

**Difference In Membership Between 2016 and 2017 in Medicare Supplement Plans  
According to Prescription Drug Coverage**

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2016				Covered Lives in INDIVIDUAL Plans at End of 2017				Change in Covered Lives in INDIVIDUAL Plans From End of 2016 to End of 2017			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
	Aetna Life Insurance Company	12	0	0	12	0	0	0	0	(12)	0	0
Aetna Health and Life Insurance Company	10	0	0	10	29	0	0	29	19	0	0	19
21st Century Premier Insurance Company	1	0	0	1	0	0	0	0	(1)	0	0	(1)
American Continental Insurance Company (new as of 1/1/14)	31	0	0	31	39	0	0	39	8	0	0	8
American National Life Ins. Co. of Texas	1	0	0	1	1	0	0	1	0	0	0	0
American Progressive Life & Health Ins. Co. of NY	13	0	0	13	13	0	0	13	0	0	0	0
American Republic Insurance Company	172	0	30	202	154	0	27	181	(18)	0	(3)	(21)
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.)	967	54	0	1,021	953	50	0	1,003	(14)	(4)	0	(18)
Bankers Life and Casualty Company	1,707	0	216	1,923	1,464	0	186	1,650	(243)	0	(30)	(273)
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	611	0	0	611	1,033	0	0	1,033	422	0	0	422
Blue Cross and Blue Shield of Massachusetts, Inc.	172,426	19	3,915	176,360	179,270	16	3,303	182,589	6,844	(3)	(612)	6,229
CareFirst GHMSL, Inc.	26	0	0	26	30	0	0	30	4	0	0	4
Combined Insurance Company of America	27	0	0	27	16	0	0	16	(11)	0	0	(11)
Constitution Life Insurance Company	57	0	0	57	57	0	0	57	0	0	0	0
Continental Life Insurance Company (new as of 1/1/14)	57	0	0	57	66	0	0	66	9	0	0	9
Fallon Health and Life Assurance Company	1,218	0	0	1,218	1,267	0	0	1,267	49	0	0	49
Genworth Life and Annuity Insurance Company (new as of 1/1/14)	27	0	0	27	32	0	0	32	5	0	0	5
Globe Life and Accident Insurance Company	8	0	0	8	5	0	0	5	(3)	0	0	(3)
Globe Life Insurance Company of New York	42	0	0	42	47	0	0	47	5	0	0	5
Golden Rule Insurance Company	2	0	3	5	1	0	1	2	(1)	0	(2)	(3)
Hartford Life Insurance Company	103	0	12	115	66	0	8	74	(37)	0	(4)	(41)
HNE Insurance Company	299	0	0	299	379	0	0	379	80	0	0	80
HPHC Insurance Company, Inc.	33,875	0	0	33,875	40,403	0	0	40,403	6,528	0	0	6,528
Humana Insurance Company	3,522	0	0	3,522	3,210	0	0	3,210	(312)	0	0	(312)
Kanawha Insurance Company	2	0	0	2	2	0	0	2	0	0	0	0
Mutual of Omaha Insurance Company	169	0	4	173	168	0	3	171	(1)	0	(1)	(2)
Mutual of Omaha Move-in Persons	197	0	0	197	197	0	0	197	0	0	0	0
New York Life Insurance Company	9	0	1	10	5	0	1	6	(4)	0	0	(4)
Order of United Commercial Travelers of America	17	0	0	17	17	0	0	17	0	0	0	0
Oxford Life Insurance Company	118	0	3	121	108	0	3	111	(10)	0	0	(10)
Physicians Life Insurance Company	10	0	0	10	10	0	0	10	0	0	0	0
Physicians Mutual Insurance Company	16	0	0	16	20	0	0	20	4	0	0	4
Principal Life Insurance Company	35	1	4	40	32	0	4	36	(3)	(1)	0	(4)
Pyramid Life Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Standard Life and Accident Insurance Company	11	0	0	11	13	0	0	13	2	0	0	2
Sterling Life Insurance Company	5	0	0	5	5	0	0	5	0	0	0	0
Transamerica Financial Life Insurance Company	33	2	0	35	38	2	0	40	5	0	0	5
Transamerica Life Insurance Company	182	3	22	207	189	3	21	213	7	0	(1)	6
Transamerica Premier (formerly Monumental Life Insurance Company)	368	6	2	376	401	7	0	408	33	1	(2)	32
Tufts Insurance Company	7,696	0	0	7,696	8,635	0	0	8,635	939	0	0	939
Unicare Life and Health Insurance Company	4	0	0	4	2	0	0	2	(2)	0	0	(2)
Unified Life Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Union Fidelity Life Insurance Company	2	0	0	2	0	0	0	0	(2)	0	0	(2)
Union Labor Life Insurance Company	0	8	0	8	0	7	0	7	0	(1)	0	(1)
United American Insurance Company	146	0	0	146	157	0	0	157	11	0	0	11
United HealthCare Insurance Company	30,909	4,238	120	35,267	31,976	4,357	107	36,440	1,067	119	(13)	1,173
Washington National Insurance Company	23	0	0	23	27	0	0	27	4	0	0	4
<b>Total</b>	<b>255,168</b>	<b>4,331</b>	<b>4,332</b>	<b>263,831</b>	<b>270,539</b>	<b>4,442</b>	<b>3,664</b>	<b>278,645</b>	<b>15,371</b>	<b>111</b>	<b>(668)</b>	<b>14,814</b>