

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2017

1

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
21st Century Premier Insurance Company ¹⁵	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Health and Life Insurance Company	5	1	0	0	5	2	1	0	9	0	1	3	2	1	30
Aetna Life Insurance Company ¹¹	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
American Continental Insurance Company (new as of 1/1/14)	6	0	1	0	4	1	1	0	9	0	3	5	2	7	39
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
American Progressive Life & Health Ins. Co. of NY	2	2	0	1	2	0	0	0	2	0	2	1	0	1	13
American Republic Insurance Company ⁶	38	22	9	4	12	0	28	15	28	1	15	0	7	2	181
Anthem, Inc. (t/k/a WellPoint Health Networks, Inc.) ⁴	108	21	36	21	184	14	63	28	238	1	98	79	33	79	1,003
Bankers Life and Casualty Company	201	56	182	11	147	17	102	42	320	17	204	154	44	153	1,650
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	72	66	137	4	126	13	60	28	195	1	128	110	57	36	1,033
Blue Cross and Blue Shield of Massachusetts, Inc.	16,978	6,657	22,682	1,510	24,768	1,791	10,132	4,287	40,573	715	22,840	21,667	8,979	15,686	199,265
CareFirst BlueCross BlueShield ¹⁰	0	0	3	1	5	0	0	1	8	0	5	2	4	1	30
Combined Insurance Company of America	1	2	3	0	1	1	0	1	2	0	0	1	0	4	16
Constitution Life Insurance Company	5	4	4	0	9	1	1	3	9	0	9	1	1	10	57
Continental Life Insurance Company (new as of 1/1/14)	11	0	5	2	9	1	1	0	17	0	0	8	4	8	66
Fallon Health and Life Assurance Company	74	79	69	1	85	81	423	142	464	0	57	70	26	1,396	2,967
Genworth Life and Annuity Insurance Company (new as of 1/1/14)	2	1	1	0	3	2	0	2	8	0	7	3	1	2	32
Globe Life and Accident Insurance Company	0	0	1	1	1	0	0	0	1	1	0	0	0	0	5
Globe Life Insurance Company of New York	5	6	1	1	4	1	5	1	9	0	3	4	2	5	47
Golden Rule Insurance Company	0	0	0	0	0	0	0	1	1	0	0	0	0	0	2
Hartford Life Insurance Company	22	8	6	3	3	1	14	4	2	0	3	3	3	2	74
HNE Insurance Company	3	84	5	1	2	42	141	79	5	0	2	3	3	11	381
HPHC Insurance Company, Inc. ²	4,983	2,529	4,871	240	7,774	337	1,618	644	15,099	62	8,788	6,573	3,680	4,076	61,274
Humana Insurance Company	242	166	416	8	360	46	299	95	464	3	264	278	139	430	3,210
Kanawha Insurance Company	1	0	0	0	0	0	0	0	0	0	0	1	0	0	2
Mutual of Omaha Insurance Company	23	14	7	3	17	6	11	7	39	0	10	17	3	14	171
Mutual of Omaha Move-in Persons ⁸	29	7	4	3	13	3	4	6	27	2	7	12	5	20	142
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	0	0	0	0	1	0	1	1	1	1	0	0	1	0	6
Omaha Insurance Company	9	2	1	0	9	2	2	3	9	0	4	6	0	8	55
Order of United Commercial Travelers of America	1	0	0	0	3	1	1	0	5	2	2	0	0	2	17
Oxford Life Insurance Company	2	1	30	0	11	0	7	3	22	1	11	11	6	6	111
Physicians Life Insurance Company	3	0	0	0	2	0	1	0	1	0	2	0	1	0	10
Physicians Mutual Insurance Company	2	0	0	0	2	1	0	0	5	0	2	4	0	4	20
Principal Life Insurance Company	5	1	1	0	7	0	2	0	13	0	2	1	0	4	36
Pyramid Life Insurance Company	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
Standard Life and Accident Insurance Company	1	0	1	0	2	1	2	0	3	0	2	0	1	0	13
Sterling Life Insurance Company	1	0	1	0	0	1	0	0	1	0	1	0	0	0	5
Transamerica Financial Life Insurance Company	3	4	2	0	4	0	1	2	9	0	6	1	5	3	40
Transamerica Life Insurance Company ⁷	14	8	16	2	24	3	21	11	45	2	16	20	10	21	213
Transamerica Premier Insurance Company ⁵	50	20	20	7	58	3	15	15	101	0	57	21	19	22	408
Tufts Insurance Company	1,014	195	784	33	2,047	78	447	179	4,107	10	2,566	1,236	1,404	1,909	16,009
Unicare Life and Health Insurance Company	0	0	0	0	1	0	0	0	1	0	0	0	0	0	2
Unified Life Insurance Company ¹²	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Union Fidelity Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Union Labor Life Insurance Company	0	0	2	0	5	0	4	0	6	0	4	2	1	3	27
United American Insurance Company	29	6	6	2	20	6	5	4	36	0	22	12	10	9	167
United HealthCare Insurance Company ³	3,644	2,503	3,023	332	4,881	571	2,526	1,101	6,632	166	3,265	2,955	1,631	3,210	36,440
Washington National Insurance Company ⁹	3	3	2	0	3	0	2	0	3	0	2	5	3	4	30
Total Medicare Supplement Policyholders	27,592	12,468	32,332	2,191	40,614	3,027	15,941	6,705	68,531	986	38,410	33,269	16,087	27,149	325,302
Number of Medicare Eligibles ¹⁴	74,527	34,081	118,831	4,788	155,281	17,790	710,620	32,803	268,035	1,877	130,130	107,625	107,533	153,114	1,917,035
% of Medicare Eligibles	37%	37%	27%	46%	26%	17%	2%	20%	26%	53%	30%	31%	15%	18%	17%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

³ The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

⁴ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Cmpanies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia, HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Cmpanies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compcare Health Services insurance Corporation.

⁵ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

⁶ Formerly known as Bankers Multiple Line Insurance Company.

⁷ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government Personnel Mutual Life Insurance Company, Gerber Life Insurance Company, and Omaha Insurance Company.

⁹ Formerly known as Pioneer Life Insurance Company.

¹⁰ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

¹¹ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

¹² Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010.

¹³ Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services as of December 2017.