

Massachusetts Members in Medicare Supplement Plans by County as of December 31, 2018¹

Commercial Carrier	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
21st Century Premier Insurance Company ²	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Aetna Health and Life Insurance Company	10	1	1	0	6	2	1	0	13	1	4	3	3	2	47
Aetna Life Insurance Company ³	1	0	1	0	1	2	0	1	5	0	2	1	0	1	15
American Continental Insurance Company	6	3	0	1	5	1	0	0	11	0	3	6	2	7	45
American National Life Ins. Co. of Texas	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
American Progressive Life & Health Ins. Co. of NY	1	2	0	1	2	0	0	0	3	0	0	0	0	0	9
American Republic Insurance Company ⁴	34	19	9	4	9	0	27	12	21	1	10	0	6	2	154
Anthem, Inc. (f/k/a WellPoint Health Networks, Inc.) ⁵	116	22	34	18	176	17	64	27	230	1	90	92	31	80	998
Bankers Life and Casualty Company	154	49	168	11	130	15	84	36	279	13	181	133	40	132	1,425
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	102	132	165	5	158	17	88	45	242	1	167	154	58	50	1,384
Blue Cross and Blue Shield of Massachusetts, Inc.	17,752	6,926	23,314	1,582	25,680	1,945	10,738	4,570	42,530	752	24,839	23,066	9,287	16,807	209,788
CareFirst BlueCross BlueShield ⁶	0	0	2	4	5	0	0	1	7	0	5	2	6	1	33
Combined Insurance Company of America	1	2	2	0	0	2	1	0	1	0	0	1	0	3	13
Constitution Life Insurance Company	3	5	4	0	8	2	2	1	7	0	8	3	3	7	53
Continental Life Insurance Company	15	2	5	3	11	1	1	0	15	0	2	10	4	14	83
Fallon Health and Life Assurance Company	62	83	80	2	73	83	421	175	214	0	66	62	25	1,225	2,571
Genworth Life and Annuity Insurance Company	2	1	1	0	2	2	1	2	7	0	8	2	1	3	32
Globe Life and Accident Insurance Company	0	1	1	1	1	0	0	1	2	1	0	0	0	0	8
Globe life Insurance Company of New York	6	5	1	1	4	2	4	1	11	0	2	4	2	3	46
Golden Rule Insurance Company	0	0	0	0	0	0	0	0	0	0	1	2	0	0	3
Hartford Life Insurance Company	18	8	5	3	1	1	12	4	2	0	2	1	2	0	59
HNE Insurance Company	33	84	20	3	33	57	243	118	47	0	33	18	14	36	739
HPHC Insurance Company, Inc. ⁷	4,579	2,389	3,598	225	6,273	279	1,530	533	12,283	65	5,764	4,494	2,645	3,418	48,075
Humana Insurance Company	199	149	371	7	346	40	277	67	438	7	256	255	134	407	2,953
Kanawha Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Mutual of Omaha Insurance Company	22	17	6	2	20	4	11	7	32	0	8	13	3	11	156
Mutual of Omaha Move-in Persons ⁸	23	4	4	2	17	3	6	7	32	0	9	17	3	22	149
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	0	0	0	0	1	0	1	0	0	1	0	0	1	0	4
Omaha Insurance Company	8	2	2	0	11	2	3	4	16	0	9	3	1	10	71
Order of United Commercial Travelers of America	1	0	0	0	3	0	0	0	7	2	0	1	0	2	16
Oxford Life Insurance Company	1	1	25	0	8	0	5	2	15	0	10	9	6	5	87
Physicians Life Insurance Company	2	0	0	0	2	0	0	0	1	0	2	0	1	0	8
Physicians Mutual Insurance Company	2	1	0	0	2	1	0	0	4	0	2	3	0	3	18
Principal Life Insurance Company	2	0	1	0	4	0	2	0	11	0	2	1	0	5	28
Pyramid Life Insurance Company	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
Standard Life and Accident Insurance Company	0	0	2	0	2	0	1	0	2	0	1	0	2	0	10
Sterling Life Insurance Company	1	0	0	0	0	0	1	0	1	0	0	0	0	0	3
Transamerica Financial Life Insurance Company	1	3	0	2	2	0	0	3	4	0	3	0	3	3	24
Transamerica Life Insurance Company ⁹	14	5	11	2	27	3	13	8	37	0	12	14	7	13	166
Transamerica Premier Insurance Company ¹⁰	56	21	18	5	60	3	9	23	100	0	55	22	12	21	405
Tufts Insurance Company	953	184	721	27	1,988	72	464	179	4,032	9	1,944	968	836	2,097	14,474
Unicare Life and Health Insurance Company	0	0	0	0	1	0	0	0	1	0	0	0	0	0	2
Unified Life Insurance Company ¹¹	0	0	0	0	0	0	0	0	1	0	1	0	0	0	2
Union Fidelity Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Union Labor Life Insurance Company	0	0	1	0	5	0	3	0	6	0	5	2	1	3	26
United American Insurance Company	25	9	9	1	21	4	8	4	35	2	25	22	9	12	186
United HealthCare Insurance Company ¹²	3,916	2,556	3,163	345	5,110	613	2,669	1,135	7,116	184	3,516	3,194	1,749	3,498	38,764
Washington National Insurance Company ¹³	3	0	4	0	2	1	2	0	8	0	2	4	2	4	32
Total Medicare Supplement Policyholders	28,124	12,686	31,749	2,257	40,210	3,174	16,692	6,966	67,830	1,041	37,049	32,582	14,899	27,907	323,166
Number of Medicare Eligibles ¹⁴	78,585	35,315	123,967	5,091	162,861	18,895	104,926	34,997	280,644	2,037	137,391	114,007	113,056	160,214	1,371,986
% of Medicare Eligibles	36%	36%	26%	44%	25%	17%	16%	20%	24%	51%	27%	29%	13%	17%	24%

¹ Includes all persons with Medicare Supplemental coverage, including enrollees in both group and individual Medicare Supplemental plans, as well as those enrolled in both "closed" and "open" plans.

² Effective April 1, 2010, AIG Premier Insurance Company's name changed to 21st Century Premier Insurance Company.

³ Aetna Life Insurance Company acquired this block of business from Genworth Financial, Inc. in October of 2011.

⁴ Formerly known as Bankers Multiple Line Insurance Company.

⁵ Persons in companies newly reported starting in 2013 as move-ins from 14 additional states from the following Anthem companies: Anthem Health Plans of New Hampshire, Inc., Anthem Insurance Companies, Inc. (CT), Anthem Health Plans of Maine, Inc., Empire Healthchoice HMO, Inc; Empire Healthchoice Assurance, Inc., Anthem Health Plans of Virginia, Inc., Blue Cross of California, Blue Cross Blue Shield Healthcare Plan of Georgia; Blue Cross Blue Shield of Georgia, HMO Missouri, Inc., Community Insurance Company, Anthem Health Plans of Kentucky, Inc., Anthem Insurance Companies, Inc.(CO), Anthem Insurance Companies, Inc.(IN) Anthem Insurance Companies, Inc.(NV), Comparecare Health Services Insurance Corporation.

⁶ Formerly known as CareFirst of Maryland; includes membership from Blue Cross Blue Shield of DC and MD.

⁷ Effective June 30, 2003, the Preferred 65 product offered by Harvard Pilgrim Health Care of New England, Inc. was replaced with the Medicare Enhance product offered by HPHC Insurance Company, Inc.

⁸ Persons in companies newly reported starting in 2013 as move-ins from other states from the following Mutual of Omaha companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Woodmen of the World Life Insurance Company, Government

⁹ Life Investors Insurance Company of America merged with Transamerica Life Insurance Company in 2008.

¹⁰ Effective July 31, 2014, Monumental Life Insurance Company's name was changed to Transamerica Premier Life Insurance Company.

¹¹ Unified Life Insurance Company assumed National Foundation Life Insurance Company and Life and Health Insurance Company of America blocks of business in 2008, as well as Gerber Life Insurance Company's block of business in 2010.