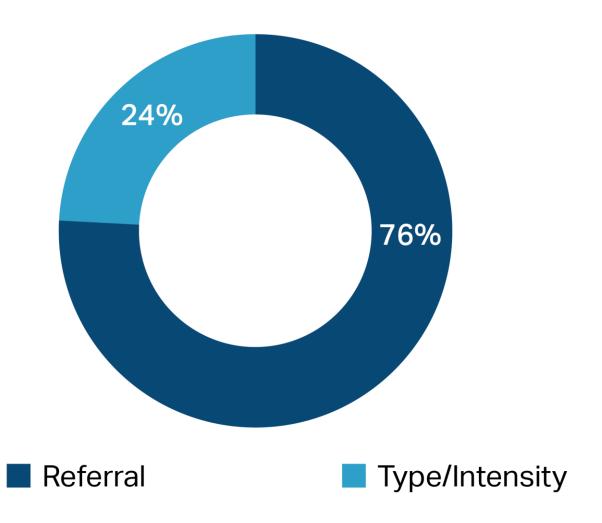




During 2018, RBPOs/ACOs processed 55 internal appeals.

RBPO/ACO Internal Appeals

Percentage of RBPO/ACO internal appeals, by category, 2018





Consumer Assistance and Information



In 2018, OPP responded to over 1,800 inquiries

"I cannot say enough about how much my son and I appreciate all that you have done to help us out at this difficult time. We fully recognize and appreciate the role you play for patients like my son who need advocacy and support with major insurers. It shouldn't have to be this way – but knowing you are out there to help makes a huge difference. Thank you from the bottom of our hearts."



OPP Operational Updates



Online Consumer Forms

In 2020, OPP will transition to a new internal database to track cases and will publish web forms so consumers may submit inquiries and requests online as well as through mail and fax



External Review Agency Procurement

OPP initiated a competitive procurement and contracted with four agencies to perform clinical reviews of health insurance and RBPO/ACO external reviews

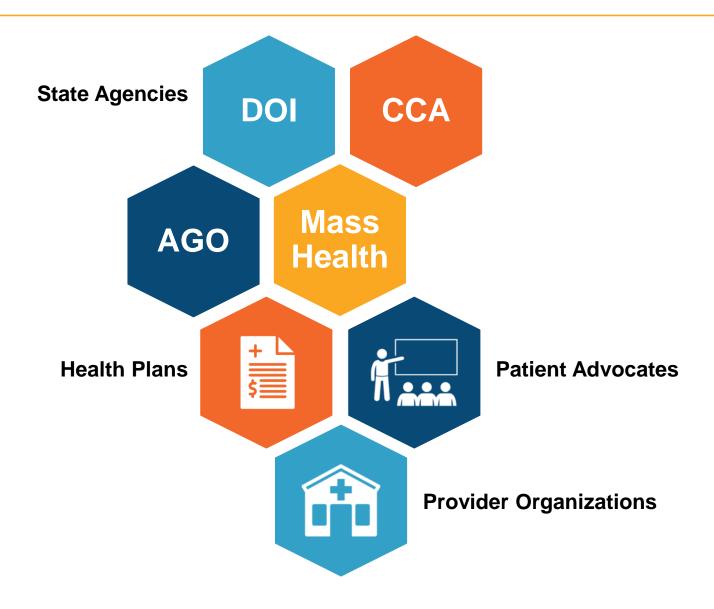


Increased staff support

OPP hired an additional team member to assist with the increase in volume of open enrollment waivers and the database transition



OPP's Ongoing Collaboration





Contact OPP



Office of Patient Protection

mass.gov/HPC/OPP

OPP Hotline: (800) 436-7757

Fax: (617) 624-5046

HPC-OPP@mass.gov

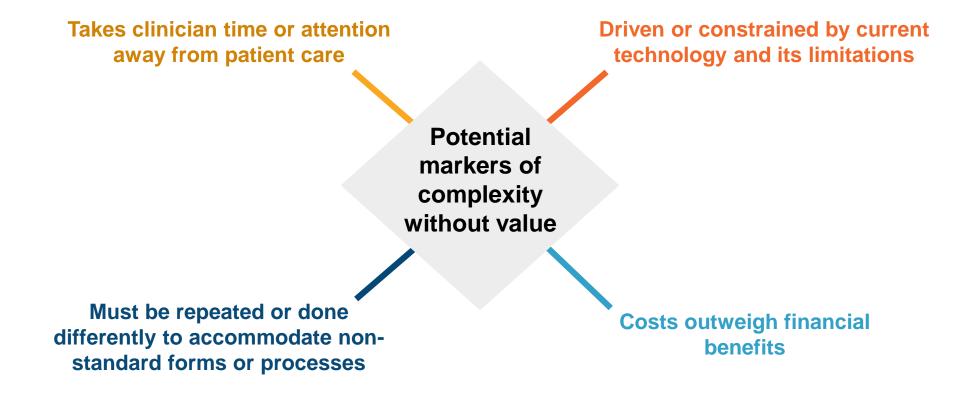




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Defining Administrative Complexity Without Value





Absent policies to apply savings to premiums, reducing administrative complexity may not lead to cost savings for consumers or the system



Defining Administrative Complexity Without Value

Physician and nurses are estimated to spend 14 hours per physician per week completing Prior Authorization requests

Electronic prior authorization holds promise, but few payers and providers currently have the technical capacity to transition to this method

Prior Authorization

Payers have different processes and, for some services, forms that providers must use to submit their requests

Payers, providers, and patients all shoulder the costs to run prior authorization programs, but do not all receive the benefits



Reducing prior authorization complexity would likely reduce waiting time and confusion for patients and burden for providers, but additional policies may be required to generate savings to the system



Prior Authorization: Exploring Alternatives

Working Assumptions:

- I. Prior authorization may help reduce inappropriate utilization and costs
- II. The lack of standardization across payers and outdated process requirements result in wasteful, inefficient spending

Open Questions:

- I. Can we confirm our assumptions with data?
- II. Can we identify alternative approaches that will more efficiently target inappropriate utilization and costs?

Areas for Exploration:

State and National Approaches

Market Innovations

Medicare

Canada

International

Approaches

Gold Carding / Delegating to ACOs

MassHealth

Germany

Electronic Prior Authorization

Veterans Affairs

Switzerland

Practice pattern analysis

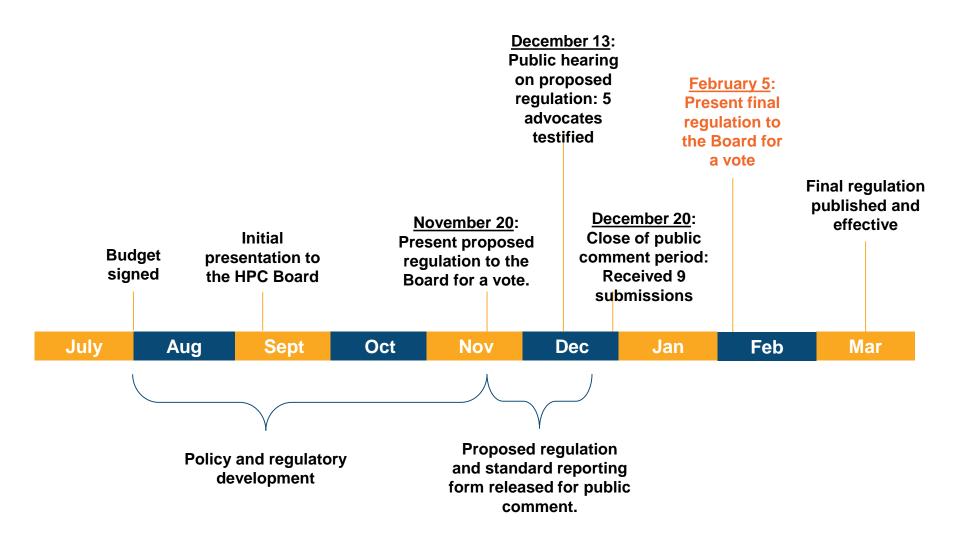




AGENDA

- Call to Order
- Approval of Minutes from October 2, 2019 Meeting
- 2019 Annual Cost Trends Report: Presentation of Findings
- Office of Patient Protection 2018 Annual Report
- Reducing Administrative Complexity: Update on Priority Topics for Examination
- Schedule of Next Meeting (May 6, 2020)

Drug Pricing Review: Regulatory Development Timeline





Upcoming 2020 Meetings and Contact Information



Board Meetings

Wednesday, February 5 (+ANF)

Wednesday, March 11 – Benchmark Hearing (Massachusetts State House, Gardner Auditorium - TBD)

Wednesday, April 1

Wednesday, June 10

Wednesday, July 22 (+ANF)

Tuesday, September 15

Wednesday, December 16



Special Events

Advisory Council

Wednesday, February 26

Wednesday, June 24

(+ANF)

Wednesday, September 2

2020 Cost Trends Hearing

Day 1: Tuesday, October

20

Day 2: Wednesday,

October 21



Committee Meetings

Tuesday, January 14

Wednesday, May 6

Wednesday, September 30

Wednesday, November 18



Contact Us

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