## Check List (These tasks are listed in chronological order)

The Registry of Motor Vehicles will assist your group in each stage of the special plate process.
$\square$ Determine if you are an eligible entity (you must meet one of the following requirements):

- You are a nonprofit organization recognized as exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code (IRC)
- Your group or organization partners with a $501(\mathrm{c})(3)$ charitable organization. In this case, the RMV requires a copy of the memorandum of understanding executed between the two entities.
$\square$ Schedule an initial meeting with the RMV Special Plates Department - (857) 368-8031
- The overall special plate process, including roles and responsibilities, will be discussed

You will receive the forms required to start the process: a W9 form, Electronic Funds Transfer (EFT) Form, the Commonwealth Terms and Conditions, and a Bond Application.
$\square$ Submit a plate design that follows the Design Specifications outlined on page 2 of this pamphlet for review and approval. Electronic submission should be in a high resolution file format. The design must be approved prior to the collection of plate applications
The RMV provides the plate design to 3 M to create a plate sample for approval by the Registrar. The RMV will reach out to the organization with any concerns. The design shall be approved within 90 days of submission per M.G.L
Chapter 90 § 2 F
$\square$ Provide the RMV with a copy of all marketing material for approval.
Once the $\mathbf{7 5 0}$ applications are collected:
$\square$ Post a $\$ 100,000$ bond to secure issuance of the special plate per M.G.L. Chapter $90 \S 2 \mathrm{~F}$.
$\square$ Submit a completed W9 form, an EFT Form, a Commonwealth Terms and Conditions, a Trademark Authorization letter, and a Bond Application.
$\square$ Electronically submit the applicants' plate applications and payment.
Plates are manufactured at the Massachusetts Correctional Institute - Cedar Junction. A new order takes approximately 10-16 weeks.

Once the plates are manufactured, the RMV will make them available online and they can also be issued at RMV service centers and mailed to customers.

The RMV will distribute the first 750 plates based on the information contained on the applications. Once distributed, a notification will be mailed to each applicant.
The RMV will post a link to the sponsoring group's website on the RMV's website at www.mass.gov/rmv.
Once the applications are submitted, it takes approximately $6-8$ months for the plate to become available for registration purposes.
$\square$ Continue to market the plate so that 2,250 more plates are sold within five years. Provide the RMV with a copy of all marketing material for approval. The sponsoring group must sell a total of 3,000 plates within the first five years of the original issue. After this goal is reached, the bond is released

## Special Plate Information, Guidelines, \& Specifications

The Spirit of America -

## Massachusetts Department of Transportation Registry of Motor Vehicles

## General Information

This information will assist you and your group in turning your plan for a distinctive license plate into a reality on the road. Below you'll find guidelines on how the special plate process works, specifications for the design of your plate, the financial details of a special plate issuance, and the Registry's role in helping you
Under Chapter $90 \S 2 \mathrm{~F}$ of the Massachusetts General Laws, eligible charitable organizations and causes can benefit from the issuance of a special plate series.
Prior to starting the process outlined below, you must contact the RMV's Special Plates Department at 857-368-8031 to schedule a meeting

The sponsoring group is required to collect 750 applications for the special plate before any plates are manufactured. An account will be created for the group and it must submit these 750 applications online. The group must also submit all required documents (a W9 Form, an EFT Form, the Commonwealth Terms and Conditions, a Trademark Authorization Letter, and a bond)
Under the law, a group that is sponsoring a distinctive plate must post a $\$ 100,000$ bond before manufacture can begin. This is to ensure no financial loss occurs to the Commonwealth if demand is not great enough to overcome initial issuance costs. In lieu of the $\$ 100,000$ bond, you can collect 3,000 prepaid applications.
Once 3,000 plates are issued, the Commonwealth will release the $\$ 100,000$ bond. Failure to reach this minimum within the fiveOnce 3,000 plates are issued, the Commonwealth will release the $\$ 100,0$

The sponsoring group is responsible for assigning the first 750 plates. After 750 plates are issued, the plates will be centrally stored and distributed by the Registry. The plates can then be ordered online or issued by RMV service centers; either way, the plates will be mailed to the customer.
Of the initial $\$ 40$ special plate fee, $\$ 28$ is retained by the sponsoring group. The remaining $\$ 12$ goes to the Registry of Motor Vehicles to cover the cost of plate manufacture. Customers must pay an additional $\$ 20$ swap fee when they put the new plate on their vehicle. If customers are putting the specialty plate on a newly acquired vehicle, fees for registration, tax, and title will also be collected. Registrations are valid for two years. When a plate is renewed, the customer must pay the registration cost, plus the $\$ 40$ special plate fee. At renewal, the entire special plate fee goes to the sponsoring group.
Special plates have up to six characters in the registration number. The first two characters are letters, which are displayed vertically and designate the plate series, e.g. "CI" for the Cape \& Islands plate. The Registry of Motor Vehicles will work with the sponsoring group to choose an appropriate two-letter designation. In the initial plate issue, the remaining four characters in the plate are numbers. The sponsoring group may decide to start the issue at any given point, e.g. 1 or 100

## Design Specifications

The Registry of Motor Vehicles contracts with 3 M to assist in the design and manufacture of license plates. While the plate themselves are made of aluminum, the designs are contained on sheeting that is covered with tiny reflective beads. This sheeting creates several design restrictions that sponsoring groups must take into account when deciding how their plate will look.

- All Massachusetts passenger license plates have a white background, with "Massachusetts" in blue and the registration numbers in red. These colors cannot be changed. (See example on the next page.)
- 3M uses Process Color Printing technology. Pantone color references should be provided for color matching, if necessary.
- 3M's preferred high resolution file formats in order of preference are: eps, ai, pdf, \& psd.
- All digital images (photos, scans, etc.), must be at least 300 DPI at actual size. All fonts must be provided with artwork, or outlined within artwork.
- Design elements that are dark in color must be at least $1 / 4$ inch away from the registration number on the plate.
- When it comes to the design of license plates, simple is better!

Example (not actual size)


## Financial Information

The sponsoring group must provide the Registry of Motor Vehicles with a $\$ 100,000$ bond as required by M.G.L. Chapter 90 2F. The Registry will retain custody of the bond for five years from the issue of the first special plate for that organization . The Registry will retain custody of the bond for five years from the issue of the first special plate for that organization have been issued, the Registry will retain a portion of the bond if necessary to cover the costs associated with the special plate.

The Registry will transfer the proceeds from the special plate fee to the sponsoring group or the designated legal charitable organization via electronic funds transfer (EFT). In order to be registered in the state accounting system, the sponsoring group, or its charity, must complete three legal/financial forms: 1.) The Commonwealth Terms and Conditions, 2.) An EFT Form, and 3.) A W-9. These forms, which must be submitted by the group sponsoring the special plate prior to the issuance of the plate series, will be provided at the initial meeting with the RMV. The proceeds from the sale of the special plate of hat organization, less a $\$ 12$ one-time RMV production charge, will be transferred to the sponsoring group, or the charitable organization they designate, on a monthly basis. The amount transferred will be determined by the number of plates registered during the previous month. For example, in November, $\$ 28$ per plate registered in October will be transferred. The pecial plate fee recipient will receive the entire special plate fee when the plate is renewed

