

MASSACHUSETTS MEMBERS IN MEDICARE SUPPLEMENT PLANS AS OF DECEMBER 31, 2021

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
21st Century Premier Insurance Company ²	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Health and Life Insurance Company	16	4	3	0	15	3	4	3	34	3	9	7	7	4	112
Aetna Health Insurance Company	13	1	3	0	8	0	2	3	13	0	5	8	2	6	64
Aetna Life Insurance Company ³	0	0	1	0	2	1	0	1	3	0	3	4	1	1	17
American Continental Insurance Company	3	2	0	1	8	3	1	2	8	0	5	4	1	5	43
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
American Progressive Life & Health Insurance Company of New York	3	1	0	0	1	0	0	0	2	0	0	0	0	0	7
American Republic Insurance Company ⁴	17	11	8	4	8	0	13	10	19	1	5	1	3	2	102
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁵	162	26	33	18	191	15	55	38	268	7	95	91	45	99	1,143
Bankers Life and Casualty Company	79	24	119	6	86	11	47	26	178	7	109	76	19	81	868
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	75	141	153	4	122	13	89	41	215	2	156	142	46	45	1,244
Blue Cross and Blue Shield of Massachusetts, Inc.	18,809	7,592	23,557	1,880	26,914	2,259	11,066	5,027	45,332	832	24,770	23,891	9,313	18,747	219,989
CareFirst BlueCross BlueShield ⁶	2	0	5	5	4	0	1	1	9	0	8	3	4	0	42
Combined Insurance Company of America	0	1	1	0	0	0	1	0	1	0	0	2	0	2	8
Continental Life Insurance Company	14	5	3	4	22	0	4	6	14	0	2	18	11	15	118
Fallon Health and Life Assurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Genworth Life and Annuity Insurance Company	3	1	0	0	1	2	3	3	7	0	3	2	0	4	29
Globe Life and Accident Insurance Company	0	0	2	1	1	0	1	1	5	0	0	0	0	1	12
Globe Life Insurance Company of New York	19	7	3	1	9	2	4	5	10	0	5	3	1	2	71
Golden Rule Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HNE Insurance Company	201	352	255	18	175	125	759	278	378	9	214	188	91	244	3,287
HPHC Insurance Company, Inc. ⁷	4,371	1,934	3,517	214	5,651	263	1,140	461	11,920	79	5,632	4,327	2,416	3,340	45,265
Humana Insurance Company	189	114	247	5	256	31	172	53	397	5	203	194	109	303	2,278
Kanawha Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Liberty National Life Insurance Company	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
Mutual of Omaha Insurance Company	19	17	11	4	22	4	14	6	24	0	9	12	3	11	156
Mutual of Omaha Move-in Persons ⁸	38	6	8	2	40	3	19	13	55	0	20	25	7	39	275
Nassau Life and Annuity Company (merged with Nassau Life Insurance Company of Texas (merge of Constitution Life Insurance Company & Pennsylvania Life Insurance Company))	2	1	4	0	4	1	2	1	3	0	6	3	1	4	32
Nassua Life Insurance Company of Kansas (f/k/a Pyramid Life Insurance Company)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	0	0	0	0	1	0	1	0	0	0	0	0	1	0	3
Order of United Commercial Travelers of America	1	0	1	0	1	2	0	0	0	2	0	0	0	1	8
Oxford Life Insurance Company	1	0	15	0	3	0	1	3	11	0	8	6	4	3	55
Physicians Life Insurance Company	1	0	0	0	1	0	0	0	2	0	1	1	1	3	10
Physicians Mutual Insurance Company	2	1	0	0	2	0	2	1	2	0	1	1	0	2	14
Principal Life Insurance Company	3	0	0	0	4	0	1	0	8	0	1	0	1	5	23
Standard Life and Accident Insurance Company	1	2	2	0	3	1	1	1	4	0	6	0	2	2	25
Sterling Life Insurance Company	0	0	0	0	0	0	1	0	2	0	0	0	0	0	3
Talcott Resolution Life Insurance Company (f/k/a Hartford Life Insurance Company)	12	4	4	1	0	0	7	1	2	0	1	1	1	0	34
Transamerica Financial Life Insurance Company	1	6	0	2	3	0	0	3	4	0	5	0	3	1	28
Transamerica Life Insurance Company ^{9,10}	71	18	25	13	73	6	24	37	128	1	63	41	20	44	564
Tufts Associated Health Maintenance Organization	68	18	45	6	100	8	16	21	374	0	91	65	85	162	1,059
Tufts Insurance Company	398	16	156	8	418	13	320	69	1,729	2	811	195	223	779	5,137
Unicare Life and Health Insurance Company	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Unified Life Insurance Company ¹¹	0	0	0	0	0	0	0	0	1	0	0	1	1	0	3
Union Labor Life Insurance Company	0	0	1	0	3	0	3	0	3	0	3	3	0	3	19
United American Insurance Company	34	17	11	3	30	2	2	6	40	3	27	29	6	10	220
United HealthCare Insurance Company ¹²	3,948	2,459	3,003	392	5,182	606	2,484	1,197	7,421	207	3,586	3,229	1,745	3,551	39,010
Washington National Insurance Company ¹³	1	0	1	1	1	0	1	2	3	0	4	4	3	2	23
Total Medicare Supplement Policyholders	28,577	12,781	31,197	2,593	39,365	3,374	16,262	7,320	68,631	1,160	35,867	32,677	14,176	27,523	321,403
Number of Medicare Eligibles ¹⁴	80,891	35,796	125,212	5,320	165,388	19,567	104,502	36,335	280,285	2,158	137,096	117,761	108,793	164,119	1,382,923
% of Medicare Eligibles	35%	36%	25%	49%	24%	17%	16%	20%	24%	54%	26%	28%	13%	17%	23%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

³ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

⁴ Formerly known as Bankers Multiple Line Insurance Company.

⁵ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Compicare Health Services Insurance Corporation.

⁶ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁷ Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company,

Government Personnel Mutual Insurance Company, Gerber Life Insurance Company

⁹ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008. Transamerica Premier Life Insurance Company merged with Transamerica Life Insurance Company between 2020 and 2021.

¹⁰ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

¹¹ Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010. Gerber Life is counted in Mutual of Omaha Move-in Persons.

¹² The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

¹³ Formerly known as Pioneer Life Insurance Company.

¹⁴ Source: Centers for Medicare and Medicaid Services, December 2021. <https://www.cms.gov/research-statistics-data-and-systems/statistics-trends-and-reports/mcradvpartderoldatama-state-county/ma-statecounty-penetration-2021-12>