

DIFFERENCE IN TOTAL PRIVATE MASSACHUSETTS MEDICARE PLAN MEMBERSHIP BETWEEN 2007 AND 2008

Medicare Supplement, Medicare Wrap,
and Medicare Advantage Plan Total Members

	2007	2008	Change 2007-2008
Group (Retirees of Union/Employer Plans)	63,873	69,606	5,733
Individual	324,549	338,766	14,217
Total	388,422	408,372	19,950

Medicare Supplement Plans

	2007	2008	Change 2007-2008
Group (Retirees of Union/Employer Plans)	15,461	17,920	2,459
Individual	183,249	191,456	8,207
1. Policies issued pre-1995	9,661	9,021	(640)
2. Policies issued post-1994	173,587	182,435	8,847
a. Medicare Supplement Core ¹	9,122	10,094	972
b. Medicare Supplement 1	150,662	160,594	9,933
c. Medicare Supplement 2 ²	13,804	11,747	(2,057)
Total	198,710	209,376	10,666

Medicare Wrap and Medicare Advantage Plans

	2007	2008	Change 2007-2008
Group (Retirees of Union/Emplo .	48,412	51,686	3,274
Individual	141,300	147,310	6,010
1. Medicare Advantage ³	140,923	146,979	5,191
2. Medicare Wraparound ⁴	377	331	(46)
Total	189,712	198,996	9,284

2008 Medicare Stand-Alone Prescription Drug Plans ⁵

	2007	2008	Change 2007-2008
Group (Retirees of Union/Employer Plans)	7,690	16,613	8,923
Individual	380,006	400,274	20,268
Total	387,696	416,887	29,191

Medicare Supplement, Medicare Wrap, and Medicare Advantage
Plan Members with Unlimited Drug Coverage

	2007	2008	Change 2007-2008
Group (Retirees of Union/Employer Plan	57,521	58,464	943
Individual	62,104	60,716	(1,388)
Total	119,625	119,180	(445)

Medicare Supplement Plans
Members with Unlimited Drug Coverage

	2007	2008	Change 2007-2008
Group (Retirees of Union/Employer Plan	11,530	10,130	(1,400)
Individual	16,599	14,160	(2,439)
1. Policies issued pre-1995	1,173	963	(210)
2. Policies issued post-1994	15,426	13,197	(2,229)
a. Medicare Supplement Core ¹	1,622	1,450	(172)
b. Medicare Supplement 1	0	0	-
c. Medicare Supplement 2 ²	13,804	11,747	(2,057)
Total	28,129	24,290	(3,839)

Medicare Wrap and Medicare Advantage Plan
Members with Unlimited Drug Coverage

	2007	2008	Change 2007-2008
Group (Retirees of Union/Employer Plan	45,991	48,334	2,343
Individual	45,505	46,556	1,051
1. Medicare Advantage ³	45,128	46,225	1,097
2. Medicare Wraparound ⁴	377	331	(46)
Total	91,496	94,890	3,394

¹ Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA") began offering an alternate innovative benefits rider with its Medicare Supplement Core Policy in 2004.

The Medex Core Plus Rider offers prescription drug benefits with an unlimited generic drug coverage but with a \$150 limit on brand name drugs per calendar quarter.

² Due to provisions in the federal Medicare Prescription Drug Improvement and Modernization Act of 2003, Medicare Supplement 2 Plans are no longer available for offer as of January 1, 2006.

³ The program was formerly named Medicare+Choice. The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 ("MMA") renamed the program Medicare Advantage ("MA").

⁴ Closed blocks of HMO Medicare "wraparound" certificates of coverage issued prior to 7/31/92.

⁵ Medicare Part D Plans provide coverage for drugs with or without a gap in coverage period where an enrollee would typically pay 100% of his or her drug costs up to \$2,510.