# HEALTH POLICY COMMISSION NOTICE OF MATERIAL CHANGE FORM

Health Policy Commission
Two Boylston Street
6<sup>th</sup> Floor
Boston, MA 02116

#### **GENERAL INSTRUCTIONS**

The attached form should be used by a provider or provider organization to provide a notice of material change ("Notice") to the Health Policy Commission ("Commission"), as required under § 13 of M.G.L. c. 6D. To complete the Notice, it is necessary to read and comply with Bulletin 2013-1 issued by the Commission, Interim Guidance for Providers and Provider Organizations Relative to Notice of Material Change to the Health Policy Commission ("Interim Guidance"). The Interim Guidance may be obtained on the Commission's website at <a href="https://www.mass.gov/anf/hpc">www.mass.gov/anf/hpc</a>. For further assistance, please contact the Health Policy Commission at <a href="https://www.mass.gov/anf/hpc">HPC-Notice@state.ma.us</a>. This form is subject to statutory and regulatory changes that may take place from time to time.

#### WHO NEEDS TO FILE

This Notice should be submitted by any provider or provider organization with \$25,000,000 in net patient service revenue or more in the preceding fiscal year that is proposing a material change, as defined by the Interim Guidance. Notice must be filed with the Commission not fewer than 60 days before the effective date of the proposed change.

#### SUBMISSION OF NOTICE

One electronic copy of the Notice, in a portable document form (pdf), should be submitted to the following:

Health Policy Commission HPC-Notice@state.ma.us

Office of the Attorney General HCD-6D-NOTICE@state.ma.us

Center for Health Information and Analysis CHIA-Legal@state.ma.us

### PRELIMINARY REVIEW AND NOTICE OF COST AND MARKET IMPACT REVIEW

If the information provided in the Notice is incomplete or if the Commission determines clarification of the information submitted is needed to make its decision, the Commission may require the notifying organization to submit such supplemental information within 30 days of receipt of the initial Notice.

The Commission will notify each notifying organization of its decision to proceed with a cost and market impact review within 30 days of its receipt of a completed Notice and all necessary supplemental information.

#### **PUBLIC DISCLOSURE**

Pursuant to Bulletin 2013-1 issued by the Commission, all information collected by the Commission in connection with a Notice shall be deemed to be a public record.

# **NOTICE OF MATERIAL CHANGE**

Date of Notice: March 18, 2014 1. Name: Steward Health Care System LLC NPI# MA DPH Facility ID# 2. Federal TAX ID # N/A N/A 27-2473240 **Contact Information Business Address 1:** 500 Boylston Street 3. 5<sup>th</sup> Floor **Business Address 2:** 4. 02116 MA Zip Code: Boston State: 5. City: 6. **Business Website:** www.steward.org Hannifan Contact Last Name: 7. Contact First Name: Kevin President, Steward St. Elizabeth's Medical Center of Boston, Inc. 8. Title: Contact Phone: (617) 789-2244 Extension: 9. kevin.hannifan@steward.org 10. Contact Email: **Description of Organization** 11. Briefly describe your organization. Steward Health Care System LLC ("Steward") is an integrated care delivery system serving more than one million patients annually in more than 150 communities throughout New England. Steward and its affiliates consist of ten acute care community hospitals, one long term acute care hospital, home care and hospice services, as well as over 2,900 employed and affiliated physicians, respectively. A leading Medicare Pioneer Accountable Care Organization (ACO) serving over 70,000 Medicare members, Steward has also developed two limited network health insurance plans, Steward Community Care and Steward Community Choice that serve individuals in small businesses across eastern Massachusetts. As the largest community-based integrated care ACO model, Steward is focused on coordinating and managing the care of our patients across the full continuum of care, from inpatient to outpatient settings. Ultimately, one of the most immediate ways to lower the health care cost curve is to deliver care in the most appropriate and lowest cost settings. Steward St. Elizabeth's Medical Center of Boston, Inc. ("SEMC") is one of Steward's acute care hospitals and is central to this notice of material change. SEMC is a community-based 252-bed tertiary care hospital located in the Brighton neighborhood of Boston. SEMC is also a teaching affiliate of the Tufts University School of Medicine and provides a full range of health care services, including family medicine, cardiovascular care, women and infants' health, cancer care,

neurology care, and orthopedics.

Check the box that most accurately describes the proposed material change:

Type of Material Change

12.

	☐ Merger or affiliation with a carrier				
	□ Acquisition of or acquisition by a carrier				
	☐ Merger with or acquisition of or by a hospital or a hospital system				
	Any other acquisition, merger, or affiliation between a provider organization and another provider organization where such acquisition, merger, or affiliation would result in an increase in annual net patient service revenue of the				
	provider or provider organization of more than \$10,000,000				
	X Any clinical affiliation between a provider or provider organization with another provider or provider organization				
	which itself has an annual net patient service revenue of more than \$25,000,000				
	Formation of a partnership, joint venture, common entity, accountable care organization, or parent corporation				
	created for the purpose of contracting on behalf of more than one provider or provider organizations				
13.	What is the proposed effective date of Promptly upon receipt of all necessary approvals and consents.				
	the proposed material change?				
	Material Change Narrative				
14.	Briefly describe the nature and objectives of the proposed material change:				
	Steward Health Care System LLC ("Steward") and its affiliates, including Steward St. Elizabeth's Medical Center of Boston,				
	Inc. ("SEMC"), will enter into a clinical affiliation agreement with Dana-Farber Cancer Institute, Inc. ("DFCI"), pursuant to				
	which DFCI will establish a medical oncology satellite unit at SEMC (the "DFCI Satellite Unit"). Under this clinical affiliation,				
	DFCI will provide medical oncology services to patients in the SEMC service area (the "Clinical Affiliation").				
	The goal of the Clinical Affiliation is to increase access to cost-effective, high-quality oncology care in a community setting				
	that currently lacks coordinated, integrated oncology services. The Clinical Affiliation will also enhance Steward's ACO				
	model by enabling seamless transitions of care to and from local tertiary and quaternary settings where such care is in the				
	best interests of the patient and is medically appropriate.				
	In furtherance of the Clinical Affiliation, DFCI will lease space at SEMC and will obtain certain support services from SEMC				
	that are necessary to support the operation of the DFCI Satellite Unit in a cost efficient manner. To that end, the DFCI				
	Satellite Unit will replace an outpatient oncology service currently provided by SEMC that is staffed by DFCI-employed				
	physicians. The DFCI Satellite Unit will be in the same space, with the same footprint, as the current SEMC unit.				
	Consistent with the Clinical Affiliation, DFCI may establish additional oncology satellite units or physician practices at other Steward facilities, and Steward and DFCI will collaborate to coordinate and offer oncology services wherever necessary.				
	Steward facilities, and Steward and DPCI will collaborate to coordinate and offer officology services wherever necessary.				
15.	Briefly describe the anticipated impact of the proposed material change:				
	The parties anticipate that the Clinical Affiliation will increase the coordination of oncology care between community				
	providers and specialists, and enable patients to access such care in their local community. Pursuant to a written				
	agreement between the parties, DFCI has provided medical oncologists staffing and related administrative and				
-	management services to the SEMC outpatient oncology services since July of 2011. As a result, the parties do not expect				
	the Clinical Affiliation to have a material change on referral patterns related to oncology services.				
	the Chilical Attiliation to have a material change of referral patterns related to offeology services.				
	The goal of the Clinical Affiliation is to deliver and coordinate as much medical care as possible in the most cost efficient				
	setting whenever it is clinically appropriate. As stated above, the Clinical Affiliation is an essential component of				
	Steward's integrated community care model to provide affordable, high quality, coordinated care to patients in their local				
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	community.				
i#ty#	Development of the Material Change				
	Development of the Material Change				
16.	Describe any other material changes you anticipate making in the next 12 months:				
1					

	Steward has not entered into any definitive agreements or letters of intent that are anticipated to lead to a material change (as defined in HPC Bulletin 2013-01) to be completed in the next 12 months.
17.	Indicate the date and nature of any applications, forms, notices or other materials you have submitted regarding the proposed material change to any other state or federal agency:
	None

# Affidavit of Truthfulness and Proper Submission

# I, the undersigned, certify that:

- I have read the Health Policy Commission Bulletin 2013-1, Interim Guidance for Providers and Provider
  Organizations Relative to Notice of Material Change to the Health Policy Commission.
- 2. I have read this Notice of Material Change and the information contained therein is accurate and true.
- 3. I have submitted the required copies of this Notice to the Health Policy Commission and to all relevant agencies (see below\*) as required.

Signed on the 18% day of March, 2014, under the pains and penalties of perjury.

Signature: Jary Walow /r

Name:

Title: Soneral Counsel

FORM MUST BE NOTARIZED IN THE SPACE PROVIDED BELOW:

Copies of this application have been submitted electronically as follows:

Office of the Attorney General (1)

Center for Health Information and Analysis (1)

Notary Signature

# **EXPLANATIONS AND DEFINITIONS**

1.	Name	Legal business name as reported with Internal Revenue Service. This may be the parent organization or local provider organization name.
2.	Federal TAX ID #	9-digit federal tax identification number also known as an employer
	g in	identification number (EIN) assigned by the internal revenue service.
	MA DPH Facility ID #	If applicable, Massachusetts Department of Public Health Facility
		Identification Number.
	National Provider Identification Number	10-digit National Provider identification number issued by the
	(NPI)	Centers for Medicare and Medicaid Services (CMS). This element
		pertains to the organization or entity directly providing service.
3.	Business Address 1:	Address location/site of applicant
4.	Business Address 2:	Address location/site of applicant continued often used to capture
		suite number, etc.
5.	City, State, Zip Code	Indicate the City, State, and Zip Code for the provider organization
		as defined by the US Postal Service.
6.	Business Website:	Business website URL
7.	Contact Last Name, First Name	Last name and First Name of the primary administrator completing
		the registration form.
8.	Title:	Professional title of the administrator completing the registration
		form.
9.	Contact Telephone and Extension	10-digit telephone number and telephone extension (if applicable)
		for administrator completing the registration form
10.	Contact Email:	Contact email for administrator
11.	Description of Organization:	Provide a brief description of the notifying organization's ownership,
		governance, and operational structure, including but not limited to
		provider type (acute hospital, physician group, skilled nursing
	25	facilities, independent practice organization, etc.), number of
		licensed beds, ownership type (corporation, partnership, limited
		liability corporation, etc.), service lines and service area(s).
12.	Type of Material Change	Indicate the nature of the proposed material change.
		Definitions of terms:
		"Carrier", an insurer licensed or otherwise authorized to transact
		accident or health insurance under chapter 175; a nonprofit hospital
		service corporation organized under chapter 176A; a nonprofit
		medical service corporation organized under chapter 176B; a health
		maintenance organization organized under chapter 176G; and an
		organization entering into a preferred provider arrangement under
		chapter 1761; provided that this shall not include an employer
		purchasing coverage or acting on behalf of its employees or the
		employees of 1 or more subsidiaries or affiliated corporations of the
		employer; provided that, unless otherwise noted, the term "carrier"

		shall not include any entity to the extent it offers a policy, certificate or contract that provides coverage solely for dental care services or visions care services.
		"Hospital", any hospital licensed under section 51 of chapter 111, the teaching hospital of the University of Massachusetts Medical School and any psychiatric facility licensed under section 19 of chapter 19.
		"Hospital System", a group of affiliated entities that includes one or more Hospitals that are overseen by a common entity or parent corporation.
		"Net patient service revenue", total revenue received for patient care from any third party payer net of any contractual adjustments.
		"Provider", any person, corporation, partnership, governmental unit, state institution or any other entity qualified under the laws of the commonwealth to perform or provide health care services.
		"Provider organization", any corporation, partnership, business trust, association or organized group of persons, which is in the business of health care delivery or management, whether incorporated or not that represents 1 or more health care providers
		in contracting with carriers for the payments of heath care services; provided, that "provider organization" shall include, but not be
		limited to, physician organizations, physician-hospital organizations,
		independent practice associations, provider networks, accountable care organizations and any other organization that contracts with
		carriers for payment for health care services.
13.	Proposed Effective Date of the Proposed	Indicate the effective date of the proposed material change. NOTE:
	Material Change	The effective date may not be less than 60 days from the date of the application notice.
14.	Description of the Proposed Material	Provide a brief narrative describing the nature and objectives of the
was.	Change	proposed material change. Include organizational charts and other
		supporting materials as necessary to illustrate the proposed change
		in ownership, governance or operational structure.
15.	Impact of the Proposed Material Change	Provide a brief description of any analysis conducted by the
		notifying organization as to the anticipated impact of the proposed
		material change including, but not limited to, the following factors,
		as applicable:
		• Costs
		Prices, including prices of the provider or provider
		organization involved in the proposed merger, acquisition, affiliation or other proposed material change
		Utilization     Utilization
	*	Health status adjusted total medical expenses
		Market Share
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		<ul> <li>Referral Patterns</li> <li>Payer Mix</li> <li>Service Area(s)</li> <li>Service Line(s)</li> <li>Service Mix</li> </ul>
16.	Future Planned Material Changes	Provide a brief description of the nature, scope and dates of any pending or planned material changes to ownership, governance, or operations within the 12 months following the date of the notice.
17.	Submission to Other State or Federal Agencies	Indicate the date and nature of any other applications, forms, notices or other materials provided to other state for federal agencies relative to the proposed material change, including but not limited to the Department of Public Health (e.g., Determination of Need Application, Notice of Intent to Acquire, Change in Licensure), Massachusetts Attorney General (e.g., notice pursuant to G.L. c. 180, §8A(c)), U.S. Department of Health and Human Services (e.g., Pioneer ACO or Medicare Shared Savings Program application) and Federal Trade Commission/Department of Justice (e.g., Notification and Report Form pursuant to 15 U.S.C. sec. 18a).