## MASSACHUSETTS MEMBERS IN MEDICARE SUPPLEMENT PLANS AS OF DECEMBER 31, 2021

Atten is hauring compay         Int	Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Atten is humanes company         13         1 <th></th> <th>-</th> <th>0</th> <th>-</th> <th>0</th> <th>0</th> <th></th> <th>0</th> <th>-</th> <th></th> <th>-</th> <th>0</th> <th>0</th> <th>0</th> <th>0</th> <th>0</th>		-	0	-	0	0		0	-		-	0	0	0	0	0
Atter Lis Marcine Company <sup>1</sup> C        C         C         C<			4	-	0	15			-			-		7	4	112
American Contended Interaction Company		13	1	3	0	8	0	2	3		0	5	8	2	6	64
Amerian Rational Life Na. 6 of Irasis         Image of Names Names Company (No. 1)         Image of Names Nam		0	0	1	0	2	1	0	1	-	-	-		1	1	17
Annexian Progressia Line & Lockin Insurance company of New Yeb.         3         1         3         1         5         6         5         5         7         6         5         7         6         5         7         6         5         7         6         5         7         6        6         10         6 <th>American Continental Insurance Company</th> <td>3</td> <td>2</td> <td>0</td> <td>1</td> <td>8</td> <td>3</td> <td>1</td> <td>2</td> <td>8</td> <td>0</td> <td>5</td> <td>4</td> <td>1</td> <td>5</td> <td>43</td>	American Continental Insurance Company	3	2	0	1	8	3	1	2	8	0	5	4	1	5	43
Amore angle betwares Company1711111846015151011101110 </th <th>American National Life Ins. Co. of Texas</th> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>1</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>1</td>	American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Actem         (ival)         Mullipoint features/ concary         (ival)         (ival) <th>American Progressive Life &amp; Health Insurance Company of New York</th> <td>3</td> <td>1</td> <td>0</td> <td>0</td> <td>1</td> <td>0</td> <td>0</td> <td>0</td> <td>2</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>7</td>	American Progressive Life & Health Insurance Company of New York	3	1	0	0	1	0	0	0	2	0	0	0	0	0	7
Basker Lis and Casally Company         TP         2         110         6         6         6         1         4         7         100         75         100         81         88           Bia Cress and Bia Shird I Maschnastis, Bic         150         750         23.57         1180         62.61         23.57         128.0         62.61         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0         43.53         62.0 <th6< th=""><th>American Republic Insurance Company <sup>4</sup></th><td>17</td><td>11</td><td>8</td><td>4</td><td>8</td><td>0</td><td>13</td><td>10</td><td>19</td><td>1</td><td>5</td><td>1</td><td>3</td><td>2</td><td>102</td></th6<>	American Republic Insurance Company <sup>4</sup>	17	11	8	4	8	0	13	10	19	1	5	1	3	2	102
Bite Coran di Bue Shedi of Massachaster MAD Bay, Dec.         175         114         153         4         175         136         24         130         64         120         130         120         130         120         130         120         130         120	Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) 5	162	26	33	18	191	15	55	38	268	7	95	91	45	99	1,143
Bise Cost and Bibs Shaif of Shaif	Bankers Life and Casualty Company	79	24	119	6	86	11	47	26	178	7	109	76	19	81	868
Careform Buschood Buschood*         Continue functional of the status of company         Continue functional of the status	Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	75	141	153	4	122	13	89	41	215	2	156	142	46	45	1,244
Combes distance Company America         0         1         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0 <t< th=""><th>Blue Cross and Blue Shield of Massachusetts, Inc.</th><td>18,809</td><td>7,592</td><td>23,557</td><td>1,880</td><td>26,914</td><td>2,259</td><td>11,066</td><td>5,027</td><td>45,332</td><td>832</td><td>24,770</td><td>23,891</td><td>9,313</td><td>18,747</td><td>219,989</td></t<>	Blue Cross and Blue Shield of Massachusetts, Inc.	18,809	7,592	23,557	1,880	26,914	2,259	11,066	5,027	45,332	832	24,770	23,891	9,313	18,747	219,989
Continual Le insurance Company         14         5         3         4         22         0         4         6         14         0         11         11         15         11           Genventh Le and Anvaly Insurance Company         0	CareFirst BlueCross BlueShield 6	2	0	5	5	4	0	1	1	9	0	8	3	4	0	42
Continual Le insurance Company         14         5         3         4         22         0         4         6         14         0         11         11         15         11           Genventh Le and Anvaly Insurance Company         0		0	1	1	0	0	0	1	0	1	0	0	2	0	2	8
Fale Nettal and Le Assurance Company         Image: Company Lease Analysing and Le		14	5	3	4	22	0	4	6	14		2	18	11	15	118
Generoti Lie and Anuty leurance Company         I         0         0         1         2         3         1         0         0         1         1         0         0         3         2         0         0         1           Globe Lie and Accione Insurance Company Globe Lie and Accione Insurance Company (100 main leurance Company, le		0	0	0	0			0	0			0			0	0
Obe Lef num Accident Example Company         0         0         0         0         0         0         0         0         0           Godes Alle Insurance Company         0 <th></th> <td>3</td> <td>1</td> <td>0</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>3</td> <td>7</td> <td>0</td> <td>3</td> <td>2</td> <td>0</td> <td>4</td> <td>29</td>		3	1	0	0	1	2	3	3	7	0	3	2	0	4	29
Globe Lise Insurance Company         19         7         3         1         9         2         4         5         10         0         5         3         1         2           MEE Insurance Company         20         352         255         18         175         125         759         278         378         9         214         188         01         244         433           HUME Insurance Company         138         33.517         212         5.851         1.430         01         1.530         01         0 <th></th> <td>0</td> <td>0</td> <td>2</td> <td>1</td> <td>1</td> <td></td> <td>1</td> <td>1</td> <td>5</td> <td>0</td> <td>0</td> <td></td> <td>0</td> <td>1</td> <td>12</td>		0	0	2	1	1		1	1	5	0	0		0	1	12
Goldes Rute Insurance Company         0        0        0         0<		19	7	3	1	9	2	4	5		0	5	3	1	2	71
NHE insurance Company, in-, ''         3.20         3.52         1.68         1.75         1.75         7.76         7.76         9.76         9.214         1.80         9.22         4.108         9.22         4.108         9.22         4.108         9.22         4.108         9.22         4.108         9.23         4.42         4.24         4.24         4.25         1.104         4.25         5.203         1.10         6.533         4.27         2.416         6.303         0.27         5.533         4.27         2.416         6.303         0.21         0.0         0        0         0		-				-								. 0		
HPHC barrane Company, Inc. <sup>7</sup> 4371         1594         4371         224         2561         223         1,140         1900         79         56.22         4.327         2.46         3.340         44.27           Kanawha Insurane Company         0		201	-	255	18	175	125	-	278	378		214	188	-	244	3.287
Human humane Company         116         114         247         5         266         31         172         53         397         5         203         114         109         303         22.2           Liberty Matorial Life Insurance Company         0 </th <th></th> <td></td> <td></td> <td></td> <td>· •</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td>45.265</td>					· •						-					45.265
Kanawhan Jasurane Company         0 <th></th> <td></td> <td>2,278</td>																2,278
Liberly National Life Insurance Company         0		109			5	200								109	303	2,278
Mutual Ormaha Insurance Company         11         11         14         22         14         16         24         0         9         12         3         11           Nasau Life and Anuity Company (merge with Nassau Life and Anuity Company (merge with Nassau Life insurance Company) of Taxs (merge of Constitution Life Insurance Company) of Taxs (merge of Constitution Life Insurance Company)         2         1         4         0         4         1         2         1         3         0         6         3         1         4           Nasau Life Insurance Company of Taxs (merge of Constitution Life Insurance Company)         2         1         4         0         4         1         2         1         3         0         6         3         1         4           National Benefit Life Insurance Company         0		0	-	-	0	0		-	-	-	-	-	-	0	0	1
Mutual Orbank Move in Persons**         38         6         8         2         40         3         19         13         55         0         20         25         7         39         22           Insurance Company of Toxas (merge of Constitution LLIG Insurance Company of Namusa (LiG Maxinance Company of Namusa (LiG Maxinance Company of Namusa (Mix Pyramid LLIG         2         1         4         0         4         1         2         1         3         0         6         3         1         4         3           Nasua Lid and Anual Company of Kanas (Mix Pyramid LLIG         0 <td< th=""><th></th><td>Ŭ,</td><td>°</td><td>•</td><td>0</td><td></td><td>-</td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>•</td><td>0</td><td>156</td></td<>		Ŭ,	°	•	0		-		-	-	-	-	-	•	0	156
Nassau Life and Arnuity Company (Imerged Vinit Nassau Life) Insurance Company)         2         1         4         0         4         1         2         1         3         0         6         3         1         4           Nassau Life Insurance Company)         Campany (Traxa finger of Constitution Life Insurance Company)         0					4									3		275
Insurance Company of Yacas (intrige of Constitution Life insurance Company)         2         1         4         0         4         0         4         0         4         0		38	6	8	2	40	3	19	13	55	0	20	25	/	- 39	2/5
Insurance Company         0	Insurance Company of Texas [merge of Constitution Life Insurance Company & Pennsylvania Life Insurance Company])	2	1	4	0	4	1	2	1	3	0	6	3	1	4	32
National Benefit Life Insurance Company         0		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company         0         0         0         1         0 <t< th=""><th></th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th><th>0</th></t<>		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Order of United Commercial Travenes of America         1         0         1         0         1         0         1         2         0         0         2         0         0         0         1           Oxford Life Insurance Company         1         0         1         0         1         0         1         0		0	0	0	0	1	0	1	0	0	0	0	0	1	0	3
Oxford Life Insurance Company         1         0         15         0         3         0         1         3         11         0         8         66         44         33           Physicians Midual Insurance Company         2         1         0         0         1         0         0         2         0         1         1         1         0         0         2         0         1         1         0         0         2         0         1         1         0         0         2         0         0         1         1         0 <td< th=""><th></th><th>1</th><th>0</th><th>1</th><th>0</th><th>1</th><th>2</th><th>0</th><th>0</th><th>0</th><th>2</th><th>0</th><th>0</th><th>0</th><th>1</th><th>8</th></td<>		1	0	1	0	1	2	0	0	0	2	0	0	0	1	8
Physicians Life Insurance Company       1       0       0       1       0       0       1       0       0       2       0       1       1       1       1       1       3         Physicians Mutual Insurance Company       2       1       0       0       2       0       2       1       2       0       1       1       1       1       0       2         Physicians Mutual Insurance Company       3       0       0       0       2       0       1       1       1       1       1       1       0       1       0       1		1	0	15	0	3			3	11		8	6	4	3	55
Physicians Mutual Insurance Company         2         1         0         0         2         0         2         1         2         0         1         1         0         2           Principal Life Insurance Company         3         0         0         4         0         1         0         8         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         1         1         0         1         1         0         1         1         0         1         1         0         0         0         0         1         0		1	0			1								1	3	10
Principal Life Insurance Company         3         0         0         4         0         1         0         8         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         0         1         <		2	1	0	0	2	0	2	1	2	0	1	1	0	2	14
Standard Life and Accident Insurance Company       1       2       2       0       3       1       1       1       4       0       6       0       2       2       0       3       1       1       1       1       4       0       6       0       2       2       0       3       1       1       1       1       4       0       6       0       2       2       2       3       3       0       0       1       0		3		-	-	4	-	-		-	-			1	5	23
Stering Life insurance Company         0         0         0         0         0         0         0         0         0         0         0         1         0         2         0         0         0         0         0           Tatiott Resolution Life Insurance Company         11         4         4         1         0         7         1         2         0         1         1         1         1         1         1         0         2           Transamerica Financial Life Insurance Company         1         6         0         2         3         0         0         3         4         0         5         0         3         1         1         1         0         2         3         1         2         1         1         1         0         2         1         1         1         0         2         1         1         1         0         2         1         1         1         0         2         1         1         0         2         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1		1	- v	•	0	3	1	1	1	-			·	2	2	25
Taicott Resolution Life Insurance Company (fik/a Hartford Life Insurance Company)         12         4         4         1         0         7         1         2         0         7         1         2         0         7         1         2         0         7         1         2         0         7         1         2         0         7         1         2         0         3         4         0         5         0         3         1         1         0         7           Transamerica Life Insurance Company <sup>181</sup> 71         16         2         13         73         6         24         37         126         1         6         3         41         10         3         11         1		0	-		-	0	0	1	0						0	3
Transamerica Financial Life Insurance Company       1       6       0       2       3       0       0       3       4       0       5       0       3       1       5         Transamerica Life Insurance Company       71       1       6       0       1       6       1       6       2       3       0       0       3       4       0       5       0       3       1       3       1         Transamerica Life Insurance Company       0       1       6       14       4       6       10       8       16       12       3       71       6       24       37       724       1       63       44       10       6       24       37       724       1       65       162       100         United Metalth Insurance Company       398       16       155       8       448       13       320       69       1,12       2       811       115       523       779       551         United Metalth Insurance Company       0       0       0       0       0       0       0       0       0       1       0       0       0       1       0       0       1       0<	Talcott Resolution Life Insurance Company (f/k/a Hartford Life				-											
Transmerice Life Insurance Company <sup>110</sup> 71         18         25         13         73         6         24         37         128         1         63         44         50         444         55           Turbs Associated Health Maintenance Organization         68         18         45         6         100         8         16         21         374         0         91         65         65         160           Units Insurance Company         398         16         156         8         4418         13         320         66         1,729         2         811         155         223         779         5,11           Unicar Life and Health Insurance Company         0		12	4	4	1	-	-		1	-	-	1	1	1	0	34
Turts Associated Health Maintenance Organization         68         18         45         6         100         8         16         21         374         0         91         65         85         162         1,00           Turts Associated Health Maintenance Organization         68         18         45         6         100         8         16         21         374         0         91         65         85         162         1,00           Uniticar Life and Health Insurance Company         00         0		1													1	28
Turtis surance Company         398         16         156         8         448         13         320         69         1.729         2         811         195         223         779         5,12           Unicare Life and Health Isurance Company         0 <th< th=""><th></th><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>564</td></th<>																564
Unicare Life and Health Insurance Company         0																1,059
Unified Life insurance Company '1         0         0         0         0         0         0         0         0         1         0         0         1         1         0           United Life insurance Company '1         0         0         1         0         0         0         0         0         0         1         0         0         1         1         0           United American insurance Company '1         34         17         11         3         30         2         2         6         40         3         27         29         6         10         22           United Meeting insurance Company '1         3,348         2,459         30,03         322         5,162         6606         2,484         1,197         7,421         30.7         3,259         1,745         3,551         33,07         3         1         2         33.7         1         2         30         3         2         2         5         30.7         1         1         1         1         1         1         1         2         30.7         1         2         33.7         1         2         2         33.7         1         2         2					•										/79	5,137
Union Labor Life Insurance Company         0         0         1         0         3         0		-			•	-	-	-			-			0	0	1
United American Insurance Company         34         17         11         3         30         2         2         6         40         3         27         29         6         10         22           United MeatinCare Insurance Company         3,448         2,459         3,000         392         5,182         606         2,484         1,197         7,421         207         3,586         3,229         1,745         3,551         39,00           Washington Musicinal Insurance Company         0         1         0         1         2         3         0         4         4         3         2         2         1         1         0         1         2         3,374         1,6262         7,320         68,651         1,160         35,867         32,577         14,176         27,523         32,144           Number of Medicare Eligibles         54         35,796         125,212         5,320         165,388         19,667         104,502         36,335         280,285         2,158         137,096         117,761         108,793         164,119         1,382,97		v v	-	0	0	-			-			-		1	0	3
United HealthCare Insurance Company <sup>14</sup> 3,948         2,459         3,003         392         5,182         606         2,484         1,197         7,421         207         3,586         3,229         1,745         3,551         39,00           Washington National Insurance Company <sup>14</sup> 1         0         1         1         0         1         2         3         0         4         4         3         2         3         1         1         1         1         1         2         3         0         4         4         3         2         3         1         1         1         1         1         2         3         0         4         4         3         2         3         1         1         1         1         1         2         3         0         4         4         3         2         3		-	-	1	-		-	-	-	-	-	-	-	-	3	19
Washington National Insurance Company ''         1         0         1         1         0         1         2         3         0         4         4         3         2           Total Medicare Supplement Policyholders         28,577         12,781         31,197         2,593         39,365         3,374         16,262         7,320         68,631         1,160         35,867         32,577         14,176         27,523         321,44           Number of Medicare Eligibles <sup>14</sup> 80,591         35,796         125,212         5,320         165,388         19,567         104,502         36,335         280,285         2,158         137,096         117,761         108,793         164,119         1,382,957					0		-	-	-					-		220
Total Medicare Supplement Policyholders         28,57         12,78         31,19         2,59         39,365         3,374         16,262         7,320         68,631         1,160         35,867         32,577         14,176         27,523         321,44           Number of Medicare Eligibles <sup>16</sup> 80,591         35,796         125,212         5,320         165,388         19,567         104,502         36,335         280,285         2,158         137,096         117,761         108,793         164,119         1,382,92		3,948		3,003	392	5,182									3,551	39,010 23
Number of Medicare Eligibles <sup>14</sup> 80,591 35,796 125,212 5,320 165,388 19,567 104,502 36,335 280,285 2,158 137,096 117,761 108,793 164,119 1,382,92		28,577		31,197	2,593	39,365								-	27,523	321,403
																1,382,923
	% of Medicare Eligibles	35%	36%	25%	49%	24%	17%	16%	20%	24%	54%	26%	28%	13%	17%	23%

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<sup>4</sup> Formerly known as Bankers Multiple Line Insurance Company.

<sup>5</sup> Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virgina, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia; HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(INV), Compcare Health Services insurance Corporation. <sup>o</sup> Formerly known as CareFirst of Markand; includes membership from Blue Cross Blue Shield of DC and MD.

7 Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

<sup>8</sup> Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government Personnel Mutual Insurance Company, Gerber Life Insurance Company <sup>9</sup>Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008. Transamerica Premier Life Insurance Company merged with Transmerica Life Insurance Company between 2020 and 2021.

<sup>11</sup> Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company.
<sup>11</sup> Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company.
<sup>12</sup> Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company.
<sup>13</sup> Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company.
<sup>14</sup> of Omaha Move-in Persons.

<sup>12</sup> The American Association of Retired Persons (AARP) switched its group Medicare Supplement Plans to United HealthCare Insurance Company from The Prudential Insurance Company of America beginning on January 1, 1998.

<sup>16</sup> Formerly known as Pioneer Life Insurance Company. <sup>16</sup> Source: Centers for Medicare and Medicaid Services, December 2021. https://www.cms.gov/research-statistics-data-and-systemsstatistics-trends-and-reportsmcradvpartdenroidatama-state-county/ma-statecounty-penetration-2021-12