

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2019¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
21st Century Premier Insurance Company ²	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Health and Life Insurance Company	10	1	1	0	11	2	3	3	17	1	7	2	5	2	65
Aetna Health Insurance Company	3	0	0	0	2	0	0	0	0	0	2	2	3	2	14
Aetna Life Insurance Company ³	1	0	2	0	1	2	0	1	3	0	4	1	1	1	17
American Continental Insurance Company	4	2	0	1	7	1	0	2	8	0	3	5	2	5	40
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
American Progressive Life & Health Insurance Company of New York	1	2	0	1	2	0	0	0	3	0	0	0	0	0	9
American Republic Insurance Company ⁴	25	15	9	4	10	0	21	11	23	1	10	0	5	2	136
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁵	119	24	30	20	199	14	71	33	226	2	92	81	40	79	1,030
Bankers Life and Casualty Company	123	43	148	8	119	14	63	36	233	8	162	110	34	108	1,209
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	103	156	185	5	157	18	104	49	262	2	180	176	60	58	1,515
Blue Cross and Blue Shield of Massachusetts, Inc.	18,306	7,220	23,847	1,728	26,622	2,100	11,107	4,785	44,211	774	25,478	23,847	9,531	18,104	217,660
CareFirst BlueCross BlueShield ⁶	0	0	3	4	5	0	0	1	8	0	6	2	6	1	36
Combined Insurance Company of America	3	2	2	0	0	0	1	1	1	0	0	1	0	4	15
Continental Life Insurance Company	13	3	4	3	12	0	1	1	19	0	4	10	9	16	95
Fallon Health and Life Assurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Genworth Life and Annuity Insurance Company	2	2	1	0	0	2	1	2	7	0	8	2	1	4	32
Globe Life and Accident Insurance Company	0	0	3	1	1	1	1	0	2	0	1	0	0	1	11
Globe Life Insurance Company of New York	10	3	1	2	3	2	5	2	9	0	4	3	3	4	51
Golden Rule Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HNE Insurance Company	64	103	27	5	34	68	333	129	64	2	52	34	13	57	985
HPHC Insurance Company, Inc. ⁷	4,503	2,240	3,650	220	6,095	286	1,420	520	12,225	72	5,722	4,451	2,599	3,413	47,416
Humana Insurance Company	219	143	337	7	339	36	244	60	450	5	225	240	136	392	2,833
Kanawha Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mutual of Omaha Insurance Company	19	15	8	4	20	6	10	7	29	0	9	15	2	11	155
Mutual of Omaha Move-in Persons ⁸	32	5	10	2	35	4	10	12	55	0	24	23	5	38	255
Nassau Life Insurance Company of Texas (merge of Constitution Life Insurance Company & Pennsylvania Life Insurance Company)	2	3	5	0	6	1	3	1	9	0	9	2	2	10	53
Nassua Life Insurance Company of Kansas (f/k/a Pyramid Life Insurance Company)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	0	0	0	0	2	0	1	0	0	1	0	0	1	0	5
Order of United Commercial Travelers of America	1	0	0	0	3	0	0	0	4	2	0	1	0	2	13
Oxford Life Insurance Company	1	1	21	0	6	0	3	2	14	0	8	8	5	2	71
Physicians Life Insurance Company	2	0	0	0	2	0	0	0	1	0	2	0	1	0	8
Physicians Mutual Insurance Company	3	0	1	0	2	3	1	0	4	0	1	2	1	1	19
Principal Life Insurance Company	3	0	1	0	5	0	1	0	8	0	2	1	0	5	26
Standard Life and Accident Insurance Company	1	0	2	0	3	0	1	0	2	0	1	0	1	1	12
Sterling Life Insurance Company	0	0	0	0	0	0	1	0	2	0	0	0	0	0	3
Talcott Resolution Life Insurance Company (f/k/a Hartford Life Insurance Company)	14	5	5	3	0	1	12	4	2	0	1	1	1	0	49
Transamerica Financial Life Insurance Company	2	4	0	2	4	1	1	3	9	0	4	2	6	3	41
Transamerica Life Insurance Company ⁹	20	6	11	2	27	3	21	16	46	0	16	19	8	17	212
Transamerica Premier Insurance Company ¹⁰	64	22	21	11	70	4	12	28	113	0	63	32	15	32	487
Tufts Associated Health Maintenance Organization	79	28	60	5	119	12	37	25	428	0	131	75	95	175	1,269
Tufts Insurance Company	1,004	197	712	27	2,121	75	496	204	4,455	13	2,092	1,036	953	1,979	15,364
Unicare Life and Health Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Unified Life Insurance Company ¹¹	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Union Labor Life Insurance Company	0	0	1	0	5	0	3	0	6	0	4	2	1	3	25
United American Insurance Company	32	12	8	1	21	2	5	5	37	1	24	24	6	16	194
United HealthCare Insurance Company ¹²	3,841	2,559	3,131	361	5,120	611	2,615	1,178	7,258	189	3,541	3,184	1,778	3,564	38,930
Washington National Insurance Company ¹³	2	0	4	0	5	1	2	1	5	0	3	4	2	4	33
Total Medicare Supplement Policyholders	28,631	12,816	32,251	2,427	41,195	3,270	16,610	7,122	70,261	1,073	37,895	33,398	15,331	28,116	330,396
Number of Medicare Eligibles ¹⁴	76,109	34,559	121,242	4,929	159,284	18,563	102,326	34,444	272,068	1,960	132,852	112,169	107,634	157,279	1,335,418
% of Medicare Eligibles	38%	37%	27%	49%	26%	18%	16%	21%	26%	55%	29%	30%	14%	18%	25%

¹Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

²Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

³Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

⁴Formerly known as Bankers Multiple Line Insurance Company.

⁵Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia, HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compicare Health Services insurance Corporation.

⁶Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁷Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁸Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government Personnel Mutual Insurance Company, Gerber Life Insurance Company

⁹Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

¹⁰Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

¹¹Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010. Gerber Life is counted in Mutual of Omaha Move-in Persons.

¹²The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

¹³Formerly known as Pioneer Life Insurance Company.

¹⁴Source: Centers for Medicare and Medicaid Services as of December 2019 (<https://www.cms.gov/httpswwwcmsgovresearch-statistics-data-and-systemsstatistics-trends-and/ma-statecounty-penetration-2019-12>).