

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2020¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
21st Century Premier Insurance Company ²	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Health and Life Insurance Company	12	2	1	0	14	2	5	4	31	3	7	4	3	5	93
Aetna Health Insurance Company	6	1	1	0	3	0	2	0	3	0	3	4	4	4	31
Aetna Life Insurance Company ³	1	0	2	0	1	2	0	1	2	0	5	3	1	1	19
American Continental Insurance Company	4	2	0	1	7	1	0	2	8	0	3	5	2	5	40
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
American Progressive Life & Health Insurance Company of New York	1	2	0	1	1	0	0	0	3	0	0	0	0	0	8
American Republic Insurance Company ⁴	18	14	9	4	8	0	16	10	25	1	6	1	4	3	119
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁵	147	28	32	22	203	16	67	42	258	3	93	93	46	102	1,152
Bankers Life and Casualty Company	99	34	136	7	103	13	54	30	202	6	124	90	25	92	1,015
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	87	153	165	5	137	15	101	46	236	2	171	163	50	53	1,384
Blue Cross and Blue Shield of Massachusetts, Inc.	18,789	7,507	24,017	1,841	27,007	2,231	11,173	4,984	45,123	801	25,918	24,330	9,578	18,488	221,787
CareFirst BlueCross BlueShield ⁶	1	0	3	5	5	0	1	1	8	0	9	3	6	1	43
Combined Insurance Company of America	1	1	1	0	0	0	1	1	1	0	0	1	0	3	10
Continental Life Insurance Company	13	3	6	4	19	1	2	2	18	0	3	8	9	15	103
Fallon Health and Life Assurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Genworth Life and Annuity Insurance Company	2	1	1	0	0	2	1	3	5	0	4	1	1	5	26
Globe Life and Accident Insurance Company	0	0	2	1	1	1	1	1	2	0	0	0	0	1	10
Globe Life Insurance Company of New York	13	9	1	1	4	2	5	2	11	0	3	3	1	4	59
Golden Rule Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HNE Insurance Company	75	161	38	10	55	88	557	193	92	2	74	50	27	104	1,526
HPHC Insurance Company, Inc. ⁷	4,476	2,094	3,620	218	5,961	273	1,287	502	12,080	72	5,796	4,461	2,535	3,468	46,843
Humana Insurance Company	201	123	295	7	292	33	199	55	418	5	221	221	126	355	2,551
Kanawha Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mutual of Omaha Insurance Company	19	17	11	4	22	4	14	6	24	0	9	12	3	11	156
Mutual of Omaha Move-in Persons ⁸	38	6	8	2	40	3	19	13	55	0	20	25	7	39	275
Nassau Life and Annuity Company (merged with Nassau Life Insurance Company of Texas [merge of Constitution Life Insurance Company & Pennsylvania Life Insurance Company])	2	2	4	0	5	1	2	1	8	0	7	3	2	8	45
Nassua Life Insurance Company of Kansas (f/k/a Pyramid Life Insurance Company)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	0	0	0	0	1	0	1	0	0	0	0	0	1	0	3
Order of United Commercial Travelers of America	1	0	0	0	1	0	0	0	3	2	0	0	0	2	9
Oxford Life Insurance Company	1	1	17	0	7	0	2	3	13	0	8	7	5	3	67
Physicians Life Insurance Company	1	0	0	0	2	0	0	0	1	0	2	0	1	1	8
Physicians Mutual Insurance Company	2	1	0	0	2	0	2	1	4	0	0	2	0	1	15
Principal Life Insurance Company	3	0	1	0	4	0	1	0	9	0	2	1	2	6	29
Standard Life and Accident Insurance Company	1	0	2	0	5	0	0	1	1	0	4	0	1	1	16
Sterling Life Insurance Company	0	0	0	0	0	0	1	0	2	0	0	0	0	0	3
Talcott Resolution Life Insurance Company (f/k/a Hartford Life Insurance Company)	14	4	4	3	0	1	11	3	2	0	1	1	1	0	45
Transamerica Financial Life Insurance Company	1	2	0	2	5	0	0	3	3	0	5	0	3	2	26
Transamerica Life Insurance Company ^{9,10}	75	17	29	14	84	6	23	38	128	1	67	40	15	43	580
Tufts Associated Health Maintenance Organization	71	23	59	6	113	11	34	25	398	0	126	71	86	171	1,194
Tufts Insurance Company	1,007	191	711	32	1,604	76	543	201	4,307	12	1,890	1,015	900	1,888	14,377
Unicare Life and Health Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Unified Life Insurance Company ¹¹	0	0	0	0	0	0	0	0	1	0	0	1	1	0	3
Union Labor Life Insurance Company	0	0	1	0	4	0	3	0	4	0	4	2	1	3	22
United American Insurance Company	29	14	9	3	27	4	6	5	36	1	24	24	5	13	200
United HealthCare Insurance Company ¹²	3,884	2,475	3,054	360	5,034	609	2,539	1,199	7,228	200	3,548	3,094	1,753	3,552	38,529
Washington National Insurance Company ¹³	1	0	2	0	4	1	2	2	4	0	3	3	2	3	27
Total Medicare Supplement Policyholders	29,096	12,888	32,242	2,553	40,785	3,396	16,675	7,380	70,759	1,111	38,160	33,742	15,207	28,456	332,450
Number of Medicare Eligibles ¹⁴	78,539	35,266	123,458	5,149	162,667	19,042	103,698	35,452	276,254	2,058	135,022	115,210	108,291	161,191	1,361,297
% of Medicare Eligibles	37%	37%	26%	50%	25%	18%	16%	21%	26%	54%	28%	29%	14%	18%	24%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

³ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

⁴ Formerly known as Bankers Multiple Line Insurance Company.

⁵ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoic HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia, HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compcare Health Services insurance Corporation.

⁶ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁷ Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company,

Government Personnel Mutual Insurance Company, Gerber Life Insurance Company

⁹ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008. Transamerica Premier Life Insurance Company merged with Transmerica Life Insurance Company between 2020 and 2021.

¹⁰ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

¹¹ Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010. Gerber Life is counted in Mutual of Omaha Move-in Persons.

¹² The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

¹³ Formerly known as Pioneer Life Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services as of December 2020 (<https://www.cms.gov/research-statistics-data-and-systemsstatistics-trends-and-reportsmcradvpartdenrolldata-ma-state-county/ma-state-county-penetration-2020-12>).