

Nongroup Membership HMO Total	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year
As of 12/31/2003	2,117	673	2,274	117	4,923	336	1,173	741	11,607	134	5,132	3,240	2,742	3,425	38,634
As of 12/31/2004	2,180	660	2,555	157	5,195	321	1,206	735	11,630	174	5,220	3,450	2,796	3,860	40,353
CHANGE 12/31/03 to 12/31/04	63	7	281	40	272	(15)	33	(6)	223	40	88	210	54	435	1,725

Nongroup Membership PREFERRED PROVIDER Total	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year
As of 12/31/2003	305	70	225	67	430	39	85	83	1,348	108	505	263	306	210	4,070
As of 12/31/2004	330	84	228	104	483	47	92	93	1,529	128	585	275	356	233	4,592
CHANGE 12/31/03 to 12/31/04	25	14	4	37	53	8	7	10	181	20	80	12	52	123	480

Nongroup Membership MEDICAL Total	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year
As of 12/31/2003	0	2	0	1	1	0	0	0	8	0	5	0	3	2	22
As of 12/31/2004	1	2	0	0	2	0	0	0	1	0	1	0	2	2	11
CHANGE 12/31/03 to 12/31/04	1	0	0	(1)	1	0	0	0	(7)	0	(4)	0	(1)	0	(11)

<sup>1</sup> Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 178M excluding membership in guaranteed issue health plans available only on a group conversion basis.

Membership Totals	As of 12/31/2003	As of 12/31/2004	CHANGE	12/31/2003 MRKT SHARE	12/31/2004 MRKT SHARE	Percentage Change
HMO	38,634	40,359	1,725	90.4%	89.8%	-0.6%
Pref Provider	4,070	4,550	480	9.5%	10.1%	0.6%
Medical	22	11	(11)	0.1%	0.0%	0.0%
Totals	42,726	44,920	2,194			