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	MA	MA	MA	12/31/2003	12/31/2004	Percentage
HMO Total	Members	Members	MEMBER	MARKET	MARKET	Change
	as of 12/31/03	as of 12/31/04	DIFFERENCE	SHARE	SHARE	
Aetna Health Inc.	113	80	(33)	0.3%	0.2%	-0.19
Blue Cross and Blue Shield of MA HMO Blue, Inc. <sup>2</sup> (Std. Plan)	18,007	18,796	789	42.1%	41.8%	-0.39
Blue Cross and Blue Shield of MA HMO Blue, Inc. (Alt. Plant) <sup>3</sup>	7,965	9.751	1.786	18.6%	21.7%	3.19
CIGNA HealthCare of Massachusetts. Inc.	362	9	(353)	0.8%	0.0%	-0.89
ConnectiCare of Massachusetts, Inc.	0	0	0	0.0%	0.0%	0.0
Fallon Community Health Plan, Inc. (Std. Plan)	943	1,103	160	2.2%	2.5%	0.29
Fallon Community Health Plan, Inc. (Alt. Plan)	119	362	243	0.3%	0.8%	N
Harvard Pilgrim Health Care, Inc. (Std. Plan)	5,372	4,658	(714)	12.6%	10.4%	-2.2
Harvard Pilgrim Health Care, Inc. (Alt. Plan)	3,621	3,884	263	8.5%	8.6%	0.24
Health New England, Inc.	748	645	(103)	1.8%	1.4%	-0.3
Neighborhood Health Plan, Inc.	0	13	13	0.0%	0.0%	0.0
Tuffs Associated HMO, Inc.	1,283	973	(310)	3.0%	2.2%	-0.8
United HealthCare of New England, Inc.	101	85	(16)	0.2%	0.2%	0.0
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HMO Total	38,634	40,359	1,725	90.4%	89.8%	-0.69
Nongroup Membership	MA	MA	MA	12/31/2003	12/31/2004	Percentage
PREFERRED PROVIDER	Members	Members	MEMBER	MARKET	MARKET	Change
Total	as of 12/31/03	as of 12/31/04	DIFFERENCE	SHARE	SHARE	
Aetna Life Insurance Company	9	5	(4)	0.0%	0.0%	0.09
Blue Cross and Blue Shield of MA, Inc. (Std. Plan)	3.536	3.604	68	8.3%	8.0%	-0.3°
Blue Cross and Blue Shield of MA, Inc. (Alt. Plan)	483	900	417	1.1%	2.0%	0.99
(The) Guardian Life Insurance Company of America	15	15	0	0.0%	0.0%	0.0
John Alden Life Insurance Company	0	0	0	0.0%	0.0%	0.0
New England Life Insurance Company	0	0	Ö	0.0%	0.0%	0.0
United HealthCare Insurance Company	27	26	(1)	0.1%	0.1%	0.0
	1					
Preferred Provider Total	4.070	4.550	480	9.5%	10.1%	0.69
Nongroup Membership					12/31/2004	Percentage
		MΔ				
MEDICAL Total	MA		MA	12/31/2003 MARKET		
MEDICAL Total	MA Members as of 12/31/03	MA Members as of 12/31/04	MA MEMBER DIFFERENCE	12/31/2003 MARKET SHARE	MARKET SHARE	Change
	Members	Members	MEMBER	MARKET SHARE	MARKET SHARE	Change
Aetna Life Insurance Company	Members as of 12/31/03	Members as of 12/31/04	MEMBER DIFFERENCE 0	MARKET SHARE 0.0%	MARKET SHARE 0.0%	Change 0.0'
Actina Life Insurance Company Gerber Life Insurance Company	Members as of 12/31/03	Members as of 12/31/04	MEMBER DIFFERENCE	MARKET SHARE 0.0% 0.0%	MARKET SHARE 0.0% 0.0%	Change 0.0°
Adria Life Insurance Company, Gerber Life Insurance Company  The Discharting The Standard Company of America	Members as of 12/31/03	Members as of 12/31/04	MEMBER DIFFERENCE 0	MARKET SHARE 0.0% 0.0% 0.0%	MARKET SHARE 0.0% 0.0% 0.0%	0.0 0.0 0.0
Aetha Life Insurance Company Genter Life Insurance Company (The) Guardan Life Insurance Company of America dishar Alden Life Insurance Company of America dishar Adden Life Insurance Company	Members as of 12/31/03 0 5	Members as of 12/31/04	MEMBER DIFFERENCE 0 (5)	MARKET SHARE 0.0% 0.0% 0.0% 0.0%	MARKET SHARE 0.0% 0.0% 0.0% 0.0%	0.0 0.0 0.0 0.0
Adria Life Insurance Company, Gerber Life Insurance Company  The Discharting The Standard Company of America	Members as of 12/31/03 0 5 2 2 0	Members as of 12/31/04 0 0 0 2 2	MEMBER DIFFERENCE 0 (5) 0	MARKET SHARE 0.0% 0.0% 0.0%	MARKET SHARE 0.0% 0.0% 0.0%	0.0 0.0 0.0 0.0
Antha Life Insurance Company  The Branch Company  The Guardian Life Insurance Company  John Alden Life Insurance Company  John Alden Life Insurance Company  The MacAl Life Installance Company  The MEGAL Life Installance Company	Members as of 12/31/03 0 5 2 2 0	Members as of 12/31/04 0 0 0 2 2	MEMBER DIFFERENCE  0 (5) 0 0 0	MARKET SHARE 0.0% 0.0% 0.0% 0.0% 0.0%	MARKET SHARE 0.0% 0.0% 0.0% 0.0%	Change 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.
Aletho Life Insurance Company, Glorbot Life Insurance Company (Corbot Life Insurance Company) (The Guestion Its Insurance Company) of America And Askert Life Insurance Company) (Alethor Life Insurance Company) (See Figure 1 Its America Company) (See Figure 1 Its America Company) (See Figure 1 Its America Company)	Members as of 12/31/03 0 5 2 2 0 0	Members as of 12/31/04  0  0  2  0  0  0  0  0  0  0 0 0 0 0	MEMBER DIFFERENCE  0 (5) 0 0 0 0 0 0 0 0	MARKET SHARE 0.0% 0.0% 0.0% 0.0% 0.0%	MARKET SHARE 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	

\*Represents membership in parameter lasen recognize handle plane adjace to M.G.L. or TMB excluding membership in parameter fasts has halfs after a well-as only in a group convention fasts.

\*Formerly all end beginned or Bland Conse and the State of Massachusetts, in a Cessada Will a State of Massachusetts HAO Blan, for, was orwitted as a separate corporate entity for BCBSMA's HMO line of business effective December 1, 2004.

\*Bland Consens and Bland End Massachusetts, inc. Depart of metring Mode Disacs Bland December 1, 2004.

\*Bland Consens and Bland Pland Rave, To Legan december place places places and consensation of the State of Massachusetts, inc. Depart of metring Mode places and Consensation Plane Rave, To Legan december places places and Consensation Plane Rave, To Legan december places places and Consensation Plane Rave, To Legan december places places and Consensation Plane Plane (Laser, Legan december places) and Consensation Plane (Laser, Legan december places) and Consensation Plane Pla

As of 5/16/2005