Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2019¹

Set of the stande Company O <th>Commercial Carrier</th> <th>Barnstable</th> <th>Berkshire</th> <th>Bristol</th> <th>Dukes</th> <th>Essex</th> <th>Franklin</th> <th>Hampden</th> <th>Hampshire</th> <th>Middlesex</th> <th>Nantucket</th> <th>Norfolk</th> <th>Plymouth</th> <th>Suffolk</th> <th>Worcester</th> <th>Massachusetts</th>	Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
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Golden Rule Insurance Company 0		0	0	3		1	1	1	0	2			0	0		11
NHE insurance Company NHE insurance Company 1		10	3	1		3		5	2	9		4	3	3	4	51
HPHC Insurance Company, Inc. ¹ 4,503 2,20 3,660 220 0,095 286 1,420 520 1,225 7,22 4,451 2,900 3,413 Knawsha Insurance Company 0		0	0			0		0	0	0				0	0	0 985
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Tuffs Associated Health Maintenance Organization 79 28 60 5 119 12 37 25 428 0 131 75 95 175 Tuffs Associated Health Maintenance Organization 1,004 197 712 27 2,121 75 496 204 4,455 13 2,092 1,036 953 1,199 Unicare Life and Health Insurance Company 0							3				0			- · · · ·		212
Tuffs Insurance Company 1,004 197 712 27 2,121 75 496 204 4,455 13 2,092 1,036 953 1,979 Unicare Life and Health Insurance Company 0 <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>4</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>487</th>							4									487
Unicare Life and Health Insurance Company 0											0					1,269
Unified Life Insurance Company 1 0 <th< th=""><th></th><th>1,004</th><th></th><th></th><th></th><th>2,121</th><th></th><th></th><th>204</th><th>4,455</th><th>13</th><th></th><th>1,036</th><th></th><th>1,979</th><th>15,364</th></th<>		1,004				2,121			204	4,455	13		1,036		1,979	15,364
Union Labor Life Insurance Company 0 0 1 0 5 0 3 0 6 0 4 2 1 3		0	-	•	•	0	•	0	0	1		•	0	0	0	1
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		0	•	1	0	0	0	3	- 0	°	0	4	2	1	3	25
	Jnited American Insurance Company	32		8	1	21	2	5	5	37	1	24	24	6	16	194 38.930
United HealthCare Insurance Company ¹² 3,841 2,559 3,131 361 5,120 611 2,615 1,178 7,258 189 3,541 3,184 1,778 3,564 Washington National Insurance Company ¹³ 2 0 4 0 5 1 2 1 5 0 3 4 2 4		3,841	,	3,131					1,178	1		- / -	3,184	/ .	3,564	38,930
		2	-	4	<u> </u>			-	1	, i i i i i i i i i i i i i i i i i i i		, i i i i i i i i i i i i i i i i i i i	4		4	
Total Medicare Supplement Policyholders 28,631 12,816 32,251 2,427 41,195 3,270 16,610 7,122 70,261 1,073 37,895 33,388 15,331 28,116						<u> </u>			· · ·							330,396
																1,335,418
% of Medicare Eligibles 38% 37% 27% 49% 26% 18% 16% 21% 26% 55% 29% 30% 14% 18%	3 • • • • • • • • • • • • • • • • • • •	38%	37%	27%	49%	26%	18%	16%	21%	26%	55%	29%	30%	14%	18%	25%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

³ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

⁴ Formerly known as Bankers Multiple Line Insurance Company.

⁵ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HIMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virgina, Inc., Burber Goldfornia, Blue Cross Blue Shield Healthcare Plan of Georgia, HIMO Missouri, Inc., Community Insurance Companies, Inc. (VI), Anthem Health Plans of Kalifornia, Blue Cross Blue Shield Healthcare Plan of Georgia, HIMO Missouri, Inc., Community Insurance Companies, Inc.(IV), Anthem Insurance Companies, Inc.(IV), Compcare Health Services insurance Corporation.

⁶ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁷ Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Gerber Life Insurance Company, Gerber Life Insurance Company

⁹ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

¹⁰ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

¹¹ Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010. Gerber Life is counted in Mutual of Omaha Move-in Persons.

¹² The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

¹³ Formerly known as Pioneer Life Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services as of December 2019 (https://www.cms.gov/httpswwwcmsgovresearch-statistics-data-and-systemsstatistics-trends-and/ma-statecounty-penetration-2019-12).