

Massachusetts CLOSED Group Conversion Guaranteed Issue Nongroup Membership <sup>1</sup>  
as of December 31, 2007

Nongroup Membership HMO Total	MA	MA	MA	12/31/06 MARKET SHARE	12/31/07 MARKET SHARE	Percentage Change
	Members as of 12/31/06	Members as of 12/31/07	MEMBER DIFFERENCE			
NA	0	0	0	0.0%	0.0%	0.0%
<b>HMO Total</b>	0	0	0	0.0%	0.0%	0.0%

Nongroup Membership PREFERRED PROVIDER Total	MA	MA	MA	12/31/06 MARKET SHARE	12/31/07 MARKET SHARE	Percentage Change
	Members as of 12/31/06	Members as of 12/31/07	MEMBER DIFFERENCE			
NA	0	0	0	0.0%	0.0%	0.0%
<b>Preferred Provider Total</b>	0	0	0	0.0%	0.0%	0.0%

Nongroup Membership MEDICAL Total	MA	MA	MA	12/31/06 MARKET SHARE	12/31/07 MARKET SHARE	Percentage Change
	Members as of 12/31/06	Members as of 12/31/07	MEMBER DIFFERENCE			
Celtic Life Insurance Company	1	1	0	3.3%	4.5%	0.0%
Connecticut General Life Insurance Company	4	3	(1)	13.3%	13.6%	0.3%
Great-West Life and Annuity Insurance Company	1	1	0	3.3%	4.5%	1.2%
UniCARE Life and Health Insurance Company	24	17	(7)	80.0%	77.3%	0.0%
<b>Medical Total</b>	30	22	(8)	100.0%	100.0%	0.0%

<sup>1</sup> Represents membership in closed guaranteed issue nongroup health plans issued only on a group conversion basis, subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 through June 30, 2007. Please see separate report for membership in closed guaranteed issue health plans.