Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans as of December 31, 2017^{1,2}

TOTAL MEMBERSHIP BY COUNTY

Closed Network															
	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
	End of Quarter														
Aetna Health Inc. ³	5	43	58	0	449	8	31	13	834	0	170	100	168	165	2,044
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	14,825	9,183	35,793	1,081	52,245	4,081	18,970	9,952	111,653	1,019	52,902	42,061	33,981	60,541	448,287
Boston Medical Center Health Plan, Inc.	16,005	1,031	46,495	322	31,586	2,268	34,023	7,842	23,241	214	14,422	23,328	36,643	9,975	247,395
CeltiCare Health Plan of Massachusetts, Inc.	1,636	1,251	4,057	37	1,690	427	3,648	626	4,190	26	2,930	3,198	6,321	4,074	34,111
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	11	297	54	0	0	0	0	0	4	367
Fallon Community Health Plan, Inc.	654	363	2,986	1	8,444	1,631	6,148	1,578	20,766	1	3,316	3,618	994	80,604	131,104
Harvard Pilgrim Health Care, Inc.	5,440	483	11,602	490	15,492	1,017	1,976	2,418	41,930	197	18,885	14,282	13,722	21,975	149,909
Health New England, Inc.	13	17,963	26	3	28	15,041	87,966	21,259	80	0	11	14	31	3,541	145,976
Minuteman Health, Inc. ⁴	8	0	1,234	0	1,226	2	3	0	2,002	0	638	932	514	958	7,517
Neighborhood Health Plan, Inc.	10,485	2,219	25,340	4,149	72,465	405	6,136	609	75,784	2,898	36,091	26,017	66,013	18,326	346,937
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	13,373	9,317	28,916	49	40,757	1,679	18,254	4,469	87,198	29	28,308	22,501	41,535	67,950	364,335
Tufts Associated HMO, Inc. ⁵	8,851	1,519	15,907	151	32,901	868	8,810	3,079	83,962	53	34,382	23,281	19,427	40,288	273,479
Total HMO Members	71,295	43,373	172,414	6,283	257,283	27,438	186,262	51,899	451,640	4,437	192,055	159,332	219,349	308,401	2,151,461
2017 Massachusetts Population ⁶	213,444	126,313	561,483	17,325	785,205	70,702	469,818	161,834	1,602,947	11,229	700,322	515,142	797,939	826,116	6,859,819
Market Penetration Rate 7	33.40%	34.34%	30.71%	36.27%	32.77%	38.81%	39.65%	32.07%	28.18%	39.51%	27.42%	30.93%	27.49%	37.33%	31.36%

PPO															
	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
	End of Quarter														
Aetna Health Inc. ³	0	0	0	0	15	0	0	1	11	0	2	4	0	6	39
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.	5,353	1,069	9,701	516	18,766	1,694	5,661	2,845	56,869	1,024	24,262	11,743	17,080	17,289	173,872
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	1	0	0	0	3	27	12	0	0	0	0	0	0	43
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	426	40	668	134	2,432	31	151	201	7,051	25	2,760	1,099	2,102	1,499	18,619
Health New England, Inc.	23	426	12	0	41	258	1,137	478	68	0	21	10	22	342	2,838
Minuteman Health, Inc. ⁴	0	0	61	0	57	0	0	2	79	2	30	55	9	33	328
Neighborhood Health Plan, Inc.	29	0	38	0	75	0	5	0	105	0	63	59	45	15	434
Tufts Health Public Plans, Inc. (formerly Network Health, LLC)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁵	5	25	46	0	83	5	14	5	233	0	112	75	76	73	752
Total HMO Members	5,836	1,561	10,526	650	21,469	1,991	6,995	3,544	64,416	1,051	27,250	13,045	19,334	19,257	196,925
2017 Massachusetts Population ⁶	213,444	126,313	561,483	17,325	785,205	70,702	469,818	161,834	1,602,947	11,229	700,322	515,142	797,939	826,116	6,859,819
Market Penetration Rate ⁷	2.73%	1.24%	1.87%	3.75%	2.73%	2.82%	1.49%	2.19%	4.02%	9.36%	3.89%	2.53%	2.42%	2.33%	2.87%

¹ Information reported by HMOs as of the end of the fourth quarter of 2017 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

² Starting with the first quarter of 2017, carriers are no longer submitting data for this report directly to the Division. Instead, the first quarter 2017 data shown in this report was produced by the Center for Health Information and Analysis using data submissions by the

HMOs to the All-Payer Claims Database. As a result, comparing membership from the fourth quarter of 2016 to the first quarter of 2017 may not be appropriate, as the data is taken from separate sources.

³ Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

⁴ Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

⁵ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

⁶ 2017 Population Source: U.S. Census Bureau; Vintage 2017 Population Estimates: Population Estimates;

⁷ Total HMO members in each county divided by the 2017 population in each county.

Massachusetts Division of Insurance Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans as of December 31, 2017¹²

TOTAL MEMBERSHIP BY COUNTY

